

**APPENDIX C**

**PRICING INDEX DIR CONTRACT NO. DIR-SDD-1640**

**NWN CORPORATION**

<b>PRODUCT DESCRIPTION</b>	<b>CUSTOMER DISCOUNT</b>
Blue Coat Systems	39.50%
Citrix Systems	37.50%
Solarwinds	18.50%
Vbrick Systems, Inc.	26.50%
Vmware	26.50%
<b>SERVICE DESCRIPTION</b>	<b>CUSTOMER DISCOUNT</b>
Blue Coat Service & Maintenance	10.50%
Citrix Service & Maintenance	7.50%
Solarwinds Network Management	6.50%
Vbrick Systems, Inc.	12.50%
Vmware	3.50%
<b>NWN PROFESSIONAL SERVICES</b>	<b>CUSTOMER DISCOUNT</b>
Enterprise Storage/Disaster Recovery Assessment/Design	19.50%
Microsoft AD/Exchange/Citrix/Novell-Assessment/Design	14.50%
Desktop/Laptop/Printer-Configuration/Implementation/Support	9.50%
Assigned Solution Engineer (Managed Service Team)	9.50%