

Appendix C Pricing Index
DIR-TSO-3383
Radiant RFID, LLC

| Product Description | Product Number | DIR Customer Discount % off MSRP |
|---|---------------------------|-------------------------------------|
| <p>Enterprise Asset Management Solution as a Service - Annual Fee Fully hosted application makes implementation as easy as tagging assets. The Enterprise Bundle supports web clients, integration to systems via web services API and/or import export to comma separated files for Excel and other spreadsheet environments. Includes the following software, hardware and services:</p> <p>Software: Web Application Enhanced Reporting Module API Integration Module LDAP Integration Module Online Asset Transfer Module Employee Manager Module Automated Import/Export 250 Mobile Licenses VAT2GO Full Version Up to 300,000 Assets (Each additional asset \$0.69)</p> <p>Hardware, Including Maintenance and Support: High Performance UHF RFID Sled Reader (RADRFIDHBB-SLRFID): – Guaranteed access to 20 RFID Sled Readers: The new Bluetooth® UHF RFID Reader is designed to read and write to EPC Class 1 Gen 2 (ISO18000-6C) UHF transponders and communicate with a variety of host devices via Bluetooth®/wireless technology. With its Impinj R2000 core and range of interchangeable high performance antennas the Sled performs like no other reader, giving the user the highest levels of flexibility currently available in today's market. The reader can be configured with class leading high performance 2D data scanning to bring unparalleled data collection capabilities to connected devices. Power Supply, USB Cable Ruggedized Enclosure One (1) Year Warranty Requires VAT2GO Full License Does not include phone or device Mobile Muster Station (RADHW-MP-M1): allows users to bring the rally point to a safe location anywhere on the property. The system stands up a local hot spot and allows safety personnel access to immediate data about the progress of the evacuation. Durable, Portable Ruggedized Rolling Case with Handle RFID Reader & Two (2) RFID Antennas Brackets and Cables Power Supply with 45 – 60 min battery backup Software installation Does not include Accountability and Mustering PC Cellular data service not provided</p> <p>Technical Services: Deployment Services (RADSVC-TSS-E): Includes Program Management, system set up and technical resources for complete customer deployment fixed fee service. The RFID Project Manager is a Subject Matter Expert (SME) on Radiant RFID solutions. Project Managers have complete understanding of RFID best practices and implementation planning. The team will help the customer configure and set up all components of the system, plan out the implementation and coordinate with local teams as needed.</p> <p>Virtual Asset Tracking User Training (RADSVC-VAT-TRNG): On Site End User and Admin Training (RADSVC-VAT-TRNG): Combination of classroom style training covering system, process, all components and hands-on with all hardware components in customers environment. Maximum Class Size 8.</p> <p>Terms: Minimum 5 year contract required. License payment due on commencement of contract.</p> | RADVAT-SolaaS-EB-DPS-5/20 | 12.50% |

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| <p>Enterprise Asset Management Solution as a Service - Annual Fee Fully hosted application makes implementation as easy as tagging assets. The Enterprise Bundle supports web clients, integration to systems via web services API and/or import export to comma separated files for Excel and other spreadsheet environments. Includes the following software, hardware and services:</p> <p>Software: Web Application Enhanced Reporting Module API Integration Module LDAP Integration Module Online Asset Transfer Module Employee Manager Module Automated Import/Export 250 Mobile Licenses VAT2GO Full Version Up to 300,000 Assets (Each additional asset \$0.69)</p> <p>Hardware, Including Maintenance and Support: High Performance UHF RFID Sled Reader (RADRFIDHBB-SLRFID): – Guaranteed access to 20 RFID Sled Readers: The new Bluetooth® UHF RFID Reader is designed to read and write to EPC Class 1 Gen 2 (ISO18000-6C) UHF transponders and communicate with a variety of host devices via Bluetooth®/wireless technology. With its Impinj R2000 core and range of interchangeable high performance antennas the Sled performs like no other reader, giving the user the highest levels of flexibility currently available in today's market. The reader can be configured with class leading high performance 2D data scanning to bring unparalleled data collection capabilities to connected devices. Power Supply, USB Cable Ruggedized Enclosure One (1) Year Warranty Requires VAT2GO Full License Does not include phone or device</p> | RADVAT-SolaaS-EB-DPS-3/20 | 12.50% |

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| <p>Mobile Muster Station (RADHW-MP-M1): allows users to bring the rally point to a safe location anywhere on the property. The system stands up a local hot spot and allows safety personnel access to immediate data about the progress of the evacuation.</p> <p>Durable, Portable Ruggedized Rolling Case with Handle RFID Reader & Two (2) RFID Antennas Brackets and Cables Power Supply with 45 – 60 min battery backup Software installation Does not include Accountability and Mustering PC Cellular data service not provided</p> <p>Technical Services: Deployment Services (RADSVC-TSS-E): Includes Program Management, system set up and technical resources for complete customer deployment fixed fee service. The RFID Project Manager is a Subject Matter Expert (SME) on Radiant RFID solutions. Project Managers have complete understanding of RFID best practices and implementation planning. The team will help the customer configure and set up all components of the system, plan out the implementation and coordinate with local teams as needed.</p> <p>Virtual Asset Tracking User Training (RADSVC-VAT-TRNG): On Site End User and Admin Training (RADSVC-VAT-TRNG): Combination of classroom style training covering system, process, all components and hands-on with all hardware components in customers environment. Maximum Class Size 8.</p> <p>Terms: Minimum 3 year contract required. License payment due on commencement of contract.</p> | | |
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| Product Description | Product Number | DIR Customer Discount % off MSRP |
|---|--------------------|----------------------------------|
| <p>Radiant Virtual Asset Tracker - SaaS Enterprise License - Annual Fee Fully hosted application makes implementation as easy as tagging assets. The Enterprise Bundle supports web clients, integration to systems via web services API and/or import export to comma separated files for Excel and other spreadsheet environments. Includes the following software, hardware and services:</p> <p>Software: Web Application Enhanced Reporting Module API Integration Module LDAP Integration Module Online Asset Transfer Module Employee Manager Module Automated Import/Export 250 Mobile Licenses VAT2GO Full Version Up to 300,000 Assets (Each additional asset \$0.69)</p> | RADVAT-SaaS-EB | 28.92% |
| <p>Radiant Virtual Asset Tracker - SaaS Bundled Solution - Per Asset Model (Minimum 10,000 Assets) Fully hosted application makes implementation as easy as tagging assets. The Enterprise Bundle supports web clients, integration to systems via web services API and/or import export to comma separated files for Excel and other spreadsheet environments. Includes the following software, hardware and services:</p> <p>Software: Web Application Enhanced Reporting Module API Integration Module Automated Import/Export</p> | RADVAT-SaaS-SB | 12.50% |
| <p>Radiant Virtual Asset Tracker - SaaS Enterprise License - Annual Fee Software as a Service fully hosted application makes implementation as easy as tagging assets. The Enterprise license supports up to 100 web clients, integration to systems via web services API and/or import export to comma separated files for Excel and other spreadsheet environments. Includes 100 Mobile Licenses, LDAP Integration Module, Storekeeper Online Asset Transfer Module</p> | RADVAT-SaaS-E | 20.56% |
| <p>Radiant Virtual Asset Tracker Cloud Based Asset Management Bundle - SaaS This bundled license includes web and server license and supports up to 24 devices and 100 users (including mobile smartphone application) integration to systems via web services API and/or import export to comma separated files for Excel and other spreadsheet environments (additional modules required). Ideal for companies with up to 40,000 items.</p> | RADVAT-SaaS-WB | 12.50% |
| <p>Radiant Virtual Asset Tracker - Web Portal - SaaS The VAT Web Portal supports up to 20 users and includes the following modules: VAT Web which allows user to view and manage assets, Fixed Reader Console which allows users to view multiple fixed RFID readers and antenna status in one single dashboard, and VAT Web Reporting which is a custom web reporting tool allowing users to create and maintain specific reports and view or print online.</p> | RADVAT-SaaS-W | 12.50% |
| <p>Radiant Virtual Asset Tracker - VAT2GO Support Module Radiant's system to enable smartphones and tablet to utilize devices running Apple or Android OS to Search, Scan. The VAT2GO supports up to 20 licensed users.</p> | RADVAT-SaaS-V2G | 12.50% |
| <p>Radiant Virtual Asset Tracker - SaaS Handheld/Mobile Client License - Annual Fee Software installed on each handheld and fixed reader. Handheld allows users to associate RFID tags, inventory rooms, and synchronize with server software. Fixed reader stores tag reads, controls device, and contains communication protocols</p> <p>10-24 Devices 40% 25-49 Devices 50% 50-99 Devices 60% 100+ Devices 75% Discount</p> | RADVAT-SaaS-M | 20.71% |
| <p>Radiant Student Accountability Service Bundle Solution as a Service plus fully hosted application makes implementation as easy as handing out badges. The Enterprise license enables school districts groups to move to a automated attendance model to reduce teacher workload and improve classroom efficiency. The solution includes a web payment portal for parents, smartphone notification application, reporting and other management features. Requires 3 year commitment. Pricing shown is per student per year.</p> | RADRSA-SaaS-B | 12.50% |
| <p>Radiant Bus Ridership Service Bundle Solution as a Service plus fully hosted application makes implementation as easy as handing out badges and equipping buses. The Enterprise license enables school districts and transportation groups to understand bus utilization, location of each student, what stop they get off on and if they are on the wrong bus. The solution includes a web payment portal for parents, smartphone notification application, reporting and other management features. Requires 3 year commitment. Pricing shown is per student per year.</p> | RADRBR-SaaS-B | 12.50% |
| <p>Radiant AHRN System with Evacuee Tracking Module (see below for additional module fee) - Enterprise License - Annual Enables users to enroll evacuees, report by zip code or various other parameters as well as view on statewide maps with GPS location. Also includes hardware guarantees, support and training services. Ask your Radiant sales representative for a specific statement of work which can be customized to your needs. Unlimited users when activated state wide for an incident Includes Mobile and Responder Tracking Module Activation Fees Apply</p> | RADAHRN-SolaaS-E | 12.50% |
| <p>Radiant AHRN System with Evacuee Tracking Module (see below for additional module fee) - Enterprise License - Annual SOFTWARE ONLY State Wide Enables users to enroll evacuees, report by zip code or various other parameters as well as view on statewide maps with GPS location. Also includes hardware guarantees, support and training services. Ask your Radiant sales representative for a specific statement of work which can be customized to your needs. Unlimited users when activated state wide for an incident Includes Mobile and Responder Tracking Module Activation Fees Apply</p> | RADAHRN-SaaS-State | 12.50% |

| Product Description | Product Number | DIR Customer Discount % off MSRP |
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| Radiant AHRN System with Evacuee Tracking Module (see below for additional module fee) - Enterprise License - Annual SOFTWARE ONLY Large City Enables users to enroll evacuees, report by zip code or various other parameters as well as view on statewide maps with GPS location. Also includes hardware guarantees, support and training services. Ask your Radiant sales representative for a specific statement of work which can be customized to your needs. Unlimited users when activated state wide for an incident Includes Mobile and Responder Tracking Module Activation Fees Apply | RADAHRN-SaaS-SLG | 12.50% |
| Radiant AHRN System Evacuee Tracking Module - Annual *Radiant AHRN System with Evacuee Tracking Module (see below for additional module fee) - 30 User License Enables users to enroll evacuees, report by zip code or various other parameters as well as view on statewide maps with GPS location - Mobile Application Fees May Apply Year round support Year round help desk | RADAHRN-SaaS-EVAC-30 | 22.20% |
| Radiant AHRN System Evacuee Tracking Module - Annual *Radiant AHRN System with Evacuee Tracking Module (see below for additional module fee) - 20 User License Enables users to enroll evacuees, report by zip code or various other parameters as well as view on statewide maps with GPS location - Mobile Application Fees May Apply Year round support Year round help desk | RADAHRN-SaaS-EVAC-20 | 25.23% |
| Radiant AHRN System Evacuee Tracking Module - Annual *Radiant AHRN System with Evacuee Tracking Module (see below for additional module fee) - 10 User License Enables users to enroll evacuees, report by zip code or various other parameters as well as view on statewide maps with GPS location - Mobile Application Fees May Apply Year round support Year round help desk | RADAHRN-SaaS-EVAC-10 | 22.15% |
| Radiant AHRN System Evacuee Tracking Module - Annual *Radiant AHRN System with Evacuee Tracking Module (see below for additional module fee) - 5 User License Enables users to enroll evacuees, report by zip code or various other parameters as well as view on statewide maps with GPS location - Mobile Application Fees May Apply Year round support Year round help desk | RADAHRN-SaaS-EVAC-5 | 31.16% |
| Radiant AHRN System Evacuee Tracking Module - Annual *Radiant AHRN System with Evacuee Tracking Module (see below for additional module fee) - Single User License Enables users to enroll evacuees, report by zip code or various other parameters as well as view on statewide maps with GPS location - Mobile Application Fees May Apply Year round support Year round help desk | RADAHRN-SaaS-EVAC-1 | 12.50% |
| Radiant AHRN System with Responder Tracking Module (see below for additional module fee) - 30 User License Enables users to enroll responders, report by zip code or various other parameters as well as view on statewide maps with GPS location - Mobile Application Fees May Apply | RADAHRN-SaaS-RESP-30 | 12.50% |
| Radiant AHRN System with Responder Tracking Module (see below for additional module fee) - 20 User License Enables users to enroll responders, report by zip code or various other parameters as well as view on statewide maps with GPS location - Mobile Application Fees May Apply | RADAHRN-SaaS-RESP-20 | 12.50% |
| Radiant AHRN System with Responder Tracking Module (see below for additional module fee) - 10 User License Enables users to enroll responders, report by zip code or various other parameters as well as view on statewide maps with GPS location - Mobile Application Fees May Apply | RADAHRN-SaaS-RESP-10 | 12.50% |
| Radiant AHRN System with Responder Tracking Module (see below for additional module fee) - 5 User License Enables users to enroll responders, report by zip code or various other parameters as well as view on statewide maps with GPS location - Mobile Application Fees May Apply | RADAHRN-SaaS-RESP-5 | 12.50% |
| Radiant AHRN System with Responder Tracking Module (see below for additional module fee) - 30 User License Enables users to enroll responders, report by zip code or various other parameters as well as view on statewide maps with GPS location - Mobile Application Fees May Apply | RADAHRN-SaaS-T3-30 | 12.50% |
| Radiant AHRN System with Responder Tracking Module (see below for additional module fee) - 20 User License Enables users to enroll responders, report by zip code or various other parameters as well as view on statewide maps with GPS location - Mobile Application Fees May Apply | RADAHRN-SaaS-T3-20 | 12.50% |
| Radiant AHRN System with Responder Tracking Module (see below for additional module fee) - 10 User License Enables users to enroll responders, report by zip code or various other parameters as well as view on statewide maps with GPS location - Mobile Application Fees May Apply | RADAHRN-SaaS-T3-10 | 12.50% |
| Radiant AHRN System with Responder Tracking Module (see below for additional module fee) - 5 User License Enables users to enroll responders, report by zip code or various other parameters as well as view on statewide maps with GPS location - Mobile Application Fees May Apply | RADAHRN-SaaS-T3-5 | 12.50% |
| Radiant AHRN -TTT2GO - SaaS Mobile Radiant's smartphone or tablet app that allows users to utilize devices running Apple or Android OS 100 Download Bundle - Available in the App Store | RADAHRN-SaaS-TTT2G-100 | 12.50% |
| Radiant AHRN -AHRN2GO - SaaS Mobile Radiant's smartphone or tablet app that allows users to utilize devices running Apple or Android OS 20 Download Bundle - Available in the App Store | RADAHRN-SaaS-A2G-20 | 12.50% |
| Radiant Direct Web Based Emergency Tracking Software License Fee Tracking system activation usage fee per evacuee cost | RADAHRN-EVAC | 12.50% |
| Radiant Direct Web Based Emergency Tracking Software Activation Fee Software As A Service – Contingency Support – Optional Activation of Emergency Management Deployment Services to be assessed in the event of deployment | RADAHRN-ACT | 12.50% |
| Radiant Mustering Solution - SaaS Enterprise License - Annual Fee Software as a Service fully hosted application makes implementation as easy as tagging assets. The Enterprise license supports up to 1000 web clients and up to 100 desktop clients, integration to systems via web services API and/or import export to comma separated files for Excel and other spreadsheet environments. Includes 100 Mobile Licenses, LDAP Integration Module | RADMUS-SaaS-E | 12.50% |
| Radiant Cloud Based Mustering Bundle - SaaS This bundled license includes web and server license and supports up to 24 devices and 100 users (including mobile smartphone application) integration to systems via web services API and/or import export to comma separated files for Excel and other spreadsheet environments. Additional modules required to enable support of integration and mobile devices. Ideal for enterprise clients with the need for fewer than 24 entrances, exists and muster stations and less than 10,000 personnel. | RADMSU-SaaS-WB | 12.50% |
| Radiant Mustering Solution - SaaS Server License - Annual Fee Software as a Service fully hosted application makes implementation as easy as badging employees. The server license supports up to 24 clients, supports integration to systems via web services API and/or import export to comma separated files for Excel and other spreadsheet environments. Must be combined with at least one Client and One Handheld or Fixed Reader License. | RADMUS-SaaS-S | 12.50% |
| Radiant Fixed Reader Controller License - SaaS Software installed on each fixed reader. Fixed reader stores tag reads, controls device, and contains communication protocols. | RADRMS-SaaS-FR | 12.50% |
| Radiant Mustering - Web Portal - SaaS The Web Portal supports up to 20 users and includes the following modules: Web Desktop which allows user to view and manage assets, Fixed Reader Console which allows users to view multiple fixed RFID readers and antenna status in one single dashboard, and Web Reporting which is a custom web reporting tool allowing users to create and maintain specific reports and view or print online. | RADMUS-SaaS-W | 12.50% |

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|--|----------------------|----------------------------------|
| RFID Doorway Tracking Portal Fixed RFID Reader with 2 ports Three (3) Year Warranty - Bronze Service from the Start Power over Ethernet One (1) RFID Antenna and Cabling Mounting bracket and assembly Configuration and Testing prior to delivery | RADRFIDP-1003-POE-1B | 12.50% |
| RFID Doorway Tracking Portal Fixed RFID Reader with 2 ports Three (3) Year Warranty - Bronze Service from the Start Power over Ethernet Two (2) RFID Antenna and Cabling Mounting bracket and assembly Configuration and Testing prior to delivery | RADRFIDP-1003-POE-2B | 12.50% |
| RFID Doorway Tracking Portal Fixed RFID Reader with 4 ports Three (3) Year Warranty - Bronze Service from the Start Power over Ethernet Four (4) RFID Antenna and Cabling Mounting bracket and assembly Configuration and Testing prior to delivery | RADRFIDP-1003-POE-4B | 12.50% |
| Radiant RFID Next Generation Steandalone Portal for Evacee and Responder Tracking - Dual Side - Master and Subordinate System Includes WiFi Bridge, RFID Antennas, Reader and Aluminum Framed Case Does NOT include cellular connectivity | RADRFIDP-1013M | 12.50% |
| RFID Dock Door Portal - Single Dock Door | RADRFIDP-DD1 | 12.50% |
| RFID Dock Door Portal - Double Dock Door | RADRFIDP-DD2 | 12.50% |
| RFID Handheld Assembly for Mobile Applications Ruggedized Case Configured and Tested with System Gen 2 Compatible Including Cradle Synch Kit and Charging Station, Power Supply, USB Cable and Spare Battery 3 Year Warranty | RADRFIDHHB-3190 | 12.50% |
| Sled Based RFID Handheld Assembly for Mobile Applications The new Bluetooth* UHF RFID Reader is designed to read and write to EPC Class 1 Gen 2 (ISO18000-6C) UHF transponders and communicate with a variety of host devices via Bluetooth* wireless technology. With its Impinj R2000 core and range of interchangeable high performance antennas the Sled performs like no other reader, giving the user the highest levels of flexibility currently available in today's market. The reader can be configured with class leading high performance 2D data scanning to bring unparalleled data collection capabilities to connected devices. Power Supply, USB Cable Ruggedized Enclosure One (1) Year Warranty Requires VAT2GO Full License Does not include phone or device (Droid or iOS Compatible) | RADRFIDHHB-SL | 12.50% |
| Sled Based RFID Handheld Assembly for Mobile Applications - Annual Lease The new Bluetooth* UHF RFID Reader is designed to read and write to EPC Class 1 Gen 2 (ISO18000-6C) UHF transponders and communicate with a variety of host devices via Bluetooth* wireless technology. With its Impinj R2000 core and range of interchangeable high performance antennas the Sled performs like no other reader, giving the user the highest levels of flexibility currently available in today's market. The reader can be configured with class leading high performance 2D data scanning to bring unparalleled data collection capabilities to connected devices. Power Supply, USB Cable Ruggedized Enclosure One (1) Year Warranty Requires VAT2GO Full License Does not include phone or device (Droid or iOS Compatible) | RADRFIDHHB-SL-L | 12.50% |
| Services Description | Product Number | DIR Customer Discount % off MSRP |
| RFID Project Management and Deployment Services. The RFID Project Manager is a Subject Matter Expert (SME) on Radiant RFID solutions. Project Managers have complete understanding of RFID best practices and implementation planning. The team will help the customer configure and set up all components of the system, plan out the implementation and coordinate with local teams as needed. | RADSVCS-TSS-E | 12.50% |
| Virtual Asset Tracking User Training On Site Training Combination of classroom style training covering system, process, all components and hands-on with all hardware components in customers environment End User Training Maximum Class Size 8 | RADSVCS-VAT-TRNG | 11.27% |
| AHRN End User Training On Site Training Combination of classroom style training covering system, process, all components and hands-on with all hardware components in customers environment End User Training Maximum Class Size 8 | RADEM-TXTRNG | 11.27% |
| Technical/Project Management/Help Desk Support - Hourly | RADEM-MGMT | 12.50% |
| Training Service - Hourly | RADEM-TRNG-H | 12.50% |
| Technical Services - Hourly | RADEM-MGMT-T | 12.50% |
| Accessories | Product Number | BAFO DIR Customer Discount |
| Universal RFID Label Labels used to uniquely identify most electronic, metal or liquid based items Unique serialized bar code Electronic Code Programmed & Locked 500 Labels | RADRFID-UNIV-500 | 2.30% |
| Universal RFID Label Labels used to uniquely identify most electronic, metal or liquid based items Unique serialized bar code Electronic Code Programmed & Locked 1000 Labels | RADRFID-UNIV-1k | 33.00% |
| Universal RFID Label Labels used to uniquely identify most electronic, metal or liquid based items Unique serialized bar code Electronic Code Programmed & Locked 10,000 Labels | RADRFID-UNIV-10k | 63.20% |