

**Appendix C Pricing Index
DIR-TSO-4120
CIMA Solutions Group, LLC**

Brand	DIR Customer Discount % off MSRP *
Zerto	16.00%
Veeam	10.00%
Related Services	DIR Customer Discount % off MSRP *
Cima Solutions Group - Assesment Services, Depolymment Services, Manage Services	15.00%
Zerto services	16.00%
Veeam services	5.00%

*Important Note: Vendors quote to DIR customers shall include the DIR administrative fee.