

**DIR-SDD-1947  
APPENDIX C PRICING INDEX**

**PULSE MEDIA, INC. DBA LUMENBRITE TRAINING**

**SUBSCRIPTION PRICING**

		1 Year Subscription	2 Year Subscription	3 Year Subscription
Training Categories	Class ID	CUSTOMER DISCOUNT (%)	CUSTOMER DISCOUNT (%)	CUSTOMER DISCOUNT (%)
<b>Adobe Premium Choice Subscription</b>	9001	39.70%	39.70%	39.70%
<b>Adobe Web Design Training</b>		39.70%	39.70%	39.70%
Dreamweaver Website Development				
Flash Design and Development				
Fireworks - Web Graphics and Prototyping				
<b>Adobe Advanced Web Design</b>		39.70%	39.70%	39.70%
Dreamweaver - Advanced				
Flash - ActionScripting				
ColdFusion Web Applications				
<b>Adobe Web Video Training</b>		39.70%	39.70%	39.70%
Flash - Design and Development				
Flash Advanced				
Flash ActionsScripting				
<b>Adobe Rich Internet Application Training</b>		39.70%	39.70%	39.70%
Flash ActionScripting				
Flex Design and Development				
<b>Adobe Print Design Training</b>		39.70%	39.70%	39.70%
Photoshop Beginning to Intermediate				
Illustrator Beginning to Intermediate				
InDesign Beginning to Intermediate				
<b>Adobe Advanced Print Design Training</b>		39.70%	39.70%	39.70%
Photoshop Advanced				
Illustrator Advanced				
InDesign Advanced				
<b>Adobe Video Production Training</b>		39.70%	39.70%	39.70%
Premiere Essentials				
After Effects Beginning to Intermediate				
After Effects Advanced				
<b>Adobe E-Learning Training</b>		39.70%	39.70%	39.70%
Flash - Design and Development				
Fireworks - Web Graphics and Prototyping				
Captivate Comprehensive				
<b>Adobe Enterprise Suite Training</b>		39.70%	39.70%	39.70%
Acrobat Pro Comprehensive				
Adobe Connect Professional Comprehensive				
Adobe Presenter Comprehensive				
<b>Adobe Technical Communications Suite Training</b>		39.70%	39.70%	39.70%
Acrobat Pro Comprehensive				
FrameMaker Beginning to Intermediate				
RoboHelp Comprehensive				
Captivate Comprehensive				

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**SINGLE COURSE PRICING**

<b>Training Categories</b>	<b>Class ID</b>	<b>CUSTOMER DISCOUNT (%)</b>
<b>Adobe Web Design Training</b>	<b>1001</b>	39.70%
Dreamweaver - Website Development		
Flash - Design and Development		
Fireworks - Web Graphics and Prototyping		
<b>Adobe Advanced Web Design Training</b>	<b>1002</b>	39.70%
Dreamweaver - Advanced		
Flash ActionScripting		
ColdFusion - Web Applications		
<b>Adobe Web Video Training</b>	<b>1003</b>	39.70%
Flash - Design and Development		
Flash - Advanced		
Flash ActionScripting		
<b>Adobe Rich Internet Application Training</b>	<b>2001</b>	39.70%
Flash ActionScripting		
Flex Design and Development		
<b>Adobe Print Design Training</b>	<b>3001</b>	39.70%
Photoshop Beginning to Intermediate		
Illustrator Beginning to Intermediate		
InDesign Beginning to Intermediate		
<b>Adobe Advanced Print Design Training</b>	<b>3002</b>	39.70%
Photoshop Advanced		
Illustrator Advanced		
InDesign Advanced		
<b>Adobe Video Production Training</b>	<b>4001</b>	39.70%
Premiere Essentials		
AfterEffects Essentials		
After Effects Advanced		
<b>Adobe E-Learning Training</b>	<b>5001</b>	39.70%
Flash - Design and Development		
Fireworks - Web Graphics and Prototyping		
Captivate Beginning to Intermediate		
Captivate Advanced		
<b>Adobe Enterprise Suite Training</b>	<b>6001</b>	39.70%
Acrobat Pro Comprehensive		
Adobe Presenter Comprehensive		
Adobe Connect Professional Comprehensive		
<b>Adobe Technical Communication Suite Training</b>	<b>7001</b>	39.70%
Acrobat Pro Comprehensive		
Framemaker Beginning to Intermediate		
RoboHelp Comprehensive		
Captivate Beginning to Intermediate		

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**CUSTOMIZED TESTING AND TRAINING PRICING**

<b>Training Course/Category</b>	<b>Course/Test Name</b>	<b>Test/Course Length (Hours)</b>	<b>Test/ Course Level</b>	<b>Hourly Development Rate (MSRP)</b>	<b>Test/ Course Fee (MSRP)</b>	<b>Customer Discount (%)</b>	<b>Customer Price</b>
Application Development Training	Application Development Test	1	Interim	\$250.00	\$100.00	36.50%	\$222.25
Multimedia Course Development	Multimedia Course Test	1	Interim	\$250.00	\$100.00	36.50%	\$222.25