

Appendix C - Pricing Index
eStrategy Solutions
DIR-TSO-3895

CUSTOMIZED TESTING AND TRAINING PRICING		
Training Course/Category	Course/Test Name	Customer Discount (%)
Custom Courses / Custom Learning Management and related services*	Course: Varies by agency needs/at the direction of the agency/client Examples: Jurisprudence testing, continuing nursing competency education, exam prep courses, etc.	77.50%
	Nursing Jurisprudence Exam	91.40%
	Nursing Jurisprudence Exam Prep Course	90.07%
	Course: Nursing Regs for Safe Practice	90.07%

*** All hourly costs associated with development, hosting, changes, reporting, support, etc. are discounted 100%. All costs are reflected in the per-user/per-course/per-activity not-to-exceed price of \$34.00. For DIR Customers that desire to outsource online services delivered to third-party payors/licensees, this results in a zero fiscal note to the Customer/agency for all services.**

TRAINING SERVICES OFFERED

eStrategy Solutions, Inc. is a complete eLearning and regulatory services provider – providing all services and assistance necessary or desired to transition a DIR Customer’s training, testing, compliance activities, etc. for online delivery and support. Services are to be delivered to DIR Customers and their End Users through the Vendor’s Secure Online Portal, integrated into the customer's existing website and/or Vendor’s Learning Management System, (LMS/LCMS).

In addition to internet course/activity delivery, various other computer platforms, media, and applications are also be offered. The Vendor may provide tailored solutions as related to the customization and delivery of online testing, training, compliance, communication, registration data collection, and audit resources to meet DIR Customer defined needs. Examples include webinar registration, fee payment and follow-up activities/evaluations/certificates, communication; live workshop registration, fee payment, follow-up activities/evaluations/certificates and support; paperless licensee continuing education audit services and support, etc.

eStrategy Solutions will convert a DIR Customer's/agency's existing testing or training or other content materials for online consumption/completion, such as jurisprudence testing, continuing professional education courses, laws/rules/jurisprudence courses, civil rights training, sexual harassment prevention/awareness training, mission statements, new employee orientation, or any other content that the client desires to be published. All services include any necessary reporting, data collection, data aggregation, secure data transmission, user communication/notifications/reminders/confirmations.

eStrategy Solutions will provide sufficient infrastructure to accommodate DIR customers and their end users receiving services through the eStrategy website. Services available through this contract, at no additional charge, include, but are not limited to:

- Repurpose client custom content into the eSS web-based LMS/LCMS for delivery/hosting

CUSTOMIZED TESTING AND TRAINING PRICING

- Real-time scoring and reporting of tests and course completions, issuance of certificates of passing and/or certification
- Edit all material for updates and changes for any reason
- Repository of frequently asked questions (FAQs)
- Complete reporting, tracking, and/or audit process/system for all user course/activity, payments, usage and completion of course and/or testing content
- Secure, customized portal services for registration, data collection, activity completion, and reporting
- Complete Help Desk services
- Complete billing or user-pay/registration with required payment options as per client needs, including Texas.gov with USAS coding. All electronic payments for products or services with pricing components designated for State/agency cost recovery must be made using Texas.gov.