

**Appendix C Pricing Index
DIR-TSO-3641
BITS TECHNICAL CORP**

Brand	DIR Customer Discount % off MSRP *		
2N Telecommunications	21.00%		
RELATED SERVICES	MSRP	DIR Customer Discount % off MSRP *	DIR Customer Price*
Project Service - Site Survey – Initial Onsite Review	\$95.00	15.00%	\$81.36
Project Service - Engineered Drawings for Projects	\$95.00	15.00%	\$81.36
Project Service - System configuration	\$120.00	15.00%	\$102.77
Project Service - Project Installation - Regular Hours:9am -5 pm (Hourly Rate)	\$120.00	20.00%	\$96.72
Project Service - System Operational & Administrative Training	\$95.00	20.00%	\$76.57
Maintenance and Repair - Support for onsite work. Billed in accordance with the most current travel reimbursement rates published by Texas Comptroller of Public Accounts and must be preapproved by the Customer	\$120.00	15.00%	\$102.77
Maintenance Services vary by the scop of projects. Customizable maintenance options are available to best suit the buyer's needs. Call for more information or pricing		25.00%	

**Important Note: Vendors quote to DIR customers shall include the DIR administrative fee. The fee will be added after discount off MSRP is applied.*