

Appendix C Pricing Index
DIR-TSO-3436 (per Amendment No. 1)
Sology LLC

Manufacturer / Brand	Product Description	DIR Customer Discount % off MSRP *
Axis Communications	CCTV, IP cameras, mounts and Video Surveillance Solutions	24.00%
Hautspot Networks	CCTV, Mobile DVRs and Video Surveillance Solutions	12.75%
Service Description		DIR Customer Discount % off MSRP *
RELATED SERVICES		12.50%
Design/System Architect		12.50%
Network/Applicating Engineering		12.50%
Project Management		12.50%
System Implementation		12.50%
Service and Maintenance		12.50%

***Important Note: Vendors quote to DIR customers shall include the DIR administrative fee. The fee will be added after discount off MSRP is applied.**