

DIR Contract Number DIR-TSO-2633
Appendix C Pricing Index

Infrastructure as a Service

SLAIT Consulting’s Infrastructure as a Service solution utilizes the Quasar Data Center. The Quasar Data Center is a full service data center located in Houston, Texas. Quasar offers a wide range of 24/7/365 services that include co-location, cloud computing, business continuity, high performance computing, and managed services. Quasar operates a Tier I POP and is carrier neutral, has dual underground power grids, backup generators, primary and backup thermal systems, dedicated off-site business continuity sites, and redundant infrastructure that make it a Tier III capable facility per the Uptime Institute criteria.

Quasar’s Q-Cloud infrastructure is unique when compared to other cloud offerings and the traditional VDI (Virtual Desktop Infrastructure) solutions. Quasar’s proprietary technology and architecture enables our cloud platform to be more scalable and faster than the traditional virtualization models by spanning across 1000’s of servers. Traditional models involve single physical servers or hosts that run multiple virtual machines (VMs). This architecture is problematic because if one host fails then multiple VMs will fail. Quasar’s Q-Cloud distributed architecture provides the best user experience for our customers by distributing the VMs across multiple physical hosts. As applications demand additional CPU, RAM and Network provisions, the Q-Cloud will automatically add it as needed. Quasar’s Q-Cloud embeds security at all Physical and Virtual Layers and provides the robust security desired to give organizations the confidence to use the Q-Cloud’s computing infrastructure to address their business needs. The Q-Cloud’s security includes 3 Physical Layers and 2 Virtual Layers of security. The Physical Layers include: Datacenter and access control; Cisco ASA Firewalls and Intrusion Detection (ID) on the Primary Server Fabric and Checkpoint Firewalls and Intrusion Detection on Quasar’s Data Center Fabric. The Virtual Layers include: Quasar’s Fabric and the Multi-Tenant VLAN Segment and Custom Physical and Virtual Firewalls.

All SLAIT IaaS services and customer data is located wholly within Texas. SLAIT maintains backup locations in California and Pennsylvania for customer use. Customer data does not leave the continental United States.

Service	Pricing (includes DIR Administrative Fee)
Cloud Support Offerings	
Site to Site VPN charge	12.5%
Processor - 1 Core	12.5%
Network Monitoring Services Package (per Sensor)	12.6%

Network Monitoring Services Package (per Node)	11.3%
Managed Anti-Virus for Servers or VDI	12.4%
Managed Anti-Spam	12.4%
Cloud Options - per Virtual CPU	
Additional Memory	29.5%
Cloud Options - iSCSI SAN Storage - NetApp	
Additional SAN Storage	29.5%
Cloud Options - SAN Storage - HP Fiber Channel	
Additional SAN Storage	29.5%
Bandwidth fees, per gigabit, for usage incurred above the monthly bandwidth included with the package you have selected	10%
Microsoft SQL Database (per core & 2 licenses)	15%
On-Site/Off-Site Backup	
100GB of Back-up Storage	24.0%
300GB of Back-up Storage	25.0%
500GB of Back-up Storage	25.0%
1TB of Back-up Storage	24.8%
> 1TB of Back-up Storage	25.0%
Extended Data Storage (per TB based on volume)	10.0%
Remote Off-Site Data Storage (per TB)	30.0%
Quasar On-Site/Off-Site Business Continuity Services	
100GB of Back-up Storage	24.4%
300GB of Back-up Storage	24.5%
500GB of Back-up Storage	24.2%
1TB of Back-up Storage	24.5%

Thin Clients (per Device – monthly service charge)	10%
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Technical Services

Service	Pricing (includes DIR Administrative Fee)
Per Hour Support Charge	\$134.15