

Appendix C, Pricing Index
DIR-TSO-2708
Verdtek, Inc.

Product Category	Manufacturer Part Number	DIR Customer Discount % from MSRP
VERDTEK - Network	VLC2 411 KIT 595- Correlates with SW VCZ AZUREON VCZ ROUTE VCZ CUT VCZ NETSNIFF VCZ NETSECURE VCZ MIGRATOR VCZ MESH VCZ CONTROLLER VCZ DESIGN VCZ ANALYTICS VCZ DEEPDIVE VCZ TRACER	42.00%
VERDTEK - Communication Security HW SW	VCP1 ENCRYPT - Correlates with SW: VLC2-411-KIT-SSMB VLC2-411-KIT-TS9 VLC2-411-KIT-PX500 VLC2 411 KIT MS151 VCP1 LC2 VCZ MIGRATOR VCZ MESH VCZ CONTROLLER VCZ DESIGN VCZ ANALYTICS VCZ DEEPDIVE VCZ TRACER	42.00%
VERDTEK - (Access Control HW & SW)	VCP ID -Correlates with SW: VCP1 LC2 SEC VCP GROUND CONTROL VCZ MIGRATOR VCZ MESH VCZ CONTROLLER VCZ DESIGN VCZ ANALYTICS VCZ DEEPDIVE VCZ TRACER	42.00%
VERDTEK - Router HW / SW	VCZ ROUTE - Correlates with SW: VCZ AZUREON VCZ ROUTE VCZ CUT VCZ NETSNIFF VCZ NETSECURE VCZ MIGRATOR VCZ MESH VCZ CONTROLLER VCZ DESIGN VCZ ANALYTICS VCZ DEEPDIVE VCZ TRACER	42.00%
VERDTEK - Storage HW SW	VCZ DATASTORE - Correlates with SW: VCZ AZUREON VCZ ROUTE VCZ CUT VCZ NETSNIFF VCZ NETSECURE VCZ MIGRATOR VCZ MESH VCZ CONTROLLER VCZ DESIGN VCZ ANALYTICS VCZ DEEPDIVE VCZ TRACER	42.00%
VERDTEK - Telephony (HW SW)	VCZ COMM	42.00%
VERDTEK - Telephony (HW SW)	VCZ TEL	42.00%
VERDTEK - Telephony (HW SW)	VCZ LYNC	42.00%
VERDTEK - Telephony (HW SW)	VCZ LYNC SYNC	42.00%

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Services	Manufacturer Part Number	DIR Customer Discount % from MSRP
VERDTEK - Services	Network Health Check Service - (Design, architecture, storage, Security, Disaster recover, Telephony, networking)	40.00%
VERDTEK	PROGRAM DEVELOPMENT – Telecommunications Network Application Development Cycle	40.00%
VERDTEK	Cloud Readiness - Assessment of •Strategy & Organization, • Architecture & Infrastructure, • Applications & Technologies, • Process & Automation for an organizations stability and preparation for data migration to cloud. Identifying mission critical operations and dependancies.	40.00%
VERDTEK	Architecture & Design Review	40.00%
VERDTEK	Cloud Infrastructure Security Review - develop and advise on a set of control-based technologies and network policies designed to adhere to regulatory compliance rules and protect information, data applications and network infrastructure associated with cloud computing use.	40.00%
VERDTEK	Vulnerability Assessments and Penetration Testing	40.00%
VERDTEK	Footprint Analysis and Information Gathering	40.00%
VERDTEK	Data and Telecommunications Network Assessments	40.00%
VERDTEK	Secure Data Transfer	40.00%
VERDTEK	Migration to host (managed svcs, host, maintenance)	40.00%
VERDTEK	Technical Engineering and Design Services	40.00%
VERDTEK	Network redesign	40.00%
VERDTEK	Implementation, training, support svcs, Tech Svcs (Generally Level 3 Support : On-site Troubleshooting, configuration, database administration, and repair for server, network, infrastructure, Data Center, email, file shares, and other infrastructure issues	40.00%
VERDTEK	Customization	40.00%
VERDTEK	Refreshes	40.00%
VERDTEK	Provisioning: Automation of network management life cycle. From in-house network ing, self-service cloud selection to automated, standardized cloud creation and resource optimization, cloud provisioning speeds the deployment of Azure, Amazon EC2 and VMware vSphere cloud environments from weeks or months to just minutes. Without special training or manual intervention, cloud administration is transformed from day-to-day IT management overhead to an automated business self-service – all within parameters determined by IT.	40.00%
VERDTEK	Migration toolbox - a set of migration tools necessary for migrate data from one platform or network infrastructure to another (i.e. cloud)	40.00%
VERDTEK	Workspace - Architecture, design and implementation of managed network infrastructure in the cloud including desktop computing service. allows customers to easily provision cloud-based desktops that allow end-users to access the documents, applications and resources they need with the device of their choice,	40.00%
VERDTEK	Email - Email migration services	40.00%
VERDTEK	API toolbox - A customized set of tools necessary to ineract with various networks and SW components to allow for communication and data migration.	40.00%