

**APPENDIX C PRICING INDEX  
DIR-TSO-3665  
COMPU-DATA INTERNATIONAL**

Virtual FileRoom™ Software Description (Perpetual Licenses)	DIR Discount % off MSRP
<b><i>VFR Commercial Version Category: Note: VFR Volume Pricing applies when purchasing five (5) or more Perpetual Licenses</i></b>	
<b><i>VFR Group Edition (Commercial)</i></b>	
VFR First Virtual Server Group Edition License for maximum of 25 VFR Users and maximum of 25 DAFConnect Named Users and up to 2 Repositories	25.00%
<b><i>VFR Standard Edition (Commercial)</i></b>	
VFR First Virtual Server Standard Edition License includes 50 VFR Users and 50 DAFConnect Named Users and up to 4 Repositories	28.00%
<b><i>VFR Enterprise Edition (Commercial)</i></b>	
VFR First Virtual Server Enterprise Edition License Unlimited VFR Read Users and includes 50 DAFConnect Named Users, Unlimited Repositories	30.00%
<b><i>VFR Enterprise Workflow (Commercial)</i></b>	
VFR Enterprise Workflow Engine, Includes: Unlimited number of Users, Web-based UI, Forms, Workflow Management, Reporting, Web and Mobile support.	7.00%
VFR Enterprise Cluster Workflow Engine, Includes: Support for two Servers in High Availability, Unlimited number of Users, Web-based UI, Forms, Workflow Management, Reporting, Web and Mobile support.	7.00%
<b><i>VFR Commercial Optional Product Categories:</i></b>	
Virtual Server Enterprise Edition License for HA	30.00%
Virtual Server Standard Edition License for HA	28.00%
Additional VFR/DAFConnect User for Standard Edition	28.00%
Additional DAFConnect User for Enterprise Edition	30.00%

**Important Note: Vendor's quote to DIR customers shall include the DIR Administrative Fee. The fee will be added after the discount is applied to the MSRP.**

VFR-CATCLASS - VFR Categorization & Classification Licenses Support Automatic Classifier Unlimited Server Support	15.00%
VFR-CLASSCATUI - Application - Classification Option License for an Unlimited number of Search Users Requires VFR-CATCLASS	15.00%
VFR-TaxonomyManager - Advanced vocabulary development, maintenance and validation tool aimed at deployment within organizations that require the highest precision and relevance.	15.00%
VFR Capture - Desktop Solution This software solution bundle provides for a flexible integrated solution delivering both desktop and batch capture of paper and electronic documents for low and highend scanners. The bundled software provides for extended form lengths with automatic stitching of images and integration with ISYS and Twain compatible scanners. Various format outputs are supported for both standard and extended length documents and integration with Microsoft Office products. Bundle includes: DAFConnect® single user license and Kodak Standalone Capture Pro license. Bundle outputs includes: Output to SharePoint, DAF repositories and other ECM systems in various file formats including PDF and searchable PDF file output. The bundle is covered by 1-year software assurance. Pricing is based on category assign to scanner model specifications.	20.00%
Data Enhancement™ System Includes one DES Server (i) Support for unlimited libraries in up to 2 SharePoint sites in 1 "SharePoint Farm". (ii) Maximum of 5 Terabytes of yearly data located outside of the SharePoint farm. (iii) one Metadata generation module. (iv) one year of software assurance Requires Concept Seaching part #CS-2PR-1	20.00%
<b>Related Services Description</b>	<b>DIR Discount % off MSRP</b>

**Important Note: Vendor's quote to DIR customers shall include the DIR Administrative Fee. The fee will be added after the discount is applied to the MSRP.**

<b>VFR Group Edition (Commercial)</b>	
CDI Virtual FileRoom - Group Annual Software Assurance	3.00%
<b>VFR Standard Edition (Commercial)</b>	
CDI Virtual FileRoom - Standard Annual Software Assurance	5.00%
Additional Virtual Server Standard Edition License for HA Software Assurance	5.00%
Additional VFR/DAFConnect User Software Assurance	5.00%
<b>VFR Enterprise Edition (Commercial)</b>	
CDI Virtual FileRoom - Enterprise Annual Software Assurance	7.00%
Additional Virtual Server Enterprise Edition License for HA Software Assurance	7.00%
Additional DAFConnect User Software Assurance	7.00%
<b>VFR Enterprise Workflow (Commercial)</b>	
VFR Enterprise Wrkflow Engine Annual Software Assurance	5.00%
VFR Enterprise Cluster Workflow Engine Annual Software Assurance	5.00%
<b>DATA On-Demand Commercial Version Category:</b>	
Single Tenant Server Onboarding	5.00%
Application Setup	5.00%
<b>Optional Description</b>	<b>DIR Discount % off MSRP</b>
<b>VFR-INSTALLATION</b> Up to five days VFR Software (Permanent License) Installation & Customer start-up.	7.00%
<b>VFR-Training</b> End User and System Administrator daily Training rate for up to six people.	7.00%
<b>Pricing below are all Hourly Rates:</b>	

**Important Note: Vendor's quote to DIR customers shall include the DIR Administrative Fee. The fee will be added after the discount is applied to the MSRP.**

<p><b>Document Management Integrator Level 1:</b> is for very complex implementations. All skill level 1 resources have a minimum of a Bachelors of Science in Computer Science or the equivalent, and a mandatory minimum of five years work experience. Currently, our entire senior staff has experience in Centralized and Distributed Capture, Enterprise Content Management, Document Management, Enterprise Search, Classification and Taxonomy Management experience.</p>	5.00%
<p><b>Project Management/Technology Services level 1 :</b> is for very complex system integration. The senior level engineer will have a minimum of a Bachelors of Science in Computer Science or the equivalent, and a minimum of five years of experience, in both hardware and operating systems arena. This skill level also requires an intimate knowledge of Enterprise Content Management, Document Management, Centralized and Distributed Capture, Enterprise Search, Classification, Taxonomy Management and document retrieval software applications. Working knowledge of Microsoft SharePoint® and similar application is also required.</p>	5.00%
<p><b>Project Management/Technology Services level 2:</b> is for Project Consulting and Implementation of document conversion and information retrieval planning which include complicated network systems, integration of COTS or existing Customer solutions or document conversion and retrieval solutions systems. These personnel have a minimum of a Bachelors Degree or the equivalent, and a mandatory minimum of three years work experience in the Enterprise Content Management or document conversion industry. This skill level also requires an intimate knowledge of Centralized and Distributed Capture, Enterprise Search, Classification, Taxonomy Management and document retrieval software applications. Working knowledge of Microsoft SharePoint® and similar application is also required.</p>	5.00%

**Important Note: Vendor's quote to DIR customers shall include the DIR Administrative Fee. The fee will be added after the discount is applied to the MSRP.**

<p><b><u>VFR Implementation Engineer:</u></b> Provide expertise in configuring, and implementing complex solutions with CDI's Virtual FileRoom(tm) Applications. Experience in content management systems projects involving integration's of Line of Business systems and repositories and/or user applications on distributed systems. Technically competent in network security requirements, standards and protocols, ADS, security, Operating System, DB and Web infrastructure reliability and maintainability, test and evaluation, quality assurance, databases, and design integration engineering. Minimum Experience: two years of progressive experience in the field of information technology, specifically focused on development and integration projects. Will have at least one to two years of experience in providing technical solutions to clients on information management, document management and/or similar applications. These personnel have a Minimum Experience of 2-years ECM or similar experience.</p>	<p>5.00%</p>
<p><b><u>Expert Imaging Engineer:</u></b> Provide expertise in configuring, and implementing complex imaging solutions integrated based on Kodak Alaris and VFR Capture Applications. Experience in content management systems projects involving integration's of Line of Business systems and repositories and/or user applications on distributed systems. Technically competent in network security requirements, standards and protocols, ADS, security, Operating System, DB and Web infrastructure reliability and maintainability, test and evaluation, quality assurance, databases, and design integration engineering. Minimum Experience: Five years of progressive experience in the field of information technology, specifically focused on centralized and distributed capture projects. Will have at least five years of experience in providing technical leadership to clients with complex information management and/or document management experience.</p>	<p>5.00%</p>

**Important Note: Vendor's quote to DIR customers shall include the DIR Administrative Fee. The fee will be added after the discount is applied to the MSRP.**

<p><b><u>Documentation Specialist/Technical Writer</u></b> : is for the writing of technical materials, such as Document Management business process descriptions, equipment manuals, appendices, or operating and maintenance instructions of systems implemented. This person is responsible for and/or assists in the layout work of the document and corresponding technical specifications of integrations done for use by the end users. These personnel have a minimum of a College Degree or the equivalent, and a mandatory minimum of 2 years work experience in software documentation and technical writing.</p>	<p>5.00%</p>
<p><b><u>Training &amp; Development Specialist</u></b> : is for the writing and conducting of training and development programs related to software products and business processes associated CDI's product offerings. This person is responsible for and/or assists in the layout work of the document, corresponding material and class work. These personnel have a minimum of a College Degree or the equivalent, and a mandatory minimum of 1 year work experience in software training and technical writing.</p>	<p>5.00%</p>
<p><b><u>VFR Support Specialist</u></b> : is for the support of requirements associated with the capture and operation of the CDI's SaaS or On-Premise Products as needed by end users. This person is responsible for and/or assists in the end user requirements of capture and use of the product. These personnel have a minimum of 3 years work experience with ECM, Capture or Imaging systems.</p>	<p>5.00%</p>
<p><b><u>Software Quality Assurance and Tester Specialist</u></b> : is for the implementation and execution of software and business process test plans. This person is responsible for and/or assists in the planning and execution of the test plan, generates result reports and works with analysts to correct problems in the configuration and implementation of business processes using CDI's product offerings. These personnel have a minimum of a College Degree or a mandatory minimum of 3 years work experience in software testing or other type of testing experience involving electronics or business related processes.</p>	<p>5.00%</p>

**Important Note: Vendor's quote to DIR customers shall include the DIR Administrative Fee. The fee will be added after the discount is applied to the MSRP.**

<p><b>General Technical Services Specialist:</b> is to have the knowledge and experience to review customer provided business processes and apply CDI's product offerings to these processes. Currently our consultants have varying experience in the areas of Workflow, Business Process Management applicable to work processes in Capture, Enterprise Content Management, Document Management, Sales, Procurement &amp; Contracts, and other functional areas of an organization. An Associate or Bachelors degree is required for this position as well as experience and common sense in taking a "Big Picture" perspective of the business requirements and needs.</p>	5.00%
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<b>DATA On-Demand™ Software as a Service (SaaS) Description</b>	<b>DIR Discount % off MSRP</b>
<b><i>DATA On-Demand Commercial (Volume) Version Category:</i></b>	
<b><i>SINGLE TENANT SaaS SERVER (Commercial)</i></b>	
DATA On-Demand - SaaS Single Tenant Virtual Server Edition NO Users and NO usable Storage	15%
<b><i>SINGLE &amp; MULTITENANT SaaS USERS (Commercial)</i></b>	
10 VFR/DAFConnect Users (software only)	15%
25 VFR/DAFConnect Users (software only)	18%
50 VFR/DAFConnect Users (software only)	20%
100 VFR/DAFConnect Users (software only)	25%
<b><i>SINGLE &amp; MULTITENANT SaaS USABLE STORAGE (Commercial)</i></b>	
Additional 10GB of usable storage, including 14 Days Backup retention period	5%
Additional 50GB of usable storage, including 14 Days Backup retention period	10%
Additional 250GB of usable storage, including 14 Days Backup retention period	12%
Additional 500GB of usable storage, including 14 Days Backup retention period	14%
Additional 1TB of usable storage, including 14 Days Backup retention period	20%
<b><i>DATA On-Demand SaaS Workflow Commercial Pricing (per user price)</i></b>	
Data On Demand - SaaS Workflow, Single User subscription	28%
Data On Demand - SaaS Workflow, 5 Users subscription	30%
Data On Demand - SaaSWorkflow, 25 Users subscription	32%
<b>Related Services Description</b>	
Single Tenant Server Onboarding	7%
Application Setup	7%



Optional Description	DIR Discount % off MSRP
<b><i>Pricing below are all Hourly Rates:</i></b>	
<p><b>Document Management Integrator Level 1:</b> is for very complex implementations. All skill level 1 resources have a minimum of a Bachelors of Science in Computer Science or the equivalent, and a mandatory minimum of five years work experience. Currently, our entire senior staff has experience in Centralized and Distributed Capture, Enterprise Content Management, Document Management, Enterprise Search, Classification and Taxonomy Management experience.</p>	7.00%
<p><b>Project Management/Technology Services level 1 :</b> is for very complex system integration. The senior level engineer will have a minimum of a Bachelors of Science in Computer Science or the equivalent, and a minimum of five years of experience, in both hardware and operating systems arena. This skill level also requires an intimate knowledge of Enterprise Content Management, Document Management, Centralized and Distributed Capture, Enterprise Search, Classification, Taxonomy Management and document retrieval software applications. Working knowledge of Microsoft SharePoint® and similar application is also required.</p>	7.00%

<p><b><u>Project Management/Technology Services level 2:</u></b> is for Project Consulting and Implementation of document conversion and information retrieval planning which include complicated network systems, integration of COTS or existing Customer solutions or document conversion and retrieval solutions systems. These personnel have a minimum of a Bachelors Degree or the equivalent, and a mandatory minimum of three years work experience in the Enterprise Content Management or document conversion industry. This skill level also requires an intimate knowledge of Centralized and Distributed Capture, Enterprise Search, Classification, Taxonomy Management and document retrieval software applications. Working knowledge of Microsoft SharePoint® and similar application is also required.</p>	<p>7.00%</p>
<p><b><u>VFR Implementation Engineer:</u></b> Provide expertise in configuring, and implementing complex solutions with CDI's Virtual FileRoom(tm) Applications. Experience in content management systems projects involving integration's of Line of Business systems and repositories and/or user applications on distributed systems. Technically competent in network security requirements, standards and protocols, ADS, security, Operating System, DB and Web infrastructure reliability and maintainability, test and evaluation, quality assurance, databases, and design integration engineering. Minimum Experience: two years of progressive experience in the field of information technology, specifically focused on development and integration projects. Will have at least one to two years of experience in providing technical solutions to clients on information management, document management and/or similar applications. These personnel have a Minimum Experience of 2-years ECM or similar experience.</p>	<p>7.00%</p>

<p><b><u>Expert Imaging Engineer:</u></b> Provide expertise in configuring, and implementing complex imaging solutions integrated based on Kodak Alaris and VFR Capture Applications. Experience in content management systems projects involving integration's of Line of Business systems and repositories and/or user applications on distributed systems. Technically competent in network security requirements, standards and protocols, ADS, security, Operating System, DB and Web infrastructure reliability and maintainability, test and evaluation, quality assurance, databases, and design integration engineering. Minimum Experience: Five years of progressive experience in the field of information technology, specifically focused on centralized and distributed capture projects. Will have at least five years of experience in providing technical leadership to clients with complex information management and/or document management experience.</p>	<p>7.00%</p>
<p><b><u>Documentation Specialist/Technical Writer :</u></b> is for the writing of technical materials, such as Document Management business process descriptions, equipment manuals, appendices, or operating and maintenance instructions of systems implemented. This person is responsible for and/or assists in the layout work of the document and corresponding technical specifications of integrations done for use by the end users. These personnel have a minimum of a College Degree or the equivalent, and a mandatory minimum of 2 years work experience in software documentation and technical writing.</p>	<p>7.00%</p>
<p><b><u>Training &amp; Development Specialist :</u></b> is for the writing and conducting of training and development programs related to software products and business processes associated CDI's product offerings. This person is responsible for and/or assists in the layout work of the document, corresponding material and class work. These personnel have a minimum of a College Degree or the equivalent, and a mandatory minimum of 1 year work experience in software training and technical writing.</p>	<p>7.00%</p>

<p><b><u>VFR Support Specialist</u></b> : is for the support of requirements associated with the capture and operation of the CDI's SaaS or On-Premise Products as needed by end users. This person is responsible for and/or assists in the end user requirements of capture and use of the product. These personnel have a minimum of 3 years work experience with ECM, Capture or Imaging systems.</p>	<p>7.00%</p>
<p><b><u>Software Quality Assurance and Tester Specialist</u></b> : is for the implementation and execution of software and business process test plans. This person is responsible for and/or assists in the planning and execution of the test plan, generates result reports and works with analysts to correct problems in the configuration and implementation of business processes using CDI's product offerings. These personnel have a minimum of a College Degree or a mandatory minimum of 3 years work experience in software testing or other type of testing experience involving electronics or business related processes.</p>	<p>7.00%</p>
<p><b><u>General Technical Services Specialist:</u></b> is to have the knowledge and experience to review customer provided business processes and apply CDI's product offerings to these processes. Currently our consultants have varying experience in the areas of Workflow, Business Process Management applicable to work processes in Capture, Enterprise Content Management, Document Management, Sales, Procurement &amp; Contracts, and other functional areas of an organization. An Associate or Bachelors degree is required for this position as well as experience and common sense in taking a "Big Picture" perspective of the business requirements and needs.</p>	<p>7.00%</p>



<b>DATA On-Demand™ Software as a Service (SaaS) Description</b>	<b>DIR Discount % off MSRP</b>
<b><i>DATA On-Demand Educational Version Category:</i></b>	
<b><i>SINGLE TENANT SaaS (Education)</i></b>	
<b>DATA On-Demand - SaaS Single Tenant Virtual Server Edition 25 Users Edition (VFR/DAFConnect users) and up to 250GB of usable storage, including 14 Days Backup retention period</b>	18%
<b>DATA On-Demand - SaaS Single Tenant Virtual Server Edition 5 Additional Users (VFR/DAFConnect users) and up to 50GB of usable storage, including 14 Days Backup retention period</b>	18%
<b>Additional 50GB of usable storage, including 14 Days Backup retention period</b>	12%
<b><i>MULTITENANT SaaS (Education)</i></b>	
<b>Data On Demand - SaaS Multitenant Shared VM Edition 25 Users Edition (VFR/DAFConnect users) and up to 250GB of usable storage, including 14 Days Backup retention period</b>	18%
<b>Data On Demand - SaaS Multitenant Shared VM Edition 5 Additional Users (VFR/DAFConnect users) and up to 50GB of usable storage, including 14 Days Backup retention period</b>	18%
<b>Additional 50GB of usable storage, including 14 Days Backup retention period</b>	12%
<b><i>DATA On-Demand SaaS Workflow Commercial Pricing (per user price)</i></b>	
<b>Data On Demand - SaaS Workflow, Single User subscription</b>	32%
<b>Data On Demand - SaaS Workflow, 5 Users subscription</b>	32%
<b>Data On Demand - SaaSWorkflow, 25 Users subscription</b>	34%
<b>Related Services Description</b>	<b>DIR Discount % off MSRP</b>
<b>Single Tenant Server Onboarding</b>	10%
<b>Application Setup</b>	10%
<b>Optional Description</b>	<b>DIR Discount % off MSRP</b>
<b><i>Pricing below are all Hourly Rates:</i></b>	

<p><b><u>Document Management Integrator Level 1:</u></b> is for very complex implementations. All skill level 1 resources have a minimum of a Bachelors of Science in Computer Science or the equivalent, and a mandatory minimum of five years work experience. Currently, our entire senior staff has experience in Centralized and Distributed Capture, Enterprise Content Management, Document Management, Enterprise Search, Classification and Taxonomy Management experience.</p>	<p>10.00%</p>
<p><b><u>Project Management/Technology Services level 1 :</u></b> is for very complex system integration. The senior level engineer will have a minimum of a Bachelors of Science in Computer Science or the equivalent, and a minimum of five years of experience, in both hardware and operating systems arena. This skill level also requires an intimate knowledge of Enterprise Content Management, Document Management, Centralized and Distributed Capture, Enterprise Search, Classification, Taxonomy Management and document retrieval software applications. Working knowledge of Microsoft SharePoint® and similar application is also required.</p>	<p>10.00%</p>
<p><b><u>Project Management/Technology Services level 2:</u></b> is for Project Consulting and Implementation of document conversion and information retrieval planning which include complicated network systems, integration of COTS or existing Customer solutions or document conversion and retrieval solutions systems. These personnel have a minimum of a Bachelors Degree or the equivalent, and a mandatory minimum of three years work experience in the Enterprise Content Management or document conversion industry. This skill level also requires an intimate knowledge of Centralized and Distributed Capture, Enterprise Search, Classification, Taxonomy Management and document retrieval software applications. Working knowledge of Microsoft SharePoint® and similar application is also required.</p>	<p>10.00%</p>

<p><b><u>VFR Implementation Engineer:</u></b> Provide expertise in configuring, and implementing complex solutions with CDI's Virtual FileRoom(tm) Applications. Experience in content management systems projects involving integration's of Line of Business systems and repositories and/or user applications on distributed systems. Technically competent in network security requirements, standards and protocols, ADS, security, Operating System, DB and Web infrastructure reliability and maintainability, test and evaluation, quality assurance, databases, and design integration engineering. Minimum Experience: two years of progressive experience in the field of information technology, specifically focused on development and integration projects. Will have at least one to two years of experience in providing technical solutions to clients on information management, document management and/or similar applications. These personnel have a Minimum Experience of 2-years ECM or similar experience.</p>	<p>10.00%</p>
<p><b><u>Expert Imaging Engineer:</u></b> Provide expertise in configuring, and implementing complex imaging solutions integrated based on Kodak Alaris and VFR Capture Applications. Experience in content management systems projects involving integration's of Line of Business systems and repositories and/or user applications on distributed systems. Technically competent in network security requirements, standards and protocols, ADS, security, Operating System, DB and Web infrastructure reliability and maintainability, test and evaluation, quality assurance, databases, and design integration engineering. Minimum Experience: Five years of progressive experience in the field of information technology, specifically focused on centralized and distributed capture projects. Will have at least five years of experience in providing technical leadership to clients with complex information management and/or document management experience.</p>	<p>10.00%</p>



<p><b><u>Documentation Specialist/Technical Writer</u></b> : is for the writing of technical materials, such as Document Management business process descriptions, equipment manuals, appendices, or operating and maintenance instructions of systems implemented. This person is responsible for and/or assists in the layout work of the document and corresponding technical specifications of integrations done for use by the end users. These personnel have a minimum of a College Degree or the equivalent, and a mandatory minimum of 2 years work experience in software documentation and technical writing.</p>	<p>10.00%</p>
<p><b><u>Training &amp; Development Specialist</u></b> : is for the writing and conducting of training and development programs related to software products and business processes associated CDI's product offerings. This person is responsible for and/or assists in the layout work of the document, corresponding material and class work. These personnel have a minimum of a College Degree or the equivalent, and a mandatory minimum of 1 year work experience in software training and technical writing.</p>	<p>10.00%</p>
<p><b><u>VFR Support Specialist</u></b> : is for the support of requirements associated with the capture and operation of the CDI's SaaS or On-Premise Products as needed by end users. This person is responsible for and/or assists in the end user requirements of capture and use of the product. These personnel have a minimum of 3 years work experience with ECM, Capture or Imaging systems.</p>	<p>10.00%</p>

<p><b><u>Software Quality Assurance and Tester Specialist</u></b> : is for the implementation and execution of software and business process test plans. This person is responsible for and/or assists in the planning and execution of the test plan, generates result reports and works with analysts to correct problems in the configuration and implementation of business processes using CDI's product offerings. These personnel have a minimum of a College Degree or a mandatory minimum of 3 years work experience in software testing or other type of testing experience involving electronics or business related processes.</p>	10.00%
<p><b><u>General Technical Services Specialist:</u></b> is to have the knowledge and experience to review customer provided business processes and apply CDI's product offerings to these processes. Currently our consultants have varying experience in the areas of Workflow, Business Process Management applicable to work processes in Capture, Enterprise Content Management, Document Management, Sales, Procurement &amp; Contracts, and other functional areas of an organization. An Associate or Bachelors degree is required for this position as well as experience and common sense in taking a "Big Picture" perspective of the business requirements and needs.</p>	10.00%

Joget, Inc. Software Description	DIR Discount % off MSRP
<b>Enterprise Edition - Workflow Server</b> Single Server Includes: 01. Unlimited Users 02. Web-based UI 03. Workflow Management 04. Web Based Forms Design and Processing in Workflow 05. Data List Management 06. Flexible User Views 07. User Management with LDAP and Active Directory Integration 08. Platform Independent 09. Mobile Support 10. Reporting Capabilities 11. Multi-featured security	4.00%
<b>Enterprise Edition - Clustered Workflow Server</b> Two Server Cluster Includes: 01. Unlimited Users 02. Web-based UI 03. Workflow Management 04. Web Based Forms Design and Processing in Workflow 05. Data List Management 06. Flexible User Views 07. User Management with LDAP and Active Directory Integration 08. Platform Independent 09. Mobile Support 10. Reporting Capabilities 11. Multi-featured security	4.00%
Related Services Description	DIR Discount % off MSRP
WorkFlow Enterprise Edition Annual Software Assurance	5.00%
WorkFlow Enterprise Edition - Cluster Annual Software Assurance	5.00%
Workflow Developer (Hourly Rate)	5.00%

Workflow Integration Specialist (Hourly Rate)	5.00%
Optional Description	DIR Discount % off MSRP
<p><b>Joget Workflow Training</b>  Core Objective: Building Basic Workflow Applications  Duration: 3 – 5 days  Prerequisites: Knowledge on illustrating business process using flowchart</p> <p>Training Objectives:  Upon completion of this 3-day basic training programme, you will be able to:</p> <ol style="list-style-type: none"> <li>1. Identify work processes and draw up a workflow according to business rules</li> <li>2. Install a standalone version of Joget Workflow</li> <li>3. Design, deploy, map and execute a Joget Workflow process</li> <li>4. Use the Workflow Designer tool to optimise and manage your workflow processes</li> <li>5. Build online forms to be used with Joget Workflow</li> <li>6. Assign variables and implement routing on your workflows</li> <li>7. Build basic tabular data lists</li> <li>8. Design basic front-end user interface (userviews)</li> </ol>	5.00%

**Joget Workflow Developer Training**

Core Objective: Building Plugins and Integrating with External Systems

Duration: 2 days

Prerequisites: Attended Joget Workflow Training, Java developer with knowledge on Web programming and intermediate Java competency

Training Objectives:

Upon completion of this 1-day training programme, you will be able to:

1. Integrate to external systems using Joget Workflow plugins
2. Integrate from external systems via JavaScript and JSON APIs
3. Embed the Joget Workflow user interface into other applications

5.00%

Kodak Alaris Kodak Info Input Software Description	DIR Discount % off MSRP
<b><i>Transactional Systems Category:</i></b>	
<b>Info Input Production Server (KII.T5.1)</b> Includes support for: 1 Production Server 5 Concurrent User Capture Clients Scanners rated at < 120ppm 1 year Software Assurance	3.50%
<b>Info Input Production Server (KII.T10.1)</b> Includes support for: 1 Production Server 10 Concurrent User Capture Clients Scanners rated at < 120ppm 1 year Software Assurance	3.50%
<b>Info Input Production Server (KII.TD5.1)</b> Includes support for: 1 Production Server 1 Development Server 5 Concurrent Production User Capture Clients 1 User for Development Server Scanners rated at < 120ppm 1 year Software Assurance	3.50%

<p><b>Info Input Production Server (KII.TD10.1)</b>  Includes support for:  1 Production Server  1 Development Server  10 Concurrent Production User Capture Clients  1 User for Development Server  Scanners rated at &lt; 120ppm  1 year Software Assurance</p>	<p>3.50%</p>
<p><b><i>Batch Systems Category:</i></b></p>	
<p><b>Info Input Production Server (KII.B5.1)</b>  Includes support for:  1 Production Server  5 Concurrent Production User Capture Clients  Scanners rated at &gt;= 120ppm  1 year Software Assurance</p>	<p>5.00%</p>
<p><b>Info Input Production Server (KII.B10.1)</b>  Includes support for:  1 Production Server  10 Concurrent Production User Capture Clients  Scanners rated at &gt;= 120ppm  1 year Software Assurance</p>	<p>5.00%</p>

<b>Info Input Production Server (KII.BD5.1)</b> Includes support for: 1 Production Server 1 Development Server 5 Concurrent Production User Capture Clients 1 User for Development Server Scanners rated at >= 120ppm 1 year Software Assurance	5.00%
<b>Info Input Production Server (KII.BD10.1)</b> Includes support for: 1 Production Server 1 Development Server 10 Concurrent Production User Capture Clients 1 User for Development Server Scanners rated at >= 120ppm 1 year Software Assurance	5.00%
<b>Related Services Description</b>	<b>DIR Discount % off MSRP</b>
Yearly Software Assurance MSRP based on percent of product MSRP.	5.0%
<b>Optional Description</b>	<b>DIR Discount % off MSRP</b>
Technical Services - Price per day Delivers installation, configuration or training	5.00%



Kodak Alaris Kodak Info Activate Software Description	DIR Discount % off MSRP
<b><i>Production Capture Server Category:</i></b>	
KODAK Info Activate Solution - Server with Western OCR /for SHAREPOINT 2013, 1 Year Software Assurance, (1028083)	5.00%
KODAK Info Activate Solution - Server with Western OCR /for SHAREPOINT 2013, 3 Year Software Assurance, (1549716)	5.00%
KODAK Info Activate Solution - Server with Western OCR /for SHAREPOINT 2013, 5 Year Software Assurance, (1940741)	5.00%
<b><i>Non-Production Capture Server Category:</i></b>	
KODAK Info Activate Solution - Server with Western OCR /for SHAREPOINT 2013, 1 Year Software Assurance, (1091016)	3.50%
KODAK Info Activate Solution - Server with Western OCR /for SHAREPOINT 2013, 3 Year Software Assurance, (1319649)	3.50%
KODAK Info Activate Solution - Server with Western OCR /for SHAREPOINT 2013, 5 Year Software Assurance, (1618594)	3.50%
<b><i>Expansion Capture Server Module Category:</i></b>	
KODAK Info Activate Solution - SERVER EXPANSION MODULE, 1 Year Software Assurance, (1715986)	3.50%
KODAK Info Activate Solution - SERVER EXPANSION MODULE, 3 Year Software Assurance, (1180561)	3.50%
KODAK Info Activate Solution - SERVER EXPANSION MODULE, 5 Year Software Assurance, (1591148)	3.50%
<b><i>Mobile Capture Module Category:</i></b>	
KODAK Info Activate Solution - MOBILE MODULE, 1 Year Software Assurance	3.50%
KODAK Info Activate Solution - MOBILE MODULE, 3 Year Software Assurance	3.50%
KODAK Info Activate Solution - MOBILE MODULE, 5 Year Software Assurance	3.50%
<b><i>Workflow Server Category:</i></b>	

KODAK Info Activate Solution - WORKFLOW MODULE FOR WORKGROUP EDITION/for SHAREPOINT 2013, 1 Year Software Assurance, (1743731)	4.50%
KODAK Info Activate Solution - WORKFLOW MODULE FOR WORKGROUP EDITION/for SHAREPOINT 2013, 3 Year Software Assurance, (1674050)	4.50%
KODAK Info Activate Solution - WORKFLOW MODULE FOR STANDARD EDITION/for SHAREPOINT 2013, 1 Year Software Assurance, (1072404)	4.50%
<b>Workflow CAL-Packs Category:</b>	
KODAK Info Activate Solution -20-CAL Pack, 1 Year (1796598)	5.00%
KODAK Info Activate Solution -20-CAL Pack, 3 Year (1300698)	5.00%
KODAK Info Activate Solution -20-CAL Pack, 5 Year (1744127)	5.00%
KODAK Info Activate Solution -50-CAL Pack, 1 Year (1867670)	5.00%
KODAK Info Activate Solution -50-CAL Pack, 3 Year (1361328)	5.00%
KODAK Info Activate Solution -50-CAL Pack, 5 Year (1984533)	5.00%
KODAK Info Activate Solution -100-CAL Pack , 1 Year (1365139)	5.00%
KODAK Info Activate Solution -100-CAL Pack , 3 Year (1141605)	5.00%
KODAK Info Activate Solution -100-CAL Pack , 5 Year (1292580)	5.00%
KODAK Info Activate Solution -200-CAL Pack , 1 Year (1410463)	5.00%
KODAK Info Activate Solution -200-CAL Pack , 3 Year (1515824)	5.00%
KODAK Info Activate Solution -200-CAL Pack , 5 Year (1629534)	5.00%
KODAK Info Activate Solution -500-CAL Pack , 1 Year (1462043)	5.00%
KODAK Info Activate Solution -500-CAL Pack , 3 Year (1892157)	5.00%

KODAK Info Activate Solution -500-CAL Pack , 5 Year (1643758)	5.00%
KODAK Info Activate Solution -UNLIMITED-CAL Pack , 1 Year (1770254)	5.00%
KODAK Info Activate Solution -UNLIMITED-CAL Pack , 3 Year (1914795)	5.00%
KODAK Info Activate Solution -UNLIMITED-CAL Pack , 5 Year (1060227)	5.00%
<b>Related Services Description</b>	<b>DIR Discount % off MSRP</b>
KODAK Info Activate Solution - OCR WESTERN, 1 Year Software Assurance, (1906361)	5%
KODAK Info Activate Solution - OCR WESTERN, 3 Year Software Assurance, (1343474)	5%
KODAK Info Activate Solution - OCR WESTERN, 5 Year Software Assurance, (1672864)	5%
Info Activate Workflow Software Assurance MSRP based on percent of product MSRP.	3%
<b>Optional Description</b>	<b>DIR Discount % off MSRP</b>
Technical Services - Price per day Delivers installation, configuration or training	5.00%

Kodak Alaris Kodak Capture Pro Software Description	DIR Discount % off MSRP
<b><i>Standalone Systems Lvl1 Category:</i></b>	
KODAK Capture Pro Software Group A with 3 Year Software Assurance (1154251)	3.50%
KODAK Capture Pro Software Group A with 5 Year Software Assurance (1255710)	3.50%
KODAK Capture Pro Software Group B with 3 Year Software Assurance (1768068)	3.50%
KODAK Capture Pro Software Group B with 5 Year Software Assurance (1283209)	3.50%
<b><i>Standalone Systems Lvl2 Category:</i></b>	
KODAK Capture Pro Software Group C with 1 Year Software Assurance (1494541)	5.00%
KODAK Capture Pro Software Group C with 3 Year Software Assurance (1258599)	5.00%
KODAK Capture Pro Software Group C with 5 Year Software Assurance (1576792)	5.00%
KODAK Capture Pro Software Group D with 1 Year Software Assurance (1598572)	5.00%
KODAK Capture Pro Software Group D with 3 Year Software Assurance (1857648)	5.00%
KODAK Capture Pro Software Group D with 5 Year Software Assurance (1941632)	5.00%
<b><i>Standalone Systems Lvl3 Category:</i></b>	
KODAK Capture Pro Software Group DX with 1 Year Software Assurance (1012715)	7.00%
KODAK Capture Pro Software Group DX with 3 Year Software Assurance (1153733)	7.00%
KODAK Capture Pro Software Group DX with 5 Year Software Assurance (1220805)	7.00%
KODAK Capture Pro Software Group E with 1 Year Software Assurance (1500271)	7.00%

KODAK Capture Pro Software Group E with 3 Year Software Assurance (1596626)	7.00%
KODAK Capture Pro Software Group E with 5 Year Software Assurance (1777804)	7.00%
<b><i>Standalone Systems Lvl4 Category:</i></b>	
KODAK Capture Pro Software Group F with 1 Year Software Assurance (1793389)	8.00%
KODAK Capture Pro Software Group F with 3 Year Software Assurance (1874205)	8.00%
KODAK Capture Pro Software Group F with 5 Year Software Assurance (1920057)	8.00%
KODAK Capture Pro Software Group G with 1 Year Software Assurance (1892231)	8.00%
KODAK Capture Pro Software Group G with 3 Year Software Assurance (1570167)	8.00%
KODAK Capture Pro Software Group G with 5 Year Software Assurance (1641133)	8.00%
<b><i>Standalone Indexing Category:</i></b>	
KODAK Capture Pro Software Indexing with 1 Year Software Assurance (1197136)	5.00%
KODAK Capture Pro Software Indexing with 3 Year Software Assurance (1750124)	5.00%
KODAK Capture Pro Software Indexing with 5 Year Software Assurance (1195718)	5.00%
<b><i>Standalone Auto Importer Category:</i></b>	
KODAK Capture Pro Software Auto Import with 1 Year Software Assurance (1215391)	6.50%
KODAK Capture Pro Software Auto Import with 3 Year Software Assurance (1517861)	6.50%
KODAK Capture Pro Software Auto Import with 5 Year Software Assurance (1136936)	6.50%
<b><i>Networked Server Category:</i></b>	

KODAK Capture Pro Server Software with 1 Year Software Assurance (1610005)	6.50%
KODAK Capture Pro Server Software with 3 Year Software Assurance (1635671)	6.50%
KODAK Capture Pro Server Software with 5 Year Software Assurance (1792928)	6.50%
KODAK Capture Pro Output Server Module with 1 Year Software Assurance (1840859)	6.50%
KODAK Capture Pro Output Server Module with 3 Year Software Assurance (1056530)	6.50%
KODAK Capture Pro Output Server Module with 5 Year Software Assurance (1377613)	6.50%
<b>Networked Systems Lvl1 Category:</b>	
KODAK Capture Pro Software Group A Client with 1 Year Software Assurance (1561869)	3.50%
KODAK Capture Pro Software Group A Client with 3 Year Software Assurance (1631332)	3.50%
KODAK Capture Pro Software Group A Client with 5 Year Software Assurance (1506948)	3.50%
KODAK Capture Pro Software Group B Client with 1 Year Software Assurance (1635911)	3.50%
KODAK Capture Pro Software Group B Client with 3 Year Software Assurance (1685338)	3.50%
KODAK Capture Pro Software Group B Client with 5 Year Software Assurance (1890433)	3.50%
<b>Networked Systems Lvl2 Category:</b>	
KODAK Capture Pro Software Group C Client with 1 Year Software Assurance (1538131)	5.00%
KODAK Capture Pro Software Group C Client with 3 Year Software Assurance (1695253)	5.00%
KODAK Capture Pro Software Group C Client with 5 Year Software Assurance (1762996)	5.00%

KODAK Capture Pro Software Group D Client with 1 Year Software Assurance (1384437)	5.00%
KODAK Capture Pro Software Group D Client with 3 Year Software Assurance (1189893)	5.00%
KODAK Capture Pro Software Group D Client with 5 Year Software Assurance (1533157)	5.00%
<b>Networked Systems Lvl3 Category:</b>	
KODAK Capture Pro Software Group DX Client with 1 Year Software Assurance (1843358)	7.00%
KODAK Capture Pro Software Group DX Client with 3 Year Software Assurance (1092600)	7.00%
KODAK Capture Pro Software Group DX Client with 5 Year Software Assurance (1551266)	7.00%
KODAK Capture Pro Software Group E Client with 1 Year Software Assurance (1578244)	7.00%
KODAK Capture Pro Software Group E Client with 3 Year Software Assurance (1640374)	7.00%
KODAK Capture Pro Software Group E Client with 5 Year Software Assurance (1846070)	7.00%
<b>Networked Systems Lvl4 Category:</b>	
KODAK Capture Pro Software Group F Client with 1 Year Software Assurance (1871938)	8.00%
KODAK Capture Pro Software Group F Client with 3 Year Software Assurance (1948306)	8.00%
KODAK Capture Pro Software Group F Client with 5 Year Software Assurance (1049089)	8.00%
KODAK Capture Pro Software Group G Client with 1 Year Software Assurance (1112317)	8.00%
KODAK Capture Pro Software Group G Client with 3 Year Software Assurance (1328533)	8.00%
KODAK Capture Pro Software Group G Client with 5 Year Software Assurance (1495365)	8.00%
<b>Networked Indexing Category:</b>	

KODAK Capture Pro Software Indexing Client with 1 Year Software Assurance (1686070)	5.00%
KODAK Capture Pro Software Indexing Client with 3 Year Software Assurance (1743046)	5.00%
KODAK Capture Pro Software Indexing Client with 5 Year Software Assurance (1504299)	5.00%
<b><i>Networked Auto Importer Category:</i></b>	
KODAK Capture Pro Software Auto Import Client with 1 Year Software Assurance (1817519)	6.50%
KODAK Capture Pro Software Auto Import Client with 3 Year Software Assurance (1906379)	6.50%
KODAK Capture Pro Software Auto Import Client with 5 Year Software Assurance (1050905)	6.50%
<b>Related Services Description</b>	<b>DIR Discount % off MSRP</b>
Yearly Software Assurance - 1yr renewals MSRP based on percent of product MSRP.	5%
Yearly Software Assurance - 3yr renewals MSRP based on percent of product MSRP.	5%
Yearly Software Assurance - 5yr renewals MSRP based on percent of product MSRP.	5%
<b>Optional Description</b>	<b>DIR Discount % off MSRP</b>
Technical Services - Price per day Delivers installation, configuration or training	5.00%



SKU	Concept Searching Software Description	DIR Discount % off MSRP
<b>Concept Searching Technology Platform</b>		
CS-Suite-1	Concept Searching technology suite, per server includes Concept Search, Concept SQL, conceptClassifier, conceptTaxonomyManager SharePoint feature set unlimited documents, QTY 1-5	5.92%
CS-Suite-6	Concept Searching technology suite, Per Server includes Concept Search, Concept SQL, conceptClassifier, conceptTaxonomyManager, SharePoint feature set unlimited documents, Server QTY above 5 Servers	11.58%
CS-NP-Server-1 -NP	Concept Searching technology suite server for Dev, Test, Staging or Pre-Production. Non production use only.	5.92%
CS-BP-farm -NP	Concept Search technology suite best practice farm suite includes 3 non production Servers for Dev, test, and staging or pre-production . Non Production use only	5.92%
<b>conceptClassifier for SharePoint Platform</b>		
CCSP-2007- 2WFRE -1	conceptClassifier for SharePoint 2007 Farm includes conceptTaxonomyManager, compound Term processing indexer licensed for taxonomy development, conceptClassifier, SharePoint feature set and two Web Front end servers does not include Search licencing nor API's QTY 1-5	5.92%
CCSP-2007-2WFRE -6	conceptClassifier for SharePoint 2007 Farm includes conceptTaxonomyManager, compound Term processing indexer licensed for taxonomy development, conceptClassifier, SharePoint feature set and two Web Front end servers does not include Search licencing nor API's QTY above 5	11.52%

CCSP-2010-2WFRE -1	conceptClassifier for SharePoint 2010 Farm includes conceptTaxonomyManager, compound Term processing indexer licensed for taxonomy development, conceptClassifier, SharePoint feature set and two Web Front end servers does not include Search licencing nor API's QTY 1-5	5.92%
CCSP-2010-2WFRE -6	conceptClassifier for SharePoint 2010 Farm includes conceptTaxonomyManager, compound Term processing indexer licensed for taxonomy development, conceptClassifier, SharePoint feature set and two Web Front end servers does not include Search licencing nor API' QTY above 5	11.52%
CCSP-2013-2WFRE -1	conceptClassifier for SharePoint 2013 Farm includes conceptTaxonomyManager, compound Term processing indexer licensed for taxonomy development, conceptClassifier, SharePoint feature set and two Web Front end servers does not include Search licencing nor API's QTY 1-5	5.92%
CCSP-2013-2WFRE -6	conceptClassifier for SharePoint 2013 Farm includes conceptTaxonomyManager, compound Term processing indexer licensed for taxonomy development, conceptClassifier, SharePoint feature set and two Web Front end servers does not include Search licencing nor API's QTY above 5	11.52%
CCSP-farm-np	conceptClassifier for SharePoint 2007, 2010, 2013 Farm includes conceptTaxonomyManager, compound Term processing indexer licensed for taxonomy development, conceptClassifier, SharePoint feature set and two Web Front end servers does not include Search licencing nor API's for Dev, Test Staging or Pre-Production. Non Production use only	5.92%

CCSP-farm-BP	conceptClassifier for SharePoint for 2007, 2010, 2013 best practice farm suite includes 3 non production Farms with conceptTaxonomyManager, compound Term processing indexer licensed for taxonomy development, conceptClassifier, SharePoint feature set and two Web Front end servers does not include Search licencing nor API' for Dev, test, and staging or pre-production . Non Production use only	5.92%
<b>conceptClassifier for Non SharePoint Platform</b>		
CCSuite - 1	conceptClassifier Suite per production server - Non SharePoint includes conceptClassifier Api, conceptTaxonomyManager and Compound term indexer licensed for taxonomy modeling. Per server QTY 1-5 Servers	5.92%
CCSuite - 6	conceptClassifier Suite per production server - Non SharePoint includes conceptClassifier Api, conceptTaxonomyManager Compound term indexer licensed for taxonomy modeling. QTY above 5 Servers	11.92%
CCSuite - NP	conceptClassifier Suite per non production environment - Non SharePoint includes conceptClassifier Api, conceptTaxonomyManager and Compound term indexer licensed for taxonomy modeling . Non production use only	5.92%
<b>Optional Products</b>		
CSTW-1	concept Taxonomy Workflow. Licensed per farm and requires Concept Searching Technology Suite, conceptClassifier suite or conceptClassifier for SharePoint QTY 1-5	5.92%

CCT - 1	conceptContentTypeUpdater licensed for Sharepoint Only per production farm quantity 1-5	5.92%
CC4SP2013-CES-1	conceptClassifier for SharePoint 2013 Content enrichment service For Production use. Requires conceptClassifier for SharePoint base license.	5.92%
<b>SKU</b>	<b>Related Services Description</b>	<b>DIR Discount % off MSRP</b>
	Yearly Software Assurance - 1yr renewals MSRP based on percent of product MSRP.	0.80%
<b>SKU</b>	<b>Optional Description</b>	<b>DIR Discount % off MSRP</b>
CS -PS-Install	Installation Configuration and optimization services	5.92%
CS -PS-Taxonomy	Application Development, API and Taxonomy development and training	5.92%
CS - PS - PM	Project Management services	5.92%