

APPENDIX C PRICING INDEX  
DIR-TSO-3424  
SADA SYTEMS, INC.

| <b>GIS PRODUCTS AND RELATED SERVICES</b> |                     |   |   |
|--|---------------------|---|---|
| <b>CATEGORY / DESCRIPTION</b>            | <b>Mfgr / Brand</b> | <b>PRODUCT DESCRIPTION</b>  | <b>DIR Customer Discount % off MSRP</b> |
| GIS Software                             | Google              | Google Maps API for Business Evaluation/Developer Kit: 12 month license/support term; Google GEO Enterprise Partner Toolkit for Authorized partner level                | 4.00%                                   |
| GIS Software                             | Google              | Google Maps API for Business Evaluation/Developer Kit: 12 month license/support term; Google GEO Enterprise Partner Toolkit for Premium partner level                   | 4.00%                                   |
| GIS Software                             | Google              | Google Maps APIs Premium Plan Development Kit: 100,000 Maps API Credits; 12 month term; non-production use only   | 4.00%                                   |
| GIS Software                             | Google              | Google Maps APIs Premium Plan for External use: 1,000,000 Maps API Credits; 12 month term   | 4.00%                                   |
| GIS Software                             | Google              | Google Maps APIs Premium Plan for Internal use: 500,000 Maps API Credits; 12 month term   | 4.00%                                   |
| GIS Software                             | Google              | Google Maps APIs Premium Plan for Asset Tracking use: 1 Asset, unlimited Maps API Credits; 12 month term  | 4.00%                                   |
| GIS Software                             | Google              | Google Maps APIs Premium Plan for OEM use; 12 month license/support term; 500,000 Maps API Credits  | 4.00%                                   |
| GIS Software                             | Google              | Google Maps APIs Premium Plan: Gold Support services; 12 month term   | 4.00%                                   |
| GIS Software                             | Google              | Google Maps APIs Premium Plan for OEM use: 1,000 Maps API Credits; 12 month term; For embedded use in hardware or software application only                             | 4.00%                                   |
| GIS Software                             | Google              | Google Maps APIs Premium Plan for OEM use: Right to embed Maps APIs into hardware or software application for the lifetime of the product; no Maps API Credits included | 4.00%                                   |

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| <b>CATEGORY / DESCRIPTION</b>            | <b>Mfgr / Brand</b> | <b>PRODUCT DESCRIPTION</b>   | <b>DIR Customer Discount % off MSRP</b> |
| GIS Software                             | Google              | Google Maps APIs Premium Plan for high volume External use: 1,000,000,000 Maps API Credits; 12 month term; no Places API | 4.00%                                   |
| GIS Software                             | Google              | Google Maps APIs Premium Plan for high volume Internal use: 1,000,000,000 Maps API Credits; 12 month term; no Places API | 4.00%                                   |
| GIS Software                             | Google              | Google Maps APIs Premium Plan for high volume OEM use: 1,000,000,000 Maps API Credits; 12 month term; no Places API      | 4.00%                                   |
| GIS Software                             | Google              | Google Maps APIs Premium Plan for high volume External use: 1,000,000 Maps API Credits; 12 month term; Places API only   | 4.00%                                   |
| GIS Software                             | Google              | Google Maps APIs Premium Plan for high volume Internal use: 1,000,000 Maps API Credits; 12 month term; Places API only   | 4.00%                                   |
| GIS Software                             | Google              | Google Maps APIs Premium Plan for high volume OEM use: 1,000,000 Maps API Credits; 12 month term; Places API only        | 4.00%                                   |
| GIS Software                             | Google              | Google Maps APIs Premium Plan overage for External use: 1,000 Maps API Credits overage                                   | 4.00%                                   |
| GIS Software                             | Google              | Google Maps APIs Premium Plan overage for Internal use: 1,000 Maps API Credits overage                                   | 4.00%                                   |
| GIS Software                             | Google              | Google Maps APIs Premium Plan for Asset Tracking use: 1 Asset, unlimited Maps API Credits; 1-month term, upgrade only    | 4.00%                                   |
| GIS Software                             | Google              | Google Maps APIs Premium Plan overage for OEM use: 1,000 Maps API Credits overage  | 4.00%                                   |

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| CATEGORY / DESCRIPTION                   | Mfgr / Brand | PRODUCT DESCRIPTION  | DIR Customer Discount % off MSRP |
| GIS Software                             | Google       | Google Maps APIs Premium Plan overage for high volume External use: 1,000 Maps API Credits overage; no Places API                          | 4.00%                            |
| GIS Software                             | Google       | Google Maps APIs Premium Plan overage for high volume Internal use: 1,000 Maps API Credits overage; no Places API                          | 4.00%                            |
| GIS Software                             | Google       | Google Maps APIs Premium Plan overage for high volume OEM use: 1,000 Maps API Credits overage; no Places API                               | 4.00%                            |
| GIS Software                             | Google       | Google Maps APIs Premium Plan overage for high volume External use: 1,000,000 Maps API Credits overage; Places API only                    | 4.00%                            |
| GIS Software                             | Google       | Google Maps APIs Premium Plan overage for high volume Internal use: 1,000,000 Maps API Credits overage; Places API only                    | 4.00%                            |
| GIS Software                             | Google       | Google Maps APIs Premium Plan overage for high volume OEM use: 1,000,000 Maps API Credits overage; Places API only                         | 4.00%                            |
| GIS Software                             | Google       | Google Maps APIs Premium Plan upgrade: 1 additional Distance Matrix API element per second; 12 month term; not for use with Asset Tracking | 4.00%                            |
| GIS Software                             | Google       | Google Maps APIs Premium Plan for Asset Tracking upgrade: 1 additional Distance Matrix API element per second; 12 month term               | 4.00%                            |
| GIS Software                             | Google       | Google Maps APIs Premium Plan upgrade: 1 additional Directions API query per second; 12 month term; not for use with Asset Tracking        | 4.00%                            |

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| GIS Software                             | Google                  | Google Maps APIs Premium Plan for Asset Tracking upgrade: 1 additional Directions API query per second; 12 month term                | 4.00%   |
| GIS Software                             | Google                  | Google Maps APIs Premium Plan upgrade: 1 additional Elevation API query per second; 12 month term; not for use with Asset Tracking   | 4.00%   |
| GIS Software                             | Google                  | Google Maps APIs Premium Plan for Asset Tracking upgrade: 1 additional Elevation API query per second; 12 month term                 | 4.00%   |
| GIS Software                             | Google                  | Google Maps APIs Premium Plan upgrade: 1 additional Geocoding API query per second; 12 month term; not for use with Asset Tracking   | 4.00%   |
| GIS Software                             | Google                  | Google Maps APIs Premium Plan for Asset Tracking upgrade: 1 additional Geocoding API query per second; 12 month term                 | 4.00%   |
| GIS Software                             | Google                  | Google Maps APIs Premium Plan upgrade: 1 additional Geolocation API query per second; 12 month term; not for use with Asset Tracking | 4.00%   |
| GIS Software                             | Google                  | Google Maps APIs Premium Plan for Asset Tracking upgrade: 1 additional Geolocation API query per second; 12 month term               | 4.00%   |
| GIS Software                             | Google                  | Google Maps APIs Premium Plan upgrade: 1 additional Places API query per second; 12 month term; not for use with Asset Tracking      | 4.00%   |
| GIS Software                             | Google                  | Google Maps APIs Premium Plan upgrade: 1 additional Roads API query per second; 12 month term; not for use with Asset Tracking       | 4.00%   |
| GIS Software                             | Google                  | Google Maps APIs Premium Plan for Asset Tracking upgrade: 1 additional Roads API query per second; 12 month term                     | 4.00%   |

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| GIS Software                             | Google              | Google Maps APIs Premium Plan upgrade: 1 additional Timezone API query per second; 12 month term; not for use with Asset Tracking | 4.00%                                   |
| GIS Software                             | Google              | Google Maps APIs Premium Plan for Asset Tracking upgrade: 1 additional Timezone API query per second; 12 month term               | 4.00%                                   |

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| CATEGORY / DESCRIPTION                   | Mfgr / Brand | PRODUCT DESCRIPTION  | DIR Customer Discount % off MSRP |
| GIS Software                             | SADA         | <p>12 Month term of dotMaps support: Up to 100,000 Internal Users; Up to 10,000,000 Public Users; 100,000 Geocoding Requests Per Day; 100,000 Distance Matrix Requests Per Day; 100,000 Directions API Requests Per Day; Support for cities less than 250,000 residents</p> <p>dotMaps is a powerful project coordination tool to better manage the public Right of Way. The dotMaps application reduces the risk of project conflicts, saving organizations both time and costs associated with duplicative and conflicting efforts. Conflicts are generated in real-time, leading to faster resolution.</p> <p>Built using Google Maps and Google Cloud Platform, dotMaps includes a simple, intuitive map editing and creation tool. The result is a high performance, easy-to-use application that effectively streamlines workflows for better project scheduling and resource management.</p> <p>dotMaps is designed to support organizations whose operational success depend upon effective communication and accurate geolocation for ongoing projects, such as: Departments of Transportation (DOTs), Public Works, State and Government agencies, utility and gas companies and commercial organizations.</p> <p>Features of dotMaps:<br/>       Built using Google Maps Engine, Maps API and Cloud Platform<br/> <b>Intuitive project editing and creation tool – notications and alerts to stakeholders</b><br/>       Visualization of all projects on maps, identifying conicts and opportunities<br/>       Admin view of recently modified projects; admins can approve changes<br/>       Manage multiple projects within a single location<br/>       Seamless sync with multiple data formats, including designs, transmittal forms, PDFs, MOUs, and more<br/>       Project updates in real-time; users get email alerts with any changes<br/>       Benefits of dotMaps:</p> <p>Reduced risk of overlapping projects and duplicated efforts, saving organizations time and money<br/>       Reliable backup with 99.9% uptime guarantee and powered by the same infrastructure as google.com<br/>       Consolidated data for a centralized hub of information that increases productivity with quick accessibility<br/>       Improved inter and intra-agency collaboration with real-time communication and sharing of project information<br/>       Increase citizen satisfaction with faster projection completion and disaster recovery, from road repairs to new construction</p> | 4.00%                            |

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| GIS Software                             | SADA         | <p>12 Month term of dotMaps support: Up to 100,000 Internal Users; Up to 10,000,000 Public Users; 100,000 Geocoding Requests Per Day; 100,000 Distance Matrix Requests Per Day; 100,000 Directions API Requests Per Day; Support for cities from 250,000 - 500,000 residents.</p> <p>dotMaps is a powerful project coordination tool to better manage the public Right of Way. The dotMaps application reduces the risk of project conflicts, saving organizations both time and costs associated with duplicative and conflicting efforts. Conflicts are generated in real-time, leading to faster resolution.</p> <p>Built using Google Maps and Google Cloud Platform, dotMaps includes a simple, intuitive map editing and creation tool. The result is a high performance, easy-to-use application that effectively streamlines workflows for better project scheduling and resource management.</p> <p>dotMaps is designed to support organizations whose operational success depend upon effective communication and accurate geolocation for ongoing projects, such as: Departments of Transportation (DOTs), Public Works, State and Government agencies, utility and gas companies and commercial organizations.</p> <p>Features of dotMaps:<br/>       Built using Google Maps Engine, Maps API and Cloud Platform<br/> <b>Intuitive project editing and creation tool – notications and alerts to stakeholders</b><br/>       Visualization of all projects on maps, identifying conicts and opportunities<br/>       Admin view of recently modified projects; admins can approve changes<br/>       Manage multiple projects within a single location<br/>       Seamless sync with multiple data formats, including designs, transmittal forms, PDFs, MOUs, and more<br/>       Project updates in real-time; users get email alerts with any changes</p> <p>Benefits of dotMaps:<br/>       Reduced risk of overlapping projects and duplicated efforts, saving organizations time and money<br/>       Reliable backup with 99.9% uptime guarantee and powered by the same infrastructure as google.com<br/>       Consolidated data for a centralized hub of information that increases productivity with quick accessibility<br/>       Improved inter and intra-agency collaboration with real-time communication and sharing of project information<br/>       Increase citizen satisfaction with faster projection completion and disaster recovery, from road repairs to new construction</p> | 4.00%                            |

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| <i>GIS Software</i>                      | SADA                | <p>12 Month term of dotMaps support: Up to 100,000 Internal Users; Up to 10,000,000 Public Users; 100,000 Geocoding Requests Per Day; 100,000 Distance Matrix Requests Per Day; 100,000 Directions API Requests Per Day; PREMIUM SUPPORT -- for cities above 500,000 residents;</p> <p>dotMaps is a powerful project coordination tool to better manage the public Right of Way. The dotMaps application reduces the risk of project conflicts, saving organizations both time and costs associated with duplicative and conflicting efforts. Conflicts are generated in real-time, leading to faster resolution.</p> <p>Built using Google Maps and Google Cloud Platform, dotMaps includes a simple, intuitive map editing and creation tool. The result is a high performance, easy-to-use application that effectively streamlines workflows for better project scheduling and resource management.</p> <p>dotMaps is designed to support organizations whose operational success depend upon effective communication and accurate geolocation for ongoing projects, such as: Departments of Transportation (DOTs), Public Works, State and Government agencies, utility and gas companies and commercial organizations.</p> <p>Features of dotMaps:<br/>       Built using Google Maps Engine, Maps API and Cloud Platform<br/> <b>Intuitive project editing and creation tool – notications and alerts to stakeholders</b><br/>       Visualization of all projects on maps, identifying conicts and opportunities<br/>       Admin view of recently modified projects; admins can approve changes<br/>       Manage multiple projects within a single location.<br/>       Seamless sync with multiple data formats, including designs, transmittal forms, PDFs, MOUs, and more<br/>       Project updates in real-time; users get email alerts with any changes<br/>       Benefits of dotMaps:<br/>       Reduced risk of overlapping projects and duplicated efforts, saving organizations time and money<br/>       Reliable backup with 99.9% uptime guarantee and powered by the same infrastructure as google.com<br/>       Consolidated data for a centralized hub of information that increases productivity with quick accessibility<br/>       Improved inter and intra-agency collaboration with real-time communication and sharing of project information<br/>       Increase citizen satisfaction with faster projection completion and disaster recovery, from road repairs to new construction.</p> | <b>4.00%</b>                            |

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| GIS Software                             | SADA                | <p>12 Month term of dotMaps support: Up to 100,000 Internal Users; Up to 10,000,000 Public Users; 100,000 Geocoding Requests Per Day; 100,000 Distance Matrix Requests Per Day; 100,000 Directions API Requests Per Day; Support for cities from 250,000 - 500,000 residents</p> <p>dotMaps is a powerful project coordination tool to better manage the public Right of Way. The dotMaps application reduces the risk of project conflicts, saving organizations both time and costs associated with duplicative and conflicting efforts. Conflicts are generated in real-time, leading to faster resolution.</p> <p>Built using Google Maps and Google Cloud Platform, dotMaps includes a simple, intuitive map editing and creation tool. The result is a high performance, easy-to-use application that effectively streamlines workflows for better project scheduling and resource management.</p> <p>dotMaps is designed to support organizations whose operational success depend upon effective communication and accurate geolocation for ongoing projects, such as: Departments of Transportation (DOTs), Public Works, State and Government agencies, utility and gas companies and commercial organizations.</p> <p>Features of dotMaps:</p> <p>Built using Google Maps Engine, Maps API and Cloud Platform</p> <p><b>Intuitive project editing and creation tool – notications and alerts to stakeholders</b></p> <p>Visualization of all projects on maps, identifying conicts and opportunities</p> <p>Admin view of recently modified projects; admins can approve changes</p> <p>Manage multiple projects within a single location</p> <p>Seamless sync with multiple data formats, including designs, transmittal forms, PDFs, MOUs, and more</p> <p>Project updates in real-time; users get email alerts with any changes</p> <p>Benefits of dotMaps:</p> | 4.00%                                   |

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|------------------------------------|--|--|----------------------------------|
| CATEGORY / DESCRIPTION             | Mfgr / Brand   | PRODUCT DESCRIPTION                        | DIR Customer Discount % off MSRP |
| <b>RELATED SERVICES</b>            |  |  |                                  |
| SERVICE CATEGORY                   | Detailed Service Description   |  |                                  |
| <i>GIS application development</i> | Up to 10 Hours of development support; Languages included: python, RubyonRails, Javascript libraries, Java (enterprise included), .NET, C, HTML, CSS |  | 4.00%                            |
| <i>GIS application development</i> | Minimum block of 8 hours required; Custom development to be scoped based on time and materials involved  |  | 4.00%                            |
| <b>VOLUME DISCOUNTS</b>            |  | See Vendor website for product code legend |                                  |
| <b>MA4W-EXT-1M</b>                 |  |  |                                  |
|                                    | 1 4  |  | 0.00%                            |
|                                    | 5 24   |  | 20.00%                           |
|                                    | 25 99  |  | 62.50%                           |
|                                    | 100 249  |  | 80.00%                           |
|                                    | 250 999  |  | 89.00%                           |
| <b>MA4W-INT-500K</b>               |  |  |                                  |
|                                    | 1 9  |  | 0.00%                            |
|                                    | 10 49  |  | 20.00%                           |

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|--|-----------------|---------------------|---|
| CATEGORY /<br>DESCRIPTION                | Mfgr /<br>Brand | PRODUCT DESCRIPTION | DIR<br>Customer<br>Discount %<br>off MSRP |
| 50                                       | 199             |                     | 62.50%                                    |
| 200                                      | 499             |                     | 80.00%                                    |
| 500                                      | 1,999           |                     | 89.00%                                    |
| <b>MA4W-OEM-500K</b>                     |                 |                     |   |
| 1  | 9               |                     | 0.00%                                     |
| 10                                       | 49              |                     | 20.00%                                    |
| 50                                       | 199             |                     | 62.50%                                    |
| 200                                      | 499             |                     | 80.00%                                    |
| 500                                      | 1,999           |                     | 89.00%                                    |
| <b>MA4W-OEM-1AS-12MO</b>                 |                 |                     |   |
| 200                                      | 9,999           |                     | 0.00%                                     |
| 10,000                                   | 49,999          |                     | 25.00%                                    |
| 50,000                                   | 249,999         |                     | 37.50%                                    |
| 250,000                                  | 999,999         |                     | 50.00%                                    |
| 1,000,000                                | 4,999,999       |                     | 58.33%                                    |
| 5,000,000                                | +               |                     | 66.67%                                    |
| <b>MA4W-OEM-1AS-1MO</b>                  |                 |                     |   |
| 200                                      | 9,999           |                     | 0.00%                                     |
| 10,000                                   | 49,999          |                     | 25.00%                                    |
| 50,000                                   | 249,999         |                     | 37.50%                                    |
| 250,000                                  | 999,999         |                     | 50.00%                                    |
| 1,000,000                                | 4,999,999       |                     | 58.33%                                    |

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|-------------------------------------|-----------------|---------------------|---|
| CATEGORY /<br>DESCRIPTION           | Mfgr /<br>Brand | PRODUCT DESCRIPTION | DIR<br>Customer<br>Discount %<br>off MSRP |
| 5,000,000 +                         |                 | 66.67%              |   |
| MA4W-DMA-AS-1QPS,                   |                 | MA4W-TMZ-AS-1QPS,   |   |
| MA4W-DRV-AS-1QPS,                   |                 | MA4W-GGB-AS-1QPS    |   |
| MA4W-ELV-AS-1QPS,                   |                 | MA4W-RDS-AS-1QPS    |   |
| MA4W-GEO-AS-1QPS                    |                 |                     |   |
| 1 50                                |                 | 0.00%               |   |
| 51 450                              |                 | 50.00%              |   |
| 451 +                               |                 | 80.00%              |   |
| <b>MA4W-OEM-EMD-1UNT</b>            |                 |                     |   |
| 200 9,999                           |                 | 0.00%               |   |
| 10,000 49,999                       |                 | 25.00%              |   |
| 50,000 249,999                      |                 | 37.50%              |   |
| 250,000 999,999                     |                 | 50.00%              |   |
| 1,000,000 4,999,999                 |                 | 58.33%              |   |
| 5,000,000 +                         |                 | 66.67%              |   |
| <b>MA4W-VOLUME-NO-PLACES-INT-1B</b> |                 |                     |   |
| 1 4                                 |                 |                     | 0.00%                                     |
| 5 +                                 |                 |                     | 40.00%                                    |
| <b>MA4W-VOLUME-NO-PLACES-EXT-1B</b> |                 |                     |   |
| 1 4                                 |                 |                     | 0.00%                                     |
| 5 +                                 |                 |                     | 40.00%                                    |

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| <b>CATEGORY / DESCRIPTION</b>            | <b>Mfgr / Brand</b> | <b>PRODUCT DESCRIPTION</b> | <b>DIR Customer Discount % off MSRP</b> |
| <b>MA4W-VOLUME-NO-PLACES-OEM-1B</b>      |                     |                            |   |
|  | 1 4                 |                            | 0.00%                                   |
|  | 5 +                 |                            | 40.00%                                  |
| <b>MA4W-VOLUME-PLACES-ONLY-EXT-1M</b>    |                     |                            |   |
|  | 1 4                 |                            | 0.00%                                   |
|  | 5 24                |                            | 20.00%                                  |
|  | 25 99               |                            | 62.50%                                  |
|  | 100 249             |                            | 80.00%                                  |
|  | 250 999             |                            | 89.00%                                  |
|  | 1,000 +             |                            | 90.00%                                  |
| <b>MA4W-VOLUME-PLACES-ONLY-INT-1M</b>    |                     |                            |   |
|  | 1 4                 |                            | 0.00%                                   |
|  | 5 24                |                            | 20.00%                                  |
|  | 25 99               |                            | 62.50%                                  |
|  | 100 249             |                            | 80.00%                                  |
|  | 250 999             |                            | 89.00%                                  |
|  | 1,000 +             |                            | 90.00%                                  |
| <b>MA4W-VOLUME-PLACES-ONLY-OEM-1M</b>    |                     |                            |   |
|  | 1 4                 |                            | 0.00%                                   |
|  | 5 24                |                            | 20.00%                                  |

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| <b>CATEGORY / DESCRIPTION</b>            | <b>Mfgr / Brand</b> | <b>PRODUCT DESCRIPTION</b> | <b>DIR Customer Discount % off MSRP</b> |
| <b>25 99</b>                             |                     |                            | 62.50%                                  |
| <b>100 249</b>                           |                     |                            | 80.00%                                  |
| <b>250 999</b>                           |                     |                            | 89.00%                                  |
| <b>1,000 +</b>                           |                     |                            | 90.00%                                  |