

NOTE: SOFTWARE MUST BE BUNDLED – NO STAND ALONE SOFTWARE PURCHASES ALLOWED FROM THIS CONTRACT.	
PRODUCT Category	DIR Customer Discount % From MSRP
Brocade SAN Hardware	38.00%
Brocade & Software Bundled	38.00%
Tegile Product Spare Parts	13.91%
Tegile Product: Head Units	13.91%
Tegile Product: Connectivity	13.91%
Code42 Hardware	10.00%
Code42 Hardware & Software Bundled	10.00%
Code42 Licenses	10.00%
SERVICE Category	DIR Customer Discount % From MSRP
Brocade Support	5.00%
Tegile Maintenance	4.75%
Code42 Support	10.00%
Brocade Technical Services	2.00%
Tegile Installation Services: Senior Network Configuration Hourly Rate	4.75%
Solid IT Technical Services: Networks Associate Configuration Hourly Rate	20.00%
Solid IT Technical Services: Project Manager Hourly Rate	20.00%
Solid IT Technical Services: Network Technician Hourly Rate	20.00%
Solid IT Technical Services: PC Technician Hourly Rate	20.00%
Solid IT Technical Services: SIT-PACK-40 Hrs	20.00%
Solid IT Technical Services: SIT-PACK-100 Hrs	20.00%
Solid IT Technical Services: SIT-ARD	20.00%
Asset Recovery & Disposal: per item	20.00%
OPITIONAL ITEMS	DIR Customer Discount % From MSRP
SAN Accessories	5.00%