

**DIR-TSO-4070**  
**Appendix C- Pricing Index**  
**GB-SYS, Inc.**

<b>Infrastructure as a Service</b>		<b>DIR Discount % off MSRP</b>
<b>Brand</b>	<b>Service Description</b>	
Amazon Web Services (AWS)	IaaS Cloud Services	19.50%
<b>Platform as a Service</b>		<b>DIR Discount % off MSRP</b>
<b>Brand</b>	<b>Service Description</b>	
Amazon Web Services (AWS)	PaaS Cloud Services	19.50%
<b>Miscellaneous as a Service</b>		<b>DIR Discount % off MSRP</b>
<b>Brand</b>	<b>Service Description</b>	
GB Systems	Allowing capture, analysis, recording and monitoring of any CCTV or security cameras	10.00%
GB Systems	Managed Cisco Cloud Services Router	10.00%
GB Systems	Managed Cloud VPN	10.00%
GB Systems	Managed Enterprise 2-Factor Single Sign On	10.00%
GB Systems	Managed Advanced Firewall	10.00%
GB Systems	Managed Security as a Service	10.00%
GB Systems	Managed Directory as a Service	10.00%
GB Systems	Managed Windows Cloud Patch Management	10.00%
GB Systems	Managed Ddos Protection	10.00%
GB Systems	Data Migration Planning	10.00%
GB Systems	Managed Network Management and Monitoring	10.00%
<b>Cloud Broker Services</b>		<b>DIR Discount % off MSRP</b>
<b>Brand</b>	<b>Service Description</b>	
GB Systems	Advanced Networking Consulting, Audit, & Training	10.00%
GB Systems	Advanced Cloud Data Services Consulting, Audit, & Training	10.00%
GB Systems	Cloud Developer Operations Consulting, Audit, & Training	10.00%
GB Systems	Advanced Cloud Developer Operations Consulting, Audit, & Training	10.00%
GB Systems	Security Consulting, Audit, & Training	10.00%
GB Systems	Solutions Architecture Consulting, Audit, & Training	10.00%
GB Systems	Advanced Solutions Architect - Consulting, Audit, & Training	10.00%
GB Systems	System Operations Consulting, Audit, & Training	10.00%
GB Systems	Advanced System Operations Consulting, Audit, & Training	10.00%
GB Systems	Advanced Security Consulting, Audit, & Training	10.00%
GB Systems	Hybrid Cloud Consulting, Audit, & Training - Connecting Customer	10.00%
GB Systems	Cloud Tape Library Backup Solutions Consulting, Audit, & Training	10.00%
GB Systems	Cloud as SR Data Center Consulting, Audit, & Training	10.00%
GB Systems	Cloud Web Hosting Consulting, Audit, & Training	10.00%
GB Systems	Advanced Cloud Web Hosting Consulting, Audit, & Training	10.00%
GB Systems	Data Center to Cloud Conversion Consulting, Audit, & Training	10.00%
GB Systems	Cloud Data Analytics Consulting, Audit, & Training	10.00%
GB Systems	Security Incident Management and Remediation	10.00%

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Related Services Description		DIR Firm Fixed Price (FFP)
<b>IaaS</b>	Cloud Storage Engineer	\$97.81
	Network Engineer - Intermediate	\$79.93
	Network Engineer - Senior	\$96.68
	Systems Administrator - Intermediate	\$76.60
	Systems Administrator - Senior	\$94.74
	Systems Architect	\$99.77
	Systems Engineer	\$94.82
	<b>SaaS</b>	Applications Systems Analyst/ Programmer - Intermediate
Applications Systems Analyst/ Programmer - Senior		\$98.86
Cloud Software SME		\$97.81
Software Developer - Intermediate		\$81.41
Software Developer - Senior		\$99.44
<b>Security</b>	Information Assurance Development Engineer	\$95.09
	Information Assurance Engineer	\$96.10
	Information Assurance Systems/Network Specialist	\$90.12
	Information Security Business Analyst	\$92.46
<b>Transition</b>	Project Engineer	\$101.61
	Project Manager - Intermediate	\$102.73
	Project Manager - Senior	\$125.48
	VMWare Engineer	\$101.64
<b>Integration</b>	Business Process Consultant	\$105.68
	Business Systems Analyst - Intermediate	\$79.58
	Business Systems Analyst - Senior	\$95.48
	Consultant	\$110.74
	Information Systems Auditor - Intermediate	\$82.65
	Information Systems Auditor - Senior	\$98.57
	Senior Integration Engineer	\$103.90
	VMWare Engineer	\$101.64
	<b>Data</b>	Data Architect
Data Security Administration Manager		\$102.19
Data Security Analyst - Intermediate		\$79.62
Data Security Analyst - Senior		\$96.00
Data Warehousing Administrator		\$95.11
Data Warehousing Analyst		\$88.18
Data Warehousing Programmer		\$90.25
Data Warehousing Project Manager		\$114.86
Data/Configuration Management Specialist		\$86.70
Database Administrator		\$93.75
Database Analyst/ Programmer - Intermediate		\$82.39
Database Analyst/ Programmer - Senior		\$96.95
Database Manager		\$107.35
VMWare Engineer		\$101.64
<b>DR/COOP</b>		Disaster Recovery Administrator
	Disaster Recovery Analyst	\$86.98
	VMWare Engineer	\$101.64

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Related Services Description		DIR Firm Fixed Price (FFP)
<b>Other</b>	AWS Certified Advanced Networking Support	\$103.90
	AWS Certified Big Data Support	\$81.34
	AWS Certified Developer - Associate	\$103.98
	AWS Certified DevOps Engineer - Professional	\$84.54
	AWS Certified Security - Specialist	\$94.30
	AWS Certified Solutions Architect - Associate	\$85.87
	AWS Certified Solutions Architect - Professional	\$88.06
	AWS Certified SysOps Administrator - Associate	\$81.42
	Cloud Systems Analyst	\$80.56
	Documentation Specialist - Intermediate	\$57.76
	Documentation Specialist - Senior	\$70.30
	Help Desk Manager	\$81.43
	Help Desk Support Services Specialist - Intermediate	\$56.39
	Help Desk Support Services Specialist - Senior	\$67.11
	Information Systems Training Specialist - Intermediate	\$69.20
	Information Systems Training Specialist - Senior	\$84.68
	Quality Assurance Analyst - Intermediate	\$74.98
	Quality Assurance Analyst - Senior	\$90.89
	Technical Writer	\$64.05
	Web Content Administrator	\$72.83
	Web Designer	\$74.73

**NOTE: Vendor's quote to DIR Customers shall include the Administrative Fee. The fee will be added to the Firm Fixed Price and MSRP after the DIR Discount % off MSRP is applied.**