

**Appendix C Pricing Index
DIR-TSO-3782
Complete Tablet Solutions**

Brand	DIR Customer Discount % off MSRP *
Hardware	
Armodilo	10.00%
Epson – Printers	8.00%
Epson – Projectors	55.50%
Getac	16.50%
Handheld	15.00%
Xplore - RangerX, CL920, C5M, F5M, B10, Bobvat, XSLATE R12 and XC6 series	15.00%
Xplore - D10 series	18.00%
Software	
LexRay – New Seats	15.00%
LexRay – Maintenance & Renewals	7.50%
Zco	15.00%
Services	
CTS	20.00%
Mobi – new lines	5.00%
Mobi – Maintenance & Renewals	2.50%

***Important Note: Vendors quote to DIR customers shall include the DIR administrative fee. The fee will be added after discount off MSRP is applied.**