

**APPENDIX C PRICING INDEX
DIR-TSO-2680
M A TECHNOLOGY**

Product Category (Product Series)	Customer Discount % off MSRP
<u>Huawei Hardware</u>	
Optical Switch and Accessories (OSN Series)	49.75%
Routers Multipurpose (AR Series)	52.75%
Routers Border Gateway (NE Series)	52.75%
Switches (S Series)	52.75%
Data Center Switches (CE Series)	52.75%
Wireless Products (Access Point)	52.75%
Multipurpose Appliances (Firewall)	37.75%
Video Conferencing (Viewpoint Products)	46.75%
Voice Products (Espace)	46.75%
4G LTE Products (eLTE)	29.75%
<u>Services</u>	
Optical Switch and Accessories (OSN Series)	22.75%
Routers Multipurpose (AR Series)	22.75%
Routers Border Gateway (NE Series)	22.75%
Switches (S Series)	22.75%
Data Center Switches (CE Series)	22.75%
Wireless Products (Access Point)	22.75%
Multipurpose Appliances (Firewall)	22.75%
Video Conferencing (Viewpoint Products)	22.75%
Voice Products (Espace)	22.75%
4G LTE Products (eLTE)	
<u>Technical Services</u>	
Deployment Services	22.75%
Technical / Advisor	22.75%
Architectural Design	22.75%