

<b>PRODUCT Category</b>	<b>DIR Customer Discount % from MSRP *</b>
G1000 Enterprise Storage HW only	44.36%
G1000 Enterprise Storage Solutions	38.44%
VSP Enterprise Storage HW only	45.59%
VSP Enterprise Storage Solutions	39.06%
HUS VM Storage HW only	45.59%
HUS VM Storage Solutions	37.67%
HUS 130/150 Storage HW only	39.55%
HUS 130/150 Storage Solutions	36.03%
HUS 110 Storage HW only	39.55%
HUS 110 Storage Solutions	30.12%
Hitachi Content Platform (HCP) HW only	33.50%
Hitachi Content Platform (HCP) Solutions	33.01%
Hitachi Network Attached Storage (HNAS) -4060 Solutions	34.56%
Hitachi Network Attached Storage (HNAS) -4080 Solutions	34.56%
Hitachi Network Attached Storage (HNAS) -4100 Solutions	34.56%
Hitachi Network Attached Storage (HNAS) -3080 Solutions	34.56%
Hitachi Network Attached Storage (HNAS) -3090 Solutions	34.56%
Hitachi Data Protection Suite (HDPS) Solutions	20.68%
Virtual Tape Library (VTL) Solutions	24.48%
Virtual Instruments Solutions	6.43%
Aptare Solutions	20.69%
Silver Peak - WAN Compression / Dedupe Solutions	33.01%
Brocade Solutions	37.13%
Qlogic Solutions	38.44%
Emulex Solutions	38.44%
InMage Solutions	19.45%
<b>SERVICE Category</b>	<b>DIR Customer Discount % from MSRP *</b>
Hitachi Data Systems - Support (Maintenance)	7.05%
Hitachi Data Systems Installation/Implementation Services	7.99%
Training (Individual courses)	16.51%