

**Appendix C Pricing Index
DIR-TSO--3467
Securadyne Systems Intermediate, LLC**

Brand	DIR Customer Discount % off MSRP *	
Agile Mesh	5.00%	
Allegion	30.00%	
AMAG	20.00%	
American Dynamics	35.00%	
Avigilon	25.00%	
Clinton Electronics	10.00%	
DoorKing	32.00%	
Dynamlock	30.00%	
Exacq	30.00%	
FaceKey	20.00%	
Fiber SenSys	25.00%	
Magnetic Auto Control	20.00%	
Salient	30.00%	
Software House	12%-35%	
Services	Part Number	DIR Customer Discount % off MSRP *
Agilemesh		
Full-day training at customer's site in US; focus on operation of AgileMesh surveillance system and capabilities; includes all travel costs; customer to provide training venue.	AT1500	5.00%
Full-day training at customer's site in US; focus on tactical deployment of AgileMesh video surveillance system and using third-party video devices; includes all travel costs; customer to provide training venue; Tactical Deployment Registration Form required 14 days in advance; maximum class size of 20.	AT1510	5.00%
Extends 1 year limited warranty an additional 1 year. Covers hardware failures, firmware fixes, and software fixes.	EXT1YR	5.00%
Extends 1 year limited warranty an additional 1 year. Covers hardware failures, firmware fixes, and software fixes.	EXT2YR	5.00%
AMAG		
Hourly Technical Phone Support for sites with no current SSA in place. Price is per hour, two hour minimum.	TSC-HOURLY	20.00%
Technical Support move hardware or Modem chain to LAN Chain via call center (this is not covered under SSA). Price is per hour, two hour minimum.	TSC-LAN-CHAIN	20.00%
Technical Services Engineer Daily Rate - Does not include travel/lodging costs. Total cost depends on scope	PS-DAILY	20.00%
Technical Services Travel Expense - For onsite work. Submit as \$0 or Not to Exceed. Will be billed in accordance with most current travel reimbursement rates published by Texas Comptroller of Public Accounts and must be preapproved by the Customer.	PS-EXPENSES	20.00%
Technical Services Custom Script - Quoted per specification	PS-SCRIPT	20.00%
Technical Services Project Based Rate - Includes testing, travel and onsite work.	PS-PROJECT	20.00%

Services	Part Number	DIR Customer Discount % off MSRP *
Cardholder Conversion of cardholders from legacy Picture Perfect or Facility Commander database. Includes Testing, Production Deployment and 3 months of SLM Project Management. Required Pro Services Expenses and PS-PFM-PLANNING.	PS-PFM-CONVERSION	20.00%
SLM 24 Hour Onsite Emergency Response - Option for Symmetry Lifecycle Management customers	PS-SLM-24HRRESP	20.00%
SLM Direct End User Support - For Symmetry Lifecycle Management customers. Assumes average usage of 50 hrs/year. Expanded plans available for additional volume requests, call for quote.	PS-SLM-EUPS	20.00%
SLM SILVER Bundle - Includes an estimated 5 hours per month of TPM time, monthly support calls, quarterly system reviews, maintenance, Initial Site System Review and 20% off technical Services. Call for more information. (NOTE: Requires PS-SLM-EXPENSE part number Will be billed in accordance with most current travel reimbursement rates published by Texas Comptroller of Public Accounts and must be preapproved by the Customer.)	PS-SLM-SILVER-BDL	20.00%
SLM GOLD Bundle - Includes an estimated 10 hours per month of TPM time, bi-weekly consultation calls, quarterly system reviews, maintenance, Initial Site System Review and 20% off technical Services. Call for more information. (NOTE: Requires PS-SLM-EXPENSE part number for Will be billed in accordance with most current travel reimbursement rates published by Texas Comptroller of Public Accounts and must be preapproved by the Customer.)	PS-SLM-GOLD-BDL	20.00%
SLM Onsite Business Review Bundle - Includes an estimated 10 hours per month of TPM time, bi-weekly consultation calls, quarterly onsite system reviews, maintenance, Initial Site System Review and 20% off technical Services. Call for more information. (NOTE: Requires PS-SLM-EXPENSE part number Will be billed in accordance with most current travel reimbursement rates published by Texas Comptroller of Public Accounts and must be preapproved by the Customer.)	PS-SLM-BUSREVIEW-BDL	20.00%
Symmetry LifeCycle Management Travel Expenses - For onsite work. Submit \$0 or Not to Exceed. Will be billed in accordance with most current travel reimbursement rates published by Texas Comptroller of Public Accounts and must be preapproved by the Customer	PS-SLM-EXPENSE	20.00%
Securadyne Systems Intermediate, LLC		
Regular hours M-F 8:00-7:00 (Hourly rate) - project installation.	Statewide	10.00%
Regular hours M-F 8:00-7:00 (Hourly rate) - Basic Break Fix Service.	Statewide	10.00%
Systematic Project Coordination & Management	Statewide	10.00%
Programming of higher level Security Applications for Related Products & Solutions.	Statewide	10.00%
CAD drawings & Engineered Drawings for Security Projects	Statewide	10.00%
System Operational & Administrative Training.	Statewide	10.00%
Maintenance Services vary by the nature, size and scope of projects and customizable maintenance options are available to best suit the buyer's needs. Call for more information or pricing.	Statewide	10.00%
Monitored Alarm Services	Statewide	10.00%

*Important Note: Vendors quote to DIR customers shall include the DIR administrative fee. The fee will be added after discount off MSRP is applied.