

**Appendix C Pricing Index
DIR-TSO-3470
Hard Target Systems, Inc.**

Brand	DIR Customer Discount % off MSRP *
Digital Watchdog	22.00%
Brivo	35.00%
DITEK	22.00%
Kantech	22.00%
Rosslare	22.00%
Service Description	DIR Customer Discount % off MSRP *
Alarm System Monitoring	25.00%
Fire System Monitoring	25.00%
Elevator Monitoring	15.00%
Cameras and System Integration Monitoring	11.00%
Access Control System Monitoring	11.00%
Monthly Activity List	11.00%
Wireless/ GSM/ Cellular	15.00%
Thorough Review, Inspection and Testing of any system (Per hr)	25.00%
Security Consultant (Per Hour)	25.00%
Project Manager (Per Hour)	25.00%
Technician II (Per Hour)	25.00%
Technician I (Per Hour)	25.00%
Repair of Existing System (8-5pm Regular Hours) (per Hour)	25.00%
Repair of Existing System (Emergency/After Hours) (per hour)	25.00%
Custom Maintenance Contracts (Any:Video; Security;Access)	20.00%
Routine Testing of any System (per hour)	25.00%
On-Site Training of Customers all systems (per hour)	25.00%
Accessories	DIR Customer Discount % off MSRP *
Wire, Switches, Magnets, Shelving, Racks, Panduit, and Conduit, etc.	22.00%

***Important Note: Vendors quote to DIR customers shall include the DIR administrative fee. The fee will be added after discount off MSRP is applied.**