Products	Machine Type	Customer Discount % off MSRP	Volume Discount % off MSRP	Comments
Server				
IBM POWER Systems Family of Servers				
small POWER7 systems		**$ 0 - 100k**	**> $100k**	> $100k MSRP for single transaction of small Power7 systems
710, 720, 730	8202, 8231	15%	16%	
mid POWER7 systems		**$ 0 - 250k**	**> $250k**	> $250k MSRP for single transaction of mid Power7 systems
740, 750, 755	8205, 8233, 8236	15%	16%	
large POWER7 systems		**$ 0 - 750k**	**> $750k**	> $750k MSRP for single transaction of large Power7 systems
770, 780, 795	9117, 9179, 9119	32%	33%	
		$ 0 - 100k	**> $100k**	> $100k MSRP for single transaction of Power7 Blade systems
IBM POWER7 blades		26%	N/A	
PS700, PS701, PS702, PS703, PS704	8406, 7891	**$ 0 - 100k**	**> $100k**	
IBM Power Blade and Bladecenter Options		10%	11%	> $100k MSRP for single transaction of Power7 Blade systems
IBM PureSystem (POWER)		**$ 0 - 250k**	**> $250k**	
p260/p460, p24L	1457, 7895, 7955	18%	19%	> $250k MSRP for single transaction of PureSystem with Power7 nodes
Rack, Chassis, FLEX System Mgr, Power node options	7953, 7893, 7955	18%	19%	> $250k MSRP for single transaction of PureSystem with Power7 nodes

Products	Machine Type	Customer Discount % off MSRP	Volume Discount % off MSRP	Comments
IBM POWER8 Systems Family of Servers				
POWER8 Scale-out systems		**$ 0 - 100k**	**> $100k**	> $100k MSRP for single transactionof Scale-out POWER8
S822, S814, S824	8284, 8286	15%	16%	
POWER8 Scale-out/Linux systems		**$ 0 - 250k**	**> $250k**	> $250k MSRP for single transaction of Linux only POWER8 systems
S812L, S822L, S814L, S824L	8247	15%	16%	
POWER8 HPC: High Performance Computing systems		**$ 0 - 750k**	**> $750k**	> $750k MSRP for single transactionof HPC POWER8 systems
S824L	8247-42L	12%	15%	
POWER8 Midrange systems		**$ 0 - 750k**	**> $750k**	single transactionof E850 POWER8
E850	8408	15%	16%	
POWER8 Enterprise systems		**$ 0 - 750k**	**> $750k**	single transactionof Enterprise POWER8
E870, E880	9119	30%	31%	
IBM POWER Systems software licensing		**$ 0 - 100k**	**> $100k**	
AIX v7, PowerVM, PowerHA, GPFS, other system software	5765, 5771, 5773	26%	26%	NO volume discount
AIX v6 , RedHat & Suse Linux - current versions	5765, 5639	15%	15%	NO volume discount
Fortran, C, C++ for AIX and Linux	5648, 5724	20%	20%	NO volume discount
System i & System i system SW	5761	18%	18%	NO volume discount
IBM System Z Systems Family of Servers				
***Indicates that there is no list price for these products, as each is subject to special bid pricing Available from the IBM Client Rep, and therefore Section 4C of the Contract is inapplicable to these Products.**				
IBM System z Family of Servers				
z13	2964	Contact IBM Client Rep		
zBC12	2828	Contact IBM Client Rep		
zEC12 Enterprise Class Server	2827	Contact IBM Client Rep		
Z196 Enterprise Class Server	2817	Contact IBM Client Rep		
Z114 Enterprise Class Server	2818	Contact IBM Client Rep		
*** Contact IBM Client Rep**				

Description	Product Number	Customer Discount % off MSRP	Comments
System p Detail			
IBM 42U Power Rack	7965	26.00%	
Cluster Switch - 24E, 48E, 48L, 64C, 64F	7120	10.00%	
Cluster Switch – F36, F37	8831	10.00%	
REAR DOOR HEAT EXCHANGER	1164	18.00%	
BNT RackSwitch	1455	26.00%	
FLEX SYSTEM P24L COMPUTE	1457	18.00%	
LAB SERVICES ONE DAY SYS	6911	0.00%	Contact IBM Rep for Additional Discount
RS/6000 Rack Model S00	7014	26.00%	
RS/6000 Enterprise Server	7017	26.00%	
RISC System/6000 Server	7024	26.00%	
Server	7025	26.00%	
RS/6000	7026	26.00%	
TotalStorage EXP24 U320 SCSI	7031	15.00%	
16-port EIA-322 LAN Attached Remote Async Node	7036	10.00%	
System p5 185 Server	7037	10.00%	
pSeries 655	7039	26.00%	
e-Server pSeries	7040	32.00%	
Hardware Management Console	7042	15.00%	
High Performance Switch	7045	26.00%	
IBM Intellistation Power 185	7047	10.00%	
Topspin Server Switch	7048	10.00%	
Expansion Rack	7202	26.00%	
External 4mm Tape Drive	7206	26.00%	
1/4" Cartridge Tape Drive	7207	26.00%	
High Density I/O Drawer	7311	15.00%	
PC-X I/O Drawer	7314	10.00%	
Hardware Management Console (HMC)	7315	15.00%	
Flat Panel Console Kit	7316	26.00%	
BladeCenter JS23/JS43	7778	10.00%	
Blade Center Chassis	7779	5.00%	
IBM Bladecenter HS22	7809	10.00%	
BladeCenter PS703/PS704	7891	10.00%	
IBM FLEX SYSTEM CHASSIS	7893	18.00%	
FLEX SYSTEM p260/p460 COMPUTE NODE	7895	18.00%	
PUREFLEX SYSTEM 42U RACK	7953	18.00%	
IBM FLEX SYSTEM MANAGER	7955	18.00%	
IBM Bladecenter	7988	10.00%	
eServer p5	7989	10.00%	
BladeCenter JS22	7998	10.00%	
Power 720	8202	15.00%	
Power Server p6 520	8203	10.00%	
Power Server p6 550	8204	15.00%	
Power 740	8205	15.00%	
Power 710/730	8231	15.00%	
IBM Power 750	8233	15.00%	
Power Server p6 560	8234	15.00%	
IBM Power 755	8236	15.00%	
BladeCenter PS700/PS701/PS702	8406	10.00%	
eServer p5	9110	10.00%	
eServer p5 520 Deskside and Rackmount Server	9111	10.00%	

Description	Product Number	Customer Discount % off MSRP	Comments
eServer p5 550 Deskside and Rackmount Server	9113	10.00%	
IntelliStation POWER 9114 Workstation	9114	10.00%	
System p5 505 Entry Server	9115	5.00%	
System p5 560 Server	9116	10.00%	
Power Server p6 570 (model MMB is Power 770)	9117	32.00%	
eServer p5 575	9118	32.00%	
Power Server p6 595	9119	32.00%	
OpenPower Selected Products	9123	5.00%	
RS/6000 Selected Products	9124	8.00%	
Power6 575	9125	32.00%	
System p5 520	9131	10.00%	
System p5 550 and System p5 550Q	9133	10.00%	
IBM Power 780	9179	32.00%	
IBM POWER SOFTWARE HIPO	5313-HPO	0.00%	Contact IBM Rep for Additional Discount
BASE MULTILINGUAL	5639-CAL	15.00%	
JSCRIBE INTELLIGENT SOFTWARE V1.2	5639-JSI	15.00%	
SYSTEM P5 NETWORK E-MAIL SECURITY EXPRESS SOLUTION	5639-NES	15.00%	
PER SVR 2 SKTS 1G W 1YR PR	5639-OSX	15.00%	
Red Hat Enterprise Linux for POWER	5639-RHL	26.00%	
Red Hat Enterprise Linux 6 for POWER	5639-RHP	15.00%	
SUSE LINUX ENTERPRISE SERVER 10 FOR POWER	5639-S10	26.00%	
5639-S11: SUSE LINUX ENTERPRISE SERVER 11 FOR POWER	5639-S11	15.00%	
1 Year SW Subscription for HMC	5639-SB1	26.00%	
3 Year SW Subscription for HMC	5639-SB3	26.00%	
SUSE Linux Enterprise Server 9 (SLES 9) for POWER	5639-SLP	26.00%	
DATACENTER (5 USER CAL)	5639-W28	15.00%	
XL C Ent Ed for AIX 1 Year Renewal	5648-F11	26.00%	
XL C Ent Ed for AIX 3 Year Registration	5648-F12	26.00%	
XL C Ent Ed for AIX 3 Year Renewal	5648-F13	26.00%	
XL C Ent Ed for AIX 3 Year After License	5648-F14	26.00%	
XL C Ent Ed for AIX 1 Year After License	5648-F15	26.00%	
XL C/C++ Ent Ed for AIX 1 Year After License	5648-F16	26.00%	
XL C/C++ Ent Ed for AIX 1 Year Renewal	5648-F17	26.00%	
XL C/C++ Ent Ed for AIX 3 Year Registration	5648-F18	26.00%	
XL C/C++ Ent Ed for AIX 3 Year Renewal	5648-F19	26.00%	
XL C/C++ Ent Ed for AIX 3 Year After License	5648-F20	26.00%	
XL Fortran Ent Ed for AIX 1 Year After License	5648-F21	26.00%	
XL Fortran Ent Ed for AIX 3 Year After License	5648-F22	26.00%	
XL Fortran Ent Ed for AIX 1 Year Renewal	5648-F23	26.00%	
XL Fortran Ent Ed for AIX 3 Year Registration	5648-F24	26.00%	
XL Fortran Ent Ed for AIX 3 Year Renewal	5648-F25	26.00%	
5648-F40: Fortran for AIX V10.1 3yr Aft.license	5648-F40	20.00%	
5648-F41: Fortran for AIX V10.1 1yr Aft.license	5648-F41	20.00%	
5648-F42: Fortran for AIX V10.1 3yr Renewal	5648-F42	20.00%	
5648-F43: Fortran for AIX V10.1 3yr Regist	5648-F43	20.00%	
5648-F44: Fortran for AIX V10.1 1yr Reg+Ren	5648-F44	20.00%	
5648-F45: XL C/C++for AIX V10.1 3yr Aft.license	5648-F45	20.00%	
5648-F46: XL C/C++for AIX V10.1 3yr Renewal	5648-F46	20.00%	
XL C/C++ for AIX W 3 Y.RG S&S	5648-F47	26.00%	
5648-F47: XL C/C++for AIX V10.1 3yr Regist	5648-F47	20.00%	
5648-F48: XL C/C for AIX V10.1 3yr Regist	5648-F48	20.00%	

Description	Product Number	Customer Discount % off MSRP	Comments
5648-F49: XL C/C++for AIX V10.1 1yr Reg+Ren	5648-F49	20.00%	
5648-F50: XL C for AIX V10.1 3yr Aft.license	5648-F50	20.00%	
5648-F51: XL C for AIX V10.1 1yr Aft.license	5648-F51	20.00%	
5648-F52: XL C for AIX V10.1 3yr Renewal	5648-F52	20.00%	
5648-F53: XL C/C for AIX V10.1 1yr Aft.license	5648-F53	20.00%	
5648-F54: XL C for AIX V10.1 1yr Reg+Ren	5648-F54	20.00%	
5648-F82: PurifyPlus for AIX	5648-F82	20.00%	
5648-S85: SDK for Multicore Acceleration V3.1 1yr Registration	5648-S85	20.00%	
5648-S86: SDK for Multicore Acceleration V3.1 1yr After Lic	5648-S86	20.00%	
CSM FOR AIX 1-YEAR SWMA REG/REN	5660-CSA	26.00%	
CSM FOR LINUX 1-YEAR SWMA REG/REN	5660-CSL	26.00%	
5660-EEP SW MAINTENANCE REGIST/RENEWAL 1 YEAR	5660-EEP	26.00%	
5660-EMP: SW MAINT REG/REN 1YR	5660-EMP	15.00%	
5660-EXP: SW MAIN REG/RENEW 1 Y	5660-EXP	26.00%	
SW MAINT REGISTRATION/REN 1YR	5660-FMS	0.00%	
SW MAINT REGISTRATION/REN 1YR	5660-FMX	0.00%	
5660-G82: SW MAIN REG/REN 1YR	5660-G82	26.00%	
GPFS FOR AIX 5L 1-YEAR MAINT.	5660-GPF	26.00%	
5660-H23 SW MAIN REG/REN 1YR	5660-H23	26.00%	
5600-H24 SW MAIN REG/REN 1YR	5660-H24	26.00%	
High Availability Cluster Multi-Processing for Linux, Vers 5.4.0	5660-HMM	26.00%	
HACMP Maintenance No-Charge 1-year Registration	5660-HMP	26.00%	
SW Maintenance Registration/Renewal 1 Year	5660-IMP	15.00%	
SWMA 1 YEAR REGISTRATION/RENEWAL	5660-JSI	15.00%	
DB2 Workgroup Server 1 Year SWMA Registration	5660-K01	26.00%	
1 Yr SWMA Registration	5660-LLV	26.00%	
SWMA REGISTRATION 1 YEAR	5660-MCH	26.00%	
SWMA REGISTRATION 1 YEAR	5660-MCV	26.00%	
SW Maintenance Registration/Renewal 1 Year	5660-PE3	15.00%	
PE Developer Edition 1-Year SWMA Registration and renewal	5660-PED	26.00%	
Parallel Environment for Linux on POWER 1-Year Maintenance	5660-PEP	26.00%	
PE Runtime Edition 1 Year SWMA Registration	5660-PER	26.00%	
Parallel ESSL 1 Year SWMA Registration	5660-PES	26.00%	
BRANCH OFFICE EXPEDITE	5660-PSE	26.00%	
BRANCH OFFICE EXPEDITE	5660-SCP	15.00%	
5660-SEP: SW MAIN REG/RENEW 1 Y	5660-SEP	26.00%	
5660-UAM: ITUAM SWMA FOR 1 YEAR	5660-UAM	26.00%	
5660-UAV: UAV V7 SWMA 1yr Registration/Renewal	5660-UAV	26.00%	
MAIN NC 1Y REG	5660-XA3	26.00%	
5661-CSA: CSM FOR AIX 1-YEAR SWMA AFTER-LICENSE	5661-CSA	26.00%	
5661-CSL: CSM FOR LINUX 1-YEAR SWMA AFTER-LICENSE	5661-CSL	26.00%	
5661-EEP SW MAINTENANCE AFTER LICENSE 1 YEAR	5661-EEP	26.00%	
5661-EMP: SW MAIN AFTER LICENSE 1YR	5661-EMP	15.00%	
5661-EXP SW MAINTENANCE AFTER LICENSE 1 YEAR	5661-EXP	26.00%	
FSM ADV SWMA 1 YR ALC	5661-FMS	15.00%	
FSM SWMA 1 YR ALC	5661-FMX	15.00%	
5661-G82: SW MAIN REG/REN 1YR	5661-G82	26.00%	
5661-GPF: GPFS FOR AIX 5L 1-YEAR MAINT. AFTER-LICENSE	5661-GPF	26.00%	
5661-H23: SW MAIN REG/REN 1YR	5661-H23	26.00%	
5661-H24: SW MAIN REG/REN 1YR	5661-H24	26.00%	
High Availability Cluster Multi-Processing for Linux, Vers 5.4.0	5661-HMM	26.00%	

Description	Product Number	Customer Discount % off MSRP	Comments
HACMP 1-year Software Maintenance After License	5661-HMP	26.00%	
SW Maintenance After License 1 Year	5661-IMP	15.00%	
SWMA 1 YEAR AFTER LICENSE	5661-JSI	15.00%	
SWMA AFTER LICENSE 1 YEAR	5661-MCH	26.00%	
SWMA AFTER LICENSE 1 YEAR	5661-MCV	26.00%	
SW Maintenance After License 1 Year	5661-PE3	15.00%	
PE Developer Edition SWMA After License 1 Year	5661-PED	26.00%	
Parallel Environment for Linux on POWER 1-Ye	5661-PEP	26.00%	
BRANCH OFFICE EXPEDITE	5661-SCP	15.00%	
5661-SEP SW MAINTENANCE AFTER LICENSE 1 YEAR	5661-SEP	26.00%	
5661-UAM: ITUAM SWMA FOR 1 YEAR AFTER LICENSE	5661-UAM	26.00%	
UAV V7 SWMA 1yr ALC	5661-UAV	26.00%	
MAIN 1Y AFL	5661-XA3	26.00%	
CSM FOR AIX 3-YEAR SWMA REGISTRATION	5662-CSA	26.00%	
CSM FOR LINUX 3-YEAR SWMA REGISTRATION	5662-CSL	26.00%	
5662-EEP SW MAINTENANCE REGISTRATION 3 YEAR	5662-EEP	26.00%	
5662-EMP: SW MAINT REGISTRATION	5662-EMP	15.00%	
5662-EXP SW MAINTENANCE REGISTRATION 3 YEAR	5662-EXP	26.00%	
FSM ADV SWMA 3Y REGISTRATION	5662-FMS	15.00%	
FSM SWMA 3 YR REGISTRATION	5662-FMX	15.00%	
5662-G82: SW MAIN REG 3Y	5662-G82	26.00%	
GPFS FOR AIX 5L 3-YEAR MAINT.	5662-GPF	26.00%	
5662-H23: SW MAIN REG 3Y	5662-H23	26.00%	
5662-H24: SW MAIN REG 3Y	5662-H24	26.00%	
High Availability Cluster Multi-Processing for Linux, Vers 5.4.0	5662-HMM	26.00%	
POWERHA 3 Yr Maint Reg	5662-HMP	26.00%	
SW Maintenance Registration 3 Year	5662-IMP	15.00%	
SWMA 3 YEAR REGISTRATION	5662-JSI	15.00%	
DB2 Workgroup Server 3 Year SWMA Registration	5662-K01	26.00%	
3 Yr SWMA Registration	5662-LLV	26.00%	
SWMA 3 YEAR REGISTRATION	5662-MCH	26.00%	
SWMA 3 YEAR REGISTRATION	5662-MCV	26.00%	
SW Maintenance Registration 3 Year	5662-PE3	15.00%	
PE Developer Edition SWMA Registration 3 Year	5662-PED	26.00%	
Parallel Environment for Linux on POWER 3-Year Maintenance	5662-PEP	26.00%	
PE Runtime Edition 1 Year SWMA Registration	5662-PER	26.00%	
Parallel ESSL 1 Year SWMA Registration	5662-PES	26.00%	
BRANCH OFFICE EXPEDITE	5662-PSE	26.00%	
BRANCH OFFICE EXPEDITE	5662-SCP	15.00%	
System Director SWMA 3 Yr	5662-SEP	26.00%	
ITUAM SWMA for 3 year Registration (2 year uplift)	5662-UAM	26.00%	
UAV V7 SWMA 3yr Registration	5662-UAV	26.00%	
MAIN 3Y REG	5662-XA3	26.00%	
5663-HMP: HACMP Maintenance 3-year 24 x 7 support	5663-HMP	26.00%	
5663-JSI: SWMA 3 YEAR RENEWAL	5663-JSI	15.00%	
5663-UAM: ITUAM SWMA FOR 3 YEAR RENEWAL	5663-UAM	26.00%	
MAIN 3Y RENEWAL	5663-XA3	26.00%	
5664-CSA: CSM FOR AIX 3-YEAR SWMA AFTER-LICENSE	5664-CSA	26.00%	
5664-CSL: CSM FOR LINUX 3-YEAR SWMA AFTER-LICENSE	5664-CSL	26.00%	
5664-EEP SW MAINTENANCE AFTER LICENSE 3 YEAR	5664-EEP	26.00%	
5664-EMP: SW MAINT AFTER LICENSE	5664-EMP	15.00%	

Description	Product Number	Customer Discount % off MSRP	Comments
5664-EXP SW MAINTENANCE AFTER LICENSE 3 YEAR	5664-EXP	26.00%	
5664-G82: SW MAIN AF LI 3Y	5664-G82	26.00%	
GPFS FOR AIX 5L 3-YEAR MAINT. AFTER-LICENSE 24 X 7	5664-GPF	26.00%	
5664-H23: SW MAIN AF LI 3Y	5664-H23	26.00%	
5664-H24: SW MAIN AF LI 3Y	5664-H24	26.00%	
High Availability Cluster Multi-Processing for Linux, Vers 5.4.0	5664-HMM	26.00%	
HACMP 3-year Software Maintenance After License	5664-HMP	26.00%	
SW Maintenance After License 3 Year	5664-IMP	15.00%	
SWMA AFTER LICENSE 3 YEAR	5664-MCH	26.00%	
SWMA AFTER LICENSE 3 YEAR	5664-MCV	26.00%	
SW Maintenance After License 3 Year	5664-PE3	15.00%	
PE Developer Edition SWMA After License 3 Year	5664-PED	26.00%	
Parallel Envt for Linux on POWER 3-Year Maint Af-lic 24 x 7	5664-PEP	26.00%	
5664-SEP SW MAINTENANCE AFTER LICENSE 3 YEAR	5664-SEP	26.00%	
5664-UAM: ITUAM SWMA FOR 3 YEAR AFTER LICENSE	5664-UAM	26.00%	
UAV V7 SWMA 3yr ALC	5664-UAV	26.00%	
MAIN 3Y AFL	5664-XA3	26.00%	
PSERIES SPO	5692-A5L	0.00%	
System Software	5692-A6P	0.00%	
SPO FOR LINUX ON POWER	5692-LOP	0.00%	
5724-033: Tivioli Usage and Accounting Manager	5724-033	26.00%	
XL Fortran Enterprise Edition V9 for AIX	5724-I08	26.00%	
XL C Ent Ed V7.0 for AIX	5724-I10	26.00%	
XL C/C++ Ent Ed V7.0 for AIX	5724-I11	26.00%	
XL Fortran Advanced Edition V9 for Linux	5724-K76	26.00%	
XL C/C++ Advanced Edition V7 for Linux	5724-K77	26.00%	
XL C Enterprise Edition V8.0 for AIX	5724-M11	26.00%	
XL C/C++ Enterprise Edition V8.0 for AIX	5724-M12	26.00%	
XL Fortran Enterprise Edition V10.1 for AIX	5724-M13	26.00%	
XL C/C++ADVANCED EDITION V8.0 FOR LINUX	5724-M16	26.00%	
XL Fortran Advanced Edition V10.1 for Linux	5724-M17	26.00%	
XL C Ent Ed for AIX V9.0	5724-S70	26.00%	
XL C/C++ Ent Ed for AIX V9.0	5724-S71	26.00%	
XL Fotran Ent Ed for AIX V11.1	5724-S72	26.00%	
XL C/C++Advanced Edition for Linux V9	5724-S73	26.00%	
XL Fotran Adv Ed for Linux V11	5724-S74	26.00%	
5724-X12: XL C for AIX, V11.1	5724-X12	20.00%	
5724-X13: XL C/C++ for AIX, V11.1	5724-X13	20.00%	
5724-X14: XL C/C++ for Linux	5724-X14	20.00%	
5724-X15:	5724-X15	20.00%	
5724-X16: XL Fortran for Linux	5724-X16	20.00%	
5724-Z87: COBOL for AIX	5724-Z87	20.00%	
XL C/C++ Advanced Edition for Linux 1yr SWM	5733-A96	26.00%	
XL C/C++ Advanced Edition for Linux 3yr SWM Renewal	5733-A97	26.00%	
XL C/C++ Advanced Edition for Linux 3yr SWM Registration	5733-A98	26.00%	
XL Fortran Advanced Edition for Linux 1yr SWM Renewal	5733-A99	26.00%	
XL C/C++ Advanced Edition for Linux 3yr SWM After License	5733-D01	26.00%	
XL C/C++ Advanced Edition for Linux 1yr SWM After License	5733-D02	26.00%	
XL Fortran Advanced Edition for Linux 3yr SWM Registration	5733-D03	26.00%	
XL Fortran Advanced Edition for Linux 3yr SWM Renewal	5733-D04	26.00%	
XL Fortran Advanced Edition for Linux 1yr SWM After License	5733-D05	26.00%	

Description	Product Number	Customer Discount % off MSRP	Comments
XL Fortran Advanced Edition for Linux 3yr SWM After License	5733-D06	26.00%	
XL Fortran Enterprise Edition V9 for AIX Maintenance 1 Year	5733-M41	26.00%	
XL Fortran Enterprise Edition V9 for AIX Maintenance 3 Year	5733-M42	26.00%	
IBM XL C/C++ Ent Ed, 1 Year Maintenance	5733-M45	26.00%	
IBM XL C/C++ Ent Ed, 3 Year Maintenance	5733-M46	26.00%	
IBM XL C Ent Ed, 1 Year Maintenance	5733-M51	26.00%	
IBM XL C Ent Ed, 3 Year Maintenance	5733-M52	26.00%	
Data Encryption Standard Library Routines V1.1 for AIX	5765-418	26.00%	
IGES Doctor for AIX and UNIX	5765-588	26.00%	
Systems Director AEM for PowerSystems V4.1	5765-AEP	15.00%	
5765-AEZ: AIX ENTERPRISE EDITION 6.1	5765-AEZ	26.00%	
Management Edition for AIX	5765-AME	26.00%	
PowerVM Lx86 for x86 Linux	5765-AVE	26.00%	
Director for pSeries V5.10	5765-DR1	15.00%	
AIX 5L V5.2	5765-E62	15.00%	
Performance AIDE for POWER Version 3.0	5765-E68	26.00%	
IBM LoadLeveler for AIX 5L	5765-E69	26.00%	
Fast Connect for POWER Version 3.1	5765-E72	26.00%	
Performance Toolbox for POWER Version 3.0	5765-E74	26.00%	
High Avail. Geographic Cluster and Remote Mirroring for AIX	5765-E82	26.00%	
AIXlink/X.25 Version 2	5765-E85	26.00%	
5765-EEP IBM Systems Director Enterprise Edition for Power,	5765-EEP	26.00%	
5765-EMP: IBM SYSDIR VMC SYSTEM POOLS	5765-EMP	15.00%	
BRANCH OFFICE EXPEDITE	5765-EPL	15.00%	
Parallel ESSL for AIX V4	5765-ESX	26.00%	
5765-EXP IBM Systems Director Express Edition for Power,	5765-EXP	26.00%	
VisualAge C++ Professional for AIX, V6.0	5765-F56	26.00%	
HACMP for AIX	5765-F62	26.00%	
Cluster Systems Management For AIX	5765-F67	26.00%	
ESSL for AIX 5L, V4	5765-F82	26.00%	
ESSL Subroutine Library for Linux on pSeries	5765-F84	26.00%	
DO NOT SHIP PUBS OR MEDIA	5765-FMS	15.00%	
DO NOT SHIP PUBS OR MEDIA	5765-FMX	15.00%	
AIX 5L for POWER	5765-G03	15.00%	
CSM for Linux on pSeries	5765-G16	26.00%	
ESSL for Linux on pSeries	5765-G17	26.00%	
Parallel ESSL for Linux on pSeries	5765-G18	26.00%	
Selected eServer Products	5765-G31	15.00%	
IBM Virtual I/O Server	5765-G34	15.00%	
AIX V6	5765-G62	15.00%	
General Parallel File System for AIX 5L V3	5765-G66	26.00%	
HIGH AVAILABILITY CLUSTER MULTI- PROCESSING	5765-G71	26.00%	
5765-G82: COMP EXPERT EPRESS EDITION	5765-G82	26.00%	
5765-G83: WORKLOAD PARTITIONS MANAGER	5765-G83	26.00%	
5765-G90: AIX EXPRESS EDITION	5765-G90	26.00%	
5765-G97: AIX Express Edition	5765-G97	26.00%	
5765-G98: AIX Standard Edition	5765-G98	26.00%	
5765-G99: AIX Enterprise Edition	5765-G99	26.00%	
5765-H23: POWERHA SYSMIRR STND EDITION	5765-H23	26.00%	
5765-H24: POWER SYSMIR ENTER EDITION	5765-H24	26.00%	
5765-H25: Engineering and Scientific Subroutine Library for AIX	5765-H25	26.00%	

Description	Product Number	Customer Discount % off MSRP	Comments
5765-H38: AIX 5.2 Workload Partitions for AIX 7	5765-H38	26.00%	
5765-H39: PowerHA SystemMirror Standard edition	5765-H39	26.00%	
5765-I2P: IBM Systems Director VMControl Image	5765-I2P	15.00%	
Systems Director Virtual Image Management	5765-IMP	15.00%	
DB2 Workgroup Server	5765-K01	26.00%	
5765-L40: TIV WORKL SCHED LL AIX	5765-L40	26.00%	
Tivoli Workload Scheduler	5765-L50	26.00%	
5765-L51: ESSL for Linux on POWER	5765-L51	26.00%	
SYS DIRECTOR MANAG CONSOLE	5765-MCH	26.00%	
SYS DIRECTOR MANAG CONSOLE	5765-MCV	26.00%	
IBM PE Developer Edition for AIX	5765-PED	26.00%	
Systems Director Active Energy Manager for POWER	5765-PEP	15.00%	
PE RUNTIME EDITION	5765-PER	26.00%	
BRANCH OFFICE EXPEDITE	5765-PSE	26.00%	
PowerVM Enterprise	5765-PVE	26.00%	
BRANCH OFFICE EXPEDITE	5765-PVL	15.00%	
PowerVM Standard	5765-PVS	26.00%	
PowerVM Express	5765-PVX	26.00%	
BRANCH OFFICE EXPEDITE	5765-SCP	15.00%	
System Director Standard Director	5765-SEP	26.00%	
IBM STARTER KIT FOR CLOUD	5765-SKC	26.00%	
Usage and Accounting Manager Virtualization Edition	5765-UAV	26.00%	
BRANCH OFFICE EXPEDITE	5765-VPL	15.00%	
AIX 5.3 WPM FOR AIX 7	5765-WP7	26.00%	
Workload Partitions Manager for AIX	5765-WPM	15.00%	
GPFS ON X86 ARCHITECTURE	5765-XA3	26.00%	
1Y SWMA FOR AIX ENTERP EDT	5771-AEZ	26.00%	
SWMA for AIX After-License Fee	5771-ALC	26.00%	
POWERVM STANDARD AFTER LICENSE CHARGE	5771-ALS	26.00%	
Management Edition for AIX Maintenance 1 year	5771-AME	26.00%	
Cluster Systems Management for AIX SW Maintenance 1 year	5771-CSA	26.00%	
CSM for Linux on pSeries 1 yr Maintenance Support	5771-CSL	26.00%	
POWERVM ENTERPRISE AFTER LICENSE CHARGE	5771-EAL	26.00%	
Fast Connect Version 3 1 Yr SW Maintenance	5771-FCN	26.00%	
HAGEO/GeoRM Version 2 1 Yr SW Maintenance	5771-HGO	26.00%	
Machine Contr. Progr. Remote Support Agreement for 7036-	5771-LA1	15.00%	
AIXlink/X.25 Version 2.0 1 Yr SW Maintenance	5771-LNK	26.00%	
Remote Tech Support Svcs OS support for Linux on i&pSeries	5771-LNX	26.00%	
Parallel Environment Software Maintenance for 1-Yr	5771-PAE	26.00%	
Selected eServer Products	5771-PAL	15.00%	
Performance Aide Version 3 1 Yr SW Maintenance	5771-PDE	26.00%	
Selected eServer Products	5771-PLM	15.00%	
Performance Toolbox Version 3 1 Yr SW Maintenance	5771-PTB	26.00%	
PowerVM Enterprise 1 Yr SW Mainteannce	5771-PVE	26.00%	
PowerVM Standard 1 Yr SW Maintenance	5771-PVS	26.00%	
PowerVM Express 1 Yr SW Maintenance	5771-PVX	26.00%	
Modified SWMA for AIX 5L - 90 Days	5771-SW9	15.00%	
Software Maintenance for AIX - 1 YR	5771-SWM	15.00%	
After License SWMA for Virtual I/O	5771-VAL	15.00%	
SWMA for Virtual I/O, 1 Yr	5771-VIO	15.00%	
AIX 5.3 WPM FOR AIX7 1YR REG	5771-WP7	26.00%	

Description	Product Number	Customer Discount % off MSRP	Comments
AIX ENTERPRISE EDITION 3Y SWMA	5773-AEZ	26.00%	
Management Edition for AIX Maintenance 3 year	5773-AME	26.00%	
Cluster Systems Management for AIX SW Maintenance 3 year	5773-CSA	26.00%	
CSM for Linux on pSeries 3 yr Maintenance Support	5773-CSL	26.00%	
BRANCH OFFICE EXPEDITE	5773-EPL	15.00%	
Fast Connect Version 3 3 Yr SW Maint	5773-FCN	26.00%	
GPFS for Linux 3-yr Maintenance Support	5773-GLP	26.00%	
HAGEO/GeoRM Version 2 3 Yr SW Maint	5773-HGO	26.00%	
Machine Contr. Progr. Remote Suppt Agrmt for 7036-P16,3Yr.	5773-LA3	15.00%	
AIXlink/X.25 Version 2.0 3 Yr SW Maint	5773-LNK	26.00%	
Remote Tech Sppt Svcs OS support for Linux on i&pSeries	5773-LNX	26.00%	
Parallel Environment Software Maintenance for 3-Yr	5773-PAE	26.00%	
Performance Aide Version 3 3 Yr SW Maint	5773-PDE	26.00%	
SWMA for Partition Load Manager, Yrs 2 & 3 H5	5773-PL3	15.00%	
Selected eServer Products	5773-PLM	15.00%	
Performance Toolbox Version 3 3 Yr SW Maint	5773-PTB	26.00%	
PowerVM Enterprise 3 Yr SW Mainteannce	5773-PVE	26.00%	
BRANCH OFFICE EXPEDITE	5773-PVL	15.00%	
PowerVM Standard 3 Yr SW Maintenance	5773-PVS	26.00%	
PowerVM Express 3 Yr SW Maintenance	5773-PVX	26.00%	
Software Maintenance for AIX - 3 Yr Renewal	5773-SM3	15.00%	
Software Maintenance for AIX - 3 YR	5773-SWM	15.00%	
SWMA for Virtual I/O Server, Yrs 2 & 3 H5	5773-VI3	15.00%	
SWMA for Virtual I/O, 3 yr	5773-VIO	15.00%	
BRANCH OFFICE EXPEDITE	5773-VPL	15.00%	
AIX 5.3 WPM FOR AIX7 3 YRREG	5773-WP7	26.00%	
OSSC PRPQ	5799-GQH	26.00%	
OSSC PRPQ 1 Yr. SW Maintenance	5799-GQR	26.00%	
System I Detail			
EXPRESS HUB	7299	18%	
MANAGEMENT CONSOLE	7310	18%	
PORTABLE ONE SYS UNIT	9401	18%	
SYSTEM UNIT 8MB STORAGE	9402	18%	
SYSTEM UNIT	9404	18%	
SYSTEM UNIT - 4MB T	9406	18%	
POWER 520 EXPRESS	9407	18%	
POWER 520 EXPRESS	9408	18%	
IBM POWER 550 EXPRESS	9409	18%	
ESERVER i5	9411	18%	
POWER SYSTEM	9910	18%	
ZEND I5/OS WITH 1YR SUPPORT	5619-ZP1	18%	
3COMTELEPHONY SUITE SYSTEM I	5639-3CM	18%	
ZEND & MYSQL VALUE PACK	5639-MVP	18%	
MYSQL ENTERPRISE FOR I5/OS	5639-MYS	18%	
NORTEL SW COM SRV 500-IBM	5639-NTL	8%	
ZEND CORE FOR I5/OS	5639-ZC1	18%	
ZEND STUDIO PROF FOR I5/OS	5639-ZS1	18%	
AFP Font Collection for Workstations as OS/400	5648-B45	18%	
HASM 1 YR SW MAINTENANCE	5660-HAS	18%	
DATM IC 1YR SW MAINT REG/REN	5660-ICL	18%	
DATM IC 1YR SW MAINT REG/REN	5660-ICS	18%	

Description	Product Number	Customer Discount % off MSRP	Comments
SECURE PERSP 1YR REG/REN	5660-PS1	18%	
DB2QUERY I 1YR SWMA REG/REN	5660-QU2	18%	
RATI DEV FOR SYS I 1YR REG/REN	5660-RDI	18%	
RDS FOR LINUX 1 YR SWMA REG	5660-RDS	18%	
DIR PREM ED 1YR SWMA REG/REN	5660-SWD	18%	
IBM DIR 1 YR AFT LIC	5661-DIR	18%	
EWLM FOR I5/OS 1YR SWMA AL	5661-EWA	18%	
EWLM SWMA 1 YR AFT LIC	5661-EWM	18%	
HASM 1 YR SW MAINT AFTER LIC	5661-HAS	18%	
DATAM ICL 1YR MAINT A LIC	5661-ICL	18%	
DATAM IC SMB 1YR SW MAINT A L	5661-ICS	18%	
SECURE PERSP 1YR AFTER LIC	5661-PS1	18%	
DB2 QUERY I 1YR SWMA A LIC	5661-QU2	18%	
RA DEV FOR SYS I 1YR AFTER LIC	5661-RDI	18%	
RDS FOR LINUX 1YR SWMA AL	5661-RDS	18%	
DIR PREMED 1YR SWMA AFT LIC	5661-SWD	18%	
IBM DIR REG 3 YR	5662-DIR	18%	
EWLM FOR I5/OS REG	5662-EWA	18%	
EWLM SWMA 3 YR REG	5662-EWM	18%	
HASM 3YR SW MAINT REGISTRAT	5662-HAS	18%	
DATAM ICL 1YR MAINT A LIC	5661-ICL	18%	
DATAM IC SMB 1YR SW MAINT A L	5661-ICS	18%	
DATAM ICLUS 3YR SW MAINT REG	5662-ICL	18%	
DATAM IC SM 3YR SW MAINT REG	5662-ICS	18%	
SECURE PERSP 3YR REG/REN	5662-PS1	18%	
DB2 QUERY SYS I 3YR SWMA REG	5662-QU2	18%	
RATION DEV. FOR SYS I 3 YR REG	5662-RDI	18%	
RDS FOR LINUX 3 YR SWMA REG	5662-RDS	18%	
DIR PREM ED 3-YR SWMA	5662-SWD	18%	
DATAM ICLU 3YR SW MAINT REN	5663-ICL	18%	
DATAM ICL SMB 3YR SW M REN	5663-ICS	18%	
IBM DIR 3 YR AFT LIC	5664-DIR	18%	
EWLM FOR I5/OS 3YR SWMA AL	5664-EWA	18%	
EWLM SWMA 3 YR AFT LIC	5664-EWM	18%	
HASM 3YR SW MAINT AFTER LIC	5664-HAS	18%	
DATAM ICL 3YR SW MAINT A LIC	5664-ICL	18%	
DATM IC SMB 3YR SW MAINT A L	5664-ICS	18%	
SECURE PERSP 3YR AFTER LIC	5664-PS1	18%	
DB2 QUERY I 3YR SWMA A LIC	5664-QU2	18%	
RDS FOR LINUX 3YR SWMA AL	5664-RDS	18%	
DIR PREM ED 3YR SWMA AFT LIC	5664-SWD	18%	
AFP Utilities for AS/400	5722-AF1	18%	
Advanced DBCS Printer Support for AS/400	5722-AP1	18%	
Backup Recovery and Media Services for iSeries	5722-BR1	18%	
Communications Utilities for iSeries	5722-CM1	18%	
Cryptographic Support for AS/400	5722-CR1	18%	
System/38 Utilities for AS/400	5722-DB1	18%	
DB2 Universal Database Extenders for iSeries V7	5722-DE1	18%	
CICS Transaction Server for iSeries	5722-DFH	18%	
DPROPR FOR ISERIES	5722-DP4	18%	
IBM DIR FOR I5/OS V5.20	5722-DR1	18%	

Description	Product Number	Customer Discount % off MSRP	Comments
Business Graphics Utility for AS/400	5722-DS1	18%	
DB2 VALUE PACK FOR I5/OS	5722-DVP	18%	
Infoprint Server for iSeries	5722-IP1	18%	
IBM I OPER SYS VALUE PACK	5722-IVP	18%	
Job Scheduler for iSeries	5722-JS1	18%	
Managed System Services for iSeries	5722-MG1	18%	
NATIONAL LANGUAGES FOR I5/OS	5722-NLV	18%	
Application Program Driver for AS/400	5722-PD1	18%	
Performance Tools for iSeries	5722-PT1	18%	
Query for iSeries	5722-QU1	18%	
System Manager for iSeries	5722-SM1	18%	
OS/400	5722-SS1	18%	
i5/OS Additional Processor License, Per- Processor	5722-SSA	18%	
I5/OS Application Server	5722-SSB	18%	
I5/OS Licensing by User	5722-SSC	18%	
DB2 Query Manager and SQL Development Kit for iSeries	5722-ST1	18%	
SUP OPER VALUE PAC FOR I5/OS	5722-SVP	18%	
IBM DIR SW DIST PREMIUM ED	5722-SWD	18%	
WebSphere Development Studio	5722-WDS	18%	
Web Enablement for i5/OS	5722-WE2	18%	
iSeries Client Access Family	5722-XW1	18%	
CONNECT FOR ISERIES	5733-B2B	0%	
5733-B45: AFP Font Collection for i	5733-B45	18%	
Lotus CEO Communication	5733-CC1	18%	
CONNECT FOR ISERIES	5733-CO2	0%	
CRYTOGRAPHIC DEVICE MANAGER	5733-CY2	18%	
5773-CY3: CRYPTOGRPHC DEVICE MGR FOR I	5733-CY3	18%	
Lotus Domino document Manager	5733-DM1	18%	
IBM DIRECTOR FOR I5/OS	5733-DR1	18%	
Software Solution for On Demand Workplace	5733-DW1	18%	
EWLM FOR I5/OS	5733-EWA	18%	
IBM VE EWLM	5733-EWM	18%	
Integrated Domino Fax for iSeries	5733-FXD	18%	
5773-HAA: HA Assist for i	5733-HAA	18%	
IBM DATAMIRROR ICLUSTER	5733-ICL	18%	
IBM DATAMIRROR ICLUSTER SMB	5733-ICS	18%	
Infoprint Designer for iSeries	5733-ID1	18%	
TEMPORARY LICENCE FOR SYS I	5733-ITL	18%	
SW Maintenance After License	5733-MAL	18%	
OMNI FINDTEXT S SRV DB2 I5OS	5733-OMF	18%	
IBM SECURE PERSPECITVE	5733-PS1	18%	
Lotus QuickPlace	5733-QP1	18%	
5733-QU1: Lotus QuickPlace	5733-QU1	18%	
5733-QU2: DB2 Web Query for System i	5733-QU2	18%	
5733-QU3: DB2 Web Query Report Broker	5733-QU3	18%	
5733-QU4: DB2 Web Query SW	5733-QU4	18%	
5733-QUB: DB2 Web Query for system i Billing	5733-QUB	18%	
RATIONAL DEV FOR SYSTEM I	5733-RDI	18%	
IBM VE RDS FOR LINUX	5733-RDS	18%	
IBM LOTUS SAMETIME	5733-SE1	18%	
AS/400 SW SUB 5 YR PREPAY	5733-SM5	0%	

Description	Product Number	Customer Discount % off MSRP	Comments
RATIONAL DEVELOPER FOR SYSTEM I	5733-SOA	18%	
RTNL DVLPR FOR I	5733-SOC	18%	
Software Maintenance for i5/OS, three years Registration	5733-SP3	18%	
Software Maintenance for i5/OS, Three-year extended	5733-SPE	18%	
1-YR SWMA EXTENSION (9407-515)	5733-SPM	18%	
3-MONTH SWMA REG (9407-515)	5733-SPN	18%	
3-YR SWMA EXTENSION (9407-515)	5733-SPO	18%	
Software Maintenance for i5/OS, one-year Registration	5733-SPP	18%	
SW Subscription for iSeries 3Year	5733-SU3	18%	
SWMA - 3 YR - SUP COMPONENT	5733-SX3	18%	
iSeries and AS/400 System Products	5733-UX1	18%	
iSeries and AS/400 System Products	5733-UX3	18%	
V4R2 PROGRAM SUPPORT	5733-V42	18%	
VIRTUALIZATION ENGINEISERIE	5733-VE1	18%	
WORKPLACE SERVICES EXPRESS	5733-WSE	18%	
IBM XML Toolkit for iSeries	5733-XT1	18%	
XML TOOLKIT FOR IBM SYSTEM I	5733-XT2	18%	
ADVANCED FUNCTION PRINTING UTILITIES	5761-AF1	18%	
IBM BRMS NETWORK FEATURE	5761-BR1	18%	
COMMUNICATION UTILITIES FOR SYS I	5761-CM1	18%	
System/38 Utilities for System I	5761-DB1	18%	
DB2 EXTENDERS VERSION 9 FOR I5/OS	5761-DE1	18%	
CICS TRANSACTION SERVER FOR I5/OS	5761-DFH	18%	
DB2 DATAPROPAGATOR FOR ISERIES	5761-DP4	18%	
Business Graphics Utility for System I	5761-DS2	18%	
SYSTEM I HIGH AVAILABILITY SOLUTION MANAGER	5761-HAS	18%	
ADVANCED JOB SCHEDULER FOR I5/OS	5761-JS1	18%	
MANAGED SYSTEM SERVICE FOR I5/OS	5761-MG1	18%	
NATIONAL LANGUAGES FOR I5/OS	5761-NLV	18%	
PERFORMANCE TOOLS FOR I5/OS	5761-PT1	18%	
QUERY FOR I5/OS	5761-QU1	18%	
SYSTEM MANAGER FOR I5/OS	5761-SM1	18%	
I5/OS	5761-SS1	18%	
I5/OS PER PROCESSOR BILLING	5761-SSA	18%	
I5/OS APPLICATION SERVER	5761-SSB	18%	
I5/OS PER USER BILLING	5761-SSC	18%	
DB2 QUERY MGR & SQL DEV KIT	5761-ST1	18%	
IBM WEBSP DEVELOPMENT STUDIO	5761-WDS	18%	
SYSTEM I ACCESS FAMILY	5761-XW1	18%	
Parallel Environment for Linux on POWER, V4	5765-G70	18%	
APSU	5769-AP1	18%	
BRMS FOR OS/400	5769-BR1	0%	
POINT-OF-SALE UTILITY	5769-CF1	0%	
CRYPTOGRAPHIC SUPPORT	5769-CR1	0%	
DCE BASE SERVICES FOR AS/400	5769-DC1	0%	
DCE DES LIBRARY ROUTINES	5769-DC3	0%	
CICS FOR AS/400	5769-DFH	0%	
DB2 DPROP FOR ISERIES V7.1	5769-DP3	0%	
AFP DBCS FONTS	5769-FN1	18%	
AFP FONTS	5769-FNT	18%	
JOB SCHEDULER	5769-JS1	0%	

Description	Product Number	Customer Discount % off MSRP	Comments
PERFORMANCE TOOLS FOR AS/400	5769-PT1	0%	
QUERY	5769-QU1	0%	
DB2 AND SQL DEV KIT	5769-ST1	0%	
AS400 CLIENT ACCESS WIN FAMILY	5769-XW1	0%	
5770-AF1: ADV FUNCTION PRINT UTILITIES	5770-AF1	18%	
5770-BR1: BRMS	5770-BR1	18%	
5770-DE1: DB2 Extenders	5770-DE1	18%	
5770-DFH: CICS TRANSACTION SERVER	5770-DFH	18%	
5770-HAS: POWERHA SYSTEMMIRROR FOR I	5770-HAS	18%	
5770-JS1: ADVANCED JOB SCHEDULER	5770-JS1	18%	
5770-MG1: MANAGED SYSTEM SERVICES	5770-MG1	18%	
5770-NLV: NATIONAL LANGUAGE FOR I	5770-NLV	18%	
5770-PT1: PERFORMANCE TOOLS	5770-PT1	18%	
5770-QU1: QUERY FOR I	5770-QU1	18%	
5770-SM1: SYSTEM MANAGER FOR I	5770-SM1	18%	
5770-SS1: IBM I	5770-SS1	18%	
5770-SSA: IBM I PER PROCESSOR BILLING	5770-SSA	18%	
5770-SSB: IBM I APPLICAT. SERV. BILLING	5770-SSB	18%	
5770-SSC: IBM I PER USER BILLING	5770-SSC	18%	
5770-ST1: DB2 QRY MGR AND SQL TOOLKIT	5770-ST1	18%	
5770-XW1: I ACCESS FAMILY	5770-XW1	18%	
RATIONAL DEV STUDIO FOR I	5770-WDS	18%	
3COM TELE SUITE 1YR SW MAINT	5771-3CM	7%	
NORTEL SW COM-IBM 1YR SWMA	5771-NTL	8%	
Machine Control Program Remote Support for HMC 1 yr	5771-RS1	18%	
ZEND CORE FOR I5/OS	5771-ZC1	18%	
ZEND PLATFORM FOR I5/OS	5771-ZP1	18%	
ZEND STUDIO PROF	5771-ZS1	18%	
3COM TELEPHONY 3 YR SUPT	5773-3CM	7%	
Machine Control Program Remote Support for HMC 3 yr	5773-RS3	18%	
Rational Developer for System I for SOA Construction	5773-SOA	18%	
Rational Developer for i for SOA Construction	5773-SOC	18%	
AFP PRINTSUITE FOR OS/400	5798-AF3	18%	
Facsimile Support for iSeries	5798-FAX	18%	
JOB SCHEDULER FOR OS/400	5798-JS2	0%	
NetView File Transfer for OS/400 V3R6	5798-TBG	18%	
FACSIMILE SUPPORT OS/400	5798-TBY	0%	
BATCH JOURNAL CACHING	5799-BJC	18%	
P84501 I5/OS LICENSE TRANSFER	5799-LTF	0%	
TOOLS FOR DEVELOPING I5/OS	5799-PTL	18%	
P84496DATA DISC.- QUERY BUILDER	5799-QA1	0.00%	Contact IBM Rep for Additional Discount
P84513 IBM DISK SANITIZER	5799-SD1	8%	
PureFlex Detail			
REAR DOOR HEAT EXCHANGER	1164	18%	
FLEX SYSTEM P24L COMPUTE	1457	18%	
LAB SERVICES ONE DAY SYS	6911	0%	
IBM FLEX SYSTEM CHASSIS	7893	18%	
FLEX SYSTEM p260/p460 COMPUTE NODE	7895	18%	
PUREFLEX SYSTEM 42U RACK	7953	18%	
IBM FLEX SYSTEM MANAGER	7955	18%	
SYSTEMX FLEX CHASSIS	8721	24%	

Description	Product Number	Customer Discount % off MSRP	Comments
BASE MULTILINGUAL	5639-CAL	15%	
PER SVR 2 SKTS 1G W 1YR PR	5639-OSX	15%	
DATACENTER (5 USER CAL)	5639-W28	15%	
SW MAINT REGISTRATION/REN 1YR	5660-FMS	N/C Machine Type	
SW MAINT REGISTRATION/REN 1YR	5660-FMX	N/C Machine Type	
BRANCH OFFICE EXPEDITE	5660-PSE	26%	
BRANCH OFFICE EXPEDITE	5660-SCP	15%	
FSM ADV SWMA 1 YR ALC	5661-FMS	15%	
FSM SWMA 1 YR ALC	5661-FMX	15%	
BRANCH OFFICE EXPEDITE	5661-SCP	15%	
FSM ADV SWMA 3Y REGISTRATION	5662-FMS	15%	
FSM SWMA 3 YR REGISTRATION	5662-FMX	15%	
BRANCH OFFICE EXPEDITE	5662-PSE	26%	
BRANCH OFFICE EXPEDITE	5662-SCP	15%	
BRANCH OFFICE EXPEDITE	5765-EPL	15%	
DO NOT SHIP PUBS OR MEDIA	5765-FMS	15%	
DO NOT SHIP PUBS OR MEDIA	5765-FMX	15%	
BRANCH OFFICE EXPEDITE	5765-PSE	26%	
BRANCH OFFICE EXPEDITE	5765-PVL	15%	
BRANCH OFFICE EXPEDITE	5765-SCP	15%	
BRANCH OFFICE EXPEDITE	5765-VPL	15%	
RATIONAL DEV STUDIO FOR I	5770-WDS	18%	
1Y SWMA FOR AIX ENTERP EDT	5771-AEZ	26%	
AIX ENTERPRISE EDITION 3Y SWMA	5773-AEZ	26%	
BRANCH OFFICE EXPEDITE	5773-EPL	15%	
BRANCH OFFICE EXPEDITE	5773-PVL	15%	
BRANCH OFFICE EXPEDITE	5773-VPL	15%	

Description	Product Number	Customer Discount % off MSRP	Volume Discount % off MSRP	Volume Discount % off MSRP
Storage				
		Entry	**Medium**	**Large**
		$0 - $100K	$101k - $249K	=>$250
		Base discount	*Base + 2%*	*Base + 4%*
1722 DS4300 MIDRANGE DIS	1722	23.0%	25.0%	27.0%
1724 DS4100 MIDRANGE DIS	1724	23.0%	25.0%	27.0%
EXTENSION WARRANTY ON 1750	1725	30.0%	32.0%	34.0%
DS3200, DS3300, DS3400 System Storage	1726	23.0%	25.0%	27.0%
SYSTEM STORAGE EXP3000	1727	23.0%	25.0%	27.0%
EXP400 ENTRY LEVEL STORAGE	1733	23.0%	25.0%	27.0%
DS4000 EXP700 STORA	1740	23.0%	25.0%	27.0%
DS4400 MIDRANGE DIS	1742	23.0%	25.0%	27.0%
SYSTEM STORAGE	1746	23.0%	25.0%	27.0%
SYSTEM STORAGE	1747	23.0%	25.0%	27.0%
EXPANSION ENCLOSURE (DS6800)	1750	30.0%	32.0%	34.0%
DS4000 EXP810 EXPANSION UNIT	1812	30.0%	32.0%	34.0%
DCS3800 DISK SUBSYSTEM	1813	30.0%	32.0%	34.0%
DS5020 MIDRANGE DISK	1814	30.0%	32.0%	34.0%
DS4800 DISK SYSTEM	1815	30.0%	32.0%	34.0%
EXP5000 EXPANSION UNIT	1818	30.0%	32.0%	34.0%

Description	Product Number	Customer Discount % off MSRP - Entry	Volume Discount % off MSRP -Medium	Volume Discount % off MSRP- Large
SAN16B-2	2005	22.0%	24.0%	26.0%
IBM TOTALSTORAGE SA	2026	22.0%	24.0%	26.0%
TOTALSTRG SANC40M 4	2027	34.0%	36.0%	38.0%
MCDATA EFCM 9.0	2028	20.0%	22.0%	24.0%
MCDATA ES-1000 LOOP	2031	34.0%	36.0%	38.0%
MCDATA FC-512 CABIN	2032	34.0%	36.0%	38.0%
CNT FC/9000 CABINET	2042	34.0%	34.0%	36.0%
CISCO MDS ENH PORT ANALYZER	2053	19.0%	21.0%	23.0%
CISCO MDS 9216A FABRIC SWITCH	2054	20.0%	22.0%	24.0%
CISCO PORT ADAPTER	2061	22.0%	24.0%	26.0%
CISCO CWDM EXT.DIST	2062	18.0%	20.0%	22.0%
STORWIZE V7000 UNIFIED	2073	25.00%	27.0%	29.0%
STORWIZE V7000	2076	25.0%	27.0%	29.0%
STORWIZE V5000	2077	25.0%	27.0%	29.0%
STORWIZE V5000	2078	25.0%	27.0%	29.0%
STORAGE SOLUTIONS RACK	2101	34.0%	36.0%	38.0%
EXPANDABLE STORAGE	2104	34.0%	36.0%	38.0%
STORAGE SERVER	2105	45.0%	47.0%	49.0%
TOTALSTORAGE	2107	20.0%	22.0%	24.0%
STORAGE AREA NETWOR	2108	34.0%	36.0%	38.0%
SAN FIBRE CHANNEL S	2109	34.0%	36.0%	38.0%
SAN VOLUME CONTROLL	2145	27.0%	29.0%	31.0%
STG SYSTEM INFORMATION ARCHIVE	2231	20.0%	22.0%	24.0%
SYSTEM STORAGE DR550	2233	20.0%	22.0%	24.0%
ESS FUNCTION AUTHOR	2240	20.0%	22.0%	24.0%
DS8000 FUNCT. AUTHO	2244	20.0%	22.0%	24.0%
DS8000 FUNCTION AUTHORIZ.	2396	35.0%	37.0%	39.0%
DS8000 FUNCTION AUTHORIZ.	2397	35.0%	37.0%	39.0%
DS8000 FUNCTION AUTHORIZ.	2398	35.0%	37.0%	39.0%
DS8000 FUNCTION AUTHORIZ.	2399	35.0%	37.0%	39.0%
CISCO MDS 9124 EXPRESS SWITCH	2417	19.0%	21.0%	23.0%
SYSTEM STORAGE	2421	30.0%	32.0%	34.0%
SYSTEM STORAGE	2422	30.0%	32.0%	34.0%
SYSTEM STORAGE	2423	30.0%	32.0%	34.0%
SYSTEM STORAGE	2424	30.0%	32.0%	34.0%
SANxxB	2498	27.0%	29.0%	31.0%
SAN768B	2499	27.0%	29.0%	31.0%
SSPC	2805	5.0%	7.0%	9.0%
STORAGE SERVER	2810	58.1%	60.1%	62.1%
STORAGE SERVER	2812	58.1%	60.1%	62.1%
EXN3000 SAS/SATA EXP. UNIT	2857	10.0%	12.0%	14.0%
SYSTEM STORAGE	2858	10.0%	12.0%	14.0%
IBM STORAGE SYSTEM N3300	2859	10.0%	12.0%	14.0%
EXN1000 SATA EXPANS	2861	10.0%	12.0%	14.0%
IBM STORAGE SYSTEM N3600	2862	10.0%	12.0%	14.0%
IBM TOTALSTORAGE N3	2863	10.0%	12.0%	14.0%
N5200 MODEL A10	2864	10.0%	12.0%	14.0%
N5500	2865	10.0%	12.0%	14.0%
IBM SYSTEM STORAGE N6700	2866	10.0%	12.0%	14.0%
IBM STORAGE SYSTEM N7800	2867	10.0%	12.0%	14.0%
IBM STORAGE SYSTEM N5600	2868	10.0%	12.0%	14.0%

Description	Product Number	Customer Discount % off MSRP - Entry	Volume Discount % off MSRP -Medium	Volume Discount % off MSRP- Large
IBM STORAGE SYSTEM N5300	2869	10.0%	12.0%	14.0%
MULTIPLEXOR CHANNEL	2870	10.0%	12.0%	14.0%
CROSSROADS READVERIFY APPLIANCE	3222	25.00%	27.0%	29.0%
DIRECT ACCESS STORA	3390	34.0%	36.0%	38.0%
STORAGE SYSTEMS	3466	10.0%	12.0%	14.0%
VIRTUAL TAPE SERVER	3494	50.0%	52.0%	54.0%
TS2900 TAPE AUTOLOAD	3572	23.0%	25.0%	27.0%
TS3100 & TS3200 TAPE LIBRARY	3573	20.0%	22.0%	24.0%
TS3310 TAPE EXPANSION MOD	3576	50.0%	52.0%	54.0%
TS3400 TAPE LIBRARY	3577	38.0%	40.0%	42.0%
ULTRIUM TAPE DRIVE	3580	20.0%	22.0%	24.0%
ULTRIUM TAPE 2U AUTOLOADER	3581	10.0%	12.0%	14.0%
ULTRIUM TAPE LIBRARY	3582	10.0%	12.0%	14.0%
ULTRIUM TAPE LIBRARY	3583	45.0%	47.0%	49.0%
TAPE LIBRARY EXPANSION FRAME	3584	50.0%	52.0%	54.0%
ULTRIUM TAPE DRIVE	3588	55.0%	57.0%	59.0%
ULTRIUM TAPE CARTR. W/LABEL	3589	34.0%	36.0%	38.0%
ULTRIUM TAPE CARTR. W/LABEL	3590	34.0%	36.0%	38.0%
TS1120 TAPE CONTROLLER	3592	35.0%	37.0%	39.0%
TAPE CARTRIDGE 3592 (ECON.DATA)	3599	34.0%	36.0%	38.0%
CISCO NEXUS SWITCH	3722	27.0%	29.0%	31.0%
CONVERGED SWITCH	3758	27.0%	29.0%	31.0%
BROCADE CONVERSION SWITCH	3759	27.0%	29.0%	31.0%
TAPE FRAME	3952	35.0%	37.0%	39.0%
LIBRARY CONTROLLER FRAME	3953	35.0%	37.0%	39.0%
TS7510 VIRTUALIZATION ENGINE	3954	45.0%	47.0%	49.0%
CACHE CONTROLLER	3955	45.0%	47.0%	49.0%
TS7740 CACHE CONTROLLER	3956	50.0%	52.0%	54.0%
VIRTUALIZATION ENGINE TS7740	3957	50.0%	52.0%	54.0%
TS7650G SERVER	3958	30.0%	32.0%	34.0%
TS7610 APPLIANCE	3959	35.0%	37.0%	39.0%
OPT LIB TYKE LAN ATTCH	3995	10.0%	12.0%	14.0%
MODEL 032	3996	15.0%	17.0%	19.0%
ETHERNET SWITCH	4002	23.0%	25.0%	27.0%
IBM ETHERNET ROUTER	4003	10.0%	12.0%	14.0%
ETHERNET SWITCH J48E	4273	10.0%	12.0%	14.0%
ETHERNET SWITCH	4274	10.0%	12.0%	14.0%
NAS ENGINE	5187	34.0%	36.0%	38.0%
7212 EXPRESS MODEL	7212	25.0%	27.0%	29.0%
TAPE AND OPTICAL STRG DEV ENCL	7214	20.0%	22.0%	24.0%
MULTI MEDIA ENCLOSURE	7216	20.0%	22.0%	24.0%
MULTI MEDIA ENCLOSURE	7226	20.0%	22.0%	24.0%
4MM DDS-2 AUTOLOADER	7332	10.0%	12.0%	14.0%
CISCO 9250i SWITCH & 9710 DIRECTOR	9710	15.0%	20.0%	25.0%
CISCO 9148 SWITCH	9711	15.0%	20.0%	25.0%
FLASHSYSTEM 900	9840	15.0%	20.0%	25.0%
FLASHSYSTEM 900	9843	15.0%	20.0%	25.0%
FLASHSYSTEM V9000	9846	15.0%	20.0%	25.0%
FLASHSYSTEM V9000	9848	15.0%	20.0%	25.0%
TPC FOR DISK V2	5608-A80	0.0%	0.0%	0.0%
VSC for STORWIZE – 1 year	5608-ACL	25.0%	27.0%	29.0%

Description	Product Number	Customer Discount % off MSRP - Entry	Volume Discount % off MSRP -Medium	Volume Discount % off MSRP -Large
VSC for STORWIZE – 3 year	5608-ACP	25.0%	27.0%	29.0%
V7000 GEN2 SW – Maintenance 1 year	5639-CB7	25.0%	27.0%	29.0%
V7000 GEN2 SW – Maintenance 3 year	5639-CBC	25.0%	27.0%	29.0%
use PPA	5608-xxx	n/a		
STORWIZE V7000 REAL-TIME COMPRESSION SW V6	5639-CP1	25.0%	27.0%	29.0%
Storwize V7000 Rt Compression Software Reg/Ren Maint 1 Yr	5639-CS1	25.0%	27.0%	29.0%
Storwize V7000 Rt Compression Software 1 Year Afl	5639-CS2	25.0%	27.0%	29.0%
Storwize V7000 Rt Compression Software 3 Year Reg	5639-CS3	25.0%	27.0%	29.0%
Storwize V7000 Rt Compression Software 3 Year Renewal	5639-CS4	25.0%	27.0%	29.0%
Storwize V7000 Rt Compression Software 3 Year Afl	5639-CS5	25.0%	27.0%	29.0%
Storwize V7000 Rt Compression Software 2 Year Reg	5639-CS6	25.0%	27.0%	29.0%
Storwize V7000 Rt Compression Software 4 Year Reg	5639-CS7	25.0%	27.0%	29.0%
Storwize V7000 Rt Compression Software 5 Year Reg	5639-CS8	25.0%	27.0%	29.0%
V5000 GEN2 SW – 1 year maintenance	5639-CT7	25.0%	27.0%	29.0%
V5000 GEN2 SW – 3 year maintenance	5639-CTC	25.0%	27.0%	29.0%
SYS STORAGE DATA CENTER FM V10	5639-D1F	24.0%	26.0%	28.0%
DCFMV10 1 YR RENEWAL	5639-DC1	24.0%	26.0%	28.0%
DCFMV10 1 YR AFTER LICENCE	5639-DC2	24.0%	26.0%	28.0%
DCFMV10 3 YR REGISTRATION	5639-DC3	24.0%	26.0%	28.0%
DCFMV10 3 YR RENEWAL	5639-DC4	24.0%	26.0%	28.0%
DCFMV10 3 YR AFTER LICENCE	5639-DC5	24.0%	26.0%	28.0%
V5000 GEN2 SW – EXT VIRT 1 year	5639-ET7	25.0%	27.0%	29.0%
V5000 GEN2 SW – EXT VIRT 3 year	5639-ETC	25.0%	27.0%	29.0%
IBM STORWIZE V7000 EXT VISU V6	5639-EV1	25.0%	27.0%	29.0%
DATA PATH OPTIMIZER NT	5639-F97	0.0%	0.0%	0.0%
1-YR REG AND 1-YR RENEWAL	5639-FE1	5.0%	7.0%	9.0%
1-YR AFL	5639-FE2	5.0%	7.0%	9.0%
3-YR REG	5639-FE3	5.0%	7.0%	9.0%
3-YR REN	5639-FE4	5.0%	7.0%	9.0%
3-YR AFL	5639-FE5	5.0%	7.0%	9.0%
VIRTUAL FILE MANAGER ENTERPRISE	5639-FE6	5.0%	7.0%	9.0%
1-YR REG AND 1-YR RENEWAL	5639-FM1	5.0%	7.0%	9.0%
1-YR AFL	5639-FM2	5.0%	7.0%	9.0%
3-YR REG	5639-FM3	5.0%	7.0%	9.0%
3-YR REN	5639-FM4	5.0%	7.0%	9.0%
3-YR AFL	5639-FM5	5.0%	7.0%	9.0%
VIRTUAL FILE MANAGER MIGRATION	5639-FM6	5.0%	7.0%	9.0%
BROCADE FABRIC MANAGER	5639-FMA	35.0%	37.0%	39.0%
PT GATEWAY FOR SYSTEM Z V1	5639-FPA	25.0%	27.0%	29.0%
PT GATEWAY FOR SYSTEM Z V1 1YR R&R	5639-FPB	25.0%	27.0%	29.0%
PT GATEWAY FOR SYSTEM Z V1 1YR AFL	5639-FPC	25.0%	27.0%	29.0%
PT GATEWAY FOR SYSTEM Z V1 3YR REG	5639-FPD	25.0%	27.0%	29.0%
PT GATEWAY FOR SYSTEM Z V1 3YR REN	5639-FPE	25.0%	27.0%	29.0%
PT GATEWAY FOR SYSTEM Z V1 3YR AFL	5639-FPF	25.0%	27.0%	29.0%
PT GATEWAY FOR SYSTEM Z V1 2YR REG	5639-FPG	25.0%	27.0%	29.0%
PT GATEWAY FOR SYSTEM Z V1 4YR REG	5639-FPH	25.0%	27.0%	29.0%
PT GATEWAY FOR SYSTEM Z V1 5YR REG	5639-FPI	25.0%	27.0%	29.0%
MULTILEVEL GAM SOFTWARE	5639-GA1	40.0%	42.0%	44.0%
IBM TSLM	5639-HAA	20.0%	22.0%	24.0%
IBM TSLM -1 Yr R/R	5639-HAB	20.0%	22.0%	24.0%
IBM TSLM -1 Yr AFL	5639-HAC	20.0%	22.0%	24.0%

Description	Product Number	Customer Discount % off MSRP - Entry	Volume Discount % off MSRP - Medium	Volume Discount % off MSRP -Large
IBM TSLM -3 Yr Reg	5639-HAD	20.0%	22.0%	24.0%
IBM TSLM -3 Yr Ren	5639-HAE	20.0%	22.0%	24.0%
IBM TSLM -3 Yr AFL	5639-HAF	20.0%	22.0%	24.0%
IBM TSLM -2 Yr Reg	5639-HAG	20.0%	22.0%	24.0%
IBM TSLM -4 Year Reg	5639-HAH	20.0%	22.0%	24.0%
IBM TSLM -5 Yr Reg	5639-HAI	20.0%	22.0%	24.0%
IBM LTFS LIBRARY EDITION V2.1	5639-LT1	20.0%	22.0%	24.0%
IBM LTFS LIBRARY EDITION 1 YR REG & REN	5639-LT2	20.0%	22.0%	24.0%
IBM LTFS LIBRARY EDITION 1 YR AFTER LIC	5639-LT3	20.0%	22.0%	24.0%
IBM LTFS LIBRARY EDITION 2 YR REG	5639-LT4	20.0%	22.0%	24.0%
IBM LTFS LIBRARY EDITION 3 YR REG	5639-LT5	20.0%	22.0%	24.0%
IBM LTFS LIBRARY EDITION 3 YR REN	5639-LT6	20.0%	22.0%	24.0%
IBM LTFS LIBRARY EDITION 3 YR AFTER LIC	5639-LT7	20.0%	22.0%	24.0%
IBM LTFS LIBRARY EDITION 4 YR REG	5639-LT8	20.0%	22.0%	24.0%
IBM LTFS LIBRARY EDITION 5 YR REG	5639-LT9	20.0%	22.0%	24.0%
GAM 1YR REG AND REN	5639-MM1	40.0%	42.0%	44.0%
GAM 1YR AFL	5639-MM2	40.0%	42.0%	44.0%
GAM 3YR REG	5639-MM3	40.0%	42.0%	44.0%
GAM 3YR RNL	5639-MM4	40.0%	42.0%	44.0%
GAM 3YR AFL	5639-MM5	40.0%	42.0%	44.0%
IBM STORWIZE V7000 1YR REQ	5639-MMA	25.0%	27.0%	29.0%
IBM STORWIZE V7000 3YR REG	5639-MMC	25.0%	27.0%	29.0%
IBM STORWIZE V7000 2YR REG	5639-MMF	25.0%	27.0%	29.0%
IBM STORWIZE V7000 4YR REG	5639-MMG	25.0%	27.0%	29.0%
IBM STORWIZE V7000 5YR REG	5639-MMH	25.0%	27.0%	29.0%
IBM NETWORK ADVISOR V11.1	5639-NA1	24.0%	26.0%	28.0%
PER INSTALL SW MA NC REG	5639-NA2	24.0%	26.0%	28.0%
PER INSTALL SW MA1Y AFT LIC	5639-NA3	24.0%	26.0%	28.0%
PER INSTALL SW MA 3Y REG	5639-NA4	24.0%	26.0%	28.0%
PER INSTALL SW MA 3Y REN	5639-NA5	24.0%	26.0%	28.0%
PER INSTALL SW MA3Y AFT LIC	5639-NA6	24.0%	26.0%	28.0%
IBM NETWORK ADVISOR V12	5639-NAT	24.0%	26.0%	28.0%
PROTECTIER ENT ED V3	5639-PTA	25.0%	27.0%	29.0%
PROTECTIER APP ED V3	5639-PTB	25.0%	27.0%	29.0%
PROTECTIER ENTRY EDITION	5639-PTC	25.0%	27.0%	29.0%
IBM STORWIZE V7000 REM MIR V6	5639-RM1	25.0%	27.0%	29.0%
Storwize V7000 FM - Rg&1yRw	5639-SF1	25.0%	27.0%	29.0%
Storwize V7000 FM - 1yr Aft	5639-SF2	25.0%	27.0%	29.0%
Storwize V7000 FM - 3yr Reg	5639-SF3	25.0%	27.0%	29.0%
Storwize V7000 FM - 3yr Rw	5639-SF4	25.0%	27.0%	29.0%
Storwize V7000 FM - 3yr Aft	5639-SF5	25.0%	27.0%	29.0%
Storwize V7000 FM - 2yr Reg	5639-SF6	25.0%	27.0%	29.0%
Storwize V7000 FM - 4yr Reg	5639-SF7	25.0%	27.0%	29.0%
Storwize V7000 FM - 5yr Reg	5639-SF8	25.0%	27.0%	29.0%
IBM STORWIZE V7000 1YR REG/REN	5639-SM1	25.0%	27.0%	29.0%
IBM STORWIZE V7000 1YR AFL	5639-SM2	25.0%	27.0%	29.0%
IBM STORWIZE V7000 3YR REG	5639-SM3	25.0%	27.0%	29.0%
IBM STORWIZE V7000 3YR RENEWAL	5639-SM4	25.0%	27.0%	29.0%
IBM STORWIZE V7000 3YR AFL	5639-SM5	25.0%	27.0%	29.0%
IBM STORWIZE V7000 2YR REG	5639-SM6	25.0%	27.0%	29.0%
IBM STORWIZE V7000 4YR REG	5639-SM7	25.0%	27.0%	29.0%
IBM STORWIZE V7000 5YR REG	5639-SM8	25.0%	27.0%	29.0%

Description	Product Number	Customer Discount % off MSRP - Entry	Volume Discount % off MSRP - Medium	Volume Discount % off MSRP -Large
ISS SVC SWMA 1YR NC REG	5639-SST	0.0%	0.0%	0.0%
ISS SVC XIV SW V6	5639-SX1	25.0%	27.0%	29.0%
ISS SVC XIV SWMA 1YR NC REG	5639-SXA	25.0%	27.0%	29.0%
ISS SVC XIV SWMA 3YR REG	5639-SXC	25.0%	27.0%	29.0%
ISS SVC XIV SWMA 2YR REG	5639-SXF	25.0%	27.0%	29.0%
ISS SVC XIV SWMA 4YR REG	5639-SXG	25.0%	27.0%	29.0%
ISS SVC XIV SWMA 5YR REG	5639-SXH	25.0%	27.0%	29.0%
IBM PROTECTIER ENTRY EDITION	5639-TAA	35.0%	37.0%	39.0%
IBM PROTECTIER EE -1 YR R/R	5639-TAB	35.0%	37.0%	39.0%
IBM PROTECTIER EE - 1 YR AFL	5639-TAC	35.0%	37.0%	39.0%
IBM PROTECTIER EE - 3 YR REG	5639-TAD	35.0%	37.0%	39.0%
IBM PROTECTIER EE - 3 YR REN	5639-TAE	35.0%	37.0%	39.0%
IBM PROTECTIER EE - 3 YR AFL	5639-TAF	35.0%	37.0%	39.0%
IBM PROTECTIER EE - 2 YR REG	5639-TAG	35.0%	37.0%	39.0%
IBM PROTECTIER EE - 4 YR REG	5639-TAH	35.0%	37.0%	39.0%
IBM PROTECTIER EE - 5 YR REG	5639-TAI	35.0%	37.0%	39.0%
LTFS Storage Manager	5639-TL1	20.0%	22.0%	24.0%
LTFS Storage Mgr 1 Yr R/R	5639-TL2	20.0%	22.0%	24.0%
LTFS Storage Mgr 1 Yr AFL	5639-TL3	20.0%	22.0%	24.0%
LTFS Storage Mgr 2 Yr Reg	5639-TL4	20.0%	22.0%	24.0%
LTFS Storage Mgr 3 Yr Reg	5639-TL5	20.0%	22.0%	24.0%
LTFS Storage Mgr 3 Yr Ren	5639-TL6	20.0%	22.0%	24.0%
LTFS Storage Mgr 3 Yr AFL	5639-TL7	20.0%	22.0%	24.0%
LTFS Storage Mgr 4 Yr Reg	5639-TL8	20.0%	22.0%	24.0%
LTFS Storage Mgr 5 Yr Reg	5639-TL9	20.0%	22.0%	24.0%
Storwize V7000 File SW V1	5639-VF1	25.00%	27.0%	29.0%
IBM STORWIZE V7000 SW V6	5639-VM1	25.0%	27.0%	29.0%
IBM STORWIZE V7000 1YR REG	5639-VVA	25.0%	27.0%	29.0%
IBM STORWIZE V7000 3YR REG	5639-VVC	25.0%	27.0%	29.0%
IBM STORWIZE V7000 2YR REG	5639-VVF	25.0%	27.0%	29.0%
IBM STORWIZE V7000 4YR REG	5639-VVG	25.0%	27.0%	29.0%
IBM STORWIZE V7000 5YR REG	5639-VVH	25.0%	27.0%	29.0%
5639-X11 IBM XIV STORAGE SOFTWARE V10	5639-X11	58.1%	60.1%	62.1%
5639-X12 IBM XIV STORAGE SOFTWARE V10	5639-X12	58.1%	60.1%	62.1%
5639-XX1 IBM XIV STOR SYS NC 1YR RGRN	5639-XX1	58.1%	60.1%	62.1%
5639-XX2 IBM XIV STOR SYSTEM 1YR AL	5639-XX2	58.1%	60.1%	62.1%
5639-XX3 IBM XIV STOR SYS 3YR REG	5639-XX3	58.1%	60.1%	62.1%
5639-XX4 IBM XIV STOR SYSTEM 3YR REN	5639-XX4	58.1%	60.1%	62.1%
5639-XX5 IBM XIV STOR SYSTEM 3YR AL	5639-XX5	58.1%	60.1%	62.1%
5639-XX9 IBM XIV STORAGE SOFTWARE V10	5639-XX9	58.1%	60.1%	62.1%
5639-XXA IBM XIV STOR SYSTEM SW V10	5639-XXA	58.1%	60.1%	62.1%
IBM PROTECTIER EE V2	5639-XXB	25.0%	27.0%	29.0%
PROTECTIER EE REG.REN 1YR	5639-XXC	25.0%	27.0%	29.0%
PROTECTIER EE ALC 1YR	5639-XXD	25.0%	27.0%	29.0%
PROTECTIER EE REG 1YR	5639-XXE	25.0%	27.0%	29.0%
PROTECTIER RENEWAL EE 3YR	5639-XXF	25.0%	27.0%	29.0%
PROTECTIER EE ALC 3YR	5639-XXG	25.0%	27.0%	29.0%
PROTECTIER ENTERPRISE 2Y REG	5639-XXJ	25.0%	27.0%	29.0%
PROTECTIER ENTERPRISE 4Y REG	5639-XXK	25.0%	27.0%	29.0%
PROTECTIER ENTERPRISE 5Y REG	5639-XXL	25.0%	27.0%	29.0%
PROTECTIER APPLIANCE ED V2	5639-XXP	25.0%	27.0%	29.0%

Description	Product Number	Customer Discount % off MSRP - Entry	Volume Discount % off MSRP - Medium	Volume Discount % off MSRP -Large
PROTECTIER APPLIANCE REG/REN 1	5639-XXQ	25.0%	27.0%	29.0%
PROTECTIER APPLIANCE AF LI 1Y	5639-XXR	25.0%	27.0%	29.0%
PROTECTIER APPLIANCE REG 3Y	5639-XXS	25.0%	27.0%	29.0%
PROTECTIER APPLIANCE REN 3Y	5639-XXT	25.0%	27.0%	29.0%
PROTECTIER APPLIANCE AF LI 3Y	5639-XXU	25.0%	27.0%	29.0%
PROTECTIER APPLIANCE REG 2Y	5639-XXV	25.0%	27.0%	29.0%
PROTECTIER APPLIANCE REG 5Y	5639-XXX	25.0%	27.0%	29.0%
IBM XIV SOFTWARE V11	5639-YYB	58.10%	60.1%	62.1%
DATA PATH OPTIMIZER FOR UNIX	5648-B58	0.0%	0.0%	0.0%
TOTALSTORAGE EXPERT	5648-TSE	24.0%	26.0%	28.0%
SYS DIR STOR CNTRL V4 1YR AFL	5661-ASM	28.0%	30.0%	32.0%
PER SRV 3YR REGISTRATION	5662-ASM	28.0%	30.0%	32.0%
SYS DIR STOR CNTRL V4 3YR REN	5663-ASM	28.0%	30.0%	32.0%
SYS DIR STOR CNTRL V4 3YR AFL	5664-ASM	28.0%	30.0%	32.0%
TOTALSTORAGE EXPERT 1YR	5697-H64	24.0%	26.0%	28.0%
TOTALSTORAGE EXPERT 3YR	5697-H65	24.0%	26.0%	28.0%
CVT-R2 REG	5697-N65	24.0%	26.0%	28.0%
CVT-R2 LTD	5697-N66	24.0%	26.0%	28.0%
CVT-R2 REG	5697-N69	24.0%	26.0%	28.0%
CVT-R2 REG	5697-N70	24.0%	26.0%	28.0%
CVT-R2 REG	5697-N71	24.0%	26.0%	28.0%
CVT-R2 REG	5697-N72	24.0%	26.0%	28.0%
CVT-R2 REG	5697-N73	24.0%	26.0%	28.0%
CVT-R2 LTD	5697-N74	24.0%	26.0%	28.0%
CVT-R2 LTD	5697-N75	24.0%	26.0%	28.0%
CVT-R2 LTD	5697-N76	24.0%	26.0%	28.0%
CVT-R2 LTD	5697-N77	24.0%	26.0%	28.0%
CVT-R2 LTD	5697-N78	24.0%	26.0%	28.0%
TS7500 SW ENTERPRISE EDITION	5697-P19	24.0%	26.0%	28.0%
IBM SYS DIR STOR CNTRL V4	5765-ASM	28.0%	30.0%	32.0%
* Note: PPA does not have unique part numbers for 2, 4 and 5				

Discription Related Services	Part Number	Customer Discount % off MSRP	Description of MSRP
IBM Education Pack - online account tiers			
$2,500 - $9,999		0%	*Commercial List Price*
$10,000 - $24,999		5%	*Commercial List Price*
$25,000 - $49,999		10%	*Commercial List Price*
$50,000 - $99,999		11%	*Commercial List Price*
$100,000		12%	*Commercial List Price*
IBM Implementation Services by Lab Services			
Available for all server and storage products		3%	*Commercial List Price*
IBM Hardware Maintenance			
Large Systems - zSeries		29.50%	*Commercial List Price*
Large Systems Storage - SSG		29.50%	*Commercial List Price*
Power Series		26.50%	*Commercial List Price*
Networking for Juniper Products		26.50%	*Commercial List Price*
POS		19.50%	*Commercial List Price*

Discription Related Services	Part Number	Customer Discount % off MSRP	Description of MSRP
DataPower (7993 product family)		19.50%	*Commercial List Price*
IBM OS Software Maintenance (SWMA)			
iSeries SWMA (support) per system and per processor		9.50%	*Commercial List Price*
SWMA for AIX, AIX Standard Edition		19.50%	*Commercial List Price*
SWMA for AIX, AIX Enterprise Edition		19.50%	*Commercial List Price*
SWMA for AIX Express Edition		19.50%	*Commercial List Price*
SWMA for Storage SWMA for Storwize V7000 base, Storewize		9.50%	*Commercial List Price*
SWMA for Storage XIV		9.50%	*Commercial List Price*
LPP SWMA for AIX		29.50%	*Commercial List Price*
Other IBM Remote Technical Support (RTS) Services			
Support Line DISK/TAPE & SAN/NAS		24.50%	*Commercial List Price*
MCP		24.50%	*Commercial List Price*
Linux Support Line (standalone, no subscription)		9.50%	*Commercial List Price*
Support Line for Windows/Linux OS, SL for Blade Center		9.50%	*Commercial List Price*
Support Line for MS Applications		9.50%	*Commercial List Price*
Support Line Vmware		9.50%	*Commercial List Price*
Support Line for Linux z9		19.50%	*Commercial List Price*
Support Line for Linux with Linux Subscription		9.50%	*Commercial List Price*
Linux Subscription SUSE		9.50%	*Commercial List Price*
Linux Red Hat Subscripton		19.50%	*Commercial List Price*
Performance Management for Power Systems		14.50%	*Commercial List Price*
PureFlex Systems support Offerings		19.50%	*Commercial List Price*
Solution Support for Lanehawk (POS software)		14.50%	*Commercial List Price*
Hard Drive Retention Power i Servers		19.50%	*Commercial List Price*
Hard Drive Retention Power Servers		19.50%	*Commercial List Price*
Hard Drive Retention System z Servers		19.50%	*Commercial List Price*
Hard Drive Retention NAS and SAN Products		19.50%	*Commercial List Price*
Account Advocate for Power i Servers		15.50%	*Commercial List Price*
Account Advocate for Power Servers		15.50%	*Commercial List Price*
Account Advocate for NAS and SAN Products		15.50%	*Commercial List Price*
Custom Technical Support AIX/i5OS/OS400 Per Server		9.50%	*Commercial List Price*
Custom Technical Support for IBM Storage Products (for 1-5		9.50%	*Commercial List Price*
Custom Technical Support for IBM Storage Products (minimun		24.50%	*Commercial List Price*
Custom Technical Support for System i/p Linux Per Server		9.50%	*Commercial List Price*
Rate Skill Level			
Hourly Rate Skill Level A		*25.00%*	*Commercial List Price***
Hourly Rate Skill Level B		25.00%	*Commercial List Price***
Hourly Rate Skill Level C		25.00%	*Commercial List Price***
Hourly Rate Skill Level D		25.00%	*Commercial List Price***
Hourly Rate Skill Level E		25.00%	*Commercial List Price***
Hourly Rate Skill Level F		25.00%	*Commercial List Price***
Hourly Rate Skill Level G		25.00%	*Commercial List Price***
Hourly Rate Skill Level H		25.00%	*Commercial List Price***
Hourly Rate Skill Level I		25.00%	*Commercial List Price***
Hourly Rate Skill Level J		25.00%	*Commercial List Price***
Hourly Rate Skill Level K		25.00%	*Commercial List Price***

Discription Related Services	Part Number	Customer Discount % off MSRP	Description of MSRP
Hourly Rate Skill Level L		*13.00%*	*Commercial List Price***
Hourly Rate Skill Level M		*13.00%*	*Commercial List Price***
Hourly Rate Skill Level N		*13.00%*	*Commercial List Price***
Hourly Rate Skill Level O		*13.00%*	*Commercial List Price***
Hourly Rate Skill Level P		*13.00%*	*Commercial List Price***
Hourly Rate Skill Level Q		*13.00%*	*Commercial List Price***
Hourly Rate Skill Level R		*13.00%*	*Commercial List Price***
Hourly Rate Skill Level S		*13.00%*	*Commercial List Price***
** See Hourly Rates Below			

Hourly Rate Additional Terms

In order to use these rates, a Statement of Work defining scope, terms, estimated schedule, estimated hours and required skills must be agreed to and signed by both parties.

The rates apply only to Services provided by IBM's Integration Technology Services business unit and delivered within the United States.

Pricing is based upon resources working 8:00 a.m. to 5:00 p.m. (local time) Monday through Friday, except IBM holidays, unless otherwise specified.

The rates are valid for hourly Services only and are not valid for fixed priced engagements.

The rates apply to custom Services and do not apply to pre-packaged IBM Services offerings, or hardware or software maintenance contracts.

IBM will provide resources based upon resource availability.

IBM may engage subcontractors to assist in providing Services, in which case IBM remains responsible for the fulfillment of its obligations and for the performance of the Services.

IBM reserves the right to determine the appropriate skill level(s) and the appropriate resources on an engagement by engagement basis.

The rates do not include travel and living expenses.

Hourly Services Rates Commercial List Prices

Skill Level	CY 2014	CY2015	CY2016	CY2017
Hourly Rate Skill Level A	$447.00	$465.00	$487.00	$510.04
Hourly Rate Skill Level B	$327.00	$339.00	$356.00	$373.85
Hourly Rate Skill Level C	$272.00	$283.00	$298.00	$313.80
Hourly Rate Skill Level D	$236.00	$244.00	$257.00	$270.69
Hourly Rate Skill Level E	$199.00	$206.00	$216.00	$226.49
Hourly Rate Skill Level F	$125.00	$132.00	$137.00	$142.19
Hourly Rate Skill Level G	$106.00	$111.00	$118.00	$125.44
Hourly Rate Skill Level H	$230.00	$238.00	$249.00	$260.51
Hourly Rate Skill Level I	$187.00	$196.00	$205.00	$214.41
Hourly Rate Skill Level J	$147.00	$153.00	$160.00	$167.32
Hourly Rate Skill Level K	$98.00	$101.00	$106.00	$111.25
Hourly Rate Skill Level L	$468.75	$487.00	$511.25	$536.71
Hourly Rate Skill Level M	$342.75	$355.25	$373.75	$393.21
Hourly Rate Skill Level N	$286.75	$297.25	$312.00	$327.48
Hourly Rate Skill Level O	$246.00	$256.50	$269.25	$282.63
Hourly Rate Skill Level P	$492.00	$512.00	$538.50	$566.37
Hourly Rate Skill Level Q	$360.25	$374.75	$393.25	$412.66
Hourly Rate Skill Level R	$300.25	$312.75	$329.25	$346.62
Hourly Rate Skill Level S	$259.50	$270.00	$282.75	$296.10

PassPort Advantage (PPA) Software	Customer Discount % off MSRP	Customer Discount % For Education	Comments
Business Analytics	**Quantity 1**	**Quantity 1**	
Business Intelligence	*14%	60.00%	* CONTACT IBM FOR ADDITIONAL DISCOUNTS. DISCOUNTS ARE BASED ON SPECIFIC MODEL, ACCESSORY OR SERVICE SELECTED
Predictive Analytics	*14%	60.00%	
IBM SPSS Family	*14%	60.00%	
Performance Management	*14%	60.00%	
Risk Management	*14%	60.00%	
Collaboration Solutions	**Quantity 1**	**Quantity 1**	Comments
Messaging and Collaboration			
Advanced Messaging	*14%	60.00%	* CONTACT IBM FOR ADDITIONAL DISCOUNTS. DISCOUNTS ARE BASED ON SPECIFIC MODEL, ACCESSORY OR SERVICE SELECTED
IBM Lotus Domino Express Family	*14%	60.00%	
IBM Lotus Domino Family	*14%	60.00%	
Application Development Tools	*14%	60.00%	
Desktop Productivity	*14%	60.00%	
Mobile and Enterprise Access	*14%	60.00%	
Team Collaboration	*14%	60.00%	
Exceptional Web Experience	*14%	60.00%	
Web Integration and Publishing	*14%	60.00%	
IBM WebSphere Portal Family	*14%	60.00%	
Portal Suites	*14%	60.00%	
Solutions	*14%	60.00%	
IBM WebSphere Portal Accelerator Family	*14%	60.00%	
Mobile Web Access	*14%	60.00%	
Web Design Tools	*14%	60.00%	
Social Software	*14%	60.00%	
Community and Team Collaboration	*14%	60.00%	
Social Suites	*14%	60.00%	
SmartCloud for Social Business	*14%	60.00%	
Cloud Messaging	*14%	60.00%	
Cloud Social Software	*14%	60.00%	
Unified Communications	*14%	60.00%	
Instant Messaging and eMeetings	*14%	60.00%	
IBM Sametime Family	*14%	60.00%	
Telephony Integration	*14%	60.00%	
Mobile	*14%	60.00%	
Mobile Messaging	*14%	60.00%	
Mobile Websites	*14%	60.00%	
Industry Solutions	**Quantity 1**	**Quantity 1**	Comments
B2B and Commerce	*14%	60.00%	* CONTACT IBM FOR ADDITIONAL DISCOUNTS. DISCOUNTS ARE BASED ON SPECIFIC MODEL, ACCESSORY OR SERVICE SELECTED
Business Solutions	*14%	60.00%	
IBM Sterling B2B Integration Family	*14%	60.00%	
IBM Sterling Managed File Transfer Family	*14%	60.00%	
IBM WebSphere Partner Gateway Family	*14%	60.00%	
IBM WebSphere Transformation Extender Family	*14%	60.00%	
IBM WebSphere Transformation Extender Options Family	*14%	60.00%	
IBM WebSphere Transformation Ext Packs for EDI Family	*14%	60.00%	
IBM WebSphere Transformation Extender Packs for Financial	*14%	60.00%	
IBM WebSphere Transformation Extender Packs for Healthcare	*14%	60.00%	
Commerce Solutions	*14%	60.00%	
IBM Sterling Supply Chain Visibility Family	*14%	60.00%	
IBM WebSphere Commerce Family	*14%	60.00%	

PassPort Advantage (PPA) Software	Customer Discount % off MSRP	Customer Discount % For Education	Comments
Industry Solutions	**Quantity 1**	**Quantity 1**	Comments
Emptoris Solutions	*14%	60.00%	* CONTACT IBM FOR ADDITIONAL DISCOUNTS. DISCOUNTS ARE BASED ON SPECIFIC MODEL, ACCESSORY OR SERVICE SELECTED
IBM Emptoris Family	*14%	60.00%	
Optimization Solutions	*14%	60.00%	
Enterprise Content Management	*14%	60.00%	
Advanced Case Management	*14%	60.00%	
Content Management	*14%	60.00%	
IBM Content Management Family	*14%	60.00%	
IBM Content Manager Family	*14%	60.00%	
IBM Content Manager OnDemand Family	*14%	60.00%	
IBM Datacap Taskmaster Capture Family	*14%	60.00%	
IBM FileNet Family	*14%	60.00%	
Information Lifecycle Governance	*14%	60.00%	
IBM Atlas eDiscovery Process Management Family	*14%	60.00%	
IBM Content Collector Family	*14%	60.00%	
IBM eDiscovery Management Family	*14%	60.00%	
IBM Smart Archive Family	*14%	60.00%	
Content Analytics	*14%	60.00%	
Enterprise Marketing Management	*14%	60.00%	
Digital Marketing Optimization	*14%	60.00%	
IBM Coremetrics Digital Marketing Optimization Suite Family	*14%	60.00%	
Marketing Performance Optimization	*14%	60.00%	
IBM Unica Marketing Operations	*14%	60.00%	
Interaction Optimization	*14%	60.00%	
Smarter Cities and Financial Operations	*14%	60.00%	
Financial Operations	*14%	60.00%	
Smarter Cities	*14%	60.00%	
IBM Communications Service Enablers Portfolio Family	*14%	60.00%	
IBM i2 Family	*14%	60.00%	
Smarter Commerce	*14%	60.00%	
Buy Solutions	*14%	60.00%	
IBM Smarter Commerce Family	*14%	60.00%	
Market Solutions	*14%	60.00%	
IBM Smarter Commerce Family	*14%	60.00%	
Sell Solutions	*14%	60.00%	
IBM Smarter Commerce Family	*14%	60.00%	
Service Solutions	*14%	60.00%	
IBM Smarter Commerce Family	*14%	60.00%	
Information Management	**Quantity 1**	**Quantity 1**	Comments
Database	*14%	60.00%	* CONTACT IBM FOR ADDITIONAL DISCOUNTS. DISCOUNTS ARE BASED ON SPECIFIC MODEL, ACCESSORY OR SERVICE SELECTED
DB2	*14%	60.00%	
IBM DB2 Database Software Family	*14%	60.00%	
DB2 for Linux, UNIX, and Windows	*14%	60.00%	
IBM Database Patterns Family	*14%	60.00%	
IBM DB2 for Linux UNIX and Windows Family	*14%	60.00%	
DB2 for z/OS	*14%	60.00%	
DB2 for i	*14%	60.00%	
DB2 Connect	*14%	60.00%	
IBM DB2 Connect Family	*14%	60.00%	
IMS	*14%	60.00%	

PassPort Advantage (PPA) Software	Customer Discount % off MSRP	Customer Discount % For Education	Comments
Information Management	**Quantity 1**	**Quantity 1**	Comments
IBM IMS Family	*14%	60.00%	* CONTACT IBM FOR ADDITIONAL DISCOUNTS. DISCOUNTS ARE BASED ON SPECIFIC MODEL, ACCESSORY OR SERVICE SELECTED
Informix	*14%	60.00%	
IBM Informix DataBlade Modules Family	*14%	60.00%	
IBM Informix Family	*14%	60.00%	
solidDB	*14%	60.00%	
Database Tools - Multi-database	*14%	60.00%	
Database Tools - DB2	*14%	60.00%	
IBM DB2 Tools for z/OS Family	*14%	60.00%	
Database Tools - IMS	*14%	60.00%	
IBM IMS Tools Family	*14%	60.00%	
Database Tools - Informix	*14%	60.00%	
IBM Informix Tools Family	*14%	60.00%	
Big Data and Warehousing	*14%	60.00%	
Big Data	*14%	60.00%	
Industry Models	*14%	60.00%	
IBM Industry Models Family	*14%	60.00%	
InfoSphere Warehouse	*14%	60.00%	
IBM InfoSphere Warehouse Family	*14%	60.00%	
IBM InfoSphere Warehouse Packs Family	*14%	60.00%	
IBM Red Brick Warehouse Family	*14%	60.00%	
Netezza	*14%	60.00%	
IBM Netezza Appliance Family	*14%	60.00%	
System z Warehouse	*14%	60.00%	
IBM InfoSphere Warehouse Family	*14%	60.00%	
Information Governance	*14%	60.00%	
Foundation tools	*14%	60.00%	
IBM InfoSphere Business Glossary Family	*14%	60.00%	
Master Data Management	*14%	60.00%	
Optim	*14%	60.00%	
IBM InfoSphere Optim Data Growth Solution Family	*14%	60.00%	
IBM InfoSphere Optim Data Masking Solution Family	*14%	60.00%	
IBM InfoSphere Optim Test Data Management Solution Family	*14%	60.00%	
Guardium	*14%	60.00%	
IBM InfoSphere Guardium Database Activity Monitoring and	*14%	60.00%	
Identity Insight Solutions	*14%	60.00%	
InfoSphere Information Server	*14%	60.00%	
IBM InfoSphere DataStage Family	*14%	60.00%	
IBM InfoSphere Information Server Family	*14%	60.00%	
IBM InfoSphere QualityStage Family	*14%	60.00%	
Change Data Capture	*14%	60.00%	
Traceability Server	*14%	60.00%	
IBM Mashup Center	*14%	60.00%	
Rational	**Quantity 1**	**Quantity 1**	
Software Delivery Platform	*14%	60.00%	
Automation Framework	*14%	60.00%	
Software Delivery Automation	*14%	60.00%	
IBM Rational Build Forge Family	*14%	60.00%	
Compilers and Modernization	*14%	60.00%	
Compilers	*14%	60.00%	
IBM XL C and C++ Compiler Family	*14%	60.00%	

PassPort Advantage (PPA) Software	Customer Discount % off MSRP	Customer Discount % For Education	Comments
Rational	**Quantity 1**	**Quantity 1**	* CONTACT IBM FOR ADDITIONAL DISCOUNTS. DISCOUNTS ARE BASED ON SPECIFIC MODEL, ACCESSORY OR SERVICE SELECTED
IBM XL Fortran Compiler Family	*14%	60.00%	
Enterprise Modernization Tools	*14%	60.00%	
IBM Host Access Client Package Family	*14%	60.00%	
IBM Rational Developer for System z Family	*14%	60.00%	
IBM Rational Host Integration Solution Family	*14%	60.00%	
Quality and Security Management	*14%	60.00%	
Developer Testing	*14%	60.00%	
IBM Rational Purify Family	*14%	60.00%	
IBM Rational PurifyPlus Family	*14%	60.00%	
Functional Testing	*14%	60.00%	
Integration Testing	*14%	60.00%	
Performance Testing	*14%	60.00%	
IBM Rational Performance Tester Family	*14%	60.00%	
Quality Lifecycle Management	*14%	60.00%	
IBM Rational Quality Manager	*14%	60.00%	
Security	*14%	60.00%	
IBM Rational Policy Tester Family	*14%	60.00%	
Architecture, Design and Construction	*14%	60.00%	
Enterprise Architecture	*14%	60.00%	
Application Construction	*14%	60.00%	
Model-driven Development	*14%	60.00%	
IBM Rational Rhapsody Family	*14%	60.00%	
IBM Rational Software Architect Family	*14%	60.00%	
Systems Testing	*14%	60.00%	
IBM Rational Systems Tester	*14%	60.00%	
Requirements Definition and Management	*14%	60.00%	
Systems	*14%	60.00%	
Information Technology (IT)	*14%	60.00%	
Product and Portfolio Management	*14%	60.00%	
Performance Management	*14%	60.00%	
Portfolio Management	*14%	60.00%	
Product Management	*14%	60.00%	
Change and Configuration Management	*14%	60.00%	
Change Management	*14%	60.00%	
IBM Rational ClearQuest Family	*14%	60.00%	
Collaborative Application Lifecycle Management	*14%	60.00%	
Configuration Management	*14%	60.00%	
IBM Rational ClearCase Family	*14%	60.00%	
Accelerators	*14%	60.00%	
Information Technology	*14%	60.00%	
Systems	*14%	60.00%	
Enterprise Modernization	*14%	60.00%	
Security Systems	**Quantity 1**	**Quantity 1**	
Security Intelligence and Compliance Analytics	*14%	60.00%	
Identity and Access Management	*14%	60.00%	
Access Management	*14%	60.00%	
IBM Security zSecure suite Family	*14%	60.00%	
IBM Tivoli Access Management Family	*14%	60.00%	
IBM Tivoli Federated Identity Manager Family	*14%	60.00%	
Identity Management	*14%	60.00%	
IBM Security zSecure suite Family	*14%	60.00%	

PassPort Advantage (PPA) Software	Customer Discount % off MSRP	Customer Discount % For Education	Comments
Security Systems	**Quantity 1**	**Quantity 1**	* CONTACT IBM FOR ADDITIONAL DISCOUNTS. DISCOUNTS ARE BASED ON SPECIFIC MODEL, ACCESSORY OR SERVICE SELECTED
Data Protection	*14%	60.00%	
Data Protection	*14%	60.00%	
Application Security	*14%	60.00%	
Application Security and Policy Scanning	*14%	60.00%	
IBM Rational Policy Tester Family	*14%	60.00%	
IBM Security AppScan Family	*14%	60.00%	
Application Security Policy	*14%	60.00%	
Infrastructure Protection	*14%	60.00%	
Endpoint Security	*14%	60.00%	
IBM Security zSecure suite Family	*14%	60.00%	
Network Security	*14%	60.00%	
Tivoli	**Quantity 1**	**Quantity 1**	
Asset Management	*14%	60.00%	
Enterprise Asset Management	*14%	60.00%	
IBM TRIRIGA	*14%	60.00%	
Enterprise Asset Management Industry Solutions	*14%	60.00%	
IBM Maximo Asset Management Industry Solutions Family	*14%	60.00%	
IBM TRIRIGA	*14%	60.00%	
IBM TRIRIGA Energy Optimization	*14%	60.00%	
Enterprise Asset Management Options	*14%	60.00%	
IBM Maximo Enterprise Asset Management Options Family	*14%	60.00%	
IT Asset Management	*14%	60.00%	
IT Asset Management Options	*14%	60.00%	
IBM Maximo Asset Management for IT Options Family	*14%	60.00%	
IT Financial Management	*14%	60.00%	
Service Request Management	*14%	60.00%	
IBM Maximo Service Request Management Options Family	*14%	60.00%	
Security Management	*14%	60.00%	
Threat Mitigation	*14%	60.00%	
Automation	*14%	60.00%	
Service Quality Management	*14%	60.00%	
SmartCloud Application Performance Management	*14%	60.00%	
IBM Tivoli Composite Application Manager Family	*14%	60.00%	
Business Service Management	*14%	60.00%	
Change and Configuration	*14%	60.00%	
IBM Tivoli Endpoint Manager Family	*14%	60.00%	
Event Management Automation	*14%	60.00%	
Job Scheduling	*14%	60.00%	
IBM Tivoli Workload Scheduler Family	*14%	60.00%	
Network Management and Performance	*14%	60.00%	
Systems, Application, and Transaction Performance and	*14%	60.00%	
IBM Tivoli Composite Application Manager Family	*14%	60.00%	
IBM Tivoli OMEGAMON XE Family	*14%	60.00%	
Systems Performance	*14%	60.00%	
IBM Tivoli OMEGAMON XE Family	*14%	60.00%	
Transaction Management	*14%	60.00%	
Service Management	*14%	60.00%	
Communications Service Provider Solutions	*14%	60.00%	
Network Performance Management	*14%	60.00%	
Storage Management	*14%	60.00%	
Data Protection	*14%	60.00%	

PassPort Advantage (PPA) Software	Customer Discount % off MSRP	Customer Discount % For Education	Comments
Tivoli	**Quantity 1**	**Quantity 1**	* CONTACT IBM FOR ADDITIONAL DISCOUNTS. DISCOUNTS ARE BASED ON SPECIFIC MODEL, ACCESSORY OR SERVICE SELECTED.
IBM Tivoli Storage Manager Family	*14%	60.00%	
Disk Systems Management	*14%	60.00%	
IBM Tivoli Storage Productivity Center Family	*14%	60.00%	
Storage Resource Management	*14%	60.00%	
Storage Virtualization Management	*14%	60.00%	
Tape and Optical Systems Management	*14%	60.00%	
Storage Management	*14%	60.00%	
WebSphere	**Quantity 1**	**Quantity 1**	
Application Infrastructure	*14%	60.00%	
Application Foundation	*14%	60.00%	
IBM CICS Connectors Family	*14%	60.00%	
IBM CICS Tools Family	*14%	60.00%	
IBM CICS Transaction Gateway Family	*14%	60.00%	
IBM Problem Determination Tools Fam	*14%	60.00%	
IBM WebSphere Application Server Family	*14%	60.00%	
IBM WebSphere Remote Server Family	*14%	60.00%	
Extreme Transaction Processing	*14%	60.00%	
Intelligent Management	*14%	60.00%	
Application Integration and Connectivity	*14%	60.00%	
Enterprise Service Bus	*14%	60.00%	
IBM WebSphere Message Broker Family	*14%	60.00%	
Messaging-Oriented Middleware	*14%	60.00%	
IBM WebSphere MQ Everyplace Family	*14%	60.00%	
IBM WebSphere MQ Family	*14%	60.00%	
Partner Gateway	*14%	60.00%	
Governance	*14%	60.00%	
Adapters	*14%	60.00%	
IBM WebSphere Adapter Family	*14%	60.00%	
DataPower Appliances	*14%	60.00%	
IBM WebSphere DataPower SOA Appliances Family	*14%	60.00%	
Data Transformation	*14%	60.00%	
Process Innovation	*14%	60.00%	
Business Process Management	*14%	60.00%	
Operational Decision Management	*14%	60.00%	
IBM ILOG JViews Family	*14%	60.00%	
IBM ILOG Views Family	*14%	60.00%	
IBM WebSphere Business Rules for z/OS	*14%	60.00%	
IBM WebSphere Operational Decision Management Family	*14%	60.00%	
IBM WebSphere Operational Decision Management for z/OS	*14%	60.00%	
Miscellaneous	*14%	60.00%	
Industry Solutions	*14%	60.00%	
IBM WebSphere Industry Content Pack Family	*14%	60.00%	
IBM WebSphere Remote Server Family	*14%	60.00%	
Networking	*14%	60.00%	
IBM Communications Server Family	*14%	60.00%	
Mobile, Portal and Speech	*14%	60.00%	
Mobile	*14%	60.00%	
IBM Mobile Foundation Family	*14%	60.00%	
IBM Worklight Family	*14%	60.00%	
IBM Embedded ViaVoice Family	*14%	60.00%	

PassPort Advantage (PPA) Software	Customer Discount % off MSRP	Customer Discount % For Education	Comments
Mid-Market Software Product Listing	**Quantity 1**	**Quantity 1**	
The following products are tailored specifically for mid-market			
Business Analytics	*14%	60.00%	
Business Intelligence	*14%	60.00%	
Business Intelligence	*14%	60.00%	
Predictive Analytics	*14%	60.00%	
Predictive Analytics	*14%	60.00%	
IBM SPSS Family	*14%	60.00%	
Performance Management	*14%	60.00%	
Performance Management	*14%	60.00%	
Collaboration Solutions	*14%	60.00%	
Messaging and Collaboration	*14%	60.00%	
Advanced Messaging	*14%	60.00%	
IBM Lotus Domino Express Family	*14%	60.00%	
Application Development Tools	*14%	60.00%	
Desktop Productivity	*14%	60.00%	
Team Collaboration	*14%	60.00%	
Exceptional Web Experience	*14%	60.00%	
Web Integration and Publishing	*14%	60.00%	
IBM WebSphere Portal Family	*14%	60.00%	
Web Design Tools	*14%	60.00%	
Social Software	*14%	60.00%	
Community and Team Collaboration	*14%	60.00%	
Social Suites	*14%	60.00%	
SmartCloud for Social Business	*14%	60.00%	* CONTACT IBM FOR ADDITIONAL DISCOUNTS. DISCOUNTS ARE BASED ON SPECIFIC MODEL, ACCESSORY OR SERVICE SELECTED.
Cloud Messaging	*14%	60.00%	
Cloud Social Software	*14%	60.00%	
Unified Communications	*14%	60.00%	
Instant Messaging and eMeetings	*14%	60.00%	
Telephony Integration	*14%	60.00%	
Industry Solutions	*14%	60.00%	
B2B and Commerce	*14%	60.00%	
Business Solutions	*14%	60.00%	
IBM Sterling B2B Integration Family	*14%	60.00%	
IBM Sterling Managed File Transfer Family	*14%	60.00%	
Commerce Solutions	*14%	60.00%	
Optimization Solutions	*14%	60.00%	
Enterprise Content Management	*14%	60.00%	
Advanced Case Management	*14%	60.00%	
Content Management	*14%	60.00%	
IBM Datacap Taskmaster Capture Family	*14%	60.00%	
IBM Datacap FastDoc Capture	*14%	60.00%	
Information Lifecycle Governance	*14%	60.00%	
IBM eDiscovery Management Family	*14%	60.00%	
Content Analytics	*14%	60.00%	
Enterprise Marketing Management	*14%	60.00%	
Digital Marketing Optimization	*14%	60.00%	
IBM Coremetrics Digital Marketing Optimization Suite Family	*14%	60.00%	
Marketing Performance Optimization	*14%	60.00%	
Interaction Optimization	*14%	60.00%	
Smarter Commerce	*14%	60.00%	
Buy Solutions	*14%	60.00%	

PassPort Advantage (PPA) Software	Customer Discount % off MSRP	Customer Discount % For Education	Comments
Mid-Market Software Product Listing	**Quantity 1**	**Quantity 1**	* CONTACT IBM FOR ADDITIONAL DISCOUNTS. DISCOUNTS ARE BASED ON SPECIFIC MODEL, ACCESSORY OR SERVICE SELECTED.
IBM Smarter Commerce Family	*14%	60.00%	
Market Solutions	*14%	60.00%	
IBM Smarter Commerce Family	*14%	60.00%	
Sell Solutions	*14%	60.00%	
IBM Smarter Commerce Family	*14%	60.00%	
Service Solutions	*14%	60.00%	
IBM Smarter Commerce Family	*14%	60.00%	
Information Management	*14%	60.00%	
Database	*14%	60.00%	
DB2 for Linux, UNIX, and Windows	*14%	60.00%	
IBM DB2 for Linux UNIX and Windows Family	*14%	60.00%	
Informix	*14%	60.00%	
Big Data and Warehousing	*14%	60.00%	
InfoSphere Warehouse	*14%	60.00%	
IBM InfoSphere Warehouse Family	*14%	60.00%	
IBM InfoSphere Warehouse Packs Family	*14%	60.00%	
Information Governance	*14%	60.00%	
Master Data Management	*14%	60.00%	
Optim	*14%	60.00%	
IBM InfoSphere Optim Data Masking Solution Family	*14%	60.00%	
Guardium	*14%	60.00%	
IBM InfoSphere Guardium Database Activity Monitoring and	*14%	60.00%	
IBM Mashup Center	*14%	60.00%	
Rational	**Quantity 1**	**Quantity 1**	
Compilers and Modernization			
Compilers	*14%	60.00%	
IBM XL C and C++ Compiler Family	*14%	60.00%	
IBM XL Fortran Compiler Family	*14%	60.00%	
Enterprise Modernization Tools	*14%	60.00%	
IBM Host Access Client Package Family	*14%	60.00%	
IBM Rational Host Integration Solution Family	*14%	60.00%	
Quality and Security Management	*14%	60.00%	
Functional Testing	*14%	60.00%	
Performance Testing	*14%	60.00%	
IBM Rational Performance Tester Family	*14%	60.00%	
Requirements Definition and Management	*14%	60.00%	
Systems	*14%	60.00%	
Change and Configuration Management	*14%	60.00%	
Collaborative Application Lifecycle Management	*14%	60.00%	
Security Systems	**Quantity 1**	**Quantity 1**	
Security Intelligence and Compliance Analytics	*14%	60.00%	
Security Intelligence and Compliance	*14%	60.00%	
Analytics	*14%	60.00%	
Identity and Access Management	*14%	60.00%	
Access Management	*14%	60.00%	
IBM Tivoli Access Management Family	*14%	60.00%	
IBM Tivoli Federated Identity Manager Family	*14%	60.00%	
Data Protection	*14%	60.00%	
Data Protection	*14%	60.00%	

PassPort Advantage (PPA) Software	Customer Discount % off MSRP	Customer Discount % For Education	Comments
Security Systems	**Quantity 1**	**Quantity 1**	
Infrastructure Protection	*14%	60.00%	
Tivoli	*14%	60.00%	
Asset Management	*14%	60.00%	
Enterprise Asset Management	*14%	60.00%	
IT Asset Management	*14%	60.00%	
Service Request Management	*14%	60.00%	
Security Management	*14%	60.00%	
Threat Mitigation	*14%	60.00%	
Automation	*14%	60.00%	
SmartCloud Application Performance Management	*14%	60.00%	
IBM Tivoli Composite Application Manager Family	*14%	60.00%	
Change and Configuration	*14%	60.00%	
Event Management Automation	*14%	60.00%	
Network Management and Performance	*14%	60.00%	
Systems, Application, and Transaction Performance and	*14%	60.00%	
IBM Tivoli Composite Application Manager Family	*14%	60.00%	
Systems Performance	*14%	60.00%	
Transaction Management	*14%	60.00%	
Communications Service Provider Solutions	*14%	60.00%	* CONTACT IBM FOR ADDITIONAL DISCOUNTS. DISCOUNTS ARE BASED ON SPECIFIC MODEL, ACCESSORY OR SERVICE SELECTED.
Network Performance Management	*14%	60.00%	
Storage Management	*14%	60.00%	
Data Protection	*14%	60.00%	
WebSphere	*14%	60.00%	
Application Infrastructure	*14%	60.00%	
Application Foundation	*14%	60.00%	
IBM WebSphere Application Server Family	*14%	60.00%	
Application Integration and Connectivity	*14%	60.00%	
Enterprise Service Bus	*14%	60.00%	
IBM WebSphere Message Broker Family	*14%	60.00%	
Messaging-Oriented Middleware	*14%	60.00%	
IBM WebSphere MQ Family	*14%	60.00%	
DataPower Appliances	*14%	60.00%	
Data Transformation	*14%	60.00%	
Process Innovation	*14%	60.00%	
Business Process Management	*14%	60.00%	
Operational Decision Management	*14%	60.00%	
IBM ILOG JViews Family	*14%	60.00%	
IBM ILOG Views Family	*14%	60.00%	
IBM WebSphere Operational Decision Management Family	*14%	60.00%	
Industry Solutions	*14%	60.00%	
IBM WebSphere Remote Server Family	*14%	60.00%	
Software as a Service (SaaS) via PPA Offerings	**0%	**0%	**Contact IBM for Discounting

System z Software OTC (ONE TIME CHARGE)	Customer Discount % off MSRP	Customer Discount % For Education		
The following products have deployable components that are supported on z/OS, Linux for System z, or both.				
Business Analytics	10.00%	15.00%		
Business Intelligence	10.00%	15.00%		
Business Intelligence	10.00%	15.00%		
Collaboration Solutions	10.00%	15.00%		
Messaging and Collaboration	10.00%	15.00%		
Advanced Messaging	10.00%	15.00%		
IBM Lotus Domino Family	10.00%	15.00%		
Exceptional Web Experience	10.00%	15.00%		
Web Integration and Publishing	10.00%	15.00%		
IBM WebSphere Portal Family	10.00%	15.00%		
Solutions	10.00%	15.00%		
Mobile Web Access	10.00%	15.00%		
Web Design Tools	10.00%	15.00%		
Social Software	10.00%	15.00%		
Community and Team Collaboration	10.00%	15.00%		
Unified Communications	10.00%	15.00%		
Instant Messaging and eMeetings	10.00%	15.00%		
IBM Sametime Family	10.00%	15.00%		
Mobile	10.00%	15.00%		
Mobile Websites	10.00%	15.00%		
Industry Solutions	10.00%	15.00%		
B2B and Commerce	10.00%	15.00%		
Business Solutions	10.00%	15.00%		
IBM Sterling B2B Integration Family	10.00%	15.00%		
IBM Sterling Managed File Transfer Family	10.00%	15.00%		
Optimization Solutions	10.00%	15.00%		
Enterprise Content Management	10.00%	15.00%		
Advanced Case Management	10.00%	15.00%		
Content Management	10.00%	15.00%		
IBM Content Management Family	10.00%	15.00%		
Smarter Commerce	10.00%	15.00%		
Buy Solutions	10.00%	15.00%		
IBM Smarter Commerce Family	10.00%	15.00%		
Market Solutions	10.00%	15.00%		
IBM Smarter Commerce Family	10.00%	15.00%		
Sell Solutions	10.00%	15.00%		
IBM Smarter Commerce Family	10.00%	15.00%		
Service Solutions	10.00%	15.00%		
IBM Smarter Commerce Family	10.00%	15.00%		
Information Management	10.00%	15.00%		
Database	10.00%	15.00%		
DB2 for z/OS	10.00%	15.00%		
DB2 Connect	10.00%	15.00%		
IBM DB2 Connect Family	10.00%	15.00%		
IMS	10.00%	15.00%		
IBM IMS Family	10.00%	15.00%		
Database Tools - Multi-database	10.00%	15.00%		
Database Tools - DB2	10.00%	15.00%		
IBM DB2 Tools for z/OS Family	10.00%	15.00%		

System z Software OTC	Customer Discount % off MSRP	Customer Discount % For Education		
Database Tools - IMS	10.00%	15.00%		
Big Data and Warehousing	10.00%	15.00%		
InfoSphere Warehouse	10.00%	15.00%		
System z Warehouse	10.00%	15.00%		
Information Governance	10.00%	15.00%		
Foundation tools	10.00%	15.00%		
Optim	10.00%	15.00%		
IBM InfoSphere Optim Data Growth Solution Family	10.00%	15.00%		
IBM InfoSphere Optim Data Masking Solution Family	10.00%	15.00%		
IBM InfoSphere Optim Test Data Management Solution Family	10.00%	15.00%		
Guardium	10.00%	15.00%		
IBM InfoSphere Guardium Database Activity Monitoring and	10.00%	15.00%		
InfoSphere Information Server	10.00%	15.00%		
IBM InfoSphere Information Server Family	10.00%	15.00%		
Change Data Capture	10.00%	15.00%		
Rational				
Software Delivery Platform	10.00%	15.00%		
Automation Framework	10.00%	15.00%		
Software Delivery Automation	10.00%	15.00%		
IBM Rational Build Forge Family	10.00%	15.00%		
Compilers and Modernization	10.00%	15.00%		
Compilers	10.00%	15.00%		
IBM XL C and C++ Compiler Family	10.00%	15.00%		
IBM XL Fortran Compiler Family	10.00%	15.00%		
Enterprise Modernization Tools	10.00%	15.00%		
IBM Host Access Client Package Family	10.00%	15.00%		
IBM Rational Developer for System z Family	10.00%	15.00%		
IBM Rational Host Integration Solution Family	10.00%	15.00%		
Quality and Security Management	10.00%	15.00%		
Functional Testing	10.00%	15.00%		
Performance Testing	10.00%	15.00%		
IBM Rational Performance Tester Family	10.00%	15.00%		
Architecture, Design and Construction	10.00%	15.00%		
Enterprise Architecture	10.00%	15.00%		
Application Construction	10.00%	15.00%		
Model-driven Development	10.00%	15.00%		
Change and Configuration Management	10.00%	15.00%		
Collaborative Application Lifecycle Management	10.00%	15.00%		
Accelerators	10.00%	15.00%		
Information Technology	10.00%	15.00%		
Enterprise Modernization	10.00%	15.00%		
Security Systems	10.00%	15.00%		
Security Intelligence and Compliance Analytics	10.00%	15.00%		
Security Intelligence and Compliance Analytics	10.00%	15.00%		
Identity and Access Management	10.00%	15.00%		
Access Management	10.00%	15.00%		
IBM Security zSecure suite Family	10.00%	15.00%		
IBM Tivoli Access Management Family	10.00%	15.00%		
IBM Tivoli Federated Identity Manager Family	10.00%	15.00%		
Identity Management	10.00%	15.00%		

System z Software OTC	Customer Discount % off MSRP	Customer Discount % For Education		
Rational				
IBM Security zSecure suite Family	10.00%	15.00%		
Data Protection	10.00%	15.00%		
Data Protection	10.00%	15.00%		
Infrastructure Protection	10.00%	15.00%		
Endpoint Security	10.00%	15.00%		
IBM Security zSecure suite Family	10.00%	15.00%		
Tivoli	10.00%	15.00%		
Asset Management	10.00%	15.00%		
IT Asset Management	10.00%	15.00%		
IT Financial Management	10.00%	15.00%		
Automation	10.00%	15.00%		
SmartCloud Application Performance Management	10.00%	15.00%		
IBM Tivoli Composite Application Manager Family	10.00%	15.00%		
Change and Configuration	10.00%	15.00%		
Event Management Automation	10.00%	15.00%		
Job Scheduling	10.00%	15.00%		
IBM Tivoli Workload Scheduler Family	10.00%	15.00%		
Network Management and Performance	10.00%	15.00%		
Systems, Application, and Transaction Performance and	10.00%	15.00%		
IBM Tivoli Composite Application Manager Family	10.00%	15.00%		
IBM Tivoli OMEGAMON XE Family	10.00%	15.00%		
Systems Performance	10.00%	15.00%		
IBM Tivoli OMEGAMON XE Family	10.00%	15.00%		
Transaction Management	10.00%	15.00%		
IBM Tivoli OMEGAMON DE on z/OS	10.00%	15.00%		
Service Management	10.00%	15.00%		
Storage Management	10.00%	15.00%		
Data Protection	10.00%	15.00%		
IBM Tivoli Storage Manager Family	10.00%	15.00%		
Disk Systems Management	10.00%	15.00%		
IBM Tivoli Storage Productivity Center Family	10.00%	15.00%		
Storage Resource Management	10.00%	15.00%		
IBM Tivoli Storage Productivity Center Family	10.00%	15.00%		
Tape and Optical Systems Management	10.00%	15.00%		
WebSphere	10.00%	15.00%		
Application Infrastructure	10.00%	15.00%		
Application Foundation	10.00%	15.00%		
IBM CICS Connectors Family	10.00%	15.00%		
IBM CICS Tools Family	10.00%	15.00%		
IBM CICS Transaction Gateway Family	10.00%	15.00%		
IBM Problem Determination Tools Family	10.00%	15.00%		
IBM WebSphere Application Server Family	10.00%	15.00%		
Extreme Transaction Processing	10.00%	15.00%		
Intelligent Management	10.00%	15.00%		
Application Integration and Connectivity	10.00%	15.00%		
Enterprise Service Bus	10.00%	15.00%		
IBM WebSphere Message Broker Family	10.00%	15.00%		
Messaging-Oriented Middleware	10.00%	15.00%		
IBM WebSphere MQ Family	10.00%	15.00%		

System z Software OTC	Customer Discount % off MSRP	Customer Discount % For Education		
Rational				
Adapters	10.00%	15.00%		
IBM WebSphere Adapter Family	10.00%	15.00%		
Process Innovation	10.00%	15.00%		
Business Process Management	10.00%	15.00%		
IBM WebSphere Business Services Fabric Family	10.00%	15.00%		
Operational Decision Management	10.00%	15.00%		
IBM WebSphere Business Rules for z/OS	10.00%	15.00%		
IBM WebSphere Operational Decision Management for z/OS	10.00%	15.00%		
Miscellaneous	10.00%	15.00%		
Industry Solutions	10.00%	15.00%		
IBM WebSphere Industry Content Pack Family	10.00%	15.00%		
Networking	10.00%	15.00%		
IBM Communications Server Family	10.00%	15.00%		
Mobile, Portal and Speech	10.00%	15.00%		
Mobile	10.00%	15.00%		
IBM Mobile Foundation Family	10.00%	15.00%		
IBM Worklight Family	10.00%	15.00%		

System z Software MLC (MONTHLY LICENSE CHARGE)	Customer Discount % off MSRP	Customer Discount % For Education
Business Analytics	0%*	15.00%
Business Intelligence	0%*	15.00%
Collaboration Solutions	0%*	15.00%
Messaging and Collaboration	0%*	15.00%
Advanced Messaging	0%*	15.00%
IBM Lotus Domino Family	0%*	15.00%
Exceptional Web Experience	0%*	15.00%
Web Integration and Publishing	0%*	15.00%
IBM WebSphere Portal Family	0%*	15.00%
Mobile Web Access	0%*	15.00%
Web Design Tools	0%*	15.00%
Social Software	0%*	15.00%
Community and Team Collaboration	0%*	15.00%
Unified Communications	0%*	15.00%
Instant Messaging and eMeetings	0%*	15.00%
IBM Sametime Family	0%*	15.00%
Mobile	0%*	15.00%
Mobile Websites	0%*	15.00%
Industry Solutions	0%*	15.00%
B2B and Commerce	0%*	15.00%
Business Solutions	0%*	15.00%
IBM Sterling B2B Integration Family	0%*	15.00%
IBM Sterling Managed File Transfer Family	0%*	15.00%
Optimization Solutions	0%*	15.00%
Enterprise Content Management	0%*	15.00%
Advanced Case Management	0%*	15.00%
Content Management	0%*	15.00%
IBM Content Management Family	0%*	15.00%
Smarter Commerce	0%*	15.00%
Buy Solutions	0%*	15.00%
Market Solutions	0%*	15.00%

* CONTACT IBM FOR PRICING AND ADDITIONAL DISCOUNTS

System z Software MLC	Customer Discount % off MSRP	Customer Discount % For Education
Service Solutions	0%*	15.00%
IBM Smarter Commerce Family	0%*	15.00%
Information Management	0%*	15.00%
Database	0%*	15.00%
DB2 for z/OS	0%*	15.00%
DB2 Connect	0%*	15.00%
IBM DB2 Connect Family	0%*	15.00%
IBM IMS Family	0%*	15.00%
Database Tools - Multi-database	0%*	15.00%
Database Tools - DB2	0%*	15.00%
IBM DB2 Tools for z/OS Family	0%*	15.00%
Database Tools - IMS	0%*	15.00%
IBM IMS Tools Family	0%*	15.00%
Big Data and Warehousing	0%*	15.00%
InfoSphere Warehouse	0%*	15.00%
System z Warehouse	0%*	15.00%
Information Governance	0%*	15.00%
Foundation tools	0%*	15.00%
IBM InfoSphere Optim Data Growth Solution Family	0%*	15.00%
IBM InfoSphere Optim Data Masking Solution Family	0%*	15.00%
IBM InfoSphere Optim Test Data Management Solution Family	0%*	15.00%
Guardium	0%*	15.00%
IBM InfoSphere Guardium Database Activity Monitoring and	0%*	15.00%
InfoSphere Information Server	0%*	15.00%
IBM InfoSphere Information Server Family	0%*	15.00%
Change Data Capture	0%*	15.00%
Rational	0%*	
Software Delivery Platform	0%*	15.00%
Automation Framework	0%*	15.00%
Software Delivery Automation	0%*	15.00%
IBM Rational Build Forge Family	0%*	15.00%
Compilers and Modernization	0%*	15.00%
Compilers	0%*	15.00%
IBM XL C and C++ Compiler Family	0%*	15.00%
IBM XL Fortran Compiler Family	0%*	15.00%
Enterprise Modernization Tools	0%*	15.00%
IBM Host Access Client Package Family	0%*	15.00%
IBM Rational Developer for System z Family	0%*	15.00%
IBM Rational Host Integration Solution Family	0%*	15.00%
Quality and Security Management	0%*	15.00%
Functional Testing	0%*	15.00%
Performance Testing	0%*	15.00%
IBM Rational Performance Tester Family	0%*	15.00%
Architecture, Design and Construction	0%*	15.00%
Enterprise Architecture	0%*	15.00%
Application Construction	0%*	15.00%
Model-driven Development	0%*	15.00%
Change and Configuration Management	0%*	15.00%
Collaborative Application Lifecycle Management	0%*	15.00%
Accelerators	0%*	15.00%
Information Technology	0%*	15.00%
Enterprise Modernization	0%*	15.00%
Security Systems	0%*	15.00%
Security Intelligence and Compliance Analytics	0%*	15.00%

* CONTACT IBM FOR PRICING AND ADDITIONAL DISCOUNTS

System z Software MLC	Customer Discount % off MSRP	Customer Discount % For Education
Identity and Access Management	0%*	15.00%
Access Management	0%*	15.00%
IBM Security zSecure suite Family	0%*	15.00%
IBM Tivoli Access Management Family	0%*	15.00%
IBM Tivoli Federated Identity Manager Family	0%*	15.00%
Identity Management	0%*	15.00%
IBM Security zSecure suite Family	0%*	15.00%
Data Protection	0%*	15.00%
Infrastructure Protection	0%*	15.00%
Endpoint Security	0%*	15.00%
IBM Security zSecure suite Family	0%*	15.00%
Tivoli	0%*	15.00%
Asset Management	0%*	15.00%
IT Asset Management	0%*	15.00%
IT Financial Management	0%*	15.00%
Automation	0%*	15.00%
SmartCloud Application Performance Management	0%*	15.00%
IBM Tivoli Composite Application Manager Family	0%*	15.00%
Change and Configuration	0%*	15.00%
Event Management Automation	0%*	15.00%
Job Scheduling	0%*	15.00%
IBM Tivoli Workload Scheduler Family	0%*	15.00%
Network Management and Performance	0%*	15.00%
Systems, Application, and Transaction Performance and	0%*	15.00%
IBM Tivoli Composite Application Manager Family	0%*	15.00%
IBM Tivoli OMEGAMON XE Family	0%*	15.00%
Systems Performance	0%*	15.00%
IBM Tivoli OMEGAMON XE Family	0%*	15.00%
Transaction Management	0%*	15.00%
IBM Tivoli OMEGAMON DE on z/OS	0%*	15.00%
Service Management	0%*	15.00%
Storage Management	0%*	15.00%
Data Protection	0%*	15.00%
IBM Tivoli Storage Manager Family	0%*	15.00%
Disk Systems Management	0%*	15.00%
IBM Tivoli Storage Productivity Center Family	0%*	15.00%
Storage Resource Management	0%*	15.00%
IBM Tivoli Storage Productivity Center Family	0%*	15.00%
Tape and Optical Systems Management	0%*	15.00%
WebSphere	0%*	15.00%
Application Infrastructure	0%*	15.00%
Application Foundation	0%*	15.00%
IBM CICS Connectors Family	0%*	15.00%
IBM CICS Tools Family	0%*	15.00%
IBM CICS Transaction Gateway Family	0%*	15.00%
IBM Problem Determination Tools Family	0%*	15.00%
IBM WebSphere Application Server Family	0%*	15.00%
Extreme Transaction Processing	0%*	15.00%
Intelligent Management	0%*	15.00%
Application Integration and Connectivity	0%*	15.00%
Enterprise Service Bus	0%*	15.00%
IBM WebSphere Message Broker Family	0%*	15.00%
Messaging-Oriented Middleware	0%*	15.00%
IBM WebSphere MQ Family	0%*	15.00%
IBM WebSphere Adapter Family	0%*	15.00%

* CONTACT IBM FOR PRICING AND ADDITIONAL DISCOUNTS

System z Software MLC	Customer Discount % off MSRP	Customer Discount % For Education
Process Innovation	0%*	15.00%
Business Process Management	0%*	15.00%
IBM WebSphere Business Services Fabric Family	0%*	15.00%
Operational Decision Management	0%*	15.00%
IBM WebSphere Business Rules for z/OS	0%*	15.00%
IBM WebSphere Operational Decision Management for z/OS	0%*	15.00%
Industry Solutions	0%*	15.00%
IBM WebSphere Industry Content Pack Family	0%*	15.00%
Networking	0%*	15.00%
IBM Communications Server Family	0%*	15.00%
Mobile, Portal and Speech	0%*	15.00%
Mobile	0%*	15.00%
IBM Mobile Foundation Family	0%*	15.00%
IBM Worklight Family	0%*	15.00%

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ServiceElite Hardware Maintenance and Warranty Service Upgrade (1.1 & 1.2)	Customer Discount % off MSRP
Large Systems, IBM Z	29.5%
Large Systems Storage*see exception	29.5%
AS/400, IBM I, I5*see exception	29.5%
RS6000, IBM P*see exception	26.5%
Blue Gene	26.5%
*Storage Machine IBM type 3572	15.0%
*I5 IBM Type 9405	25.0%
*Power IBM Type 8236	0.0%
*Power Tape IBM Type 7207	0.0%
ServiceElite Operating System Software Maintenance (1.4)	
SWMA DATAPWR APPL	19.50%
SWMA FOR AIX STD EDITION	19.50%
SWMA FOR AIX ENT EDITION	19.50%
SWMA FOR LICENSED PROGRAM PRODUCTS (running on) AIX	19.50%
SWMA FOR IBM i	9.50%
SWMA STORWIZE V7000 BASE	9.50%
SWMA FOR XIV SOFTWARE	9.50%
ServiceElite Machine Control Program Remote Support (1.5)	24.50%
ServiceElite Media Retention Option (1.6)	
HARD DRIVE RETENTION - SYS z	19.50%
HARD DRIVE RETENTION - STORAGE	19.50%
HARD DRIVE RETENTION - SYS i	19.50%
HARD DRIVE RETENTION - SYS p	19.50%
ServiceElite Support Line (1.7)	
SL WINDOWS/LINUX OPERATING SYSTEM	9.50%
SL LINUX SYSTEM i/p (without subscription)	9.50%
SL LINUX SYSTEM z (without subscription)	9.50%
SL LINUX SUPPORT FOR SUB xip (Support Line bundled with subscription)	9.50%
SL LINUX SUPPORT FOR SUB z (Support Line bundled with subscription)	9.50%
SUB RHEL SYSTEMx 1&2 SOCKET	9.50%
SUB SLES IBM POWER	9.50%
SUB SLES SYSTEM Z	9.50%
SUB RHEL SYSTEM z	9.50%
SUPPORT LINE FOR STORAGE PRODUCTS	9.50%

ServiceElite Hardware Maintenance and Warranty Service Upgrade (1.1 & 1.2)	Customer Discount % off MSRP
ServiceElite System z Software Services (1.8)	
ALERT FOR zSERIES	15.50%
RESOLVE FOR zSERIES	24.50%
SOFTWAREXCEL ENTERPRISE	5.00%
SOFTWAREXCEL ENTERPRISE VU	5.00%
ServiceElite Account Advocate Service (1.9)	
AA SYSTEM i/p BASE	5.00%
AA SYSTEM i/p PER SERVER	15.50%
AA FOR STORAGE PRODUCTS	15.50%
ServiceElite Custom Technical Support Service (1.10)	
CTS AIX OS400 i5OS BASE	5.00%
CTS AIX OS400 i5OS PER SERVER	9.50%
CTS FOR STORAGE PRODUCTS	9.50%
ServiceElite Enterprise Support Options (1.11)	
ESO FOR STORAGE PRODUCTS	9.50%
ServiceElite Technical Advisor for Storage (1.12)	15.50%
Extended Support Services	*
* Contact IBM Team for Extended Support Services pricing and discounts	