

Senior Consultants, Inc.  
Appendix C Pricing Index

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
<b>Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>					
0-10 Pulls					
0-150 Feet	\$62.50	\$72.50		\$62.50	\$62.50
151-300 Feet	\$81.25	\$91.25		\$81.25	\$81.25
11-50 Pulls					
0-150 Feet	\$62.50	\$72.50		\$62.50	\$62.50
151-300 Feet	\$81.25	\$91.25		\$81.25	\$81.25
51-100 Pulls					
0-150 Feet	\$62.50	\$72.50		\$62.50	\$62.50
151-300 Feet	\$81.25	\$91.25		\$81.25	\$81.25
101-200 Pulls					
0-150 Feet	\$60.50	\$70.50		\$60.50	\$60.50
151-300 Feet	\$79.00	\$89.00		\$79.00	\$79.00
Over 200 Pulls					
0-150 Feet	\$60.50	\$70.50		\$60.50	\$60.50
151-300 Feet	\$79.00	\$89.00		\$79.00	\$79.00
<b>Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>					
0-10 Pulls					
0-150 Feet	\$62.50	\$72.50		\$62.50	\$62.50
151-300 Feet	\$81.25	\$91.25		\$81.25	\$81.25
11-50 Pulls					
0-150 Feet	\$62.50	\$72.50		\$62.50	\$62.50
151-300 Feet	\$81.25	\$91.25		\$81.25	\$81.25
51-100 Pulls					
0-150 Feet	\$62.50	\$72.50		\$62.50	\$62.50
151-300 Feet	\$81.25	\$91.25		\$81.25	\$81.25
101-200 Pulls					
0-150 Feet	\$60.50	\$70.50		\$60.50	\$60.50
151-300 Feet	\$79.00	\$89.00		\$79.00	\$79.00
Over 200 Pulls					
0-150 Feet	\$60.50	\$70.50		\$60.50	\$60.50
151-300 Feet	\$79.00	\$89.00		\$79.00	\$79.00

### Cabling Services (per pull) - Labor Only Price Sheet

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
<b>Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>					
0-10 Pulls					
0-150 Feet	\$62.50	\$72.50		\$62.50	\$62.50
151-300 Feet	\$81.25	\$91.25		\$81.25	\$81.25
11-50 Pulls					
0-150 Feet	\$62.50	\$72.50		\$62.50	\$62.50
151-300 Feet	\$81.25	\$91.25		\$81.25	\$81.25
51-100 Pulls					
0-150 Feet	\$62.50	\$72.50		\$62.50	\$62.50
151-300 Feet	\$81.25	\$91.25		\$81.25	\$81.25
101-200 Pulls					
0-150 Feet	\$60.50	\$70.50		\$60.50	\$60.50
151-300 Feet	\$79.00	\$89.00		\$79.00	\$79.00
Over 200 Pulls					
0-150 Feet	\$60.50	\$70.50		\$60.50	\$60.50
151-300 Feet	\$79.00	\$89.00		\$79.00	\$79.00
<b>Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. based on 2 stran 62.5m fiber optic cable.</b>					
0-10 Pulls					
0-150 Feet	\$162.50	\$172.50		\$162.50	\$162.50
151-300 Feet	\$181.25	\$191.25		\$181.25	\$181.25
11-50 Pulls					
0-150 Feet	\$162.50	\$172.50		\$162.50	\$162.50
151-300 Feet	\$181.25	\$191.25		\$181.25	\$181.25
51-100 Pulls					
0-150 Feet	\$162.50	\$172.50		\$162.50	\$162.50
151-300 Feet	\$181.25	\$191.25		\$181.25	\$181.25
101-200 Pulls					
0-150 Feet	\$150.50	\$170.50		\$150.50	\$150.50
151-300 Feet	\$179.25	\$189.25		\$179.25	\$179.25
Over 200 Pulls					
0-150 Feet	\$150.50	\$170.50		\$150.50	\$150.50
151-300 Feet	\$179.25	\$189.25		\$179.25	\$179.25

Cabling - Labor Only

Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$62.50	\$72.50		\$62.50	\$62.50
151-300 Feet	\$81.25	\$91.25		\$81.25	\$81.25
11-50 Pulls					
0-150 Feet	\$62.50	\$72.50		\$62.50	\$62.50
151-300 Feet	\$81.25	\$91.25		\$81.25	\$81.25
51-100 Pulls					
0-150 Feet	\$62.50	\$72.50		\$62.50	\$62.50
151-300 Feet	\$81.25	\$91.25		\$81.25	\$81.25
101-200 Pulls					
0-150 Feet	\$60.50	\$70.50		\$60.50	\$60.50
151-300 Feet	\$79.00	\$89.00		\$79.00	\$79.00
Over 200 Pulls					
0-150 Feet	\$60.50	\$70.50		\$60.50	\$60.50
151-300 Feet	\$79.00	\$89.00		\$79.00	\$79.00

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Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
<b>Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>					
0-10 Pulls					
0-150 Feet	\$145.00	\$164.00		\$145.00	\$145.00
151-300 Feet	\$202.00	\$231.00		\$202.00	\$202.00
11-50 Pulls					
0-150 Feet	\$145.00	\$164.00		\$145.00	\$145.00
151-300 Feet	\$202.00	\$231.00		\$202.00	\$202.00
51-100 Pulls					
0-150 Feet	\$143.00	\$162.00		\$143.00	\$143.00
151-300 Feet	\$200.00	\$229.00		\$200.00	\$200.00
101-200 Pulls					
0-150 Feet	\$143.00	\$162.00		\$143.00	\$143.00
151-300 Feet	\$200.00	\$229.00		\$200.00	\$200.00
Over 200 Pulls					
0-150 Feet	\$143.00	\$162.00		\$143.00	\$143.00
151-300 Feet	\$200.00	\$229.00		\$200.00	\$200.00
<b>Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>					
0-10 Pulls					
0-150 Feet	\$173.00	\$198.00		\$173.00	\$173.00
151-300 Feet	\$253.00	\$289.00		\$253.00	\$253.00
11-50 Pulls					
0-150 Feet	\$173.00	\$198.00		\$173.00	\$173.00
151-300 Feet	\$253.00	\$289.00		\$253.00	\$253.00
51-100 Pulls					
0-150 Feet	\$171.00	\$196.00		\$171.00	\$171.00
151-300 Feet	\$252.00	\$287.00		\$252.00	\$252.00
101-200 Pulls					
0-150 Feet	\$171.00	\$196.00		\$171.00	\$171.00
151-300 Feet	\$252.00	\$287.00		\$252.00	\$252.00
Over 200 Pulls					
0-150 Feet	\$171.00	\$196.00		\$171.00	\$171.00
151-300 Feet	\$252.00	\$287.00		\$252.00	\$252.00

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
<b>Fiber Optic - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Single Mode 2 Strand</b>					
0-10 Pulls					
0-150 Feet	\$361.00	\$371.00		\$361.00	\$361.00
151-300 Feet	\$444.00	\$454.00		\$444.00	\$444.00
300+ Feet	based on length	based on length		based on length	based on length
11-50 Pulls					
0-150 Feet	\$361.00	\$371.00		\$361.00	\$361.00
151-300 Feet	\$444.00	\$454.00		\$444.00	\$444.00
300+ Feet	based on length	based on length		based on length	based on length
51-100 Pulls					
0-150 Feet	\$359.00	\$369.00		\$359.00	\$369.00
151-300 Feet	\$442.00	\$452.00		\$442.00	\$452.00
300+ Feet	based on length	based on length		based on length	based on length
101-200 Pulls					
0-150 Feet	\$359.00	\$369.00		\$359.00	\$369.00
151-300 Feet	\$442.00	\$452.00		\$442.00	\$452.00
300+ Feet	based on length	based on length		based on length	based on length
Over 200 Pulls					
0-150 Feet	\$359.00	\$369.00		\$359.00	\$369.00
151-300 Feet	\$442.00	\$452.00		\$442.00	\$452.00
300+ Feet	based on length	based on length		based on length	based on length

Cabling Services (price per pull)		Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: 2 STRAND Multimode						
0-10 Pulls						
0-150 Feet		\$342.00	\$352.00		\$342.00	\$342.00
151-300 Feet		\$414.00	\$424.00		\$414.00	\$414.00
300+ Feet		based on length	based on length		based on length	based on length
11-50 Pulls						
0-150 Feet		\$342.00	\$352.00		\$342.00	\$342.00
151-300 Feet		\$414.00	\$424.00		\$414.00	\$414.00
300+ Feet		based on length	based on length		based on length	based on length
51-100 Pulls						
0-150 Feet		\$340.00	\$350.00		\$340.00	\$340.00
151-300 Feet		\$412.00	\$422.00		\$412.00	\$412.00
300+ Feet		based on length	based on length		based on length	based on length
101-200 Pulls						
0-150 Feet		\$340.00	\$350.00		\$340.00	\$340.00
151-300 Feet		\$412.00	\$422.00		\$412.00	\$412.00
300+ Feet		based on length	based on length		based on length	based on length
Over 200 Pulls						
0-150 Feet		\$340.00	\$350.00		\$340.00	\$340.00
151-300 Feet		\$412.00	\$422.00		\$412.00	\$412.00
300+ Feet		based on length	based on length		based on length	based on length

Cabling Services (price per pull)		Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report. <b>Quote is for RG6 which is needed for TV &amp; DSS</b>						
0-10 Pulls		<b>RG 6 is more</b>				
0-150 Feet		\$187.00	\$212.00		\$187.00	\$187.00
151-300 Feet		\$230.00	\$255.00		\$230.00	\$230.00
11-50 Pulls						
0-150 Feet		\$187.00	\$212.00		\$187.00	\$187.00
151-300 Feet		\$230.00	\$255.00		\$230.00	\$230.00
51-100 Pulls						
0-150 Feet		\$185.00	\$210.00		\$185.00	\$185.00
151-300 Feet		\$228.00	\$253.00		\$228.00	\$228.00
101-200 Pulls						
0-150 Feet		\$185.00	\$210.00		\$185.00	\$185.00
151-300 Feet		\$228.00	\$253.00		\$228.00	\$228.00
Over 200 Pulls						
0-150 Feet		\$185.00	\$210.00		\$185.00	\$185.00
151-300 Feet		\$228.00	\$253.00		\$228.00	\$228.00

**Senior Consultants, Inc.  
Appendix C Pricing Index**

<b>Cabling Services</b>	<b>Service Rate Type</b>	<b>Zone 1</b>	<b>Zone 2</b>	<b>Zone 3</b>	<b>Zone 4</b>	<b>Zone 5</b>
Cabling Technical Support (standard hourly rate)	\$62.50	\$72.00	\$62.50		\$62.50	\$62.50
Cabling Technical Support (Nights, weekend, Holiday rate)	\$93.75	\$108.00	\$93.75		\$93.75	\$93.75
Cabling Systems Design (standard hourly rate)	\$62.50	\$72.00	\$62.50		\$62.50	\$62.50
Cabling Systems Design (Nights, weekend, Holiday rate)	\$93.75	\$108.00	\$93.75		\$93.75	\$93.75
Cable Removal (standard hourly rate)	\$62.50	\$72.00	\$62.50		\$62.50	\$62.50
Cable Removal (Nights, weekend, Holiday rate)	\$93.75	\$108.00	\$93.75		\$93.75	\$93.75
OSP Copper Cable Technician (standard hourly rate)	\$60.00	\$68.00	\$60.00		\$60.00	\$60.00
OSP Copper Cable Technician (Nights, weekend, Holiday rate)	\$90.00	\$102.00	\$90.00		\$90.00	\$90.00
OSP Fiber Cable Technician (standard hourly rate)	\$60.00	\$68.00	\$60.00		\$60.00	\$60.00
OSP Fiber Cable Technician (Nights, weekend, Holiday rate)	\$90.00	\$102.00	\$90.00		\$90.00	\$90.00
Project Manager (Standard Hourly Rate)	\$85.00	\$92.00	\$85.00		\$85.00	\$85.00
Project Manager (Nights, weekend, Holiday rate)	\$127.50	\$138.00	\$127.50		\$127.50	\$127.50
Connectorizing Fiber Cable per strand per end (Standard Rate)	\$25.00	\$35.00	\$25.00		\$25.00	\$25.00
Connectorizing Fiber Cable per strand per end (Nights, weekend, Holiday rate)	\$37.50	\$52.50	\$37.50		\$37.50	\$37.50



## Senior Consultants, Inc.

PRODUCT							
CATEGORY / DESCRIPTION	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
<b>Cabling Product Description (Sample List)</b>							
Wire management	Hoffman	19" X7" Data Rack - Incl rack screws and Installation kit	E-DR19FM45U	Hoffman	\$184.96	15.00%	\$158.40
	Hoffman	10'x12" Ladder Rack	L-SS12BLK	Hoffman	\$107.85	15.00%	\$92.36
	Hoffman	12" Top Plate	LRRMPBLK	Hoffman	\$39.00	5.00%	\$37.33
	Hoffman	12" Wall Angle Bracket	LWASK12BLK	Hoffman	\$27.78	5.00%	\$26.59
	Hoffman	5'x12" Ladder Rack Kit (includes top plate and angle bkt)	E-45RUBKIT	Hoffman	\$115.00	15.00%	\$98.48
	Hoffman	Radius Drop Kit (water fall)	LRD-12 BLK	Hoffman	\$43.00	20.00%	\$34.66
	Hoffman	Rack Mounted grounding bar	DG19	Hoffman	\$69.45	22.00%	\$54.58
	Hoffman	2"X12" Wall Mount grounding bar	DGTB212	Hoffman	\$128.00	7.00%	\$119.93
	WBT	4"x18"x10' Cable tray	4X18S	WBT	\$137.27	20.00%	\$110.64
	WBT	Rack Attachment Kit		WBT	\$10.35	20.00%	\$8.34
	WBT	Term Support 18s		WBT	\$13.34	18.00%	\$11.02
	WBT	Ceiling Support 18s		WBT	\$13.68	18.00%	\$11.30
	WBT	Vertical Downs		WBT	\$11.42	18.00%	\$9.43
	Leviton	Horizontal Rack Mount-3.5"	492RU-HFR	Leviton	\$53.11	10.00%	\$48.16
	Leviton	Horizontal Rack Mount-1.75"	491RU-HFR	Leviton	\$48.39	7.00%	\$45.34
	Leviton	Vertical-Dual Sided Rack Mount	8980L-VFR	Leviton	\$474.56	20.00%	\$382.50
	Leviton	7' Vertical Wire Mgr FR/BK (each)	4980L-VFR	Leviton	\$213.68	13.00%	\$187.30
Patch Panels							\$0.00
	Leviton	24 Port Cat 5e	5G596-U24	Leviton	\$158.68	20.00%	\$127.90
	Leviton	48 port Cat 5e	5G596-U48	Leviton	\$317.31	25.00%	\$239.77
	Leviton	24 Port Cat 6	69586-U24	Leviton	\$257.86	30.00%	\$181.86
	Leviton	48 port Cat 6	69586-U48	Leviton	\$597.98	40.00%	\$361.48

Fiber Boxes							
	Leviton	Fiber LIU Wall Mount Small Empty W/Single Door	5W110-00N	Leviton	\$109.18	13.00%	\$95.70
	Leviton	Fiber LIU Wall Mount Medium Empty W/Single Door	5W310-00N	Leviton	\$148.88	13.00%	\$130.50
	Leviton	Fiber LIU Wall Mount Large Empty W/Single Door	5W710-00N	Leviton	\$317.61	13.00%	\$278.39
	Leviton	6 Pack ST MM/SM Adapter Panel	5F100-6MT	Leviton	\$41.20	13.00%	\$36.11
	Leviton	6 Pack Duplex SC MM 50 MIC Adapter Panel	5F100-2Q6	Leviton	\$89.44	16.00%	\$75.69
	Leviton	6 Pack Duplex SC SM Adapter Panel	5F100-2LC	Leviton	\$89.44	22.00%	\$70.29
	Leviton	6 Pack Duplex LC MM Adapter Panel	5F100-2IL	Leviton	\$89.44	25.00%	\$67.58
	Leviton	6 Pack Duplex LC SM Adapter Panel	5F100-2LL	Leviton	\$101.00	20.00%	\$81.41
Patch Cords							
	Corner Products	CAT5e 3 ft RJ45	3'CAT5EPOXX	Corner Products	\$3.60	50.00%	\$1.81
	Corner Products	CAT5e 5ft RJ45	5'CAT5EPOXX	Corner Products	\$4.20	50.00%	\$2.12
	Corner Products	CAT5e 7ft RJ45	7'CAT5EPOXX	Corner Products	\$5.55	50.00%	\$2.80
	Corner Products	CAT5e 10 ft - 14 ft RJ45	10'CAT5EPOXX	Corner Products	\$6.60	50.00%	\$3.32
	Corner Products	CAT5e 4PR Patch Cord 25 ft No Boot	25CAT5EPCXX	Corner Products	\$10.80	50.00%	\$5.44
	Corner Products	CAT6 3 ft RJ45	3'CAT6POXX	Corner Products	\$4.95	50.00%	\$2.49
	Corner Products	CAT6 5ft RJ45	5'CAT6EPOXX	Corner Products	\$5.85	50.00%	\$2.95
	Corner Products	CAT6 7ft RJ45	7'CAT6EPOXX	Corner Products	\$8.25	50.00%	\$4.16
	Corner Products	CAT6 10 ft RJ45	10'CAT6EPOXX	Corner Products	\$9.90	50.00%	\$4.99
	Corner Products	CAT6 4PR Patch Cord 10 ft No Boot	10CAT6PCXX	Corner Products	\$9.90	50.00%	\$4.99
	Corner Products	2 Meter ST/ST Singlemode Patch Cord	EFST/SM-02M	Corner Products	\$28.50	50.00%	\$14.36
	Corner Products	3 Meter ST/ST Singlemode Patch Cord	EFST/SM-03M	Corner Products	\$30.11	50.00%	\$15.17
	Corner Products	2 Meter ST/ST Multimode Patch Cord	EFST-02M	Corner Products	\$25.52	50.00%	\$12.86
	Corner Products	3 Meter ST/ST Multimode Patch Cord	EFST-03M	Corner Products	\$27.10	50.00%	\$13.65
	Corner Products	2 Meter SC/SC Multimode Patch Cord	EFSC-02M	Corner Products	\$25.50	50.00%	\$12.85
	Corner Products	3 Meter SC/SC Multimode Patch Cord	EFSC-03M	Corner Products	\$28.50	50.00%	\$14.36
	Corner Products	2 Meter SC/SC Singlemode Patch Cord	EFSC/SM-02M	Corner Products	\$30.75	50.00%	\$15.49
	Corner Products	3 Meter SC/SC Singlemode Patch Cord	EFSC/SM-03M	Corner Products	\$33.00	50.00%	\$16.62

Cabling Products

	Corner Products	ST to SC duplex Fiber Jumper, 2 Or 3	EFSTSC-02/03M	Corner Products	\$39.00	50.00%	\$19.65
	Corner Products	LC/LC Singlemode Duplex 3 Meter	EFLC/SM-03M	Corner Products	\$55.00	50.00%	\$27.71
	Corner Products	2 Meter LC/LC Multimode Patch Co	EFLCLC-02	Corner Products	\$42.00	50.00%	\$21.16
	Corner Products	3 Meter LC/LC Multimode Patch Co	EFLC-03M	Corner Products	\$48.00	50.00%	\$24.18
<b>Wall/Face Plates and Surface Mounts</b>							
	Leviton	1 Port Single Gang With ID Window	42080-1*S	Leviton	\$1.80	8.00%	\$1.67
	Leviton	2 Port Single Gang With ID Window	42080-2*S	Leviton	\$1.94	8.00%	\$1.80
	Leviton	4 Port Single Gang With ID Window	42080-4*S	Leviton	\$1.94	8.00%	\$1.80
	Leviton	6 Port Single Gang With ID Window	42080-6*S	Leviton	\$1.94	8.00%	\$1.80
<b>Connectors</b>							
	Leviton	CAT 5e Snap-In Connecting Jack	5G108-R*5	Leviton	\$4.41	12.00%	\$3.91
	Leviton	CAT 6 Snap-In Connecting Jack	61110-R*6	Leviton	\$9.71	15.00%	\$8.32
	Leviton	ST Singlemode FastCam Fiber Connectors	49991-SST	Leviton	\$24.99	15.00%	\$21.40
	Leviton	SC Singlemode FastCam Fiber Connectors	49991-SSC	Leviton	\$24.93	15.00%	\$21.35
	Leviton	LC Singlemode FastCam Fiber Connectors	49991-SLC	Leviton	\$26.80	15.00%	\$22.95
	Leviton	ST Multimode FastCam Fiber Connectors	49991-MST	Leviton	\$19.79	15.00%	\$16.95
	Leviton	SC Multimode FastCam Fiber Connectors	49991-MSC	Leviton	\$20.00	15.00%	\$17.13
	Leviton	LC Multimode FastCam Fiber Connectors	49991-MLC	Leviton	\$20.54	15.00%	\$17.59
	Leviton	SC 50/125 OM4 Unicam Fiber Connector	95-050-41-x	Leviton	\$25.25	25.00%	\$19.08
	Leviton	ST MM Snap-In Fiber Connector	41084-SXF	Leviton	\$11.39	12.00%	\$10.10
	Leviton	SC MM Snap-In Fiber Connector	41085-MXC	Leviton	\$12.14	28.00%	\$8.81
	Leviton	LC MM Snap-In Fiber Connector	41085-MLX	Leviton	\$15.16	28.00%	\$11.00
<b>Cabling Product Description</b>							
	Chatsworth	5/8" Floor Anchor Bracket	40604-003	Chatsworth	\$11.51	5.00%	\$11.02
	Superior Essex	CAT5e 4-Pair Plenum Wire / 1000' box	51-241-**	Superior Essex	\$225.00	15.00%	\$192.68
	Superior Essex	CAT6 4-Pair Plenum Wire / 1000' Box	77-240-*B	Superior Essex	\$395.00	19.00%	\$322.35
	Leviton	1RU Rack Mount Fiber Panel	5R1UM-FO3	Leviton	\$219.05	18.00%	\$180.97
	Leviton	3RU Rack Mount Fiber Panel	5R3UM-F09	Leviton	\$375.05	18.00%	\$309.85
	Leviton	100 Pair CAT5e 110 Hardware Wall Mount	41AW2-100	Leviton	\$14.40	8.00%	\$13.35
	Leviton	C-4 Clips	49104-1DC	Leviton	\$0.73	5.00%	\$0.70
	Leviton	C-5 Clips	49105-1DC	Leviton	\$0.83	2.00%	\$0.82

## Cabling Products

	Suttle	66M150 Connecting Block Wall Mount	66M150-C5	Suttle	\$9.75	5.00%	\$9.33
	Dynacom	Stand-Off Bracket	S89B	Dynacom	\$1.98	15.00%	\$1.70
	NCC	5G59/18-2 Plenum Wire W/Power Wire (camera)	BP0033C/CMP	NCC	\$680.00	16.00%	\$575.48
	Commscope	RG6 Plenum Wire (catv)	2275V-X	Commscope	\$530.00	40.00%	\$320.39
	Tappan	RG59 Plenum Wire WO/Power Wire (camera)	P20RG59FM/CMP	Tappan	\$410.00	10.00%	\$371.77
	Fox	RG59 BNC Compression Connector (camera)	GE1725SNS-2	Fox	\$2.80	20.00%	\$2.26
	Fox	RG6 'F' Type Connector (catv)	GFPL-56	Fox	\$1.22	20.00%	\$0.98
	Leviton	BNC Type Snap-In Insert (camera)	41084-BXF	Leviton	\$5.74	7.00%	\$5.38
	Leviton	'F' Type Snap-In Insert (catv)	41084-FXF	Leviton	\$2.13	5.00%	\$2.04
	Superior Essex	2- Strand SM Plenum Fiber	B40023101	Superior Essex	\$0.48	20.00%	\$0.39
	Superior Essex	2-Strand MM 62.5 Plenum Fiber - Indoor per foot	340026G01	Superior Essex	\$1.05	40.00%	\$0.63
	Superior Essex	4-Strand MM 62.5 Plenum Fiber - Indoor per foot	340046G01	Superior Essex	\$1.67	40.00%	\$1.01
	Superior Essex	6 stran MM OMW 50/125 fiber interlock armored plenum	L4006P401	Superior Essex	\$4.50	20.00%	\$3.63
	Superior Essex	6-Strand MM 62.5 Plenum Fiber - Indoor per foot	440066G01	Superior Essex	\$1.45	30.00%	\$1.02
	Superior Essex	12 strand SM OSP Plenum fiber interlock armored indoor-outdoor	L40112KW01	Superior Essex	\$3.69	15.00%	\$3.16
	Superior Essex	12-Strand MM 62.5 Plenum Fiber - Indoor per foot	440126G01	Superior Essex	\$2.85	35.00%	\$1.87
	Tyton	3/4" latch Duct (sold in 6' sections) per ft	TSR1W-6A	Tyton	\$1.45	10.00%	\$1.31
	Tyton	3/4" Latch Duct Connections (t's, couplers, 90 deg)	TSR1W-xx	Tyton	\$2.10	10.00%	\$1.90
	Hilty	.27 Caliber Shots Box of 100	50352	Hilty	\$28.76	15.00%	\$24.63
	Hilty	Ceiling Hangers 6' bundles of 100	2044902	Hilty	\$95.00	15.00%	\$81.36
	Erico	2" Hammer On J-Hook	CAT32HP24	Erico	\$5.75	2.00%	\$5.68
	Erico	2" Batwing J-Hook	CAT32HP4Z34	Erico	\$4.40	15.00%	\$3.77
	Leviton	Single gang Back Box	42-777-11A	Leviton	\$3.86	8.00%	\$3.58
	Leviton	2 Port Surface Mount Connecting Block (biscuit jk)	41089-2XP	Leviton	\$2.34	10.00%	\$2.12
	Superior Essex	50 Pair PE89 OSP Cable	09-100-02	Superior Essex	\$4.08	25.00%	\$3.08

Cabling Products

	Superior Essex	100 Pair PE89 OSP Cable	09-104-02	Superior Essex	\$7.55	35.00%	\$4.94
	Superior Essex	24 Strand SM SJ/SA Jell Filled OSP per foot	120243101	Superior Essex	\$1.65	30.00%	\$1.16
	Superior Essex	24 Strand MM SJ/SA Jell Filled OSP per foot	120246G01	Superior Essex	\$3.12	50.00%	\$1.57
	Superior Essex	48 Strand SM SJ/SA Jell Filled OSP per foot	120483101	Superior Essex	\$1.93	35.00%	\$1.26
	Superior Essex	48 Strand MM SJ/SA Jell Filled OSP per foot	120486G01	Superior Essex	\$4.95	45.00%	\$2.74
	PLP	6x22 Coyote Splice Case For Fiber	8006560	PLP	\$745.93	35.00%	\$488.49
	PLP	4x25 Armadillo Splice Case For Copper	8006283	PLP	\$654.85	40.00%	\$395.86
	Petroflex	1.25" Plenum Innerduct per foot	PC125PL	Petroflex	\$4.76	30.00%	\$3.36

Senior Consultants, Inc.  
Appendix C Pricing Index

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
<b>Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>					
0-10 Pulls					
0-150 Feet	\$128.00	\$146.00		\$128.00	\$128.00
151-300 Feet	\$175.00	\$199.00		\$175.00	\$175.00
11-50 Pulls					
0-150 Feet	\$128.00	\$146.00		\$128.00	\$128.00
151-300 Feet	\$175.00	\$199.00		\$175.00	\$175.00
51-100 Pulls					
0-150 Feet	\$126.00	\$144.00		\$126.00	\$126.00
151-300 Feet	\$173.00	\$197.00		\$173.00	\$173.00
101-200 Pulls					
0-150 Feet	\$126.00	\$144.00		\$126.00	\$126.00
151-300 Feet	\$173.00	\$197.00		\$173.00	\$173.00
Over 200 Pulls					
0-150 Feet	\$126.00	\$144.00		\$126.00	\$126.00
151-300 Feet	\$173.00	\$197.00		\$173.00	\$173.00
<b>Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>					
0-10 Pulls					
0-150 Feet	\$140.00	\$158.00		\$140.00	\$140.00
151-300 Feet	\$220.50	\$244.00		\$220.50	\$220.50
11-50 Pulls					
0-150 Feet	\$140.00	\$158.00		\$140.00	\$140.00
151-300 Feet	\$220.50	\$244.00		\$220.50	\$220.50
51-100 Pulls					
0-150 Feet	\$138.00	\$156.00		\$138.00	\$138.00
151-300 Feet	\$218.50	\$242.00		\$218.50	\$218.50
101-200 Pulls					
0-150 Feet	\$138.00	\$156.00		\$138.00	\$138.00
151-300 Feet	\$218.50	\$242.00		\$218.50	\$218.50
Over 200 Pulls					
0-150 Feet	\$138.00	\$156.00		\$138.00	\$138.00
151-300 Feet	\$218.50	\$242.00		\$218.50	\$218.50

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
<b>Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>					
0-10 Pulls					
0-150 Feet					
151-300 Feet					
11-50 Pulls					
0-150 Feet					
151-300 Feet					
51-100 Pulls					
0-150 Feet					
151-300 Feet					
101-200 Pulls					
0-150 Feet					
151-300 Feet					
Over 200 Pulls					
0-150 Feet					
151-300 Feet					
<b>Fiber Optic - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Single Mode 2 strand Singlemode</b>					
0-10 Pulls					
0-150 Feet	\$330.00	\$340.00		\$330.00	\$330.00
151-300 Feet	\$391.00	\$401.00		\$391.00	\$391.00
300+ Feet	based on length	based on length		based on length	based on length
11-50 Pulls					
0-150 Feet	\$330.00	\$340.00		\$330.00	\$330.00
151-300 Feet	\$391.00	\$401.00		\$391.00	\$391.00
300+ Feet	based on length	based on length		based on length	based on length
51-100 Pulls					
0-150 Feet	\$328.00	\$338.00		\$328.00	\$328.00
151-300 Feet	\$484.00	\$399.00		\$484.00	\$484.00
300+ Feet	based on length	based on length		based on length	based on length
101-200 Pulls					
0-150 Feet	\$328.00	\$338.00		\$328.00	\$328.00
151-300 Feet	\$484.00	\$399.00		\$484.00	\$484.00
300+ Feet	based on length	based on length		based on length	based on length
Over 200 Pulls					
0-150 Feet	\$328.00	\$338.00		\$328.00	\$328.00
151-300 Feet	\$484.00	\$399.00		\$484.00	\$484.00
300+ Feet	based on length	based on length		based on length	based on length

Cabling Services (price per pull)		Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
<b>Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: 2 STRAND Multimode</b>						
0-10 Pulls						
0-150 Feet		\$319.00	\$329.00		\$319.00	\$319.00
151-300 Feet		\$418.00	\$428.00		\$418.00	\$418.00
300+ Feet		based on length	based on length		based on length	based on length
11-50 Pulls						
0-150 Feet		\$319.00	\$329.00		\$319.00	\$319.00
151-300 Feet		\$418.00	\$428.00		\$418.00	\$418.00
300+ Feet		based on length	based on length		based on length	based on length
51-100 Pulls						
0-150 Feet		\$317.00	\$327.00		\$317.00	\$317.00
151-300 Feet		\$416.00	\$426.00		\$416.00	\$416.00
300+ Feet		based on length	based on length		based on length	based on length
101-200 Pulls						
0-150 Feet		\$317.00	\$327.00		\$317.00	\$317.00
151-300 Feet		\$416.00	\$426.00		\$416.00	\$416.00
300+ Feet		based on length	based on length		based on length	based on length
Over 200 Pulls						
0-150 Feet		\$317.00	\$327.00		\$317.00	\$317.00
151-300 Feet		\$416.00	\$426.00		\$416.00	\$416.00
300+ Feet		based on length	based on length		based on length	based on length
<b>Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: XXXXXXXXXX</b>						
0-10 Pulls						
0-150 Feet						
151-300 Feet						
300+ Feet						
11-50 Pulls						
0-150 Feet						
151-300 Feet						
300+ Feet						
51-100 Pulls						
0-150 Feet						
151-300 Feet						
300+ Feet						
101-200 Pulls						
0-150 Feet						
151-300 Feet						
300+ Feet						
Over 200 Pulls						



Lab & Mat Office Environment

0-150 Feet  
151-300 Feet  
300+ Feet


Cabling Services (price per pull)		Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report. <b>Quote is for RG6 which is needed for TV &amp; DSS</b>						
0-10 Pulls		<b>RG 6 is more</b>				
0-150 Feet		\$150.00	\$168.00		\$150.00	\$150.00
151-300 Feet		\$258.00	\$282.00		\$258.00	\$258.00
11-50 Pulls						
0-150 Feet		\$150.00	\$168.00		\$150.00	\$150.00
151-300 Feet		\$258.00	\$282.00		\$258.00	\$258.00
51-100 Pulls						
0-150 Feet		\$148.00	\$166.00		\$148.00	\$148.00
151-300 Feet		\$256.00	\$280.00		\$256.00	\$256.00
101-200 Pulls						
0-150 Feet		\$148.00	\$166.00		\$148.00	\$148.00
151-300 Feet		\$256.00	\$280.00		\$256.00	\$256.00
Over 200 Pulls						
0-150 Feet		\$148.00	\$166.00		\$148.00	\$148.00
151-300 Feet		\$256.00	\$280.00		\$256.00	\$256.00