

Currier McCabe and Associates, Inc.
DIR-TSO-3437
Appendix C - Pricing Index

Software Description	Description of MSRP	DIR Discount % off MSRP
CMA Software - Perpetual License		
HRISnet Texas Enterprise Server License - Small Model		48.00%
HRISnet Texas Enterprise Server License - Large Model		48.00%
HRISnet Texas Enterprise Oracle Server License - Large Model		48.00%
HRISnet Texas Enterprise License < 20,000	per employee	48.00%
HRISnet Texas Enterprise License Volume Price 20,000 - 40,000	per employee	48.00%
HRISnet Texas Enterprise License Volume Price 40,000 - 60,000	per employee	48.00%
HRISnet Texas Enterprise License Volume Price 60,000 - 80,000	per employee	48.00%
HRISnet Texas Enterprise License Volume Price 80,000 - 100,000	per employee	48.00%
HRISnet Texas Enterprise License Volume Price 100,000 - 120,000	per employee	48.00%
HRISnet Texas Enterprise License Volume Price 120,000 - 140,000	per employee	48.00%
HRISnet Texas Enterprise License Volume Price 140,000+	per employee	48.00%
Payroll Interface Module		48.00%
LATSnet Texas Enterprise Server License - (SQL) version 8		48.00%
LATSnet Texas Enterprise Server License - (Oracle) - version 8		48.00%
LATSnet Texas Enterprise License System Per Employee Price	per employee	48.00%
LATSnet Texas Enterprise TDS Server License - version 8	per employee	48.00%
LATSnet Texas Enterprise TDS Server License - Oracle - version 8	per employee	48.00%
LATSnet Texas Enterprise Scheduling Server License - version 8	per employee	48.00%
LATSnet Texas Enterprise Scheduling Server License - Oracle - version 8	per employee	48.00%
LATSnet 08 - Enterprise License - Web-Based Soft Clock	per employee	48.00%
LATSnet 08 - Enterprise Leave Request Processing License - Per Employee Price	per employee	48.00%
LATSnet 08 - Enterprise Leave Request Processing License - Oracle - Per EE Price	per employee	48.00%
LATSnet Interface Module - version 8		48.00%
LATSnet 08 - Time Clock Manager Interface Enterprise License		48.00%
LATSnet LANpoint Time server software license		48.00%
LATSnet LANpoint Time Client software license		48.00%
Learning Management System Base Price		48.00%
Learning Management System Base Price - Oracle		48.00%
Learning Management System Per Employee Price (1-1000 employees)	per employee	48.00%
Learning Management System Per Employee Volume Price (1001-3000 employees)	per employee	48.00%
Learning Management System Per Employee Volume Price (3001-5000 employees)	per employee	48.00%
Learning Management System Per Employee Volume Price (5000 + employees)	per employee	48.00%
Learning Management System Per Employee Volume Price (10,000+ employees)	per employee	48.00%
Learning Management System Per Employee Volume Price (15,000+ employees)	per employee	48.00%
Learning Management System Per Employee Volume Price (20,000+ employees)	per employee	48.00%
Learning Management System Limited Use Per Employee License	per employee	48.00%
Learning Management System Scorm 1.2 Module		48.00%
Learning Management System Scorm 2004 Module		48.00%
Learning Management System AICC Module		48.00%
Learning Management System Segmentation Server License		48.00%
Learning Management System Segmentation Server License - Oracle		48.00%
Learning Management System Segmented Per Employee Price (1-1000 employees)	per employee	48.00%
Learning Management System Segmented Per Employee Volume Price (1001-3000 employees)	per employee	48.00%
Learning Management System Segmented Per Employee Volume Price (3001-5000 employees)	per employee	48.00%
Learning Management System Segmented Per Employee Volume Price (5000 + employees)	per employee	48.00%
Learning Management System Segmented Per Employee Volume Price (10,000+ employees)	per employee	48.00%
Learning Management System Segmented Per Employee Volume Price (15,000+ employees)	per employee	48.00%
Learning Management System Segmented Per Employee Volume Price (20,000+ employees)	per employee	48.00%
Learning Management System Crystal Reports Module		48.00%

Currier McCabe and Associates, Inc.
 DIR-TSO-3437
 Appendix C - Pricing Index

Related Services Description	Unit	DIR Discount % off MSRP
<i>CMA Services - Product Support and Maintenance</i>		
Expert On-Site Support 1-30 Days	per Day	48.00%
Expert On-Site Support Volume Price - 31-67	per Day	48.00%
Expert On-Site Support Volume Price - 68-100	per Day	48.00%
Expert On-Site Support Volume Price - 101-200+	per Day	48.00%
External Interface Annual Support	per Year	48.00%
HRISnet Crystal Catalog Support	per Year	48.00%
HRISnet Silver Annual Support Price (Base)	per Year	48.00%
HRISnet Gold Annual Support Price	per Year	48.00%
HRISnet Platinum Annual Support Price	per Year	48.00%
HRISnet Silver Oracle Annual Support Price (Base)	per Year	48.00%
HRISnet Gold Oracle Annual Support Price	per Year	48.00%
HRISnet Platinum Oracle Annual Support Price	per Year	48.00%
HRISnet Silver Annual Support - Per employee	per employee	48.00%
HRISnet Gold Annual Support - Per employee	per employee	48.00%
HRISnet Platinum Annual Support - Per employee	per employee	48.00%
HRISnet Annual Support for Additional Installations	Per installation of s	48.00%
HRISnet Annual Support for Additional Installations - Oracle	Per installation of s	48.00%
LATSnet TDS Annual Support	per Year	48.00%
LATSnet TDS Annual Support - Oracle	per Year	48.00%
LATSnet Scheduling Annual Support	per Year	48.00%
LATSnet Scheduling Annual Support - Oracle	per Year	48.00%
LATS ^{net} LANpoint Time server software annual maintenance	per Year	48.00%
LATS ^{net} LANpoint Time client software annual maintenance	per Year	48.00%
LATSnet Cost Process Annual Support	per Year	48.00%
LATSnet Softclock Annual maintenance	per Year	48.00%
LATSnet LDAP Annual Support	per Year	48.00%
LATSnet Annual Support for Additional Installations	Per installation of s	48.00%
LATSnet Annual Support for Additional Installations - Oracle	Per installation of s	48.00%
LATSnet version 08 - Annual Support Base Silver Level < 100 employees	per Year	48.00%
LATSnet version 08 - Annual Support Base Gold Level < 100 employees	per Year	48.00%
LATSnet version 08 - Annual Support Base Platinum Level < 100 employees	per Year	48.00%
LATSnet version 08 - Annual Support Base Silver Level - Oracle Price < 100 employees	per Year	48.00%
LATSnet version 08 - Annual Support Base Gold Level - Oracle Price < 100 employees	per Year	48.00%
LATSnet version 08 - Annual Support Base Platinum Level - Oracle Price < 100 employees	per Year	48.00%
LATSnet version 08 - Annual Support Per Employee Silver Level < 100 employees	per employee	48.00%
LATSnet version 08 - Annual Support Per Employee Gold Level < 100 employees	per employee	48.00%
LATSnet version 08 - Annual Support Per Employee Platinum Level < 100 employees	per employee	48.00%
LATSnet version 08 - Annual Support Per Employee Silver Level - Oracle Price < 100 employees	per employee	48.00%
LATSnet version 08 - Annual Support Per Employee Gold Level - Oracle Price < 100 employees	per employee	48.00%
LATSnet version 08 - Annual Support Per Employee Platinum Level - Oracle Price < 100 employees	per employee	48.00%
LATSnet version 08 - Annual Support Base Silver Level 100 - 499 employees	per Year	48.00%
LATSnet version 08 - Annual Support Base Gold Level 100-499 employees	per Year	48.00%
LATSnet version 08 - Annual Support Base Platinum Level -100 - 499 employees	per Year	48.00%
LATSnet version 08 - Annual Support Base Silver Level - Oracle Price 100 - 499 employees	per Year	48.00%
LATSnet version 08 - Annual Support Base Gold Level - Oracle Price 100-499 employees	per Year	48.00%
LATSnet version 08 - Annual Support Base Platinum Level - Oracle Price 100 - 499 employees	per Year	48.00%
LATSnet version 08 - Annual Support Per Employee Silver Level 100 - 499 employees	per employee	48.00%
LATSnet version 08 - Annual Support Per Employee Gold Level 100-499 employees	per employee	48.00%
LATSnet version 08 - Annual Support Per Employee Platinum Level 100-499 employees	per employee	48.00%
LATSnet version 08 - Annual Support Per Employee Silver Level - Oracle Price 100-499 employees	per employee	48.00%
LATSnet version 08 - Annual Support Per Employee Gold Level - Oracle Price 100 - 499 employees	per employee	48.00%
LATSnet version 08 - Annual Support Per Employee Platinum Level - Oracle Price 100-499 employees	per employee	48.00%
LATSnet version 08 - Annual Support Base Silver Level 500 - 999 employees	per Year	48.00%
LATSnet version 08 - Annual Support Base Gold Level 500-999 employees	per Year	48.00%
LATSnet version 08 - Annual Support Base Platinum Level - 500 - 999 employees	per Year	48.00%
LATSnet version 08 - Annual Support Base Silver Level - Oracle Price 500 - 999 employees	per Year	48.00%
LATSnet version 08 - Annual Support Base Gold Level - Oracle Price 500-999 employees	per Year	48.00%

Related Services Description	Unit	DIR Discount % off MSRP
CMA Services - Product Support and Maintenance (cont'd)		
LATSnet version 08 - Annual Support Base Platinum Level - Oracle Price 500 - 999 employees	per Year	48.00%
LATSnet version 08 - Annual Support Per Employee Silver Level 500 - 999 employees	per employee	48.00%
LATSnet version 08 - Annual Support Per Employee Gold Level 500-999 employees	per employee	48.00%
LATSnet version 08 - Annual Support Per Employee Platinum Level 500-999 employees	per employee	48.00%
LATSnet version 08 - Annual Support Per Employee Silver Level - Oracle Price 500-999 employees	per employee	48.00%
LATSnet version 08 - Annual Support Per Employee Gold Level - Oracle Price 500 - 999 employees	per employee	48.00%
LATSnet version 08 - Annual Support Per Employee Platinum Level - Oracle Price 500-999 employees	per employee	48.00%
LATSnet version 08 - Annual Support Base Silver Level 1000 - 1999 employees	per Year	48.00%
LATSnet version 08 - Annual Support Base Gold Level 1000-1999 employees	per Year	48.00%
LATSnet version 08 - Annual Support Base Platinum Level - 1000 - 1999 employees	per Year	48.00%
LATSnet version 08 - Annual Support Base Silver Level - Oracle Price 1000 - 1999 employees	per Year	48.00%
LATSnet version 08 - Annual Support Base Gold Level - Oracle Price 1000-1999 employees	per Year	48.00%
LATSnet version 08 - Annual Support Base Platinum Level - Oracle Price 1000 - 1999 employees	per Year	48.00%
LATSnet version 08 - Annual Support Per Employee Silver Level 1000 - 1999 employees	per employee	48.00%
LATSnet version 08 - Annual Support Per Employee Gold Level 1000-1999 employees	per employee	48.00%
LATSnet version 08 - Annual Support Per Employee Platinum Level 1000-1999 employees	per employee	48.00%
LATSnet version 08 - Annual Support Per Employee Silver Level - Oracle Price 1000-1999 employees	per employee	48.00%
LATSnet version 08 - Annual Support Per Employee Gold Level - Oracle Price 1000 - 1999 employees	per employee	48.00%
LATSnet version 08 - Annual Support Per Employee Platinum Level - Oracle Price 1000-1999 employees	per employee	48.00%
LATSnet version 08 - Annual Support Base Silver Level 2000-4999 employees	per Year	48.00%
LATSnet version 08 - Annual Support Base Gold Level 2000-4999 employees	per Year	48.00%
LATSnet version 08 - Annual Support Base Platinum Level - 2000-4999 employees	per Year	48.00%
LATSnet version 08 - Annual Support Base Silver Level - Oracle Price 2000-4999 employees	per Year	48.00%
LATSnet version 08 - Annual Support Base Gold Level - Oracle Price 2000-4999 employees	per Year	48.00%
LATSnet version 08 - Annual Support Base Platinum Level - Oracle Price 2000-4999 employees	per Year	48.00%
LATSnet version 08 - Annual Support Per Employee Silver Level 2000-4999 employees	per employee	48.00%
LATSnet version 08 - Annual Support Per Employee Gold Level 2000-4999 employees	per employee	48.00%
LATSnet version 08 - Annual Support Per Employee Platinum Level 2000-4999 employees	per employee	48.00%
LATSnet version 08 - Annual Support Per Employee Silver Level - Oracle Price 2000-4999 employees	per employee	48.00%
LATSnet version 08 - Annual Support Per Employee Gold Level - Oracle Price > 2000 employees	per employee	48.00%
LATSnet version 08 - Annual Support Per Employee Platinum Level - Oracle Price 2000-4999 employees	per employee	48.00%
LATSnet version 08 - Annual Support Base Silver Level > 5000 employees	per Year	48.00%
LATSnet version 08 - Annual Support Base Gold Level >5000 employees	per Year	48.00%
LATSnet version 08 - Annual Support Base Platinum Level - > 5000 employees	per Year	48.00%
LATSnet version 08 - Annual Support Base Silver Level - Oracle Price > 5000 employees	per Year	48.00%
LATSnet version 08 - Annual Support Base Gold Level - Oracle Price > 5000 employees	per Year	48.00%
LATSnet version 08 - Annual Support Base Platinum Level - Oracle Price > 5000 employees	per Year	48.00%
LATSnet version 08 - Annual Support Per Employee Silver Level > 5000 employees	per employee	48.00%
LATSnet version 08 - Annual Support Per Employee Gold Level > 5000 employees	per employee	48.00%
LATSnet version 08 - Annual Support Per Employee Platinum Level > 5000 employees	per employee	48.00%
LATSnet version 08 - Annual Support Per Employee Silver Level - Oracle Price > 5000 employees	per employee	48.00%
LATSnet version 08 - Annual Support Per Employee Gold Level - Oracle Price > 5000 employees	per employee	48.00%
LATSnet version 08 - Annual Support Per Employee Platinum Level - Oracle Price > 5000 employees	per employee	48.00%
Learning Management System Silver Annual Support Price (Base)	per Year	48.00%
Learning Management System Gold Annual Support Price	per Year	48.00%
Learning Management System Platinum Annual Support	per Year	48.00%
Learning Management System Silver Annual Support - Oracle Price (Base)	per Year	48.00%
Learning Management System Gold Annual Support - Oracle Price	per Year	48.00%
Learning Management System Platinum Annual Support - Oracle Price	per Year	48.00%
Learning Management System Silver Annual Support (Per Employee Fee) Price (Base)	per employee	48.00%
Learning Management System Gold Annual Support (Per Employee Fee) Price	per employee	48.00%
Learning Management System Platinum Annual Support (Per Employee Fee) Price	per employee	48.00%
Learning Management System Scorm 1.2 Annual Support	per Year	48.00%
Learning Management System Scorm 2004 Annual Support	per Year	48.00%
Learning Management System AICC Annual Support	per Year	48.00%
Learning Management System Segmentation Silver Annual Support Price (Base)	per Year	48.00%
Learning Management System Segmentation Gold Annual Support Price	per Year	48.00%
Learning Management System Segmentation Platinum Annual Support Price	per Year	48.00%
Learning Management System Segmentation Silver Annual Support - Oracle Price (Base)	per Year	48.00%
Learning Management System Segmentation Gold Annual Support - Oracle Price	per Year	48.00%
Learning Management System Limited Use Support	per employee	48.00%

Currier McCabe and Associates, Inc.
DIR-TSO-3437
Appendix C - Pricing Index

Related Services Description	Unit	DIR Discount % off MSRP
<i>CMA Services - Product Support and Maintenance (cont'd)</i>		
Learning Management System Segmentation Platinum Annual Support - Oracle Price	per Year	48.00%
Learning Management System Crystal Reports Module	per Year	48.00%
Learning Management System Annual Support for Additional Installations	Per Installation of \$	48.00%
Learning Management System Annual Support for Additional Installations - Oracle	Per Installation of \$	48.00%
HRISnet Annual Managed Services - Base Price	per Year	48.00%
HRISnet Annual Managed Services - Per Employee	per employee	48.00%
HRIS Managed Services Ad-hoc Reporting 5 User Pack	per Year	48.00%
HRIS Managed Services Ad-hoc Reporting Single User	per Year	48.00%
LATSnet Annual Managed Services - Base Price	per Year	48.00%
LATSnet Annual Managed Services - Per Employee	per employee	48.00%
Learning Management System Annual Managed Services (Base Fee)	per Year	48.00%
Learning Management System Annual Managed Services Fee < 5000 Employees	per employee	48.00%
Learning Management System Annual Managed Services Fee 5000 - 9999 Employees *	per employee	48.00%
Learning Management System Annual Managed Services Fee 10000 - 14999 Employees *	per employee	48.00%
Learning Management System Annual Managed Services Fee 15000 - 19999 Employees *	per employee	48.00%
Learning Management System Annual Managed Services Fee > 20000 Employees *	per employee	48.00%
Learning Management System SCORM Content Hosting	per 10 megabytes	48.00%
* For larger employers, service can be purchased in minimum blocks of 5000 employees		
<i>Product Implementation, Customization and Training</i>		
Customer Support Representative	per hour	48.00%
Crystal Reports Analyst/Programmer	per hour	48.00%
Application Developer/Analyst	per hour	48.00%
Product Manager/Project Manager	per hour	48.00%
Lead Systems Architect	per hour	48.00%
Data Base Administrator	per hour	48.00%
Lead Technical or Administrative Executive	per hour	48.00%
HRIS Modifications		48.00%
HRIS USERS MANUAL		48.00%
HRIS USERS TRAINING	8 trainees/5 days	48.00%
HRIS TRAINING/DAY/PERSON LEVEL 1		48.00%
HRIS TRAINING/DAY/PERSON LEVEL 2		48.00%
HRISnet Crystal Ad-hoc Training Class	per Day	48.00%
HRISnet Standard Implementation		48.00%
HRIS Managed Services Setup		48.00%
HRIS Control Agency Data Load		48.00%
LATS Modifications		48.00%
LATS Standard Implementation		48.00%
LATSnet Cost Process Implementation		48.00%
LATSnet LDAP Implementation		48.00%
LATS Managed Services Setup (new LATS customer)		48.00%
LATS Managed Services Setup - Version 8.0 (new LATS customer)		48.00%
LATS Administrator Training		48.00%
LMS Modifications		48.00%
LMSnet Standard Implementation		48.00%
LMS Managed Services Setup		48.00%
LMS Administrator Training		48.00%