

**Appendix C, Pricing Index
Tactical Digital Corporation
DIR-TSO-4015**

PRODUCT DESCRIPTION	Discount % off MSRP
PGi iMeet — Voice+Web+Video Collaboration	
iMeet XL Named User Cap 125, per mo, annual sub	33.33%
iMeet XL Named User Cap 125, per mo, annual sub, Qty 501-1000	36.64%
iMeet XL Named User Cap 125, per mo, annual sub, Qty 1001-2500	39.91%
iMeet XL Named User Cap 125, per mo, annual sub, Qty > 2500	43.13%
iMeet Plus Named User Cap 35, per mo, annual sub	33.33%
iMeet Plus Named User Cap 35, per mo, annual sub, Qty 501-1000	39.79%
iMeet Plus Named User Cap 35, per mo, annual sub, Qty 1001-2500	43.81%
iMeet Plus Named User Cap 35, per mo, annual sub, Qty > 2500	46.61%
iMeet XL NU with VRC cap 125, per mo, annual sub, 5 lic min	33.33%
iMeet XL NU with VRC cap 125, per mo, annual sub, Qty 501-1000	37.25%
iMeet XL NU with VRC cap 125, per mo, annual sub, Qty - 1001-2500	40.51%
iMeet XL NU with VRC cap 125, per mo, annual sub, Qty > 2500	44.79%
iMeet Plus NU with VRC cap 35, per mo, annual sub, 5 license minimum order	33.33%
iMeet Plus NU with VRC cap 35, per mo, annual sub, Qty 501-1000	39.47%
iMeet Plus NU with VRC cap 35, per mo, annual sub, Qty 1001-2500	42.11%
iMeet Plus NU with VRC cap 35, per mo, annual sub, Qty > 2500	44.74%
iMeet XL NU Sales Accelerator cap 125, per mo, annual sub	33.33%
iMeet XL NU Sales Accelerator cap 125, per mo, annual sub, Qty 501-1000	36.20%
iMeet XL NU Sales Accelerator cap 125, per mo, annual sub, Qty 1001-2500	38.65%
iMeet XL NU Sales Accelerator cap 125, per mo, annual sub, Qty > 2500	41.10%
iMeet Plus NU Sales Accelerator cap 35, per mo, annual sub	33.33%
iMeet Plus NU Sales Accelerator cap 35, per mo, annual sub, Qty 501-1000	39.39%
iMeet Plus NU Sales Accelerator cap 35, per mo, annual sub, Qty 1001-2500	42.70%
iMeet Plus NU Sales Accelerator cap 35, per mo, annual sub, Qty > 2500	45.45%
iMeet NU Sales Accelerator Cap 10, per mo, annual sub	33.33%
iMeet NU Sales Accelerator Cap 10, per mo, annual sub, Qty 501-1000	35.37%
iMeet NU Sales Accelerator Cap 10, per mo, annual sub, Qty 1001-2500	38.10%
iMeet NU Sales Accelerator Cap 10, per mo, annual sub, Qty > 2500	40.82%
PGi GlobalMeet Web Conferencing	33.33%
PGi GlobalMeet Web Conferencing Full Deployment	33.33%

Important Note: Vendor's quote to DIR customers shall include the DIR Administrative Fee. The fee will be added after the discount is applied to the MSRP.

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PGi GlobalMeet for Skype for Business Full Deployment	33.33%
PGi GlobalMeet Audio Licenses Full Deployment	33.33%
PGi GlobalMeet Audio for Skype for Business Full Deployment	33.33%
PGi GlobalMeet Audio Licenses Full Deployment Enterprise Shared Minutes	33.33%
PGi Enterprise Licences for Apps	33.33%
PGi iMeet Live Webcasting - Live, Managed	33.33%
PGi iMeet Live Webcasting - Additional Capacity	33.33%
PGi iMeet Live Webcasting - Add-on Packages	33.33%
PGi iMeet Live Webcasting - Options	33.33%
PGi iMeet Live WebCasting - Unlimited Self-Service	33.33%
PGi GlobalMeet Audio Reservationless Conferencing	
GlobalMeet Audio Continental Toll-Free + Local Access (toll) + domestic dial-out, per min, minimum order 5,000 minutes per month minimum order 12 months	45.00%
GlobalMeet Audio Continental Toll-Free + Local Access (toll) + domestic dial-out, per min, minimum order 150,000 minutes per month minimum order 12 months	49.00%
GlobalMeet Audio Continental Toll-Free + Local Access (toll) + domestic dial-out, per min, minimum order 300,000 minutes per month minimum order 12 months	53.25%
USF - Universal Service Fund on Audio Bridging, varies quarterly.	0.00%
PGi GlobalMeet Audio Access Options	33.33%
PGi GlobalMeet Audio Conferencing Options	33.33%
PGi Operator-Assisted Audio Conferencing	33.33%
PGi Operator-Assisted Event Production	33.33%
PGi Operator-Assisted Options	33.33%
PGi PremiereCall Before the Call	33.33%
PGi PremiereCall After the Call	33.33%
PGi PremiereCall Event Before the Call	33.33%
PGi PremiereCall Event After the Call	33.33%