

Appendix C - Pricing Index
Electra Link, Inc.
DIR-TSO-3705

Cabling Services (price per pull) LABOR ONLY	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$75.00	\$93.00	\$93.00	\$75.00	\$75.00
151-300 Feet	\$90.00	\$112.00	\$112.00	\$90.00	\$90.00
11-50 Pulls					
0-150 Feet	\$75.00	\$93.00	\$93.00	\$75.00	\$75.00
151-300 Feet	\$90.00	\$112.00	\$112.00	\$90.00	\$90.00
51-100 Pulls					
0-150 Feet	\$75.00	\$93.00	\$93.00	\$75.00	\$75.00
151-300 Feet	\$85.00	\$107.00	\$107.00	\$85.00	\$85.00
101-200 Pulls					
0-150 Feet	\$60.00	\$75.00	\$75.00	\$60.00	\$60.00
151-300 Feet	\$76.00	\$90.00	\$90.00	\$76.00	\$76.00
Over 200 Pulls					
0-150 Feet	\$60.00	\$75.00	\$75.00	\$60.00	\$60.00
151-300 Feet	\$76.00	\$90.00	\$90.00	\$76.00	\$76.00
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
0-150 Feet	\$75.00	\$93.00	\$93.00	\$75.00	\$75.00
151-300 Feet	\$90.00	\$112.00	\$112.00	\$90.00	\$90.00
11-50 Pulls					
0-150 Feet	\$75.00	\$93.00	\$93.00	\$75.00	\$75.00
151-300 Feet	\$90.00	\$112.00	\$112.00	\$90.00	\$90.00
51-100 Pulls					
0-150 Feet	\$75.00	\$93.00	\$93.00	\$75.00	\$75.00
151-300 Feet	\$85.00	\$107.00	\$107.00	\$85.00	\$85.00
101-200 Pulls					
0-150 Feet	\$60.00	\$75.00	\$75.00	\$60.00	\$60.00
151-300 Feet	\$76.00	\$90.00	\$90.00	\$76.00	\$76.00
Over 200 Pulls					
0-150 Feet	\$60.00	\$75.00	\$75.00	\$60.00	\$60.00
151-300 Feet	\$76.00	\$90.00	\$90.00	\$76.00	\$76.00
Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
0-150 Feet	\$75.00	\$93.00	\$93.00	\$75.00	\$75.00
151-300 Feet	\$90.00	\$112.00	\$112.00	\$90.00	\$90.00
11-50 Pulls					
0-150 Feet	\$75.00	\$93.00	\$93.00	\$75.00	\$75.00
151-300 Feet	\$90.00	\$112.00	\$112.00	\$90.00	\$90.00
51-100 Pulls					
0-150 Feet	\$75.00	\$93.00	\$93.00	\$75.00	\$75.00
151-300 Feet	\$85.00	\$107.00	\$107.00	\$85.00	\$85.00

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Cabling Services (price per pull) LABOR ONLY (cont'd)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
101-200 Pulls					
0-150 Feet	\$60.00	\$75.00	\$75.00	\$60.00	\$60.00
151-300 Feet	\$76.00	\$90.00	\$90.00	\$76.00	\$76.00
Over 200 Pulls					
0-150 Feet	\$60.00	\$75.00	\$75.00	\$60.00	\$60.00
151-300 Feet	\$76.00	\$90.00	\$90.00	\$76.00	\$76.00
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
0-150 Feet	\$165.00	\$183.00	\$183.00	\$165.00	\$165.00
151-300 Feet	\$180.00	\$202.00	\$202.00	\$180.00	\$180.00
11-50 Pulls					
0-150 Feet	\$165.00	\$183.00	\$183.00	\$165.00	\$165.00
151-300 Feet	\$180.00	\$202.00	\$202.00	\$180.00	\$180.00
51-100 Pulls					
0-150 Feet	\$165.00	\$183.00	\$183.00	\$165.00	\$165.00
151-300 Feet	\$175.00	\$197.00	\$197.00	\$175.00	\$175.00
101-200 Pulls					
0-150 Feet	\$150.00	\$165.00	\$165.00	\$150.00	\$150.00
151-300 Feet	\$166.00	\$180.00	\$180.00	\$166.00	\$166.00
Over 200 Pulls					
0-150 Feet	\$150.00	\$165.00	\$165.00	\$150.00	\$150.00
151-300 Feet	\$166.00	\$180.00	\$180.00	\$166.00	\$166.00
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
0-150 Feet	\$75.00	\$93.00	\$93.00	\$75.00	\$75.00
151-300 Feet	\$90.00	\$112.00	\$112.00	\$90.00	\$90.00
11-50 Pulls					
0-150 Feet	\$75.00	\$93.00	\$93.00	\$75.00	\$75.00
151-300 Feet	\$90.00	\$112.00	\$112.00	\$90.00	\$90.00
51-100 Pulls					
0-150 Feet	\$75.00	\$93.00	\$93.00	\$75.00	\$75.00
151-300 Feet	\$85.00	\$107.00	\$107.00	\$85.00	\$85.00
101-200 Pulls					
0-150 Feet	\$60.00	\$75.00	\$75.00	\$60.00	\$60.00
151-300 Feet	\$76.00	\$90.00	\$90.00	\$76.00	\$76.00
Over 200 Pulls					
0-150 Feet	\$60.00	\$75.00	\$75.00	\$60.00	\$60.00
151-300 Feet	\$76.00	\$90.00	\$90.00	\$76.00	\$76.00

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Cabling Services Labor and Materials (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$195.00	\$213.00	\$213.00	\$195.00	\$195.00
151-300 Feet	\$285.00	\$307.00	\$307.00	\$285.00	\$285.00
11-50 Pulls					
0-150 Feet	\$200.00	\$218.00	\$218.00	\$200.00	\$200.00
151-300 Feet	\$280.00	\$302.00	\$302.00	\$280.00	\$280.00
51-100 Pulls					
0-150 Feet	\$205.00	\$223.00	\$223.00	\$205.00	\$205.00
151-300 Feet	\$285.00	\$307.00	\$307.00	\$285.00	\$285.00
101-200 Pulls					
0-150 Feet	\$190.00	\$205.00	\$205.00	\$190.00	\$190.00
151-300 Feet	\$276.00	\$291.00	\$291.00	\$276.00	\$276.00
Over 200 Pulls					
0-150 Feet	\$190.00	\$205.00	\$205.00	\$190.00	\$190.00
151-300 Feet	\$276.00	\$291.00	\$291.00	\$276.00	\$276.00
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
0-150 Feet	\$240.00	\$258.00	\$258.00	\$240.00	\$240.00
151-300 Feet	\$320.00	\$342.00	\$342.00	\$320.00	\$320.00
11-50 Pulls					
0-150 Feet	\$245.00	\$263.00	\$263.00	\$245.00	\$245.00
151-300 Feet	\$320.00	\$342.00	\$342.00	\$320.00	\$320.00
51-100 Pulls					
0-150 Feet	\$250.00	\$268.00	\$268.00	\$250.00	\$250.00
151-300 Feet	\$325.00	\$347.00	\$347.00	\$325.00	\$325.00
101-200 Pulls					
0-150 Feet	\$235.00	\$250.00	\$250.00	\$235.00	\$235.00
151-300 Feet	\$316.00	\$331.00	\$331.00	\$316.00	\$316.00
Over 200 Pulls					
0-150 Feet	\$235.00	\$250.00	\$250.00	\$235.00	\$235.00
151-300 Feet	\$316.00	\$331.00	\$331.00	\$316.00	\$316.00
Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
0-150 Feet	\$310.00	\$328.00	\$328.00	\$310.00	\$310.00
151-300 Feet	\$440.00	\$462.00	\$462.00	\$440.00	\$440.00
11-50 Pulls					
0-150 Feet	\$310.00	\$328.00	\$328.00	\$310.00	\$310.00
151-300 Feet	\$438.00	\$462.00	\$462.00	\$438.00	\$438.00
51-100 Pulls					
0-150 Feet	\$315.00	\$333.00	\$333.00	\$315.00	\$315.00
151-300 Feet	\$445.00	\$467.00	\$467.00	\$445.00	\$445.00
101-200 Pulls					
0-150 Feet	\$300.00	\$315.00	\$315.00	\$300.00	\$300.00
151-300 Feet	\$436.00	\$451.00	\$451.00	\$436.00	\$436.00
Over 200 Pulls					
0-150 Feet	\$300.00	\$315.00	\$315.00	\$300.00	\$300.00

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Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report. (cont'd)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
151-300 Feet	\$310.00	\$328.00	\$328.00	\$310.00	\$310.00
Fiber Optic - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Single Mode 6 Strand Armored Indoor/Outdoor					
0-10 Pulls	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
0-150 Feet	\$310.00	\$328.00	\$328.00	\$310.00	\$310.00
151-300 Feet	\$2,145.00	\$2,217.00	\$2,217.00	\$2,145.00	\$2,145.00
300+ Feet (Base above plus per foot adder)	Base plus \$4.50 Per foot	Base plus \$4.50 Per foot	Base plus \$4.50 Per foot	Base plus \$4.50 Per foot	Base plus \$4.50 Per foot
11-50 Pulls					
0-150 Feet	\$1,165.00	\$1,685.00	\$1,685.00	\$1,165.00	\$1,165.00
151-300 Feet	\$2,145.00	\$2,217.00	\$2,217.00	\$2,145.00	\$2,145.00
300+ Feet (Base above plus per foot adder)	Base plus \$4.50 Per foot	Base plus \$4.50 Per foot	Base plus \$4.50 Per foot	Base plus \$4.50 Per foot	Base plus \$4.50 Per foot
51-100 Pulls					
0-150 Feet	\$1,165.00	\$1,685.00	\$1,685.00	\$1,165.00	\$1,165.00
151-300 Feet	\$2,145.00	\$2,217.00	\$2,217.00	\$2,145.00	\$2,145.00
300+ Feet (Base above plus per foot adder)	Base plus \$4.50 Per foot	Base plus \$4.50 Per foot	Base plus \$4.50 Per foot	Base plus \$4.50 Per foot	Base plus \$4.50 Per foot
101-200 Pulls					
0-150 Feet	\$1,165.00	\$1,685.00	\$1,685.00	\$1,165.00	\$1,165.00
151-300 Feet	\$2,145.00	\$2,217.00	\$2,217.00	\$2,145.00	\$2,145.00
300+ Feet (Base above plus per foot adder)	Base plus \$4.50 Per foot	Base plus \$4.50 Per foot	Base plus \$4.50 Per foot	Base plus \$4.50 Per foot	Base plus \$4.50 Per foot
Over 200 Pulls					
0-150 Feet	\$1,165.00	\$1,685.00	\$1,685.00	\$1,165.00	\$1,165.00
151-300 Feet	\$2,145.00	\$2,217.00	\$2,217.00	\$2,145.00	\$2,145.00
300+ Feet (Base above plus per foot adder)	Base plus \$4.50 Per foot	Base plus \$4.50 Per foot	Base plus \$4.50 Per foot	Base plus \$4.50 Per foot	Base plus \$4.50 Per foot
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Multimode 6 Strand OM4 Armored Indoor/Outdoor					
0-10 Pulls	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
0-150 Feet	\$310.00	\$328.00	\$328.00	\$310.00	\$310.00
151-300 Feet	\$2,815.00	\$2,837.00	\$2,837.00	\$2,815.00	\$2,815.00
300+ Feet (Base above plus per foot adder)	Base plus \$6.30 Per foot	Base plus \$6.80 Per foot	Base plus \$6.80 Per foot	Base plus \$6.30 Per foot	Base plus \$6.30 Per foot
11-50 Pulls					
0-150 Feet	\$1,990.00	\$2,010.00	\$2,010.00	\$1,990.00	\$1,990.00
151-300 Feet	\$2,815.00	\$2,837.00	\$2,837.00	\$2,815.00	\$2,815.00
300+ Feet (Base above plus per foot adder)	Base plus \$6.30 Per foot	Base plus \$6.80 Per foot	Base plus \$6.80 Per foot	Base plus \$6.30 Per foot	Base plus \$6.30 Per foot
51-100 Pulls					
0-150 Feet	\$1,990.00	\$2,010.00	\$2,010.00	\$1,990.00	\$1,990.00
151-300 Feet	\$2,815.00	\$2,837.00	\$2,837.00	\$2,815.00	\$2,815.00
300+ Feet (Base above plus per foot adder)	Base plus \$6.30 Per foot	Base plus \$6.80 Per foot	Base plus \$6.80 Per foot	Base plus \$6.30 Per foot	Base plus \$6.30 Per foot
101-200 Pulls					
0-150 Feet	\$1,990.00	\$2,010.00	\$2,010.00	\$1,990.00	\$1,990.00
151-300 Feet	\$2,815.00	\$2,837.00	\$2,837.00	\$2,815.00	\$2,815.00

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Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Multimode 6 Strand OM4 Armored Indoor/Outdoor (cont'd)					
300+ Feet (Base above plus per foot adder)	Base plus \$6.30 Per foot	Base plus \$6.80 Per foot	Base plus \$6.80 Per foot	Base plus \$6.30 Per foot	Base plus \$6.30 Per foot
Over 200 Pulls					
0-150 Feet	\$1,990.00	\$2,010.00	\$2,010.00	\$1,990.00	\$1,990.00
151-300 Feet	\$2,815.00	\$2,837.00	\$2,837.00	\$2,815.00	\$2,815.00
300+ Feet	Base plus \$6.30 Per foot	Base plus \$6.80 Per foot	Base plus \$6.80 Per foot	Base plus \$6.30 Per foot	Base plus \$6.30 Per foot

Cabling Services	Service Rate Type	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cabling Technician	Standard					
Zone 1 District 13, 14, 15	Standard	\$38.00	NA	NA	NA	NA
Zone 1 District 16, 21, 22	Standard	\$46.00	NA	NA	NA	NA
Zone 2 All	Standard	NA	\$46.00	NA	NA	NA
Zone 3 All	Standard	NA	NA	\$46.00	NA	NA
Zone 4 District 2, 18	Standard	NA	NA	NA	\$38.00	NA
Zone 4 District 1, 3, 8, 9, 10, 19, 23	Standard	NA	NA	NA	NA	\$46.00
Zone 5 All	Standard	NA	NA	NA	NA	\$38.00
Cabling System Design	Standard	\$51.00	\$51.00	\$51.00	\$51.00	\$51.00
Fiber Technician	Standard	\$48.00	\$48.00	\$48.00	\$48.00	\$48.00
OSP Technician	Standard	\$48.00	\$48.00	\$48.00	\$48.00	\$48.00
WAP and DAS Technician	Standard	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
Project Manager	Standard	\$51.00	\$51.00	\$51.00	\$51.00	\$51.00
Cable Removal	Standard	\$41.00	\$41.00	\$41.00	\$41.00	\$41.00
Service Technician	Standard	\$41.00	\$41.00	\$41.00	\$41.00	\$41.00
Supervisor	Standard	\$48.00	\$48.00	\$48.00	\$48.00	\$48.00
Cabling Technician	Non-Standard	NA	NA	NA	NA	NA
Zone 1 District 13, 14, 15	Non-Standard	\$57.00	NA	NA	NA	NA
Zone 1 District 16, 21, 22	Non-Standard	\$69.00	NA	NA	NA	NA
Zone 2 All	Non-Standard	NA	\$69.00	NA	NA	NA
Zone 3 All	Non-Standard	NA	NA	\$69.00	NA	NA
Zone 4 District 2, 18	Non-Standard	NA	NA	NA	\$57.00	NA
Zone 4 District 1, 3, 8, 9, 10, 19, 23	Non-Standard	NA	NA	NA	NA	\$69.00
Zone 5 All	Non-Standard	NA	NA	NA	NA	\$57.00
Cabling System Design	Non-Standard	\$76.50	\$76.50	\$76.50	\$76.50	\$76.50
Fiber Technician	Non-Standard	\$72.00	\$72.00	\$72.00	\$72.00	\$72.00
OSP Technician	Non-Standard	\$72.00	\$72.00	\$72.00	\$72.00	\$72.00
WAP and DAS Technician	Non-Standard	\$67.50	\$67.50	\$67.50	\$67.50	\$67.50
Project Manager	Non-Standard	\$76.50	\$76.50	\$76.50	\$76.50	\$76.50
Cable Removal	Non-Standard	\$61.50	\$61.50	\$61.50	\$61.50	\$61.50
Service Technician	Non-Standard	\$61.50	\$61.50	\$61.50	\$61.50	\$61.50
Supervisor	Non-Standard	\$72.00	\$72.00	\$72.00	\$72.00	\$72.00

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Cabling Product Description	Manufacturer / Brand	Product Description	DIR Customer Discount % off MSRP
Wire management	3M Products	Cable Pathway	15.00%
Wire management	B-Line	Cable Tray	
Wire management	Cablofil	Cable Tray	36.00%
Wire management	Chatsworth	Wire Management	15.00%
Wire management	Maxcell	Innerduct	10.00%
Wire management	WBT	Cable Tray	36.00%
Wire management	Wiremold	Cable Pathway	20.00%
Patch Panels	Belden	Patch Panels	21.00%
Patch Panels	Commscope/ Systimax	Patch Panels	26.00%
Patch Panels	Commscope/ Uniprise	Patch Panels	26.00%
Patch Panels	Hubbell	Patch Panels	33.00%
Patch Panels	Leviton	Patch Panels	22.00%
Patch Panels	Ortronics	Patch Panels	24.00%
Patch Panels	Panduit	Patch Panels	22.00%
Patch Panels	Siemon	Patch Panels	24.00%
Fiber Boxes	Corning	Fiber Optic	12.00%
Patch Cords	Belden	Patch Cords	21.00%
Patch Cords	Berk-Tek	Patch Cords	28.00%
Patch Cords	Commscope/ Systimax	Patch Cords	26.00%
Patch Cords	Corning	Fiber Patch Cords	12.00%
Patch Cords	Panduit	Patch Cords	22.00%
Patch Cords	Siemon	Patch Cords	24.00%
Patch Cords	Superior Essex	Patch Cords	37.00%
Wall/Face Plates and Surface Mounts	Belden	Wall/Face Plates	21.00%
Wall/Face Plates and Surface Mounts	Commscope/ Systimax	Wall/Face Plates and Surface Mounts	26.00%
Wall/Face Plates and Surface Mounts	Commscope/ Uniprise	Wall/Face Plates and Surface Mounts	26.00%
Wall/Face Plates and Surface Mounts	Hubbell	Wall/Face Plates	33.00%
Wall/Face Plates and Surface Mounts	Leviton	Wall/Face Plates	22.00%
Wall/Face Plates and Surface Mounts	Ortronics	Wall/Face Plates	24.00%
Wall/Face Plates and Surface Mounts	Panduit	Wall/Face Plates	22.00%
Wall/Face Plates and Surface Mounts	Siemon	Wall/Face Plates	24.00%
Connectors	Belden	Connectors	21.00%
Connectors	Commscope/ Systimax	Connectors	26.00%
Connectors	Commscope/ Uniprise	Connectors	26.00%
Connectors	Hubbell	Connectors	33.00%

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Cabling Product Description (cont'd)	Manufacturer / Brand	Product Description	DIR Customer Discount % off MSRP
Connectors	Leviton	Connectors	22.00%
Connectors	Ortronics	Connectors	24.00%
Connectors	Panduit	Connectors	22.00%
Connectors	Siemon	Connectors	24.00%
Racks/Cabinets	Hoffman	Racks/Cabinets	26.00%
Racks	Chatsworth	Racks	15.00%
Cable	Belden	Cable	21.00%
Cable	Berk-Tek	Cable	28.00%
Cable	Commscope/ Systemax	Cable	26.00%
Cable	Commscope /Uniprise	Cable	26.00%
Cable	Crestron	Fiber/Cable	50.00%
Cable	General Cable	Cable	23.00%
Cable	Ortronics	Cable	24.00%
Cable	Panduit	Cable	22.00%
Cable	Siemon	Cable	24.00%
Cable	Sumitomo	Blown in Fiber	10.00%
Cable	Superior Essex	Cable	37.00%