

**Appendix C Pricing Index  
to DIR-TSO-3307**

<b>SERVICE Description</b>	<b>Product Number</b>	<b>MSRP</b>	<b>DIR Discount % off MSRP</b>
<b>Important Note: Vendors quote will include the DIR administrative fee. The fee will be added after the discount is applied to the MSRP.</b>			
<b>ATSTAR (SaaS) - Educators' Professional Development Course in Assistive Technology</b>			
ATSTAR - On-line Professional Development course in Assistive Technology - single user license (1-year)	at00039081	\$125.00	20%
ATSTAR - On-line Professional Development course in Assistive Technology - six-user license (1-year)	at00039086	\$350.00	20%
<b>Training - Assistive Technology &amp; Accessibility Courses</b>			
ATSTAR - On-site, Instructor-led training in Assistive Technology (per participant)	at00039087	\$250.00	20%
Web Accessibility 101, 4-hour course, On-site, Instructor-led (per student price; 15 minimum per class)	tn0000101	\$366.67	15%
Accessibility and the Dynamic Web 6-hour course, On-site, Instructor-led (per student price; 15 minimum per class)	tn0000102	\$500.00	20%
Standards, Guidelines, Testing and Best Practices 4-hour course, On-site, Instructor-led (per student price; 15 minimum per class)	tn0000103	\$366.67	15%
Accessibility - What Not to Do 4-hour course, On-site, Instructor-led (per student price; 15 minimum per class)	tn0000104	\$366.67	15%
Developing Accessibility Policy 4-hour course, On-site, Instructor-led (per student price; 15 minimum per class)	tn0000105	\$366.67	15%
Basic Web Accessibility Testing with JAWS 4-hour course, On-site, Instructor-led (per student price; 15 minimum per class)	tn0000106	\$366.67	15%
Advanced Web Accessibility Testing with JAWS 4-hour course, On-site, Instructor-led (per student price; 15 minimum per class)	tn0000107	\$366.67	15%
Basic Techniques for Accessible Flash Development 6-hour course, On-site, Instructor-led (per student price; 15 minimum per class)	tn0000108	\$500.00	20%
Advanced Techniques for Accessible Flash Development 6-hour course, On-site, Instructor-led (per student price; 15 minimum per class)	tn0000109	\$500.00	20%
Accessible HTML & HTML forms 4-hour course, On-site, Instructor-led (per student price; 15 minimum per class)	tn0000110	\$366.67	15%
CSS and Accessibility 6-hour course, On-site, Instructor-led (per student price; 15 minimum per class)	tn0000111	\$500.00	20%
Intro to Accessible Javascript 6-hour course, On-site, Instructor-led (per student price; 15 minimum per class)	tn0000112	\$500.00	20%
Accessible ASP/ASP.Net 3-hour course, On-site, Instructor-led (per student price; 15 minimum per class)	tn0000113	\$400.00	20%

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Accessible Java/JSP 6-hour course, On-site, Instructor-led (per student price; 15 minimum per class)	tn0000114	\$366.67	15%
Accessible MS Office Documents 4-hour course, On-site, Instructor-led (per student price; 15 minimum per class)	tn0000115	\$366.67	15%
PDF Accessibility using Adobe Acrobat 6-hour course, On-site, Instructor-led (per student price; 15 minimum per class)	tn0000116	\$366.67	15%
<b>Accessible Online and Client-Based Curriculum Solutions</b>			
Accessible Web Design & Development (hourly rate)	wb000201	\$125.00	20%
Accessible Web-Based Training, E-Learning & Curriculum Development (hourly rate)	wb000202	\$125.00	20%
Client-side coding of HTML, XML, XHTML (hourly rate)	wb000203	\$100.00	20%
Cascading Style Sheets (CSS) (hourly rate)	wb000204	\$100.00	20%
<b>Accessibility Compliance Testing</b>			
Accessibility Testing - Expert Manual Review (hourly rate)	kn140001	\$175.00	20%
Accessibility Testing - Documentation and Reporting (hourly rate)	kn140002	\$200.00	20%
Accessibility Re-Testing - Expert Manual Review (hourly rate)	kn140003	\$88.00	20%
Technical Assistance - Solutions Implementation (hourly rate)	kn140004	\$175.00	20%
Automated Accessibility Testing (flat rate, up to 1,000 pages)	kn140005	\$2,500.00	20%
VPAT Testing and Verification (hourly rate)	kn140006	\$100.00	20%
Assistive Technology Testing (hourly rate)	kn140007	\$100.00	20%
User Experience Testing, Test Planning (hourly rate)	kn140008	\$100.00	20%
User Experience Testing, Recruiting (per test participant)	kn140009	\$100.00	20%
User Experience Testing, Remote Study (Basic set up fee per test)	kn140010	\$350.00	0.00%
User Experience Testing, Remote Study, Participant Incentive (per participant, 60-minute test)	kn140011	\$50.00	0.00%
User Experience Testing, Remote Study, Participant Incentive (per participant, 90-minute test)	kn140012	\$90.00	0.00%
User Experience Testing, In-Person Moderated Study, Participant Incentive (per test participant)	kn140013	\$150.00	0.00%
User Experience Testing, Testing	kn140014	\$150.00	20%
User Experience Testing, ASL Interpreter (hourly rate)	kn140015	\$75.00	20%
User Experience Testing, Results Analysis & Reporting (hourly rate)	kn140016	\$175.00	20%

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<b>Instructional Media Captioning and Transcription Services</b>			
Video Captioning and Transcription (per minute rate)	vid000021	\$6.50	10%
Audio Description and Transcription (per minute rate)	vid000022	\$65.00	10%
Video Post-Production (per minute rate)	vid000024	\$15.00	10%
<b>Accessible Document Services</b>			
Document Evaluation for compliance (hourly rate)	doc000031	\$60.00	25%
Document Remediation (hourly rate)	doc000032	\$45.00	25%
<b>Accessible LMS Development</b>			
Discovery & Research	lms000041	\$165.00	25%
Production	lms000042	\$150.00	20%
Testing/Quality Assurance	lms000043	\$125.00	20%
<b>Accessible Instructional (Course) Development</b>			
Discovery & Research	id000051	\$165.00	25%
Instructional Design	id000052	\$95.00	20%
Media Development	id000053	\$125.00	20%
Production	id000054	\$150.00	20%
Testing/Quality Assurance	id000055	\$125.00	20%
<b>Project Management - All Projects (hourly rate)</b>	pm00001	\$75.00	20%