

**APPENDIX C PRICING INDEX
DIR-TSO-2689
NEC CORPORATION OF AMERICA**

Manufacturer/Product Line/Product Category	DIR Customer Discount %
Hardware	
NEC 3C Unified Communications Solution	38.00%
NEC Small IP Phone System	51.23%
NEC Small to Medium Business IP Phone System	43.00%
NEC Enterprise IP Phone System	43.00%
NEC Terminals	49.02%
NEC Applications 1 Category (Licensing and Value Added Products)	49.02%
NEC Servers (Purchased standalone without phone system)	20.00%
Maintenance	
NEC Support Services 1	2.27%
NEC Support Services 2	2.27%
NEC Support Services 3	2.27%
NEC Support Services 4	2.80%
NEC Support Services 5	2.27%
NEC Networking Monitoring	32.04%
Basic NEC PBX Monthly Maintenance	38.57%
Technical Services	
NOC Assessment Services	25.00%
Technical Labor	25.00%