

Appendix C Pricing Index
DIR-TSO-3366
Virtual Intelligence Providers LLC

Product Description	Product Number	DIR Customer Discount % off MSRP
Publisher Advisor seat license Epilogue (SaaS)	VIP-ADV	10.00%
Author license when also purchasing Epilogue Publisher/Advisor (SaaS)	VIP-APA	10.00%
Author license, not purchasing Epilogue Publisher/Advisor (SaaS)	VIP-ANA	10.00%
SAP MM, SD, FICO, Basic Navigation (SaaS)	VIP-SAP	10.00%
K12 College 1 and 2 (SaaS)	VIP-1WS001	10.00%
PMO Unlimited Users Monthly (COTS)	VIP-PMO	10.00%
LMS Unlimited Users Monthly (COTS)	VIP-LMS	10.00%
SRP (Student Resource Planning) per license Yearly (SaaS)	VIP-SRP-SS	10.00%
SRP (Student Resource Planning) Admin license Yearly (SaaS)	VIP-SRP-SSAA	10.00%
Interactive Screen (SaaS)	VIP-IS	10.00%
CalEst Unit License (COTS)	VIP-CAL	10.00%
CalEst 10 Licenses (COTS)	VIP-CAL10	12.00%
CalEst 20 Licenses (COTS)	VIP-CAL20	20.00%
CalEst 50 Licenses (COTS)	VIP-CAL50	45.00%
Smart Goals Course (SaaS)	VIP-SMART	10.00%
Mobile Tablet	VIP-1WSKen	10.00%
VIP Mobile Tablet with Elementary Program (Per Grade)	VIP-1WSKEle	10.00%
VIP Mobile Tablet with Middle School Program (Per Grade)	VIP-1WSKMS	10.00%
Mobile Tablet Grade 9	VIP-1WSK09	10.00%
Mobile Tablet Grade 10	VIP-1WSK10	10.00%
Mobile Tablet Grade 11	VIP-1WSK11	10.00%
Mobile Tablet Grade 12	VIP-1WSK12	10.00%
Mobile Tablet Complete Middle School Program	VIP-1KCM	10.00%
Mobile Tablet Complete High School Program	VIP-1KCH	10.00%
Mobile Tablet with 1 Course	VIP-1K1C	10.00%
Mobile Tablet with 2 Courses	VIP-1K2C	10.00%
Mobile Tablet with 3 Courses	VIP-1K3C	10.00%
Mobile Tablet with 4 Courses	VIP-1K4C	10.00%
Mobile Tablet with 5 courses	VIP-1K5C	10.00%
Mobile Tablet with 6 Courses	VIP-1W6C	10.00%
Mobile Tablet with 7 Courses	VIP-1K7C	10.00%
Mobile Tablet with 8 courses	VIP-1W8C	10.00%
Mobile Tablet with 9 courses	VIP-1K9C	10.00%
Mobile Tablet with 10 Courses	VIP-1WTC	10.00%
Mobile Tablet with Complete Tech/Career Program	VIP-1KCT	10.00%
SERVICE Description	Product Number	DIR Customer Discount % off MSRP
Installation and Remote Training	VIP-IRT	10.00%
On-site Training Travel and Expense	VIP-OTTE	10.00%
PMO Installation and remote training	VIP-PMOIN	10.00%
LMS Installation and remote training	VIP-LMSIN	10.00%
SRP Installation and Remote Training	VIP-SRP-IRT	10.00%
SRP On-site Training Travel and Expense	VIP-SRP-OTTE	10.00%
SRP School Implementation (one-time fee)	VIP-SRP-I	10.00%