

| Software Description | DIR Discount % off MSRP |
|--|------------------------------------|
| MalwareBytes Malware Prevention Family (Legacy) | 75.00% |
| MES12G1 - MalwareBytes Endpoint Security | 75.00% |
| Malwarebytes Next Generation (2017) | 55.00% |
| MEP12B1 - Malwarebytes Endpoint Protection, 1000 seats and up | 65.00% |
| MIR12B1 - Malwarebytes Incident Response, 1000 seats and up | 65.00% |
| MEP12B1 - Malwarebytes Endpoint Protection, 999 seats and below | 55.00% |
| MIR12B1 - Malwarebytes Incident Response, 999 seats and below | 55.00% |
| <i>Note: Malwarebytes Next Generation Product Family is to be released Q3 2017. MSRP has not yet been published by manufacturer.</i> | |
| Trend Micro Advanced Enterprise Family | 20.00% |
| DXN50000 - Deep Security - Anti-malware – per desktop (VM) Pricing - New License with 24X7 Enhanced Support | 20.00% |
| Trend Micro Worry-Free Family | 35.00% |
| CSYK0000 - Worry-Free Business Security Standard 2 Years - New License with 24X7 Enhanced Support | 35.00% |
| Trend Micro Enterprise Family | 35.00% |
| ENNK0033 - Trend Micro Enterprise Security for Endpoints (previously "Advanced") - New License with 24X7 Enhanced Support | 35.00% |
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| Software as a Service (SaaS) Description | DIR Discount % off MSRP |
| OpenDNS Software | 10.00% |
| OpenDNS Umbrella Pro, per seat (Minimum 50 users) | 10.00% |
| OpenDNS Umbrella Insights, per seat (Minimum 100 users) | 10.00% |
| Trend Micro Advanced Enterprise SaaS | 20.00% |
| DXNF0571 - Deep Security as a Service Pre-Paid Annual Subscription - New License with 24X7 Enhanced Support | 20.00% |
| Trend Micro Other SaaS Products | 40.00% |
| WFYK0000 - Worry-Free Business Security Services 2 Years - New License with 24X7 Enhanced Support | 40.00% |
| Related Services Description | DIR Discount % off MSRP |
| Implementation Services for Software and SaaS products, per hour | 30.00% |
| Troubleshooting Services for Software and SaaS products, per hour | 30.00% |
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Important Note: Vendor's quote to DIR customers shall include the DIR Administrative Fee. The fee will be added after the discount is applied to the MSRP.