

**Appendix C Pricing Index
DIR-TSO-3461
Teksys, Inc.**

| Brand | DIR Customer Discount % off MSRP * |
|---|---|
| Arecont Vision | 40.00% |
| ONSSI | 15.00% |
| Raytec | 10.00% |
| Service | DIR Customer Discount % off MSRP * |
| Installation | 15.00% |
| Camera Mounting Services | 15.00% |
| Cabling Services | 15.00% |
| Testing & Diagnostics | 15.00% |
| System Configuration | 15.00% |
| System Design | 15.00% |
| System Documentation | 15.00% |
| Planning and Design | 15.00% |
| Maintenance, Support and Project Management | 15.00% |
| Technical Services | 15.00% |
| VMS Configuration | 15.00% |
| IT Services | 15.00% |
| Training (Hourly Rate) | 15.00% |

***Important Note: Vendors quote to DIR customers shall include the DIR administrative fee. The fee will be added after discount off MSRP is applied.**