

Texas Department of Information Resources

# Business Intelligence Software Bulk Purchase Initiative: Tableau

Fiscal Year 2018

[SHI Government Solutions, Inc.: DIR-TSO-3984](#)

Effective: April 2, 2018 – May 30, 2018

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## Summary

The Department of Information Resources (DIR) is pleased to announce an expedited bulk purchase of Tableau products and related services. With the passage of S.B. 261, DIR may now contract for the bulk purchase of information technology commodity items intended for use by more than one state agency without being constrained by certain dollar limitations that may otherwise have precluded a bulk purchase.

DIR has concluded vendor negotiations and customers may now issue purchase orders for Tableau Software. The time period for placing orders is from April 2, 2018 through May 30, 2018 2:00 PM (CT).

## Instructions for ordering

There is no minimum order quantity under the bulk purchase. Regardless of the number of licenses or other products purchased, each customer will pay the same, discounted price for items including but not limited to Tableau perpetual and subscription licenses, server and desktop listed in the Tableau pricing section. Also included is a free Tableau Government Learning Series. The bulk discount is not applicable to maintenance renewals or Tableau Online. The Tableau bulk purchase is open to all eligible DIR customers, excluding Education customers.

Eligible DIR customers should contact SHI Government Solutions, Inc. (SHI) to receive a customized Tableau quote at Bulk Purchase discount rates. Customers should mention DIR Bulk Purchase initiative in their request for quote. Contact information may be found on the DIR contract page for [DIR-TSO-3984](#).

Once ready to order, please include the DIR contract number (DIR-TSO-3984) on your purchase order (PO) as well as the following statement, "DIR Bulk Purchase Initiative BP2017-05." Please submit your PO directly to SHI, and forward a copy of your PO to [bulk.purchase@dir.texas.gov](mailto:bulk.purchase@dir.texas.gov).

Please note, if any state agency is unable to utilize the options provided by SHI for the Tableau bulk purchase, the state agency must follow the threshold guidelines of SB533.

## DIR Contact Information

For questions regarding the DIR's Bulk Purchase Initiative, please contact:

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## Tableau Products and Pricing

Manufacturer	Product Description (All Net New or Add-On Licenses)	Bulk Purchase Discount % Off MSRP through 05/30/2018
Tableau	Tableau 8 Core Server – Perpetual, Subscription	10%
Tableau	Tableau 8 Core Embedded Analytics Server – Perpetual, Subscription	10%
Tableau	Tableau Server – Web Client Interactor – Perpetual, Subscription	10%
Tableau	Tableau Desktop – Perpetual, Subscription	10%
Tableau	Tableau Government Learning Series <a href="https://www.tableau.com/learn/series/government-learning-series">https://www.tableau.com/learn/series/government-learning-series</a>	No Charge