

Appendix C
Pricing Index
DIR-SDD-2198

<u>Software Product Description</u>	<u>Customer Discount</u>
Hitachi	6.1%
Idera Licenses	10.8%
Idera Maintenance	3.9%
LANDesk Licenses and Maintenance	15.8%
LANDesk Technical Support Upgrades	4.8%
 <u>Software as a Service</u>	
LANDesk Services, Tech Support and Training	4.8%

*This contract is not for custom application development or enterprise resource planning products. Software sold with hardware or loaded on a hardware appliance is outside the scope of this contract.