

Appendix C – Pricing Index
Adjacent Technologies Cloud Solutions Pricing
DIR-TSO-2718



Each of the solutions listed below consists of several variable components:

- **Platform**
- **Solution**
- **Host**
- **Number of environments**
- **Incentive structure**
- **License type**
- **Number of months**

Platform - The first variable is the software platform, which is the base software on which the solution is built. Options for platform include:

- IBM FileNet (with sub-options of P8, ICM, IER, and IS. IBM FileNet P8 is the foundational document repository for enterprise content management, which is included in ICM (IBM Case Manager) and IER (IBM Enterprise Records) solutions. IBM FileNet IS is a legacy document repository.)
- Adobe
- Database (Oracle, DB2, or MS SQL)
- JAVA
- .NET
- Other

Solution - The second variable is solution, which is either developed by Adjacent or used natively from the software publisher, such as IBM. Options for solutions include, but are not limited to:

- Legal Case Management
- Unemployment Claims Management
- Employee Lifecycle Management
- Claim-to-Payment
- Physical Records Management
- ACMP (Adjacent Content Management Portal)
- ATC (Adjacent Transformation Console)
- ACS (Adjacent Conversion Suite)
- Native IBM P8
- Native IBM P8 plus IER
- Custom solutions (Custom solutions can be defined based on user requirements as configurations of the base software platforms such as IBM Case Manager.)

Host - The third variable is the host for the solution, which provides the hardware and secure physical environment. Options for host include:

- FireHost
- RackSpace
- IBM

Number of Environments - The fourth variable is the number of environments; options include:

- Non-production
- Production only
- Production and Development only
- Production, Development, and Test

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- Production, Development, Test, and Sandbox
- High Availability

Incentive Structure - The fifth variable is incentive structure, and options include:

- Add-on (for those who already have a system in place)
- Bundle (for those purchasing multiple solutions)
- Starter Pack (an introductory offering for qualifying customers)
- Value

License Type* - The sixth variable is the license type. Options include:

- AUVU (Authorized User Value Unit, which is the standard license offering)
- Enterprise license
- Install (licensed per the number of installations of the software)
- Site (licensed per site; may be installed multiple times)
- Temporary

(*NOTE: Licenses are not a stand-alone offering through this contract. Licensing provided is bundled with the subscription of cloud services provided)

Number of Months - The number of months the solution will be used.

Product ID#	Adjacent Cloud Offering	Description	Price per Month
AFT-F4VS-12	FileNet API ATC FireHost Prod, Dev, Test, Sandbox Value Site 12 Months	A FileNet API-based ATC solution hosted at FireHost. A Prod, Dev, Test, Sandbox environment based on Value Site licensing for 12 months.	\$ 2,450
AFS-F3VS-24	FileNet API ACS FireHost Prod, Dev, Test Value Site 24 Months	A FileNet API-based ACS solution hosted at FireHost. A Prod, Dev, Test environment based on Value Site licensing for 24 months.	\$ 2,789
AAA-R3BS-36	Adobe ACMP RackSpace Prod, Dev, Test Bundle Site 36 Months	A Adobe-based ACMP solution hosted at RackSpace. A Prod, Dev, Test environment based on Bundle Site licensing for 36 months.	\$ 4,188
A82-F1SE-12	P8 Native IBM P8 FireHost Prod Only Starter Pack Enterprise 12 Months	A P8-based Native IBM P8 solution hosted at FireHost. A Prod Only environment based on Starter Pack Enterprise licensing for 12 months.	\$ 5,625
A82-F3BE-24	P8 Native IBM P8 FireHost Prod, Dev, Test Bundle Enterprise 24 Months	A P8-based Native IBM P8 solution hosted at FireHost. A Prod, Dev, Test environment based on Bundle Enterprise licensing for 24 months.	\$ 10,913
AE3-R1VE-36	IER Native IBM P8 plus IER RackSpace Prod Only Value Enterprise 36 Months	A IER-based Native IBM P8 plus IER solution hosted at RackSpace. A Prod Only environment based on Value Enterprise licensing for 36 months.	\$ 15,863
A84-F1VE-12	P8 Custom Solution Tier 4 FireHost Prod Only Value Enterprise 12 Months	A P8-based Custom Solution Tier 4 solution hosted at FireHost. A Prod Only environment based on Value Enterprise licensing for 12 months.	\$ 18,750
A85-F2SE-24	P8 Custom Solution Tier 5 FireHost Prod, Dev Only Starter Pack Enterprise 24 Months	A P8-based Custom Solution Tier 5 solution hosted at FireHost. A Prod, Dev Only environment based on Starter Pack Enterprise licensing for 24 months.	\$ 19,643
AEP-F2VS-12	IER Physical Records Mgmt FireHost Prod, Dev Only Value Site 12 Months	A IER-based Physical Records Mgmt solution hosted at FireHost. A Prod, Dev Only environment based on Value Site licensing for 12 months.	\$ 13,875
AE6-R2VS-24	IER Custom Solution Tier 6 RackSpace Prod, Dev Only Value Site 24 Months	A IER-based Custom Solution Tier 6 solution hosted at RackSpace. A Prod, Dev Only environment based on Value Site licensing for 24 months.	\$ 20,952

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ACU-R2VS-36	ICM Unemployment Claims Mgmt RackSpace Prod, Dev Only Value Site 36 Months	A ICM-based Unemployment Claims Mgmt solution hosted at RackSpace. A Prod, Dev Only environment based on Value Site licensing for 36 months.	\$ 23,350
ACC-B2VS-24	ICM Claim-to-Payment IBM Prod, Dev Only Value Site 24 Months	A ICM-based Claim-to-Payment solution hosted at IBM. A Prod, Dev Only environment based on Value Site licensing for 24 months.	\$ 23,607
ACL-R2VS-24	ICM Legal Case Mgmt RackSpace Prod, Dev Only Value Site 24 Months	A ICM-based Legal Case Mgmt solution hosted at RackSpace. A Prod, Dev Only environment based on Value Site licensing for 24 months.	\$ 26,539
ACE-B2VS-36	ICM Employee Lifecycle Mgmt IBM Prod, Dev Only Value Site 36 Months	A ICM-based Employee Lifecycle Mgmt solution hosted at IBM. A Prod, Dev Only environment based on Value Site licensing for 36 months.	\$ 26,755
AC7-R2VS-36	ICM Custom Solution Tier 7 RackSpace Prod, Dev Only Value Site 36 Months	A ICM-based Custom Solution Tier 7 solution hosted at RackSpace. A Prod, Dev Only environment based on Value Site licensing for 36 months.	\$ 38,070
AC8-F1VT-12	ICM Custom Solution Tier 8 FireHost Prod Only Value Temporary 12 Months	A ICM-based Custom Solution Tier 8 solution hosted at FireHost. A Prod Only environment based on Value Temporary licensing for 12 months.	\$ 13,281