

Software Description	DIR Discount % off MSRP
BOARD	
BOARD Management Intelligence Toolkit - Server - up to 100 users	20.00%
BOARD Management Intelligence Toolkit - Developer Named License	20.00%
BOARD Management Intelligence Toolkit - Power Named User License	20.00%
BOARD Management Intelligence Toolkit - Lite+ Named User License	20.00%
BOARD Management Intelligence Toolkit - Lite Named User License	20.00%
Eccentex	
Eccentex AppBase BPM/Case Management Platform Single Application (Named User/Mnth)	30.00%
Eccentex AppBase BPM/Case Management Platform Multiple Applications (Named User/Mnth)	33.33%
Eccentex AppBase BPM/Case Management Platform Unlimited (500 - 999 Users) Annual	30.00%
Eccentex AppBase BPM/Case Management Platform Unlimited (1000 - 1999 Users) Annual	33.00%
Eccentex AppBase BPM/Case Management Platform Unlimited (2000 - 3000 Users) Annual	37.50%
Eccentex AppBase Complaints Solution (Named User/Mnth)	33.33%
Eccentex AppBase Investigative & Fraud Case Management (Named User/Mnth)	33.33%
Eccentex AppBase Public Records Request Management System (Named User/Mnth)	40.00%
Eccentex AppBase Rate and Forms Filing Solution for Insurance Regulators (Named User/Mnth)	20.00%
Eccentex MyCaseRecords Counseling Case Management (Named User/Mnth)	25.00%
Eccentex AppBase Enterprise HR People Hub/Onboarding Application (Named User/Mnth)	40.00%
Eccentex AppBase Case Management System Starter Template (Named User/Mnth)	33.33%
Software as a Service (SaaS) Description	
Eccentex	
Eccentex AppBase Complaints Solution (Named User/Mnth)	33.33%
Eccentex AppBase Investigative & Fraud Case Management (Named User/Mnth)	33.33%
Eccentex AppBase Public Records Request Management System (Named User/Mnth)	40.00%
Eccentex AppBase Rate and Forms Filing Solution for Insurance Regulators (Named User/Mnth)	20.00%
Eccentex MyCaseRecords Counseling Case Management (Named User/Mnth)	25.00%
Eccentex AppBase Enterprise HR People Hub/Onboarding Application (Named User/Mnth)	40.00%
Eccentex AppBase Dynamic Case Management System App Template (Named User/Mnth)	33.33%

Important Note: Vendor's quote to DIR customers shall include the DIR Administrative Fee. The fee will be added after the discount is applied to the MSRP.

SafetyServe	
National Safety Council's Defensive Driving Course Online - English, English Abridged, Spanish & Spanish Abridged	
Quantity Under 50 (\$41.25 each before discount)	0.00%
50 - 99	10.79%
100 - 249	27.27%
250-499	49.09%
500 - 999	62.42%
1,000 - 2,499	68.48%
2,500 - 4,999	70.91%
Over 5,000	78.79%
Related Services Description	DIR Firm Fixed Price (FFP)
BOARD	
BOARD Technical Services - hourly rate	\$160.00
Eccentex	
Eccentex Senior Business Process Technical Support (per hour)	\$180.00
Eccentex Project Management Services (per hour)	\$135.00
Eccentex Business Analysis Services (per hour)	\$120.00
Eccentex Non-Covered Support Services (per hour)	\$112.50
Optional Description	DIR Firm Fixed Price (FFP)
BOARD	
BOARD Training - per student per class	\$500.00
Eccentex	
Eccentex Premise Based Support (per user/per year)	\$190.00
Eccentex 24 x 7 Support (per user/year - \$12,000 minimum)	\$475.00
Eccentex AppBase Full-Text OCR Server (per month)	\$425.00
Eccentex AppBase Bar Code Servers (per month)	\$297.50
Eccentex High-Volume Batch Scanning Stations (per month)	\$255.00
Eccentex High-Volume Batch Indexing Stations (per month)	\$170.00
Eccentex Public Portals for Submissions/Listings (month/concurrent connects)	\$80.00
Eccentex Public Portals for full Case Management (month/concurrent connects)	\$170.00
Eccentex AppBase One-Week on Site Training (Introduction, Advanced, or Certified class)	\$6,300.00
Eccentex Additional File Storage (per month/per GB)	\$0.15
Eccentex AppBase Advanced Reporting and BI Server 4 core (Annual)	\$20,000.00
Eccentex AppBase Advanced Reporting and BI Server OLAP Add on (Annual)	\$2,000.00
Eccentex AppBase Advanced Reporting and BI Server ETL Add on (Annual)	\$5,000.00

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