

Appendix C Pricing Index
DIR-TSO-3360
Technology for Education, LLC

Manufacture	DIR Customer Discount % off MSRP
Atlas	38.00%
Listen Technologies	20.00%
Roland Systems - Audio	15.00%
Soundtube	20.00%
BoxLight	40.00%
Dukane	20.00%
Roland Systems - Video	10.00%
TV One	16.00%
Vaddio	26.00%
Crestron	40.00%
Smart (Board)	30.00%
Smart (Response LE System)	30.00%
Smart (Document Camera)	16.00%
Smart (Projector)	20.00%
Chief	35.00%
Da-Lite	30.00%
Peerless	20.00%
Premier	42.00%
SERVICE Description	DIR Customer Discount % off MSRP
Installation of Audio Video Equipment	10.00%
Project Lead	10.00%
Systems Design	10.00%
Custom Programming of Control Systems	10.00%
Custom Programming of DSP Systems	10.00%
Overtime Labor	
Installation of Audio Video Equipment	10.00%
Project Lead	10.00%
Systems Design	10.00%
Custom Programming of Control Systems	10.00%
Custom Programming of DSP Systems	10.00%
Emergency Weekend Labor	
Installation of Audio Video Equipment	10.00%
Project Lead	10.00%
Systems Design	10.00%
Custom Programming of Control Systems	10.00%
Custom Programming of DSP Systems	10.00%
Service Trip Charges	
Regular	10.00%
Overtime	10.00%
Weekend	10.00%

Important Note: Vendors quote to DIR customers shall include the DIR administrative fee. The fee will be added after the discount is applied to the MSRP.