

Appendix C Pricing Index
DIR-TSO-3077
Alphaworks, LLC

| Product Description | Product Number | DIR Customer Discount % off MSRP |
|--|-----------------------|---|
| ConsoleWorks Server or Expansion Server. | CW-SVR-XXX-XXXX | 5% |
| ConsoleWorks Baseline Configuration Management (BCM) | CW-BCM | 5% |
| ConsoleWorks External Authentication | CW-SEC-EXTAU | 5% |
| Purpose-built client Console Emulator (pseudo connector) | CW-EMUL | 5% |
| 5 concurrent user/device connections | CW-PAPM | 5% |
| ConsoleWorks License Change | CW-SVR-LSCCHG | 5% |
| 5 – PAK Physical or Virtual Connection Licenses | CW-(V)CON-05 | 5% |
| 10 – PAK Physical or Virtual Connection Licenses | CW-(V)CON-10 | 5% |
| 25 – PAK Physical or Virtual Connection Licenses | CW-(V)CON-25 | 5% |
| 50 – PAK Physical or Virtual Connection Licenses | CW-(V)CON-50 | 5% |
| 75 – PAK Physical or Virtual Connection Licenses | CW-(V)CON-75 | 5% |
| 100 – PAK Physical or Virtual Connection Licenses | CW-(V)CON-100 | 5% |
| 150 – PAK Physical or Virtual Connection Licenses | CW-(V)CON-150 | 5% |
| 500 – PAK Physical or Virtual Connection Licenses | CW-(V)CON-500 | 5% |
| Software License, IEM for Physical or Virtual | CW-IEM-XXX-XXX | 5% |
| Software License, IEM Client specific requirement | CW-IEM-CUSTOM | 5% |
| Software License, Compliance Module | CW-COMP-XXX | 5% |
| Software License, Compliance Module for Custom Regulations | CW-COMP-CUST | 5% |
| ConsoleWorks Availability Module | CW-MOD-AVAIL | 5% |
| ConsoleWorks Enterprise Viewer | CW-MOD-EV | 5% |
| ConsoleWorks Event Monitor | CW-MOD-EVENTMON | 5% |
| ConsoleWorks Integration Module (per server) | CW-MOD-XXXXX | 5% |
| ConsoleWorks Multi-Connect (each console, Physical and/or Virtual) | CW-MOD-MULTI_XX | 5% |
| ConsoleWorks-LE Server or Expansion Server on supported O/S. Includes Serial, Telnet, SSH and Syslog Connectors; SNMP Trap Receiver and SSL Connectivity; webinar training. | CM-SVR-XXX-XXXX | 5% |
| 5 – PAK Physical Connection Licenses-LE | CM-CON-05 | 5% |
| 10 – PAK Physical Connection Licenses-LE | CM-CON-10 | 5% |
| 25 – PAK Physical Connection Licenses-LE | CM-CON-25 | 5% |
| 50 – PAK Physical Connection Licenses-LE | CM-CON-50 | 5% |
| 75 – PAK Physical Connection Licenses-LE | CM-CON-75 | 5% |
| 100 – PAK Physical Connection Licenses-LE | CM-CON-100 | 5% |
| 150 – PAK Physical Connection Licenses-LE | CM-CON-150 | 5% |
| | | DIR |
| SERVICE Description: | Product Number | Customer Discount % off MSRP |
| QuickStart: Three day total on-site software training and overview. Includes expenses (North America only). Customer required to have all terminal server/console connections configured and tested prior to start date. | CW-PS-QS | 0% |
| One day technical services: Travel and other out of pocket expenses not included. (Incls. but not limited to: Planning, assessment, implementation, integration, training) | CW-PS-EE-01 | 0% |
| One day technical services: Travel and other out of pocket expenses included (North America only) (Incls. but not limited to: Planning, assessment, implementation, integration, training, support & maintenance) | CW-PS-EI-01 | 0% |

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| One week, on site, in-depth review of infrastructure and how ConsoleWorks may fit within it. Travel and other out of pocket expenses included (U.S. only) (Incls. but not limited to: Planning, assessment, implementation, integration, training, support & maintenance) | CW-PS-EI-05 | 0% |
| One Year Silver Maintenance & Support (8am to 5pm, US Central time zone, Mon-Fri, excluding TDi holidays) (% of purchased licenses) | CW-SPT-S1005 | 0% |
| One Year Gold Maintenance & Support (7am to 7pm, US Central time zone, seven days a week, including TDi holidays) (% of purchased licenses) | CW-SPT-G1205 | 0% |
| One Year Platinum Maintenance & Support (24 hours a day, seven days a week, including holidays) (% of purchased licenses) | CW-SPT-P1224 | 0% |
| Platinum Maintenance & Support with the addition of an engineer dedicated to the customer. (% of purchased licenses) | CW-SPT-PAPLUS | 0% |