

**Appendix C - Pricing Index**  
**DIR-TSO-3378**

<b>Software Description</b>	<b>DIR Discount % off MSRP</b>	<b>Description of MSRP</b>
Periscope Source	17.75%	Per agency initial license fee
Periscope Contract Lifecycle Management, per named user seat	17.75%	Per seat initial license fee
Periscope Vendor Management	17.75%	Per agency initial license fee
Periscope Basic Bidder, per named user seat	17.75%	Per seat initial license fee
Periscope Department Buyer, per named user seat (1-100 Count)	17.75%	Per seat initial license fee
Periscope Department Buyer, per named user seat (101-200 Count)	17.75%	Per seat initial license fee
Periscope Department Buyer, per named user seat (201-300 Count)	17.75%	Per seat initial license fee
Periscope Department Buyer, per named user seat (301-400 Count)	17.75%	Per seat initial license fee
Periscope Department Buyer, per named user seat (401-500 Count)	17.75%	Per seat initial license fee
Periscope Department Buyer, per named user seat (> 500 Count)	17.75%	Per seat initial license fee
Periscope Basic Purchasing, per named user seat	17.75%	Per seat initial license fee
Periscope Contract Manager, per named user seat	17.75%	Per seat initial license fee
Periscope Department access, per named user seat	17.75%	Per seat initial license fee*
Periscope Audit, per named user seat	17.75%	Per seat initial license fee
Periscope Inventory, per named user seat	17.75%	Per seat initial license fee
Periscope Accounts Payable, per named user seat	17.75%	Per seat initial license fee
Periscope Business Intelligence	17.75%	Per agency initial license fee
Periscope e-Invoicing	17.75%	Per agency initial license fee
Periscope Forms Builder	17.75%	Per agency initial license fee
Periscope Small Business Engine	17.75%	Per agency initial license fee
Periscope Integration Module	17.75%	Per agency initial license fee
<i>*Additional discounts are given for Department Access seats over 100</i>		
<i>**Site license available with pricing based on modules required with minimum discounts of at least 17.75% applicable</i>		
<b>Software as a Service (SaaS) Description</b>		
Periscope Source	17.75%	Per agency initial license fee
Periscope Contract Lifecycle Management, per named user seat	17.75%	Per seat initial license fee
Periscope Vendor Management	17.75%	Per agency initial license fee
Periscope Basic Bidder, per named user seat	17.75%	Per seat initial license fee
Department Buyer, per named user seat	17.75%	Per seat initial license fee
Periscope Basic Purchasing, per named user seat	17.75%	Per seat initial license fee
Periscope Contract Manager, per named user seat	17.75%	Per seat initial license fee
Periscope Department access, per named user seat	17.75%	Per seat initial license fee*
Periscope Audit, per named user seat	17.75%	Per seat initial license fee
Periscope Inventory, per named user seat	17.75%	Per seat initial license fee
Periscope Accounts Payable, per named user seat	17.75%	Per seat initial license fee
Periscope Business Intelligence	17.75%	Per agency initial license fee
Periscope e-Invoicing	17.75%	Per agency initial license fee
Periscope Forms Builder	17.75%	Per agency initial license fee
Periscope Small Business Engine	17.75%	Per agency initial license fee
Periscope Integration Module	17.75%	Per agency initial license fee
Periscope Source ***	17.75%	Per agency initial license fee
Periscope Contract Lifecycle Management Full User ****	17.75%	Per agency initial license fee
Periscope Contract Lifecycle Read Only (Admin) User ****	17.75%	Per agency initial license fee
<i>*Additional discounts are given for Department Access seats over 100</i>		
<i>**Site license available with pricing based on modules required with minimum discounts of at least 17.75% applicable</i>		
<i>***Source pricing is for unlimited users and is based on organization</i>		
<i>****Additional discounts are given for full and read-only users over a</i>		
<i>For the SaaS fees above, the client is provided two (2) environments - Test and Production</i>		
<i>For the SaaS fees above, pricing in the table is an annual fee assuming a 3 year term</i>		
<b>Related Services Description</b>		
Periscope Annual Maintenance and Support	17.75%	Percentage of total software license annually
Project Management - Senior Project Manager	9.75%	
Project Management - Project Manager	9.75%	
Application Exploration and Business Process Advisor - Senior Business Analyst	9.75%	
Application Exploration and Business Process Advisor - Business Analyst	9.75%	
Software Deployment and Modification - Installation Technician	9.75%	
Training - Training Specialist	9.75%	
Software Testing - Quality Assurance Specialist	9.75%	
Software Deployment and Modification - Software Specialists	9.75%	
End-User Documentation - Documentation Specialist	9.75%	