

**Appendix C Pricing Index
DIR-TSO-3796
Complete Tablet Solutions**

Brand	CATEGORY / DESCRIPTION	DIR Customer Discount % off MSRP *
AetherPal	Endpoint Management	12.00%
AirWatch by VMware	Endpoint Management	10.00%
Centrify	Endpoint Management	28.81%
Samsung SDSA	Endpoint Management	5.00%
JAMF	Endpoint Management	5.00%
Sophos	Endpoint Management	30.00%
RELATED SERVICES		
Brand	SERVICE CATEGORY	DIR Customer Discount % off MSRP
AirWatch by VMware	Maintenance, Installation	10.00%
Centrify	Configuration, Maintenance, Professional Services	28.81%
JAMF	Maintenance: Perpetual Maintenance, Subscription License & Maintenance Renewal, Training	5.00%
Complete Tablet Solutions / CTS	CTS Services: Deployment Services, Custom Solutions Services, Training Services, Program Manager, Mobility Solutions Architect, Logistics Consultant, Mobility Specialist, Documentation Specialist, Training Specialist	20.00%