

Canon U.S.A., Inc.
DIR Contract No. DIR-SDD-1662
Appendix C - Pricing Index
Amendment Number 3

Product Description	Customer Discount
Color imageRUNNERS Machines	35.5 to 57.8%
B&W imageRUNNERS Machines	44.5 to 63.9%
imageRUNNER Accessories	39.5%
imagePRESS Color and B&W Machines	30.5 to 53%
imagePRESS Color Accessories	39.5%
imageRUNNER PRO	34.5%
imageRUNNER PRO Accessories	14.5%
LASER CLASS	49.5%
LASER CLASS Accessories	39.5%
Large Format	14.5%
Large Format Accessories	4.5%
Laser Beam Printers	29.5%
Software	14.5%
Fax Accessories	39.5%
ImageRUNNER Toner and Supplies	9.5%
ImagePRESS Toner and Supplies	9.5%
Fax Toner and Supplies	9.5%
Laser Beam Printers Toner and Supplies	9.5%
Large Format Toner and Supplies	4.5%
Surge Protectors	4.5%
Related Services Description	Customer Discount
Secure Erase Options, including Data Erase, Data Encryption and Mirroring, and Removable Hard Disk Drives	39.5%
Managed Document Services	34.5%
Training	16.5%
Technical/Systems Services	16.5%
Discount from Service Price Sheet (monthly base where applicable)	4.5%
Cost Per Copy	4.5%
Installation	4.5%

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Océ Base Units A4 Desktop Models	10-47.10%
Océ Base Unit Production Printers	10-54.4%
Océ Base Unit Continuous Feed Models	10-39.70%
Accessories	0-60.69%
Supplies	10-100%
Services Description	Customer Discount
Training/Technical Services	0-39.7%
Maintenance	0-39.7%
Secure Erase Options	Pricing
Shredding – VarioPrint Engine	\$600
Removable Disk – Vario Print Engine	\$1200
Vario Stream 800 and Color Stream Products Disk Removal	\$514