

Appendix C
Pricing Index
DIR-SDD-1672

Product Description	DIR Customer Discount
Teradata Equipment	35.8%
Teradata Equipment (Back Up and Recovery Products)	25.1%
Teradata Equipment Maintenance	37.6%
Teradata Equipment Maintenance (Installation Services)	6.4%
Maintenance of Teradata Equipment (Back-up and Recovery maintenance Services)	27.2%
Teradata Perpetual Software Licenses	35.8%
Teradata Perpetual Software Licenses (Implementation Services)	6.4%
Teradata Maintenance of Software as a Service	37.6%