

**Appendix C Pricing Index
DIR-TSO-3627
ICON ICON VOICE NETWORKS, LLC**

Brand		DIR Customer Discount % off MSRP *	
Status Solutions		27.00%	
VSS		31.00%	
SERVICE CATEGORY	Detailed Service Description	DIR Customer Discount % off MSRP *	Service Area (Hwy District)
Video Security,Mass Notification,Security Detection, Installations, Acceptance/Testing, Maintance and Repair	Regular hours are M-F, 8:00am-5:00pm, price is for one individual. Cable will not be installed outside below 40 degrees, Cameras will not be installed outside below 32 degrees or wind above 25 miles an hour. A 2nd technician will be required for confined space and elevation above 10' from the ground while on a ladder.	16.00%	4,5,6,7,8,10,19,21,22,24,25
Video Security,Mass Notification,Security Detection, Installations, Acceptance/Testing, Maintance and Repair	Regular hours are M-F, 8:00am-5:00pm, price is for one individual. Cable will not be installed outside below 40 degrees, Cameras will not be installed outside below 32 degrees or wind above 25 miles an hour. A 2nd technician will be required for confined space and elevation above 10' from the ground while on a ladder.	16.00%	1,3,11,13,16,17,20,23,
Video Security,Mass Notification,Security Detection, Installations, Acceptance/Testing, Maintance and Repair	Regular hours are M-F, 8:00am-5:00pm, price is for one individual. Cable will not be installed outside below 40 degrees, Cameras will not be installed outside below 32 degrees or wind above 25 miles an hour. A 2nd technician will be required for confined space and elevation above 10' from the ground while on a ladder.	16.00%	2,9,12,14,15,18
ICON Phone Support	Regular business hours: M-F, 8:00am-5:00pm per hour	12.00%	Statewide
ICON Phone Support	After regular hours per hour	12.00%	Statewide
ICON Phone Support	Price per call incident, regular business hours: M-F, 8:00am-5:00pm	12.00%	Statewide
ICON Systems Integration	Custom development and system integration	12.00%	Statewide
Status Solutions Support	Status Solutions SMARRT 24-7 Support Plan for SARA	10.00%	Statewide
Status Solutions Support	Status Solutions SMARRT Assessment (per day) only available with intial purchase of server.	10.00%	Statewide

***Important Note: Vendors quote to DIR customers shall include the DIR administrative fee. The fee will be added after discount off MSRP is applied.**