Appendix C Pricing Index DIR-TSO-3687 Ener-Tel Services, Inc.

Brand	DIR Customer Discount % off MSRP *
Pelco	47.00%
Schneider Electric	64.00%
Hirsch Identive	40.00%
Notifier	38.00%
Related Services Description	DIR Customer Discount % off MSRP *
Maintenance or repair of Video Surveillance, Security Detection, Access Control, Mass Notification or Special Surveillance Systems. Regular hours M-F 8:00-7:00 (Hourly rate)	10.00%
Maintenance or repair of Video Surveillance, Security Detection, Access Control, Mass Notification or Special Surveillance Systems. Outside business hours (Hourly rate)	20.00%
Installation of Video Surveillance, Security Detection, Access Control, Mass Notification or Special Surveillance Systems. Regular hours M-F 8:00-7:00 (Hourly rate)	10.00%
Installation of Video Surveillance, Security Detection, Access Control, Mass Notification or Special Surveillance Systems. Outside business hours (Hourly rate)	20.00%
Monitoring of intrusion detection systems via telephone line. (per month rate)	11.00%
Monitoring of intrusion detection systems via IP communicator. (per month rate)	10.00%
Monitoring of intrusion detection systems via cellular communicator. (per month rate)	10.00%