

Appendix C, Pricing Index
Ovation Data Services, Inc.
DIR-TSO-3154

PRODUCT Category	Manufacturer Part Number	Discount % off MSRP
Spectra Logic Ntier Verde Small to Medium Storage Node	ABBA0B10	25.75%
Spectra Large Hardware LTO 6 Library	T950B 6D0t	20.75%
Spectra Large Hardware LTO 6 full height Drives	90949442	20.75%
Spectra Large or Small Hardware Slot License and Software	90949259	25.75%
Spectra Small Hardware LTO 6 Library	T120-6-H-F-2-50	25.75%
Spectra Small Hardware Slot Licenses and Software	90950511	20.75%
MPAK Small Hardware Storage Platform (2U x 12 bays)	MPAK-V2120	25.75%
MPAK Large Hardware Storage Platform (4U x 24 bays)	MPAK-V4240	25.75%
MPAK Small Hardware Expansion Chassis	MPAK-VE2120	25.75%
MPAK Large Hardware Expansion Chassis	MPAK-VE4450	25.75%
Stand alone software is not within scope of this contract. Software must be bundled with hardware.		
SERVICE Category	Manufacturer Part Number	Discount % off MSRP
Spectra Installation Services (Large Library)	90940550	10.75%
Spectra Onsite Warranty Services (per year)	90940538	10.75%
Ovation Data Extended Warranty Service (25% of price per year)	ODS 1	5.75%
Ovation Data Installation Services (\$150.00 hr. plus parts)	ODS2	5.75%
OPTIONAL ITEMS	Manufacturer Part Number	Discount % off MSRP
MPAK Velocity 24GB Memory Upgrade Kit	MPAK-MEMUP-24	25.75%
MPAK Velocity 48GB Memory Upgrade Kit	MPAK-MEMUP48	25.75%
MPAK Velocity 96GB Memory Upgrade Kit	MPAK-MEMUP96	25.75%