

**APPENDIX C PRICING INDEX  
DIR-TSO-2653  
ATLANTIC DIGITAL, INC.**

<b>Manufacturer/Product Line/Product Category</b>	<b>Customer Discount % off MSRP</b>
<b>Hardware</b>	
Telemate Appliance-Unified Call Mangement	16.00%
Variphy Appliance-Unified Communications Management	13.50%
Taske Appliance-Call Center Management and Monitoring	10.00%
<b>NOTE: All Software must be bundled. No stand alone software can be purchased from this contract.</b>	
<b>Maintenance</b>	
Telemate	2.75%
Variphy	13.50%
Taske	5.00%
<b>Technical Services</b>	
Installation (Hardware and Software)	25.00%
Maintenance (Hardware and/or Software)	25.00%
Training (Hardware and/or Software)	12.00%