

Software Description	DIR Discount % off MSRP
<b>Akamai</b>	<b>25.50%</b>
KONA SITE DEFENDER - PS Standard Integration per Config. Up to two WAF Policies	25.50%
Front End Optimization, Tier 4 - Up to 70 MPV, or 140 mpbs, or 21,000 GB	25.50%
Mobile Front End Optimization - Base Fee (includes 1 site)	25.50%
<b>AlienVault - License</b>	<b>21.00%</b>
USM Enterprise - Server	21.00%
USM Enterprise - Logger - High Availability	21.00%
USM Enterprise - Sensor IDS - High Availability	21.00%
<b>AlienVault - Hardware/Support</b>	<b>9.70%</b>
One year AlienVault Labs Threat Intelligence Subscription for one (1) USM Standard Server	9.70%
USM Enterprise - Sensor IDS 6x1GB - Hardware Deployment Option	9.70%
One year support & maintenance for one (1) USM Standard Server	9.70%
<b>Alteryx</b>	<b>17.80%</b>
Alteryx Designer - Create Analytics (per user, per year)	17.80%
Alteryx Gallery - Scale Analytics (per user, per year)	17.80%
Alteryx Server - Create Analytics (per server, per year)	17.80%
<b>Arachno</b>	<b>21.00%</b>
Insight - Case Worker Management System	21.00%
Orbit Enterprise Content Management System	21.00%
Orbit Drive Administrator	21.00%
<b>Archibus - License</b>	<b>20.00%</b>
21-New-ARCHIBUS Performance Metrics Framework (for up to 250 Users) with one year Software Subscription.	20.00%
21-New-Geospatial Extensions for ESRI with one year Software Subscription	20.00%
21-New-Strategic Master Planning with one year Software Subscription (Requires Space Management Module) (includes subscription)	20.00%
<b>Archibus - Support</b>	<b>5.00%</b>
Software Subscription - Annual Renewal Cost - Web Central - ARCHIBUS Performance Metrics Framework (for up to 250 Users)	5.00%
Software Subscription - Annual Renewal Cost - Web Central - Geospatial Extensions for ESRI (includes ArcGIS Online)	5.00%
Software Subscription - Annual Renewal Cost - Strategic Master Planning (Requires Space Management Module)	5.00%

**Important Note: Vendor's quote to DIR customers shall include the DIR Administrative Fee. The fee will be added after the discount is applied to the MSRP.**

<b>Autodesk - License</b>	<b>21.50%</b>
Autodesk Robot Structural Analysis Professional 2015 Government Standalone License ELD	21.50%
Autodesk Showcase 2015 Government Standalone License ELD	21.50%
Autodesk Fabrication CAMduct 2015 Government Standalone License ELD	21.50%
<b>Autodesk - 1st Year Support</b>	<b>17.00%</b>
Autodesk Robot Structural Analysis Professional 2015 Government Subscription - 1 Year	17.00%
Autodesk Showcase 2015 Government Subscription - 1 Year	17.00%
Autodesk Fabrication CAMduct 2015 Government Subscription - 1 year	17.00%
<b>Autodesk - Renewals</b>	<b>5.00%</b>
Autodesk Robot Structural Analysis Professional 2015 Government Subscription Renewal - 1 Year	5.00%
Autodesk Showcase 2015 Government Subscription Renewal - 1 Year	5.00%
Autodesk Fabrication CAMduct 2015 Government Subscription Renewal - 1 Year	5.00%
<b>BMC</b>	
<b>Monthly Subscription - Renewal</b>	<b>12.40%</b>
BMC Discovery OnDemand - Up to 500 - per managed asset - server endpoint - Monthly Subscription over 250 - Renewal - General Availability	12.40%
BMC Mobile Device Content Locker OnDemand - Additional Storage 25GB - License Add-on - Each - Monthly Subscription - Renewal - General Availability	12.40%
BMC MyIT Base OnDemand - per named user - OnDemand - Monthly Subscription - Renewal - General Availability	12.40%
<b>Monthly Subscription over 250</b>	<b>12.40%</b>
BMC Discovery OnDemand - Up to 1000 - per managed asset - server endpoint - Monthly Subscription over 250 - General Availability	12.40%
BMC MyIT Base OnDemand - Up to 500 - per named user - OnDemand - Monthly Subscription over 250 - General Availability	12.40%
BMC Virtual Agent OnDemand for Public Sector - per named user - Up to 2500 - per named user - OnDemand - Monthly Subscription over 250 - General Availability	12.40%
<b>Service Support: Perpetual License</b>	<b>14.60%</b>
BMC Financial Planning and Budgeting - Add-On License - Original - per enterprise - Perpetual License - Withdrawn	14.60%
BMC Mobile Device Management Core - per managed asset - device endpoint - Perpetual License - General Availability	14.60%
BMC Virtual Agent - per named user - Up to 50 - per named user - Perpetual License - General Availability	14.60%
<b>Service Support-Blue-BMC Continuous or Premier Support</b>	<b>18.80%</b>
BMC Financial Resource Management - User Add-On License - Up to 50,000 - per named user - BMC Continuous Support - Withdrawn	18.80%
Tific Support Analyst Console for BMC Remedy Service Desk - Up to 50 - per named user - BMC Continuous Support - General Availability	18.80%

**Important Note: Vendor's quote to DIR customers shall include the DIR Administrative Fee. The fee will be added after the discount is applied to the MSRP.**

BMC Mobile Device Management Core - per managed asset - device endpoint - BMC Continuous Support - General Availability	18.80%
<b>Service Assurance or Service Automation: Perpetual License</b>	<b>19.90%</b>
BMC Middleware Automation - License Add-on - Up to 100 - per managed asset - server endpoint - Perpetual License - General Availability	19.90%
BMC Performance Analysis - Up to 50 - per CPU - Full Capacity - Perpetual License - WITHDRAWN	19.90%
BMC Release Process Management - License Add-on - Up to 50 - per managed asset - server endpoint - Perpetual License - General Availability	19.90%
<b>Monthly Subscription up to 250</b>	<b>12.40%</b>
BMC Virtual Agent OnDemand for Public Sector - per named user - Up to 50 - per named user - OnDemand - Monthly Subscription - General Availability	12.40%
BMC Mobile Device Content Locker OnDemand - License Add-on - per managed asset OnDemand - device endpoint - Monthly Subscription - General Availability	12.40%
BMC Application Diagnostics as a Service - Agent License Add-on - per instance - OnDemand - Monthly Subscription - General Availability	12.40%
<b>Service Assurance or Service Automation-BMC Continuous or Premier Support</b>	<b>23.90%</b>
BMC Event Management - License Add-on - 50,000+ - per managed asset - server endpoint - BMC Premier Support - Withdrawn	23.90%
BMC Application Problem Resolution - Foundation License Add-on - per enterprise - BMC Continuous Support - Withdrawn	23.90%
BMC AppSight Initial Platform - Division Edition - per site - BMC Continuous Support - Withdrawn	23.90%
<b>Flexera</b>	<b>8.00%</b>
FlexNet App Portal Gold Maintenance 1 - 1,499	8.00%
AdminStudio Enterprise Edition Self-Hosted (Licensed per User) Maintenance (Silver) 250000 to 299999	8.00%
AdminStudio Enterprise with Virtualization Pack and Mobile Pack - Gold Maintenance Renewal	8.00%
<b>Google - Apps/Chrome</b>	<b>9.80%</b>
Google Apps Unlimited: 12 month license/support term; 1 seat;	9.80%
Google Apps Unlimited Upgrade: 1 month license/support term; 1 seat	9.80%
Google Apps Message Encryption: 12 month license/support term; 1 seat	9.80%
<b>Google - Geospatial</b>	<b>3.90%</b>
Google Maps API for Business: 12 month license/support term; up to 250,000 private page views;	3.90%
Google Places API for Business: 12 month license/support term; up to 2,000,000 public queries; Zagat available on web service ONLY	3.90%
Google Maps API for Business Upgrade: 12 month license term; additional 1,000 public page views; in excess of contracted amount	3.90%

**Important Note: Vendor's quote to DIR customers shall include the DIR Administrative Fee. The fee will be added after the discount is applied to the MSRP.**

<b>Informatica</b>	<b>17.60%</b>
Informatica Dynamic Data Masking (1-7) per CPU-Cores - Oracle Multi-core Multi-OS Production License	17.60%
Informatica Data Quality (4-7) per CPU-cores Multi-core Multi-OS Production License (includes Profiling)	17.60%
Data Validation Option (1-3) per CPU-cores 64-bit Single-core Multi-OS Production License	17.60%
<b>Red Hat</b>	<b>20.00%</b>
Red Hat Enterprise Linux for Virtual Datacenters, Premium	20.00%
Red Hat JBoss Enterprise Application Platform, 64 Core Standard	20.00%
Red Hat Gluster Storage, Standard (4 Nodes)	20.00%
<b>Red Hat - Academic</b>	<b>5.00%</b>
Red Hat Enterprise Linux Academic Server, Self-support (16 sockets) (Up to 1 guest) with Smart Management	5.00%
RHEL Academic Site Subscription (Server, Desktop, Workstation, POWER), Standard (Up to 5 Contacts) with Smart Management per FTE (up to 16 sockets) (Up to 20 Guests), 1 Year	5.00%
Red Hat Satellite Server (Academic Edition)	5.00%
<b>Solarwinds</b>	<b>16.50%</b>
SolarWinds User Device Tracker UT10000 (up to 10000 ports) - License with 1st-Year Maintenance	16.50%
SolarWinds Server & Application Monitor AL1100 (up to 1100 monitors) - License with 1st-year Maintenance	16.50%
SolarWinds Web Performance Monitor WPM100 (up to 100 [recordings x locations]) - License with 1st-Year Maintenance	16.50%
<b>Symantec</b>	
<b>Availability - License</b>	<b>35.00%</b>
SYMC NETBACKUP SERVER 7.6 WIN/LNX/SOLX64 1 SERVER TIER 2 STD LIC GOV BAND S	35.00%
SYMC NETBACKUP STANDARD CLIENT 7.6 XPLAT 1 SERVER STD LIC GOV BAND S	35.00%
SYMC NETBACKUP ENTERPRISE SERVER 7.6 UNX 1 SERVER TIER 2 STD LIC GOV BAND S	35.00%
<b>Availability - 1st Year Support</b>	<b>16.00%</b>
SYMC NETBACKUP SERVER 7.6 WIN/LNX/SOLX64 1 SERVER TIER 2 INITIAL ESSENTIAL 12 MONTHS GOV BAND S	16.00%
SYMC NETBACKUP SERVER 7.6 WIN/LNX/SOLX64 1 SERVER TIER 2 INITIAL ESSENTIAL 12 MONTHS GOV BAND S	16.00%
SYMC NETBACKUP ENTERPRISE SERVER 7.6 UNX 1 SERVER TIER 2 INITIAL ESSENTIAL 12 MONTHS GOV BAND S	16.00%
<b>Availability - TSP Support</b>	<b>18.00%</b>
SYMC NETBACKUP SERVER 7.6 WIN/LNX/SOLX64 1 SERVER TIER 2 PARTNER ESSENTIAL 12 MONTHS GOV BAND S	18.00%

**Important Note: Vendor's quote to DIR customers shall include the DIR Administrative Fee. The fee will be added after the discount is applied to the MSRP.**

SYMC NETBACKUP STANDARD CLIENT 7.6 XPLAT 1 SERVER PARTNER ESSENTIAL 12 MONTHS GOV BAND S	18.00%
SYMC NETBACKUP ENTERPRISE SERVER 7.6 UNX 1 SERVER TIER 2 PARTNER ESSENTIAL 12 MONTHS GOV BAND S	18.00%
<b>Availability - Renewals</b>	<b>5.00%</b>
SYMC NETBACKUP ENTERPRISE CLIENT 7.6 WIN/LNX/SOLX64 1 SERVER TIER 3 RENEWAL ESSENTIAL 12 MONTHS GOV BAND S	5.00%
SYMC NETBACKUP ENTERPRISE SERVER 7.6 WIN/LNX/SOLX64 1 SERVER TIER 1 RENEWAL ESSENTIAL 12 MONTHS GOV BAND S	5.00%
SYMC NETBACKUP OPTION VAULT ADDITIONAL DRIVE 7.6 XPLAT RENEWAL ESSENTIAL 12 MONTHS GOV BAND S	5.00%
<b>Backup Exec - License/Maintenance</b>	<b>42.00%</b>
SYMC BACKUP EXEC 2014 SERVER WIN PER SERVER BNDL VER UG LIC GOV BAND S ESSENTIAL 12 MONTHS	42.00%
SYMC BACKUP EXEC 2014 AGENT FOR WINDOWS WIN PER SERVER BNDL STD LIC GOV BAND S ESSENTIAL 12 MONTHS	42.00%
SYMC BACKUP EXEC 2014 AGENT FOR VMWARE AND HYPER-V WIN PER HOST SERVER BNDL STD LIC GOV BAND S ESSENTIAL 12 MONTHS	42.00%
<b>Backup Exec - Renewals</b>	<b>32.00%</b>
SYMC BACKUP EXEC 2014 AGENT FOR APPLICATIONS AND DATABASES WIN PER SERVER RENEWAL ESSENTIAL 12 MONTHS GOV BAND S	32.00%
SYMC BACKUP EXEC 2014 AGENT FOR WINDOWS WIN PER SERVER RENEWAL ESSENTIAL 12 MONTHS GOV BAND S	32.00%
SYMC BACKUP EXEC 2014 AGENT FOR VMWARE AND HYPER-V WIN PER HOST SERVER RENEWAL ESSENTIAL 12 MONTHS GOV BAND S	32.00%
<b>Endpoint Protection</b>	<b>32.00%</b>
SYMC ENDPOINT PROTECTION SMALL BUSINESS EDITION 12.1 PER USER BNDL COMP UG LIC GOV BAND H ESSENTIAL 36 MONTHS	32.00%
SYMC ENDPOINT PROTECTION SMALL BUSINESS EDITION 12.1 PER USER BNDL STD LIC GOV BAND H ESSENTIAL 12 MONTHS	32.00%
SYMC ENDPOINT PROTECTION 12.1 PER USER BNDL STD LIC GOV BAND H ESSENTIAL 36 MONTHS	32.00%
<b>Security - License/Maintenance</b>	<b>32.00%</b>
SYMC PATCH MANAGEMENT SOLUTION FOR SERVERS POWERED BY ALTIRIS TECHNOLOGY 7.6 XPLAT PER NODE BNDL STD LIC GOV BAND S ESSENTIAL 12 MONTHS	32.00%
SYMC CLIENT MANAGEMENT SUITE POWERED BY ALTIRIS TECHNOLOGY 7.5 XPLAT PER CLIENT BNDL STD LIC GOV BAND S ESSENTIAL 12 MONTHS	32.00%
SYMC DESKTOP EMAIL ENCRYPTION POWERED BY PGP TECHNOLOGY 10.3 XPLAT PER USER BNDL STD LIC GOV BAND A ESSENTIAL 12 MONTHS	32.00%
<b>Security - Renewals</b>	<b>16.00%</b>

**Important Note: Vendor's quote to DIR customers shall include the DIR Administrative Fee. The fee will be added after the discount is applied to the MSRP.**

SYMC CLIENT MANAGEMENT SUITE POWERED BY ALTIRIS TECHNOLOGY 7.5 XPLAT PER CLIENT RENEWAL ESSENTIAL 12 MONTHS GOV BAND S	16.00%
SYMC ASSET MANAGEMENT SUITE POWERED BY ALTIRIS TECHNOLOGY 7.5 XPLAT PER CONCURRENT USER RENEWAL ESSENTIAL 12 MONTHS GOV BAND S	16.00%
SYMC SERVICEDESK ANALYST 7.5 WIN PER CONCURRENT USER RENEWAL ESSENTIAL 12 MONTHS GOV BAND S	16.00%
<b>NetBackup Appliances - Renewals</b>	<b>5.00%</b>
SYMC NETBACKUP 5230 APPLIANCE 76TB SUPPORT 4HR RENEWAL 12 MONTHS	5.00%
SYMC NETBACKUP 5230 APPLIANCE 4TB SUPPORT NBD ONSITE RENEWAL 12 MONTHS	5.00%
SYMC NETBACKUP 5230 APPLIANCE 28TB SUPPORT 4HR RENEWAL 12 MONTHS	5.00%
<b>NetBackup Appliances - TSP Renewals</b>	<b>6.00%</b>
SYMC NETBACKUP 5230 APPLIANCE 14TB PARTNER ESSENTIAL SUPPORT RENEWAL 12 MONTHS	6.00%
SYMC NETBACKUP 5220 APPLIANCE 24TB WITH 6 1GB ETHERNET AND 2 8GB FC PARTNER SUPPORT 4HR 12 MONTHS	6.00%
SYMC NETBACKUP 52X0 APPLIANCE 36TB DUAL CONTROLLER STORAGE SHELF PARTNER ESSENTIAL SUPPORT RENEWAL 12 MONTHS	6.00%

**Important Note: Vendor's quote to DIR customers shall include the DIR Administrative Fee. The fee will be added after the discount is applied to the MSRP.**

Software as a Service (SaaS) Description	DIR Discount % off MSRP
<b>Archibus - SaaS</b>	<b>11.50%</b>
Bundled Package of 25 Applications for 10 concurrent users	11.50%
Bundled Package of 25 Applications for 25 concurrent users	11.50%
Bundled Package of 25 Applications for 50 concurrent users	11.50%

**Important Note: Vendor's quote to DIR customers shall include the DIR Administrative Fee. The fee will be added after the discount is applied to the MSRP.**