

APPENDIX C TO DIR CONTRACT NO. DIR-TSO-3153

**guideVue, Inc.
PRICING INDEX**

| Product Description | Part / Service Number | MSRP | DIR Customer Minimum Discount % from MSRP |
|---|------------------------------|-------------|--|
| Product Category | | | |
| guideVue Author annually per user | GVA-1 | \$1,995.00 | 19.40% |
| guideVue Player annually per user | GVPL-1 | \$100.00 | 19.40% |
| guideVue Publisher annually | GVPB-1 | \$70,000.00 | 19.40% |
| guideVue Reporter annually | GVR-1 | \$70,000.00 | 19.40% |
| SERVICE Description | Part/Service Number | MSRP | DIR Customer Minimum Discount % from MSRP |
| Service Category | | | |
| Initial Assessment | IA-1 | \$2,500.00 | 4.29% |
| Implementation and Integration | III-1 | \$5,000.00 | 4.29% |
| Annual Email Technical Support per 1000 users. (Annually) | EMTS-1 | \$15,000.00 | 4.29% |
| Annual Phone Support per 1000 users (Annually) | PHTS-1 | \$20,000.00 | 4.29% |
| Customization of guideVue Author | CUST-A | \$1,000.00 | 4.29% |
| Customization of guideVue Player | CUST-PL | \$3,500.00 | 4.29% |
| guideVue Author Application and Report Development (Per Hour) | TM-APP-RPT | \$125.00 | 4.29% |
| Training (Per Hour) | TM-TNG | \$95.00 | 4.29% |