

Appendix C Pricing Index
DIR-TSO-3480
SHI Government Solutions, Inc.

Brand	DIR Customer Discount % off MSRP *
Absolute Maintenance	5.00%
Absolute License	11.00%
Acer Servers	10.00%
Acer Notebooks	3.00%
Acer Maintenance	7.25%
Anthro All	30.00%
Belkin Accessories	45.00%
Belkin Rack Systems	25.00%
Belkin Cases	20.00%
Belkin Cables,Switches, and Power	28.00%
Blue Coat Security Hardware, Software, Training	10.75%
Blue Coat Security Support	10.25%
Bluebeam ESD License and Maintenance	20.75%
Bradford Licenses	30.00%
Bretford Carts and Accessories	36.75%
Brother Laser, MFC,Inkjet, Label (Mono, Color)	39.75%
Brother Scanners	19.25%
Brother Services and Maintenance	7.75%
Casio Calculators	9.25%
Casio Workbooks & Accessories	10.00%
Citrix Software and Licenses	28.75%
Corel Government Licenses	28.75%
Corel Academic Licenses	70.75%
Corel Roxio	10.75%
Corel Winzip	10.75%
Crucial Memory	35.00%
Design Science License	30.75%
Design Science ESD	12.75%
Embarcadero Licenses	3.75%
Ergotron Stands, Mounting Kits, and Accessories	20.00%
Ergotron Carts	39.00%
Ergotron Maintenance/ Installation	14.50%
Filemaker Software and Licenses	8.00%
Flexera InstallShield, InstallAnywhere, AdminStudio, Flexnet Manager Pla	4.00%
Fujitsu All	15.50%
Good Technology Hardware and Software	10.00%
Juniper Software, maintenance, renewals, service	7.25%
Kensington All	34.25%
Kingston All	25.00%
Landesk Software, Licenses, and Maintenance	17.75%
Liquidware Labs Software, Licenses, and Maintenance	10.75%

Brand	DIR Customer Discount % off MSRP *
Logitech Input Devices, cameras, Camcorders	22.25%
Logitech Cases, Mousepads, others	10.75%
McAfee All	60.75%
Microstrategy Software and Licenses	5.75%
Mindjet Maintenance and Renewals	0.75%
Mindjet Licenses	7.00%
Minitab Licenses and Maintenance	4.75%
MobileIron Renewals, Warranties, Service	2.75%
MobileIron Software	20.75%
NEC Displays	12.75%
NEC Projectors and Supplies	18.75%
NEC Other	10.75%
Neverwear Software and Licenses	2.75%
Nimble Storage Products	8.25%
OpenText Software and Licenses	7.75%
Paessler Software Solutions Software and Licenses	13.75%
Pitney Bowes Software	2.75%
Proofpoint All	12.25%
Quantum Hardware	20.75%
Red Hat Software and Licenses	15.75%
Smartbear Software and Licenses	14.75%
Smartbear Training and Training Software	0.75%
Solarwinds Software and Licenses	15.75%
Symantec Maintenance & Renewals for Messaging\	26.00%
Symantec Maintenance & Renewals for Security & Privacy, Device Security, Mobile Management, IT Lifecycle Management, Regulatory Compliance	25.00%
Symantec MSS & Cloud all categories, Technical Services, Implementation, Training, Business Critical Support Services	4.75%
Symantec Licenses for Messaging	34.50%
Symantec Licenses for Security & Privacy, Device Security, Mobile Management, IT Lifecycle Management, Regulatory Compliance	25.00%
Techsmith Software and Licenses	7.50%
Unitrends Licenses and Maintenance	7.00%
VanDyke Software Software, Licenses, and Maintenance	10.25%

***Important Note: Vendors quote to DIR customers shall include the DIR administrative fee. The fee will be added after discount off MSRP is applied.**