APPENDIX C PRICING INDEX
DIR-TSO-2668
EXTREME NETWORKS, INC.

Manufacturer/Product Line/Product Category	Customer Discount % off MSRP
Hardware	
EXTREME NETWORKS	
Switching & Routing includes chassis, stackable and standalone	48.00%
Wireless includes access points & controllers	48.00%
IAM (BYOD), Intrusion Prevention Systems (IPS) & Security Information & Event Manager (SIEM)	48.00%
Management includes Extreme NetSight Management Sui	48.00%
Serial Cables	10.00%
Maintenance	
SupportNet Hardware Options	12.00%
Technical Services	
Technical Services includes Assessment Services, Project Management, Advanced Integration Services, Implementation Services, Technical Training, Global Infrastructure Services, Onsite Management & Services and Performance Optimization Services.	2.00%