

**Appendix C, Pricing Index
Netsync Network Solutions
DIR-TSO-3151**

Manufacturer/Product Category	Discount % off MSRP
Hardware	
TRIPPLITE CAT A	28.25%
TRIPPLITE CAT B	20.25%
Blue Coat	22.25%
Blue Coat Webfltr BCWF	56.25%
VCE VBLOCK	19.25%
Palo Alto Networks Hardware	23.25%
Palo Alto Networks Software	19.25%
SolarWinds	11.25%
Sophos	21.25%
Syncsort	12.25%
Catalogic	12.25%
Vbrick	21.25%
Vmware	23.25%
American Power Conversion - APC CAT A	28.25%
American Power Conversion - APC CAT B	20.25%
Motorola Hardware	21.25%
Citrix	29.25%
Commvault Systems	21.25%
EMC D1/D2	39.25%
EMC DH	35.25%
EMC F1/D2	16.25%
F5 Networks Big IP Traffic Management	23.25%
F5 Networks Firepass	33.25%
F5 Networks General Software	10.25%
Infoblox	25.25%
Leviton	6.25%
Aruba Networks	33.25%
Brocade	35.25%
McAfee Appliance	30.25%
McAfee	18.25%
Meraki	28.25%
Nimble	10.75%
Maintenance	
TRIPPLITE manufacture warranty	15.25%
Palo Alto Networks manufacture warranty	5.25%
Meraki manufacture warranty	11.25%
Blue Coat manufacture warranty	19.25%
FireEye manufacture warranty	4.25%
McAfee manufacture warranty	11.25%
Aruba Networks manufacture warranty	11.25%
Brocade manufacture warranty	26.25%
Cistera Networks manufacture warranty	10.25%
SolarWinds manufacture warranty	11.25%

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Citrix manufacture warranty	11.25%
Vmware manufacture warranty	9.25%
Technical Services	
Netsync Training	50.00%
Manufacturing Training	5.75%
Installation & configurations level 3	50.00%
Installation & configurations level 2	50.00%
Installation & configurations level 1	50.00%
Project Management	50.00%
Manufacturing Installation	2.00%
Accessories	
Training Manuals	3.00%