

Appendix C, Pricing Index
New Beginnings Capital Partnership L.L.C.
DIR-TSO-2688

Manufacturer/Product Category	Customer Discount % off MSRP
TANDBERG DATA	
HARDWARE Category	
RDX QuikStation™ multi-drive, network-attached removable disk library	14.00%
DAT, LTO, or SLR Tape Drives	19.00%
Tape Automation/ Storage Loaders/ Libraries	14.00%
RDX QuikStor and AccuVault™ Data Protection Disk Solutions	14.00%
RDX, LTO, DAT, and SLR Media	19.00%
SERVICE Category	
Warranty Extensions/On-Site-Service Upgrades	14.00%
Installation Services (installation guidelines will be dependent on each product line)	14.00%
Accessories (e.g. network cables, power plugs, enclosures)	14.00%
Microwave Networks	
HARDWARE Category	
Proteus MX Native TDM and IP Hybrid Transport	20.00%
Proteus OIP Outdoor IP Licensed	20.00%
Proteus UMX Carrier Grade Wireless Bridge	17.00%
SERVICE Category	
SNMPc Based Element Manager System	11.00%
Services (e.g. site survey, frequency studies etc., mobilization or travel expenses are not included)	8.00%
ULTRALIFE CORPORATION	
HARDWARE Category	
Network Data Center Standby Power Equipment	
Uninterruptible UPS	20.00%
Portable Charger	20.00%
Commercial Power	12.00%
Battery Power Lithium-Ion	15.00%
Thin Cells	11.00%
Tricom Research	
HARDWARE Category	
Portable Network Communication Equipment, RF, Wideband Networking, SATCOM, and Line-of-Sight	25.00%
Cables To Go	
HARDWARE Category	
Amps and Speakers	24.65%
Bulk Cable	36.35%
AV/ PC / Network Cables	35.64%
Converters/ Adapters	45.38%
Network/ Server Hardware	22.56%

Appendix C, Pricing Index
New Beginnings Capital Partnership L.L.C.
DIR-TSO-2688

Microwave Photonic Systems	
HARDWARE Category	
Optical Network Cabling and Passive Optical Components	15.00%
Optical Link Modules	7.00%
SERVICE Category	
Optical Link Systems Engineering (does not include travel, lodging, or other expenses)	5.00%
IMATION (includes TDK, Memorex, Xtrememac & Ironkey brands)	
HARDWARE Category	
LTO Ultrium	41.33%
RDX Digital Content Storage	33.45%
Portable Hard Drives	13.77%
Recording Media	32.49%
IronKey Workspace USB Software	4.63%
IronKey Secure Drive	4.62%
IronKey Drives	10.38%
Ironkey Enterprise Server	3.89%
KINGSTON	
HARDWARE Category	
Compact Flash (CF) Memory	32.51%
PC Memory Modules	23.03%
Data Traveler Vault Drives	31.64%
SSDNow Solid State Drive	32.86%
HyperX SB 3.0 Flash Drive	32.30%
Server Memory	24.61%

Software may only be purchased as part of a hardware bundle. Standalone software is not permitted through this contract.