

Amendment Number 1

PRODUCT Description / Category	Product Number	DIR Customer Discount % off MSRP
CTERA Hardware and Licensing Category Discount		7.5%
CTERA C200 Cloud Gateway Appliance	CTERA-C200-INT	7.5%
CTERA C400 Cloud Gateway Appliance	CTERA-C400-INT	7.5%
CTERA C800 Cloud Gateway Appliance	CTERA-C800-INT	7.5%
CTERA C800 Plus Cloud Gateway Appliance	CTERA-C800P-INT	7.5%
CTERA C200 CSP Bundle (includes 1 Server Agent, 1 Portal Seat License, and 3 years total maintenance)	CTERA-C200-INT-CSP-BDL	7.5%
CTERA C400 CSP Bundle (includes 3 Server Agents, 1 Portal Seat License, and 3 years total maintenance)	CTERA-C400-INT-CSP-BDL	7.5%
CTERA C800 CSP Bundle (includes 6 Server Agents, 1 Portal Seat License, and 3 years total maintenance)	CTERA-C800-INT-CSP-BDL	7.5%
CTERA C800 Plus CSP Bundle (includes 6 Server Agents, 1 Portal Seat License, and 3 years total maintenance)	CTERA-C800P-INT-CSP-BDL	7.5%
CTERA Portal Server 50 Seat License	CTERA-PORTAL-DE-50	7.5%
CTERA Server Agent Bundle Add-On (Requires purchase of CSP Bundle)	CTERA-SERVER-AGENT	7.5%
CTERA File Sync and Share Bundle Add-On - 10 Pack (Requires purchase of CSP Bundle)	CTERA-FSS-USER-10PK	7.5%
CTERA Workstation Cloud Backup Bundle Add-On - 10 Pack (Requires purchase of CSP Bundle)	CTERA-BU-WS-10PK	7.5%
Capex		
CTERA-EC200.4 (x-small, 0-10 users, 2TB Usable)	CTERA-EC200	5.0%
CTERA-EC400.8 (small, 11-25 users, 4TB Usable)	CTERA-EC400	5.0%
CTERA-EC800.16 (medium, 26-100 users, 12TB Usable)	CTERA-EC800	5.0%
CTERA-EC800P.32 (large, 101-500 users, 24TB Usable)	CTERA-EC800P	5.0%
CTERA Workstation Backup Bundle Add On (100 pack) (Requires purchase of CSP Bundle)	CTERA-EWBU-100PACK	5.0%
CTERA Exchange Brick Level Add-on License (Requires hardware purchase)	CTERA-BRICKLEVEL-ADDON	5.0%
Opex		
CTERA-EC200.4 (x-small, 0-10 users, 2TB Usable) 1 YR Subscription	CTERA-EC200.4-1YR	5.0%
CTERA-EC400.8 (small, 11-25 users, 4TB Usable) 1 YR Subscription	CTERA-EC400.8-1YR	5.0%
CTERA-EC800.16 (large, 101-500 users, 12TB Usable) 1 YR Subscription	CTERA-EC800.16-1YR	5.0%
CTERA-EC800P.32 (large, 101-500 users, 24TB Usable) 1 YR Subscription	CTERA-EC800P.32-1YR	5.0%
SERVICE Description / Category	Product Number	DIR Customer Discount % off MSRP
Cloud Services Category Discount		20.0%
Cloud49 Managed CTERA Portal Server (Amazon GovCloud)	C49-MCP-ISOLATED-1M-AS	20.0%
500GB CTERA Portal Server Storage Block (Amazon GovCloud)	C49-500GB-1M-AS	20.0%
Cloud49 CTERA Professional Services (Amazon Govcloud)	C49-PS-CTERA-AS	20.0%
Cloud49 Managed Cloud Gateway Appliance	C49-MGA-1M	20.0%
Enterprise Remote File Service - ec200 (0-10 users)	C49-EC200-RFS-1YR	20.0%
Enterprise Remote File Service - ec400 (11-25 users)	C49-EC400-RFS-1YR	20.0%
Enterprise Remote File Service - ec800 (26-100 users)	C49-EC800-RFS-1YR	20.0%
Enterprise Remote File Service - ec800p (100-500 users)	C49-EC800P-RFS-1YR	20.0%
Portal Anti-Virus Service	C49-PORTAL/AV-RFS-1YR	20.0%
Hourly Deployment Services (Project Mgmt, Train Trainer)	C49-DEPLOYSVC-RFS-HOUR	20.0%
Onsite Install (Day Rate) - 2 day min	C49-DEPLOY-ONSITE-DAY	20.0%

Note: The services sold under this contract do not include Cloud Infrastructure as a Service, Platform as a Service, Cloud Broker or Cloud Assessment.