

APPENDIX C, PRICING INDEX, DIR CONTRACT NO. DIR-SDD-1656

	D1	D2	D3	DH	DM	DE	F1	F2	H	H3	I	K	SS	R1	R2	RS G	S1	UE	Software Maintenance and Warranty Upgrades				
																			LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)
Discount Percentage	38.50%	38.50%	38.50%	34.50%	34.50%	19.50%	15.50%	6.50%	0%	0%	0%	15.50%	0%	0%	0%	0%	0%						

Discount Class

Product Categories

Class D1	Software - Enterprise Platform (Symetrix, Symetrix DMX , V-Max software)
Class D2	Software - Mid Tier Platform (including but not limited to Navisphere, Snapview)
Class D3	Software - Multi-Platform (including but not limited to Documentum, Captiva, RecoverPoint, SourceOne, Kazeon, Ionix, ContolCenter)
Class DH	EMC Data Domain High End Software
Class DM	EMC Data Domain Mid Range Software
Class DE	EMC Data Domain Entry Level Software
Class F1	Technical Services
Class F2	Technical Services (Residency)
Class H	Software Maintenance (Enterprise Platform)
Class H3	Software Maintenance (Multi-Platform/Open)
Class I	Training / Education Services
Class K	EMC Select (Qlogic, Emulex, Bustech, Caminosoft, Sienna, , Brocade, Courion, VMWare-SELECT)
Class SS	EMC Data Domain Software Maintenance
Class R1	EMC RSA Software
Class R2	EMC RSA Root Signing
Class RS-G	EMC RSA Software Maintenance
Class S1	EMC Data Domain Installation
Class UE	Unified Entry Level Software
(See Appropriate Column Above)	Software Maintenance (non-Enterprise Platform)